



My name is Kyle Robinson and I am studying Economics and Finance, while also pursuing a Risk Management and Insurance Certificate at the University of Iowa. I am a senior in my last semester and will be graduating this upcoming May. I am an active member of Gamma Iota Sigma for my fourth semester and I am currently the Executive Vice President. I was born in Racine, WI and recently my family moved to Crystal Lake, IL. I then came to the University of Iowa and have loved every minute of it.

In my free time I enjoy reading classic books. I recently finished reading *The Hobbit* and *The Lord of the Rings* Trilogy. I thought about the journey that was undertaken by the heroes and I reflected it onto my own life as the journey through college and on a bigger scale life. There are many hardships that they faced and that I have faced, and I have learned that there will be more hardships in my future.

When deciding what classes to pick for my first semester Junior year, my academic advisor suggested taking Principles of Risk Management and Insurance. On the first day I was hooked. The more I learned about the insurance industry and its many opportunities, the more I realized that this was the right industry for me. I have since then taken as many classes within the Vaughan Institute as possible. I have taken Risk Modeling, Employee Benefits, and I am currently taking a Property and Liability class. Each class that I have taken brings its own elements to further my education. In Risk Modeling I learned how to use excel to find key statistics to help price insurance premiums. I enjoyed in Employee Benefits all the advantageous that companies are giving to their employees and they aren't taking advantage of them.

I learned about Gamma Iota Sigma through a meeting with Viana Rockel and learned that this was a great avenue to get my name out in the industry and to gain valuable experience. I joined and immediately found many great opportunities to connect with the industry professionals. I attended the NAPSLO Conference and the Gamma Iota Sigma International conference in Dallas, Texas where I gained valuable experience. I learned about the many different risks and types of insurance that I hadn't even heard of and it fascinates me how they are underwritten. I was given an opportunity to be the Head of Socials and I organized many events in which

members got to know other members in a less formal atmosphere. This semester I accepted to be the Executive Vice President and I spearheaded our recruiting efforts in which over fifteen new members joined.

Through these connections I was able to find an internship with Cigna in Overland Park, KS working with their life, accident, and disability underwriters. I learned more than I could have imagined with them.

I recently accepted an offer from Cigna to rejoin their team in Overland Park, KS and I look forward to learning more about the life and health side of the insurance industry.

### **Kyle Robinson**

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### **Education**

The University of Iowa, Iowa City, IA May 2015  
B.B.A. in Economics and Finance, GPA: 3.24/4.00  
Certificate in Risk Management and Insurance, GPA: 3.17/4.00

### **Work Experience**

Student Worker August 2013 – Present  
UI Office of the Institutional Animal Care and Use Committee (IACUC), Iowa City, IA

- Executed complex clerical work, such as processing and managing data entry
- Created and managed Excel spreadsheets pertaining to Animal Protocols for two offices

Co-Ops Intern

Cigna Corporation, Overland Park, KS May 2014 - August 2014

- Worked with underwriters on Life, Disability, and Accident insurance coverages
- Gathered Data to provide underwriters with accurate information to determine acceptability of accounts
- Reviewed weekly reports to determine profitability with over 15 different books of business
- Responsible for generating sales reports to determine sales goals set by management

Worker

The Airliner, Iowa City, IA August 2012 - August 2013

- Provided excellent customer service by creating salads per order and serving them promptly
- Promoted to cooking pizzas per order under time constraints to meet the customer's standards

### **College Activities and Honors**

Gamma Iota Sigma - Vice President & Head of Social Events September 2013 - Present

- Recruited 15+ new members
- Organized an introductory picnic and a bowling night for 15+ members

Hawktrade - Director of Events & Market Researcher September 2011 - Present

- Arranged different speakers to address members on various types of investments
- Studied the market to make predictions on what may occur in the future
- Entered and performed well in the semester's investment competition

Scholarships August 2011 - Present

- UI National Scholars Award
- UI Tuition Scholarship – Business
- UI Tuition Scholarship