



PLUMBING-HEATING-COOLING
CONTRACTORS ASSOCIATION
Best People. Best Practices.

PHCC Enhanced Service Groups

QSC National Membership Application



Choose a Membership Level:

☐ **Premium \$10,200 per year**

Focuses on custom-designed business development through one-on-one coaching and personalized consulting

☐ **Pro \$4,200 per year**

Designed to help business owners fine-tune daily operation and customer service skills.

Name: _____ PHCC ID #: _____

Company: _____

Address: _____

City: _____ State: _____ Zip Code: _____

Phone: _____ Fax: _____

Email Address: _____

Website Address: _____

Member Information:

Fields of Work:

- ☐ Residential Service and Repair
- ☐ Residential New Construction
- ☐ Residential Remodel
- ☐ Commercial New Construction
- ☐ Commercial Remodel

Referral Types:

- ☐ AC
- ☐ Heating
- ☐ Water Filtration

Who Referred You to QSC?

Certifications:

- ☐ LEED
- ☐ Backflow
- ☐ NATE

Check all that apply:

- ☐ Open Shop
- ☐ Union Shop
- ☐ Dual Shop
- ☐ Minority Owned
- ☐ Woman Owned
- ☐ Veteran Owned

Annual Revenue:

Number of Employees:

I, (Name, please print) _____ certify that all information included in this application is accurate and complete. I further agree to uphold and maintain the principles contained in the QSC Code of Ethics. I understand that membership in PHCC is a prerequisite for QSC. I agree to make payments on the schedule I have indicated and authorize QSC/PHCC to charge payments automatically if I have provided credit card billing information. I agree to keep open any credit card accounts used for payment and to maintain sufficient credit. I understand that I may change credit card accounts or method of payment by informing Quality Service Contractors in writing prior to the due date of any payment. I understand that this agreement will renew automatically unless I give written notice of cancellation at least 30 days prior to the due date. I agree that the standard term of membership is one year and early termination policy may apply.

Signature: _____ Date: _____



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Payment Information



Membership Levels and Pricing

Premium

\$850 / month
\$2,550 / 4 quarterly installments
\$5,100 / 2 semi-annual installments

Pro

\$350 / month
\$1,050 / 4 quarterly installments
\$2,100 / 2 semi-annual

*Full, Active PHCC-National Association membership is a prerequisite for QSC membership.
QSC membership follows a one year billing cycle. Your dues will be prorated from the date joined.*

Payment Options:

Please check which payment option you wish to use:

☐ **Credit card**

(Provide credit information below)

- ☐ Full Payment
- ☐ Quarterly
- ☐ Bi-annually
- ☐ Monthly

☐ **Check**

(Enclose Check)

- ☐ Full Payment
- ☐ Quarterly
- ☐ Bi-annually
- ☐ Monthly

For all payments, other than Full Payment, there will be a 2.4% administrative fee added to processing.

Type of Card: ☐ American Express ☐ Visa ☐ Master Card

Name on Card: _____ Expiration Date: _____

Credit Card #: _____

Signature: _____

Submit Your Application:

Email: dalton@naphcc.org

Fax: (703) 237-7442

Mail: 180 S. Washington St., Suite 100, Falls Church, VA 22046

See Powerful Returns



PHCC membership provides the option of being part of QSC. Benefits include access to the on-line Q-List community, annual networking and education events, a library of helpful tools, and a host of other valuable resources that complement this membership investment.

The most valuable benefit for QSC National Members, Business Coaching, is offered at the following levels:

Premium

Only \$850 / month

- Two free coaching days annually (plus expenses)
- Discounted coaching rate for additional visits – \$1,600 per day (plus expenses)
- Two free coaching calls per month
- Two free Power Meeting registrations per year
- Free registration for two one-day training courses or one two-day training course per year
- Invitations to Premium Member events

Pro

Only \$350 / month

- Business coaching for \$1,850 per day (plus expenses)
- One virtual annual business tune-up
- One hour of virtual coaching annually
- One free Power Meeting registration per year

Additional Coaching Services

(additional fees may apply):

- Assistance with the development of customized training courses
- DiSC personality training
- Financial and budget analysis
- Strategic planning and SWOT analysis
- Flat rate guidance
- Basic standard operating procedures
- Technician training

For more information, contact **Dave Chic**, chic@naphcc.org, **Dawn Dalton**, dalton@naphcc.org, or call (800) 533-7694.