



SIOR

CT / WESTERN MA
CHAPTER



UPCOMING EVENTS:

MEETINGS & EVENTS:

November 8, 2019

Breakfast Panel
Farms CC; Wallingford, CT

December 4, 2019

Continuing Education
Farms CC; Wallingford, CT

December 5, 2019

March of Dimes R.E. Breakfast
Stamford, CT

CONFERENCES:

October 17 – 19, 2019
2019 Fall World Conference

Hilton Portland
Portland, OR

PRESS RELEASE

From: Art Ross, Director of Communications

Date: October 9, 2019

CT/ W. MA SIOR Chapter Fall Meeting

Cromwell, CT – The Connecticut/Western Massachusetts chapter of the Society of Industrial & Office Realtors recently held its Fall 2019 meeting at the new TPC Clubhouse at River Highlands in Cromwell, CT. A total of 36 members, guests and sponsors were in attendance. A regular business meeting was held on the patio outside the Clubhouse overlooking the course. This was followed with a networking hour, dinner, and presentations.

Thanks again to our event sponsor Bartlett Brainard Eacott (BBE), who were also the general contractor for the newly constructed Clubhouse facility. One of the chapter's annual sponsors, PES Structural Engineers, was the design engineering firm for the Clubhouse project. Gerry Holland from BBE, and Dave Aucoin and Dave Brownell from PES provided a presentation of the project from its design, competitive bidding, and actual construction over a very tight schedule. It was completed in time for this year's Travelers Tournament. A tour of the clubhouse followed, which included a breathtaking view of the 18th green and fairway from the upper deck.



L to R: Art Ross, SIOR, Chapter President; Michael Guidicelli, SIOR, CCIM, Chapter Vice President; Dave Aucoin, PES; Gerry Holland BBE; and Phil Gagnon, SIOR, Chapter Secretary/Treasurer.

After dinner, Associate member Pat Wellspeak moderated a presentation on the Connecticut commercial real estate market, touching on current conditions with different product types in locales around the state. Pat and his firm Wellspeak, Dugas & Kane are a highly respected appraisal firm who have worked in the state for many years. The take away from Pat's presentation is despite some challenges in Connecticut, the positives are outweighing the negatives particularly in the industrial and multi-family sectors.



L to R: Art Ross, Pat Wellspeak, and Michael Guidicelli



Art Ross with UCONN students. L to R Andrew Simard, Alex Botazzi, and Stavros Fliippidis

Three event guests included University of Connecticut seniors majoring in real estate. The chapter announced one of the students, Alex Botazzi, was selected to attend the upcoming Fall World Conference to be held in Portland, Oregon.

Oxford, CT – The Connecticut/Western Massachusetts chapter of SIOR recently participated as a sponsor at a golf tournament benefiting UCONN's Real Estate Center and the UCONN Foundation.



Representing the Chapter are L to R: Nick Morizio, Mark Duclos, John Jensen, and Dave Gorbach

New Haven, CT – The Greater New Haven Chamber of Commerce recently presented their 2019 Leadership Awards. “The Transfer Act Working Group” comprised of several allied environmental professionals including LEPs, attorneys, economic development officials, business and political leaders; were presented with the 2019 Legislative Leadership Award. The Working Group’s efforts over the past year, a collaboration between business and government, led to meaningful regulatory changes to Connecticut’s Transfer Act going into effect October 1st. Several SIOR chapter members participated in the group and assumed leading roles in the group’s efforts; including Bryan Atherton, Mark Duclos, Jeff Ryer, Frank Hird, Steve Inglese, Phil Gagnon, Pam Elkow, and Bob Carr.



L to R: Bill Sponsors State Representative Caroline Simmons, State Senator Joan Hartley & Frank Hird, SIOR accepting the Greater New Haven Chamber of Commerce Legislative Leadership Award on behalf of the Transfer Act Working Group

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The Connecticut/Western Massachusetts Chapter is one of forty-eight chapters of the prestigious international organization, the Society of Industrial and Office Realtors. Commercial real estate professionals must meet rigorous requirements to earn the SIOR designation. SIOR, founded in 1941, has over 3,200 members in 685 markets located in 36 countries. SIOR represents today’s most knowledgeable, experienced, and successful commercial real estate brokerage specialists. The SIOR designation stands unchallenged for excellence in the performance of real estate services, and is universally recognized as the prerequisite in the selection of a commercial real estate broker, agent, or consultant.

Please visit the Chapter’s website (www.siorct.com) to find additional information on the Connecticut/Western Massachusetts Chapter, Chapter members, and upcoming events. Should you have

questions or interest in the requirements and benefits of becoming an SIOR and joining the Connecticut/Western Massachusetts Chapter, please contact John Reed, SIOR at 860.987.4788.