

56TH ANNUAL CONVENTION & TECHNICAL INSTITUTE

CHICAGO

JULY 10-14, 2013



PTG



**ANNUAL CONVENTION
& TECHNICAL INSTITUTE**

Class descriptions, registration, exhibitors, hotel information and more... available at convention.ptg.org

Be Happy, Be Healthy, Make **MONEY**

Not idle words, friends, but real possibilities await those attending this year's Institute. We'll have more health classes than ever before, in great variety, including a pre-class exercise period open to all. It's hard to be happy if you're not healthy. It's hard to make **MONEY** if you're not healthy.

And if it's new skills you need, we have a veritable smorgasbord of skills classes, many brand new, and all designed to help you Make More **MONEY**! It's hard to make **MONEY** if you're not skilled. It's hard to be happy if you're worried about **MONEY**.

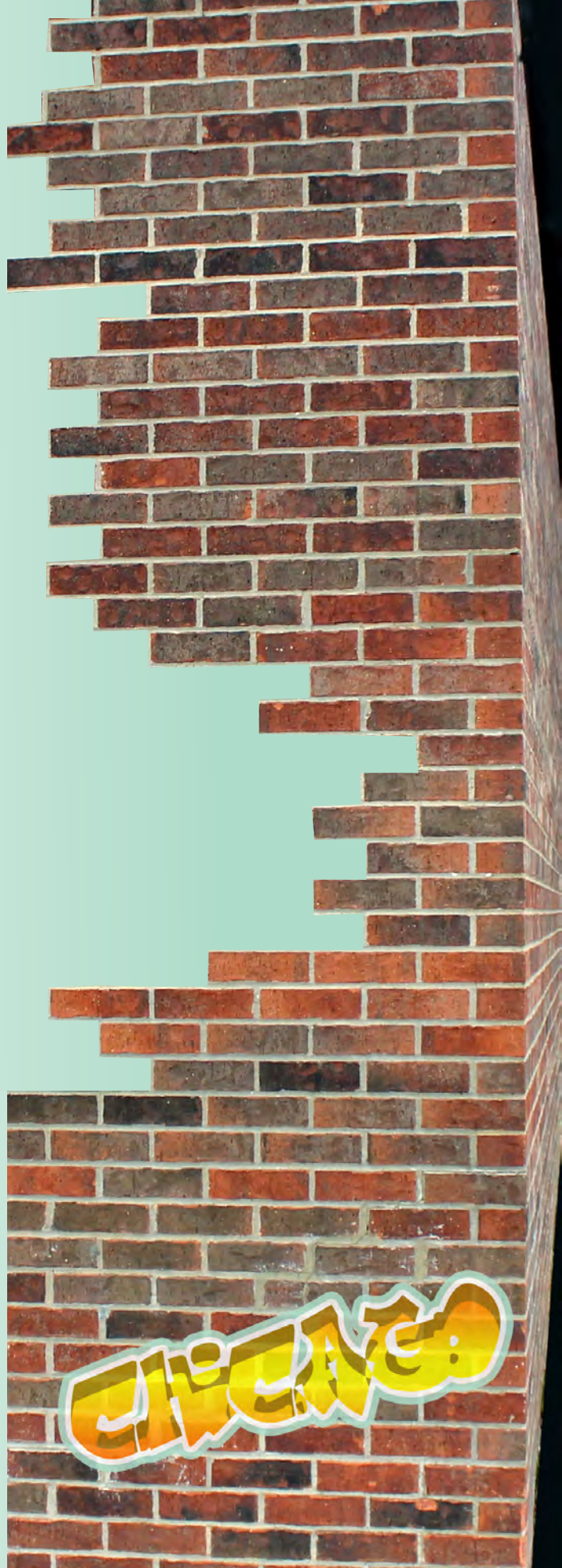
And to help you keep track of that **MONEY**, keep more of that **MONEY**, plan for your future **MONEY**, and learn to market your business in our web-based world, we have more classes for those things than you've probably ever seen in one Institute. If you have enough **MONEY**, it's easier to stay healthy and happy!

Imagine yourself and your business with a beautiful blend of solid marketing (meaning as full a schedule as you'd like), solid business stewardship (meaning a healthy bank account and a solid retirement plan), solid health (meaning no aches and pains and the knowledge of how to keep yourself that way), and solid piano tech skills that make you worth more to your customers and yourself.

With all that going for you, you'd have to be happy!

- John Dorr, RPT
2013 Institute Director

Join us in Chicago. Register today!



Registration, exhibitor and hotel information available at convention.ptg.org

SPECIAL EVENTS

Opening Session & Awards Presentation

Tuesday, July 9, 7:00 p.m.

Who will be the 2013 Golden Hammer Award recipient? Who will take home a Hall of Fame Award? Get the answers to these questions and more when we launch the 56th Annual PTG Convention & Technical Institute. Don't miss your chance to win some prizes and get a sneak peak at the great events ahead.

Welcome Reception

Tuesday, July 9, 8:30 p.m.

Quickly becoming a favorite of the convention, the Welcome Reception is a time to reconnect. Enjoy food, fun and entertainment, as you relax and prepare for the week ahead.

Chicago Tour (Sponsored by the PTG Auxiliary)

Thursday, July 11, All Day

This year the PTG Auxiliary has scheduled activities sure to please everyone. We will be visiting the Willis Tower Skydeck (formerly the Sears Tower) for a great view of the city and a chance to go out on a glass ledge 103 stories high (if you dare!). Next stop is an authentic pizzeria for deep-dish Chicago pizza. Then go on a unique tour of downtown, highlighting key spots from the Great Chicago Fire, in an antique fire engine. Finally, we will be visiting the Navy Pier for souvenir shopping and a tour of the Stained Glass Window Museum.

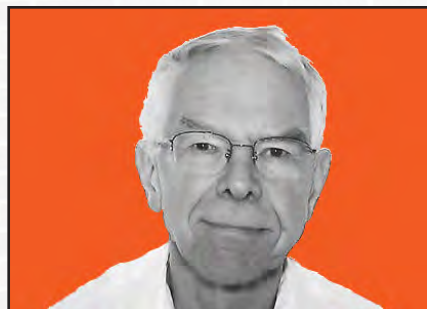
Golden Hammer Banquet

Friday, July 12, 7:00 p.m. - \$35 per person

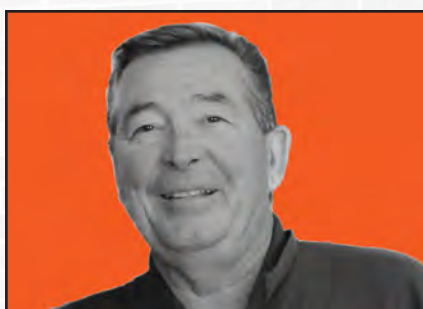
The Golden Hammer Banquet honors the 2013 recipient of this coveted award. Make plans now to attend this event that honors the most outstanding member of PTG for service and dedication, one that has made a definite change for the better by his or her many years of outstanding contributions to the PTG and the piano industry. It's sure to be an evening to remember.



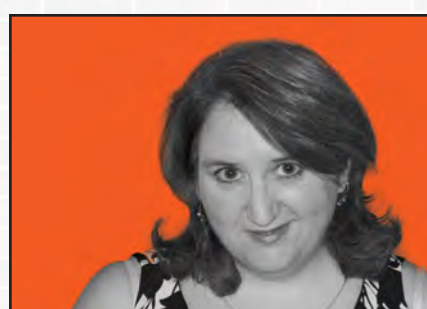
Institute All-Stars



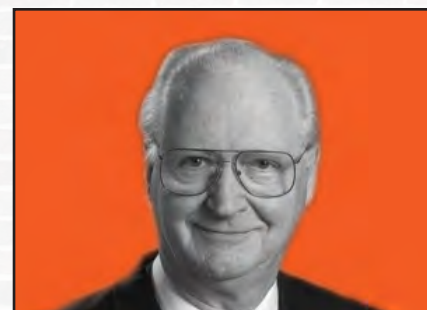
Eric Schandall, RPT, graduated from the North Bennet Street School in 1967. He worked for over 25 years as a university technician and also was the Administrator/Instructor of Technical Training and Education at Steinway & Sons in New York City for seven years. He now lives with his wife and family in Oslo, Norway. www.ericshandall.com



Wally Brooks, RPT, is a second generation piano technician. He has worked in all phases of the piano service industry, from tuning to complete piano restoration, in piano sales and factory technical support. Wally is a noted instructor, giving classes in piano technology for over 35 years to technicians from around the world. www.wallybrookspianoservice.com



Beth Ziesenis is an author, speaker, technology consultant and self-proclaimed nerd. Since her first Commodore 64 computer, Beth has been fascinated with technology and computer shortcuts that make people's lives easier. Beth helps computer users find the perfect free and bargain technology tools for business and personal use. www.askbethz.com



LaRoy Edwards, RPT, joined Yamaha in 1962 as Piano Service Manager and has been an integral member of the Yamaha team ever since. LaRoy created the Little Red Schoolhouse nearly 40 years ago and the program remains the longest running piano technology courses of its kind. Edwards has been teaching classes for PTG, on behalf of Yamaha, for nearly 40 years.



Anne Garee, RPT, has enjoyed her career as piano technician at Florida State University since 1983. She joined the faculty in 2004 and directs the Master of Arts in Piano Technology Program mentoring trained piano technicians. She holds a Bachelor of Music degree in Piano Performance and a Certificate in Piano Technology from Bowling Green State University in Ohio.



Heather Walker is a certified teacher of the Alexander Technique and a professional musician. She also teaches at the Vancouver Symphony Orchestra School of Music and gives workshops at many different locations. Read more about Heather and The Alexander Technique at www.soundbeingstudios.com

RPT Exams and Exam Prep

All three RPT exams are offered at the 2013 Convention. Take advantage of the opportunity to get some practice and pre-screening during the Wednesday Technical Exam Prep class. Check the schedule for other exam prep sessions. If you plan to attend class or take the exams, the exam application and tech exam prep forms need to be submitted with your registration. Forms are online in the Exams area at convention.ptg.org.

DAILY SCHEDULE

Registration desk: Monday 7 - 4 p.m., Tuesday 7 - 5:30 p.m.
Wednesday thru Saturday 7 - 5 p.m.

Saturday, July 6

8:00 a.m. - 5:00 p.m. PTG Board Meeting

Sunday, July 7

8:00 a.m. - 5:00 p.m. PTG Board Meeting
3:30 p.m. - 6:30 p.m. Registration Desk Open
5:00 p.m. - 6:30 p.m. Delegate Check-in

Monday, July 8

7:00 a.m. - 7:45 a.m. Delegate Check-in
8:00 a.m. - 5:00 p.m. Council Meeting
8:00 p.m. Randy Potter Reception

Tuesday, July 9

8:00 a.m. - 5:00 p.m. Council Meeting
7:00 p.m. Opening Session/Awards Presentation
8:30 p.m. Welcome Reception

Wednesday, July 10

8:00 a.m. - 12:00 p.m. Classes
1:30 p.m. - 5:00 p.m. Classes
5:30 p.m. - 7:30 p.m. Exhibit Hall Grand Opening
8:00 p.m. Auxiliary Scholarship Recital

Thursday, July 11

6:30 a.m. - 7:45 a.m. Regional Meetings (Continental breakfast)
8:00 a.m. - 12:00 p.m. Classes
9:00 a.m. - 1:30 p.m. Exhibit Hall Open
1:30 p.m. - 5:30 p.m. Classes
1:30 p.m. - 4:30 p.m. PTG Foundation Board Meeting
2:45 p.m. - 4:30 p.m. Exhibit Hall Open
7:00 p.m. Trevor Stephenson Concert

Friday, July 12

8:00 a.m. - 12:00 p.m. Classes
9:00 a.m. - 1:30 p.m. Exhibit Hall Open
1:30 p.m. - 5:30 p.m. Classes
2:45 p.m. - 4:30 p.m. Exhibit Hall Open
7:00 p.m. Golden Hammer Banquet
9:00 p.m. Kawai Concert

Saturday, July 13

8:00 a.m. - 5:00 p.m. PTG Board Meeting
8:00 a.m. - 12:00 p.m. Classes
9:00 a.m. - 1:30 p.m. Exhibit Hall Open
1:30 p.m. - 7:00 p.m. Classes
8:15 p.m. Barbershop Chorus
9:00 p.m. Yamaha Reception

Sunday, July 14

7:30 a.m. Chapel Service
8:00 a.m. - 12:00 p.m. PTG Board Meeting
8:30 a.m. - 12:00 p.m. Classes

10 Great Classes to Help You Get Started

Just starting out? Consider these 10 great classes geared towards new technicians who want to get the most from their craft and their business. These classes are just a few suggestions from the 100+ classes being offered throughout the Institute. **Go to Classes area at convention.ptg.org for more details.**

PIANO TALK

Wally Brooks, RPT & LaRoy Edwards, RPT

SURVIVING A PIANO TUNING CAREER

Blaine Hebert, RPT

6-PACK TECHNICALS

Isaac Sadigursky, RPT

RELEASE YOUR INNER NERD

Beth Ziesenis

COMPETENCY PLAYGROUND

Ed Sutton, RPT & John Parham, RPT

DEFINITION OF OLD UPRIGHTS? MONEY!

Ward Guthrie, RPT

BEGINNING PIANO TUNING

Blaine Hebert, RPT

THE CRAFT OF PIANO TUNING

Dan Levitan, RPT

PARTIAL HEARING: YOUR GREATEST ASSET

Jack Stebbins, RPT

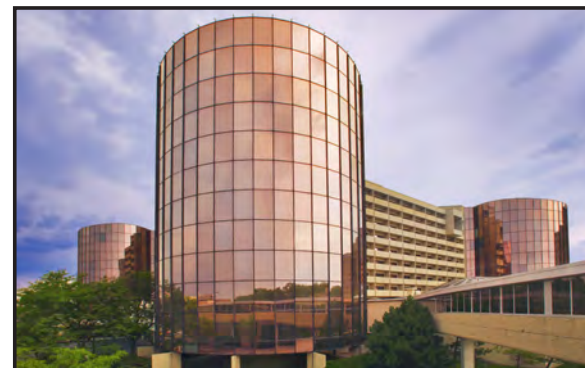
TIGHTEN THE BENCH!

Jeff Hickey, RPT

Be Happy, Be Healthy

Make Money

Make your plans today. Join the largest community of piano technicians dedicated to their trade. Classes, concerts, exams, exhibits, networking and much more - there is no better place to find the tools you need to make more money.



Hotel Accommodations

Hyatt Regency O'Hare
9300 Bryn Mawr Avenue
Rosemont, Illinois 60018

Featuring:

- Free internet in guest rooms.
- 15% discount for the American Grill buffets with convention badge.
- \$10 per day parking for all attendees.
- Free shuttle to and from O'Hare Airport.
- Newly-remodelled guest rooms and meeting facilities.
- Minutes away from downtown Chicago via nearby L-Train stop.
- The entire Convention conveniently located under one roof.

Special PTG Prices:

Single/Double Occupancy: \$129 per night

Triple Occupancy: \$139 per night

Quadruple Occupancy: \$ 149 per night

Guaranteed through June 21 for stays during July 5 - 21, 2013.

Reserve your room online at
<https://resweb.passkey.com/go/pano>
or Call 888-421-1442. Use ID# 10322053

Want a roommate? Find a link to the room share bulletin board at convention.ptg.org

Airport

Chicago O'Hare - Located 3.25 miles from the Hyatt Regency O'Hare

Chicago Midway - Located 26 miles from the Hyatt Regency O'Hare

Ground Transportation

O'Hare Airport

Free 24-hour airport shuttle from O'Hare Airport to the Hyatt departing every 20 minutes.

Taxi • Approximate Cost \$10 - \$12

Midway Airport

Shuttle • For more information, visit <http://www.airportexpress.com/> to make reservations or call 888-284-3826.

Taxi • Approximate cost \$65

PTG Convention Exhibit Hall

Wednesday, July 10

Grand Opening 5:30 p.m. - 7:30 p.m.

Thursday & Friday, July 11 & 12

9:00 a.m. - 1:30 p.m. & 2:45 p.m. - 4:30 p.m.

Saturday, July 13

9:00 a.m. - 1:30 p.m.

See all of your favorite suppliers, manufacturers and vendors in the PTG Convention Exhibit Hall.

Visit convention.ptg.org to see the most up-to-date list of exhibitors.

2013 PTG Convention Registration Form

Chicago • July 10 - 14, 2013 • <http://convention.ptg.org>



| Registration Fees | Regular Thru 6/10 | Late After 6/10 |
|------------------------------------------------------------------------|----------------------|--------------------|
| <input type="checkbox"/> Full PTG Member | \$449 | \$509 |
| <input type="checkbox"/> Full Non-Member | \$599 | \$659 |
| <input type="checkbox"/> Member Weekend Pass (Friday - Noon Sunday) | \$339 | \$399 |
| <input type="checkbox"/> Non-Member Weekend Pass | \$489 | \$549 |

| Auxiliary Program | | |
|-----------------------------------------------------------|-------|-------|
| <input type="checkbox"/> Auxiliary Member (inc. tour) | \$130 | \$150 |
| <input type="checkbox"/> Auxiliary Non-Member (inc. tour) | \$180 | \$200 |
| <input type="checkbox"/> Tour only | \$150 | \$170 |

| Special Events | | |
|-----------------------------------------------------------------------------------------------------------------------------------------------------|--|--|
| <input type="checkbox"/> Golden Hammer Banquet tickets _____ x \$ 35 = \$ _____ (Indicate meal choice & quantity: #___regular #___vegetarian) | | |

| Classes Requiring Pre-registration | | |
|--------------------------------------------------------------------------------------------------------------------|-------|-------|
| <i>The Art of Voicing (Limit 6 - Call for availability)</i> | \$100 | \$100 |
| <i>Hands-on Voicing (Limit 12 - Call for availability)</i> <i>(Two periods, Thursday 4th and Friday 1st)</i> | \$88 | \$88 |
| <input type="checkbox"/> All-Day Technical Exam Prep (Limit 37) | \$88 | \$88 |
| <i>Tuning Tutoring</i> | \$120 | \$120 |
| <i>Limit 9: choose ___Wednesday, ___Thursday or ___Saturday.</i> <i>(Schedule time by calling 913-432-9975)</i> | | |

| RPT Exams (attach exam form) - convention.ptg.org/exams | | |
|-------------------------------------------------------------------------------------------------------|-------|-------|
| <input type="checkbox"/> RPT Full Tuning Exam | \$180 | \$180 |
| <input type="checkbox"/> RPT Full Technical Exam | \$180 | \$180 |
| <input type="checkbox"/> RPT Tuning Exam - Part 1 | \$90 | \$90 |
| <input type="checkbox"/> RPT Technical Exam - 1 part | \$60 | \$60 |
| <input type="checkbox"/> RPT Technical Exam - 2 parts | \$120 | \$120 |

Total Amount Enclosed: \$ _____

| Payment |
|---------------------------------------------------------------------------------------------------------------------------------------------------|
| <input type="checkbox"/> Check enclosed Charge my: <input type="checkbox"/> VISA <input type="checkbox"/> MC <input type="checkbox"/> Discover |
| Card #: _____ |
| Expiration date: _____ CVV code: _____ |
| Name on card: _____ |

Cancellation Policy

Cancellations and requests for refunds must be received in writing by June 10, 2013. Refunds will be processed less a \$35 administrative fee. No refunds will be made after June 10.

Convention Registrant Information

PTG Member #: _____ ☐ Not a PTG member

Name: _____

Address: _____

City/State/Zip: _____

Country: _____

Phone: _____

Email: _____

Company name: _____

Nickname for badge: _____

☐ Check here if you require special accommodations to fully participate. Please describe your needs:

Auxiliary Registration

Auxiliary Member: ☐ Yes ☐ No

Name: _____

Address: _____

City/State/Zip: _____

Country: _____

Phone: _____

Email: _____

Nickname for badge: _____

Exhibit Hall Badges (Free)

Name: _____

Address: _____

City/State/Zip: _____

Country: _____

Nickname for badge: _____

(Attach names for additional badges.)

Four Easy Ways to Register

Online: convention.ptg.org

Phone: (913) 432-9975 • Fax: (913) 432-9986

Mail: Piano Technicians Guild, 4444 Forest Avenue
Kansas City, KS 66106-3750



CHICAGO 2013

Registration Fees

Member \$449 / Non-member \$599

Weekend pass - Friday through Sunday

Member \$339 / Non-member \$489

Register by June 10, 2013 and save.

Piano Technicians Guild
4444 Forest Avenue
Kansas City, KS 66106

56TH ANNUAL PIANO TECHNICIANS GUILD CONVENTION & TECHNICAL INSTITUTE

CHICAGO

JULY 10-14, 2013

*THE WORLD'S **LARGEST** GATHERING
OF PIANO TECHNICIANS*

GO TO **CONVENTION.PTG.ORG** FOR A COMPLETE LIST OF CLASS DESCRIPTIONS AND REGISTRATION