



Hawaii Chapter Newsletter

November 2018

From Your Chapter President

Aloha Members,

The RMA Hawaii Chapter welcomes you to the new fiscal year with this Newsletter, which is designed to provide you with useful information such as updates on our Chapter and its events from 2018 to 2019.

If you have suggestions for future topics, or if you would like to write an article for the Newsletter, please let us know. Your feedback is welcomed and much appreciated.

Gina Reyes-Faria

We have started the new 2019 fiscal year with our annual meeting at Bethel Union on August 30, 2018, with nearly 40 attendees from the local financial organizations. In the meeting, we welcomed our new President Gina Reyes-Faria and the Board of Directors, who are ready to start another exciting year of educational and networking activities.

In the past fiscal year, we organized three workshops for our members, including Detecting Problems Loans, Structuring Commercial Loans I and Structuring Commercial Loans II. Also, an Economic Update by Economist Paul Brewbaker was presented in June 2018. Positive feedbacks were received from all of these well attended events. We are proud to inform you that the Hawaii Chapter was acknowledged by RMA with a **Golden Award** for our achievements in 2018, and will be recognized in the 2019 Chapter Leaders Conference in Scottsdale.

We also like to congratulate Michael Minogue, Senior Credit Analyst of American Savings Bank, for successfully passing RMA's Credit Risk Certification (CRC) exam, and becoming Hawaii's newest CRC designee. The CRC is the only recognized professional designation for credit and lending professionals, and earning it gives you added credibility among colleagues and clients alike. For information on CRC, please visit:

<http://www.rmahq.org/crc>

The first workshop for the new fiscal year, Construction Loan Management, was held on October 2, 2018, with speaker Kathy Brothers, a former chief credit officer and lawyer brought to us by the RMA headquarter. The workshop again was well received by nearly 30 participants who benefited from the speaker's knowledge and experiences in commercial construction lending.

It is our ongoing mission to organize educational events for our members, and we encourage and welcome suggestions on interested topics and activities. The Chapter will try our best to find the resources to plan for these events.

As we continue our efforts to expand memberships by recruiting non-bank organizations, we also want to extend our invitation to young professionals, as well as college students, to join our Chapter. It's a great way to strengthen professional growth, network, develop leadership skills and promote creativity.

Our upcoming event is the annual **Holiday Karaoke and Charity Food Drive on December 12, 2018 at Nocturna Lounge**, to celebrate the holidays, network, and help those in need. Please join us to celebrate good song, good food, good cheers and meet fellow bankers!

Mahalo to everyone for your continued support of the RMA Hawaii Chapter, and we look forward to your participation and seeing all of you at our events.



2018-2019 Calendar of Events

- October 2, 2018 – Construction Loan Management
- December 12, 2018 – Holiday Mixer & Charity Drive at Nocturna Lounge
- March 22, 2019– Relationship Management Skills for Commercial Lenders
- May 8, 2019 – Lending to Wealthy Individuals
- June 2019 (TBD)- Hawaii Economy Update

2018–2019 Hawaii Chapter Officers

President – Gina Reyes-Faria
First Vice President – Linda Ho
Second Vice President – Robert Kamemoto
Secretary – Paul Vella
Treasurer – Eliza Young
Director – Larry Ono
Past President – Grant Yoshikami



Our chapter presents opportunities for individuals to get involved. We rely on the talents of volunteers to stage many of the programs, conduct membership development efforts, and promote the ideals of RMA. To find out more about how you can get involved in our chapter, please contact the representative from your organization. Visit our Chapter Website at:

<http://community.rmahq.org/hawaii/home>

JOIN. ENGAGE. LEAD.