



SIOR

CT / WESTERN MA
CHAPTER



UPCOMING EVENTS:

PRESS RELEASE

From: Art Ross, Director of Communications

Date: October 12, 2018

SIOR Chapter Mid 2018 Market Report

Hamden, CT - The Connecticut/Western Massachusetts Chapter of SIOR recently held its annual meeting and dinner at the New Haven Country Club. Over 40 members, guests, and sponsors were in attendance; and The Guilford Savings Bank graciously sponsored the event.

A number of business items were addressed during the chapter meeting, including the election of officers to serve new two-year terms. Chapter members unanimously elected Art Ross, SIOR, President; Michael Guidicelli, CCIM, SIOR, Vice President; and Phil Gagnon, SIOR, Secretary/Treasurer.

Outgoing President Jeff Ryer, CCIM, SIOR was acknowledged for his many contributions to the Chapter over the past few years. Under Jeff's leadership the Chapter sponsored and participated in several new events – all aimed at efforts to brand SIOR in the commercial real estate community as the industry leading professionals who work with industrial and office end users.

Following dinner, Joe Caruso, Director of Real Estate, Yale New Haven Health System, provided an interesting presentation with specific remarks about Yale New Haven's Health System and a few macro comments on the health care industry overall. With 25,000 employees and \$4.2 Billion of revenues, the Yale New Haven Health System is the second largest employer in Connecticut. Its real estate portfolio spans the entire Connecticut coastline, from Westerly, RI all the way to Westchester County, NY; and as far north as Hartford, CT. Much of the System's growth has come with suburban outpatient and physician medical group facilities. In-patient facilities, comprising 2,600 beds include Yale New Haven Hospital, Greenwich Hospital, Bridgeport Hospital, Lawrence & Memorial Hospital in New London, Westerly Hospital, the Smilow Cancer Hospital, and the Yale New Haven Children's Hospital.

MEETINGS & EVENTS:

October 25, 2018
Construction Panel
Farms CC; Wallingford, CT

December 6, 2018
Chapter Meeting & Bowling
Woodway Country Club
Darien, CT

CONFERENCES:

October 11 – 13, 2018
2018 Fall World Conference
Sheraton Denver Downtown
Denver, CO

November 8 – 9, 2018
Northeast Regional Conference
BoA – One Bryant Park
New York, NY



L to R: Michael Guidicelli, Tom Pajolek, Joe Caruso, Jeff Ryer, and Art Ross

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The Connecticut/Western Massachusetts Chapter is one of forty-eight chapters of the prestigious international organization, the Society of Industrial and Office Realtors. Commercial real estate professionals must meet rigorous requirements to earn the SIOR designation. SIOR, founded in 1941, has over 3,200 members in 685 markets located in 36 countries. SIOR represents today's most knowledgeable, experienced, and successful commercial real estate brokerage specialists. The SIOR designation stands unchallenged for excellence in the performance of real estate services, and is universally recognized as the prerequisite in the selection of a commercial real estate broker, agent, or consultant.

Please visit the Chapter's website (www.siorct.com) to find additional information on the Connecticut/Western Massachusetts Chapter, Chapter members, and upcoming events. Should you have questions or interest in the requirements and benefits of becoming an SIOR and joining the Connecticut/Western Massachusetts Chapter, please contact Stephen Press, SIOR at 203.288.1900 or John Reed, SIOR at 860.987.4788.