

Upcoming Events

"TACOS & TEQUILA"

June 22, 2021
New York Kitchen
800 S Main St,
Canandaigua, NY 14424

August 24, 2021
TBD - Buffalo, New York

"If you don't invest in risk management, it doesn't matter what business you're in, it's a risky business."

---Gary Cohn---

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UPSTATE NY
RIMS CHAPTER

TACOS & TEQUILA

FOOD AND COCKTAIL TASTING
 AT NEW YORK KITCHEN
 TUESDAY, JUNE 22, 2021
 11AM - 3PM




PRESENTATION:
 Captive Insurance -
 Is it the Right Option?

PRESENTED BY:
 Tim Gallagher, SVP,
 Captive Resources, Inc. &
 Mark Benotti, Sr. Client
 Executive, Brown &
 Brown

COST:
 Active RIMS Members -
 Covered by the Chapter

Non-Members - \$75

REGISTER NOW!

SPONSORED BY: **AIC COMPANIES**

Join us for our 1st in-person event of 2021!

Registration is now open for our first in-person event of 2021! We will be meeting at New York Kitchen in Canandaigua to learn about captives, network and enjoy tacos with a tasting of various tequilas! We are pleased to share that this event will be free of charge to our current members!

A special thanks goes to our sponsor, AIC Companies LLC, for making this event possible!

Register today:

<https://community.rims.org/upstatenewyork/events/chaptercalendar>

Risk Professional Spotlight



Chris Hoch

**Director of Risk Management at
Raymour & Flanigan Furniture | Mattress**

Chris began his Risk Management career as a claims examiner for Liberty Mutual Insurance in 1998. He spent six years in that role before accepting a Risk Manager position for the Syracuse City School District.

He eventually moved on to assume the role of the Director of School Business for Liverpool Schools. He then transitioned into the Rochester City Schools as the Director of Risk Management and HR. In 2018, Chris joined the national retail furniture chain, Raymour & Flanigan as their Director of Risk Management, where he remains today. He is responsible for the implementation of quality risk management and performance improvement plans for the company's 130+ locations and 5,000+ employees.

Since 2013, Chris has also enjoyed his role as an adjunct professor at SUNY Oswego School of Business. He instructs and mentors undergraduate and graduate (MBA) students in courses that include: Introduction to Risk Management, Enterprise Risk Management (ERM), and Risk Management for Schools and Municipalities.

When speaking with Chris, his enthusiasm for the Risk Management discipline is contagious. He finds that understanding the financial side of a firm's particular industry is one of the most important factors in mitigating risk. An important part of this process is to take a high level view of what is driving the successes and failures of a firm. Once those are identified, analyze the "risk from losses" in order to "understand where you are organizationally." This is where a risk professional can make a lasting impact on the long term objectives within the success trajectory for the company.

Another recurring theme while speaking with Chris is his emphasis on relationships. He works hard at encouraging the growth of the next generation of risk professionals as a college professor. The way he speaks about his students is that of a proud parent. He encourages them to think long term and within the mind frame of "perpetual learning." Utilizing this thinking naturally lends itself to an enterprise Risk Management approach. Chris stresses that a risk professional should understand "the value of relationships with the carriers, your brokers and the underwriters in order to think long term."

The difficult operational environment which many businesses find themselves today is not a Risk industry secret. Chris believes that financial understanding, strong relationships and perpetual learning will allow a risk professional to walk the "fine balance of risk and retention."