



## UPCOMING EVENTS:

### MEETINGS & EVENTS:

**March 22, 2017**  
**Educational Tech Seminar**  
Quinnipiac Club  
New Haven, CT

**June 14, 2017**  
**Chapter Meeting & Baseball**  
Dunkin Donuts Park  
Hartford, CT

### CONFERENCES:

**April 26 – 29, 2017**  
**2017 Spring World Conference**  
Sheraton New Orleans Hotel  
New Orleans, LA

## Connecticut Chapter of SIOR PRESS RELEASE

**From:** Art Ross, Director of Communications  
**Date:** March 10, 2017

### Connecticut/Western Massachusetts SIOR Chapter Quarterly Meeting

**New Haven, CT:** The Connecticut/Western Massachusetts Chapter of The Society of Industrial and Office Realtors (SIOR) recently held its quarterly meeting and dinner at the historic Lawn Club in downtown New Haven. Thirty-four members and guests were in attendance; including chapter sponsors Bank of America, Community Investment Corporation, De Clercq Office Group, and Godfrey Hoffman Associates.

A regular business meeting was held, followed by a networking session over cocktails, and then dinner. Pat Wellspeak from Wellspeak, Dugas and Kane, a respected Connecticut real estate appraisal and consulting firm, provided a presentation to the group which entailed a commercial real estate overview of values and trends of properties statewide ranging from multi-family, office, and industrial. Continued optimistic market activity and upward value trends were themes echoed in Pat's remarks, as illustrated from selected transactions coming from all property types. In particular, multi-family project sales have outpaced previous market highs with well-located Stamford properties leading the price per unit amounts.



**L to R: Pat Wellspeak; Jeff Ryer, Chapter President**

The Connecticut/Western Massachusetts Chapter is one of forty-eight chapters of the prestigious international organization, the Society of Industrial and Office Realtors. Commercial real estate professionals must meet rigorous requirements to earn the SIOR designation. SIOR, based in Washington, DC and founded in 1941, has more than 3,160 members in 680 markets located in 36 countries. SIORs are top producers who are required to complete an educational recertification program every three years. This assures those who need the services of a commercial real estate agent that the SIOR has achieved continued excellence.

Please visit the Chapter's website ([www.siorct.com](http://www.siorct.com)) to find additional information on the Connecticut/Western Massachusetts Chapter, Chapter members, and upcoming events. Should you have questions or interest in the requirements and benefits of becoming an SIOR and joining the Connecticut/Western Massachusetts Chapter, please contact Stephen Press, SIOR at 203.288.1900 or John Reed, SIOR at 860.987.4788.