

## Stephen P. Mullin

### President and Principal

Stephen P. Mullin is a President of Econsult Solutions, an economic consulting firm based in Philadelphia. His 18-year consulting practice concentrates on state, local, and public finance and policy analysis, economic and real estate development and impact analyses, and business-government strategies. His clients include state and local governments and agencies, businesses, developers, and not-for-profit institutions.

Mr. Mullin also served from 1993-2000 as Philadelphia's Director of Commerce, chairing the Mayor's Economic Development Cabinet and coordinating activities of the City's development agencies and the Division of Aviation. He served on many boards and commissions, including the City Planning Commission, the Philadelphia Industrial Development Corporation, the Philadelphia Commercial Development Corporation (Chair), the Airport Advisory Board, the Convention and Visitors Bureau, the Historic Commission, the Port of Philadelphia and Camden, and the Penn's Landing Development Corporation. Mr. Mullin also served as Philadelphia's Director of Finance from 1992-93, during the City's fiscal turnaround. He chaired the Municipal Pension Board and was a member of the PICA Board and the Pennsylvania Convention Center Authority Board.

He was Budget Director for the City of St. Louis (82-88) and Director of Corporate Development for the Laclede Gas Company (88-90), where he developed merger and acquisition strategies for the investor-owned utility. He served as Deputy Director of the St. Louis Development Corporation (90-92), where he was responsible for commercial and industrial development programs in St. Louis.

Mr. Mullin is active in Philadelphia corporate and civic activities. He currently serves as an independent trustee of the Optimum Fund Trust Mutual Fund, a Director of the NASDAQ Futures, Inc., and on the advisory boards of the Haverford Trust Company and the Arden Real Estate Funds. He also serves on the boards of CultureWorks, the Independence Visitor Center Corporation, the Library Company of Philadelphia, the Philadelphia History Museum, the Independence Hall Association ([ushistory.org](http://ushistory.org)), the Philadelphia Chapter of Lambda Alpha International, the Philadelphia Real Estate Council, and the Presbyterian Foundation. He also serves on the Preservation Alliance Advocacy Committee, the Editorial Board of the Philadelphia AIA's *Context*, the Philadelphia Sports Congress, and the Philadelphia World Trade Center Advisory Council. He formerly served as the Regional Director of the Harvard Alumni Association, as Finance Committee Chair of the University City Science Center Board, as Treasurer of the Historical Society of Pennsylvania, as President of the Harvard Club of Philadelphia, and on the Boards of the Union League, the Fairmount Park Conservancy, Pennsylvania Ballet, the Mural Arts Advisory Board, and many other civic and cultural boards.

Mr. Mullin is a 1973 cum laude graduate of Phillips Exeter Academy, a 1977 magna cum laude in Economics graduate of Harvard University, and earned an M.A. in Economics from the University of Pennsylvania in 1982. Locally, he has taught economics and public finance courses at Drexel University's LeBow College of Business and MPP Program, Temple University's MPP Program, Penn's Fels School, Wharton School, and City Planning Department, Bryn Mawr College, Widener University, Philadelphia University and Peirce College. He has authored articles, delivered numerous speeches, is frequently interviewed in print and television media, and participates in many seminars and panels discussing macroeconomics, local government policy, economic and real estate development, energy and environmental issues, education, finance and tax policy. He was voted one of Philadelphia's 101 most connected people in 2007.



#### EDUCATION

AB in Economics,  
Harvard University

MA in Economics,  
University of Pennsylvania

#### AREAS OF EXPERTISE

State and Local Public  
Finance and Policy Analysis,  
Taxation Policy Analysis,  
Economic Development,  
Real Estate Development,  
Economic Development,  
Energy Policy,  
Urban Economics,  
Business/Government  
Strategies

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