

Commercial Lines Account Manager

The ALS Group (www.thealsgroup.com) is seeking an experienced Account Manager with commercial lines experience to provide risk advisory to a grouping of clients. The ideal candidate must be able to multi-task and work with clients, brokers and internal staff providing day-to-day services within a grouping of accounts in a variety of industries. Responsibilities will include, but are not limited to:

- Insurance Policy Management (reviews, renewals, analysis etc);
- Insurance marketing initiatives including market and broker selection, coverage specifications and the assembling loss information as well as potential risk exposures;
- Collaboration with brokers and other third parties always considering the best interest of the client;
- Commercial Contract Management including review insurance and indemnity language in leases, contracts, etc.
- Support and educate clients on risk and insurance requirements/exposures;
- Work with clients on new projects, acquisitions;
- Assist clients with developing internal risk management/ loss control best practices;
- Analyze the insurance marketing results and make placement recommendations in best interest of the client;
- Audit policies and ensure endorsements remain up to date and accurate;
- Monitor claims information and populate reporting for clients while acting as the clients claims advocate;

General Requirements:

- 5-7+years of larger commercial lines experience
- Excellent customer service, organizational skills and multi-tasking capabilities
- Strong written and verbal communication
- Active Property & Casualty Insurance License (any additional certifications CRIS, ARM are a plus)
- Good Technology Skills – strong knowledge of Microsoft Office (Outlook, Word, Excel & PowerPoint)
- Personable and able to work in a high energy and fast paced environment

CONTACT:

info@thealsgroup.com