

**Teresa Wood**

Senior Consultant

Teresa M. Wood brings over 31 years of experience in management and banking to Ardmore Banking Advisors (ABA). Her experience includes extensive new business development and client retention, portfolio management, regulatory compliance, loan administration, and special projects administration. Teresa has been with Ardmore since 2007.

Teresa most recently served as Vice President and Group Manager of a major nationwide bank, where she was responsible for overseeing a diversified commercial loan portfolio and staff supporting automotive dealers headquartered in the Philadelphia metropolitan area and Delaware.

Her career also included co-management of the bank's equipment leasing operation and special projects administration covering corporate business development, budgeting, and risk management.

At ABA, Teresa works with clients in the following areas:

- Loan Review
- Special Projects
- Consumer Lending
- Process Improvement
- Credit Policy
- Leasing
- Sales & Marketing