

Jeff Wallace

Jeff Wallace has worked in Commercial Real Estate banking for 25 years. He began his career in 1993 at CoreStates Bank completing a two-year management/credit training program. In 1995 Jeff began his real estate career and has held various positions as a Relationship Manager, Underwriter and Underwriting Manager. His career at CoreStates/First Union/Wachovia spanned 15 years and during that time Jeff was involved in a multitude of financing transactions in all asset classes. Of note, Jeff underwrote several large revolving credit facilities for public homebuilders that were widely syndicated to lenders across the US.

Jeff joined Capital One in 2008 capitalizing on an opportunity to be the lead underwriter for a new Philadelphia-based loan production office that has originated over \$4BN in loans. During his ten-year career at Capital One, Jeff has held the position of Managing Underwriter for New Jersey and Pennsylvania and Regional Underwriting & Asset Management Manager for New Jersey, Pennsylvania, Washington DC, Louisiana, Texas and California. In 2017 Jeff transitioned back into Relationship Management handling private and public real estate developers in Pennsylvania, New Jersey and Delaware.

Jeff graduated from the Pennsylvania State University in 1992 with a BS in Finance and received his MBA from Villanova University in 1997.