



**PLUMBING-HEATING-COOLING  
CONTRACTORS ASSOCIATION**  
*Best People. Best Practices.*

**AIRE SERV**  
HEATING & AIR CONDITIONING  
a neighborly company



# MEMBER BENEFITS

**Plumbing-Heating-Cooling Contractors — National Association**

## Special Opportunity for Aire Serv® Franchisees!

**Join PHCC today to get special rate on PHCC national membership.**

Aire Serv® is excited to join the Plumbing-Heating-Cooling Contractors Association (PHCC) as a franchisor sponsor. For more than 135 years, PHCC has gained the reputation as plumbing and HVACR contractors' best choice for education and training, access to industry experts, workforce development resources, and legislative and regulatory leadership. Aire Serv® encourages your franchise to join PHCC. As a member, you'll get **50% off PHCC's national dues** and its full range of member benefits, including special discounts on programs and events offered by state and local chapters.

### ● BEST PRACTICES

- Marketing & Advertising Resources
- Find a Contractor Online Directory
- Personalized Online Member Dashboard
- Access to Subject Matter Experts
- Safety & Risk Management Tools
- PHCC Water Supply Calculator App

### ● EXPERT & AFFORDABLE TRAINING

- Project Management & Foreman Training
- Plumbing & Mechanical Codes Training
- PHCC Academy Programs
- Webinars & Other Training Opportunities

### ● SAVINGS & DISCOUNTS

- PHCC Industry Partners
- PHCC Labor Unit Database Subscription
- Online Buyers' Guide
- Discounts on Programs & Services
- Member Discounts on Conferences

### ● NETWORKING OPPORTUNITIES

- Access to Online Communities
- Join PHCC Enhanced Services Groups
- Online Business Interest Groups
- CONNECT Conference & Tradeshow
- Online & Print Member Directory
- State & Local Chapter Events and Online Resources

### ● WORKFORCE DEVELOPMENT

- Plumbing & HVACR Apprentice & Journeyman Training
- Pre-Apprentice Courses
- Workforce Development Center and Resources
- Scholarships
- Assessment Tests
- Career & Job Fair Materials
- PHCC Career Center & Job Board

### ● ADVOCACY

- Legislative & Regulatory Participation
- Representation on All Code Body & Industry Coalitions
- State Legislative & Regulatory Tracking Tool
- Fight Against Over-Regulation
- Reinforcement of Industry Standards that Protect Public Health & Safety
- Regular Alerts on Laws, Regulations & Code Changes
- Annual Legislative Conference in Washington, D.C.
- Grassroots Network to Engage Members When Needed to Take Action

**WE MEAN  
BUSINESS**

**JOIN PHCC TODAY!**



# WE MEAN BUSINESS



## Member/Non-Member Tangible Benefits Comparison

	BENEFITS COMPARISON		SAVINGS
	Member Price	Non-Member Price	
<b>Apprentice/Journeyman Training</b>			
Pre-Apprentice Course	\$79	\$99	\$20
Plumbing and HVACR Textbooks			Up to 25%
Plumbing & HVACR Apprentice eLearning (Online - Available for 1st, 2nd, 3rd, and 4th year students)			Varies by state
<b>Service Technician Training</b>			
Frontline Service Training	\$749	\$849	\$100
<b>Business Management Education</b>			
Webinars - monthly online offerings on a broad range of topics covering business management, technical and emerging technologies	Member Benefit		
CONNECT Conference/Product & Technology Showcase	\$635	\$735	\$100
The True Cost of Running a Business	\$399	\$480	\$81
Service Manager/Supervisor - for service and repair contractors	\$749	\$849	\$100
UAC Conferences - for signatory contractors	\$600	\$650	\$50
CCA Conferences - for construction contractors	\$0	\$750	\$750
QSC Power Meetings - for service and repair contractors	\$680	\$710	\$30
Essentials of Project Management Course - Early Bird Registration	Members get early access to registrations		
<b>Technical</b>			
PHCC Water Supply Calculator App	Member Benefit	Member Benefit	Member Benefit
Techline - Expert Advice on Code Questions and Clarifications	Member Benefit	Member Benefit	Member Benefit
Code Book Discounts	Varies by chapter	Varies by chapter	Varies by chapter
<b>Discount Programs/Programs</b>			
ConsensusDocs - Unlimited Package	\$949	\$1,199	\$250
ConsensusDocs - Subcontracting Only	\$549	\$749	\$200
NATE Manuals	\$30	\$45	\$15
PHCC Who's Who Directory	Member Benefit	\$75	\$75
Fuel Discounts	Universal card, save \$.05 per gallon with ExxonMobil, enroll for free and more		Member Benefit
Aramark - work apparel	Save 25% on work clothes that promote your business		Member Benefit
TradeWraps Truck Wraps and Promotional Materials	5% discount on full or partial vehicle wraps and promotional items		Member Benefit
Enterprise Fleet Management	Discounts on vehicle leasing		Member Benefit
Market Hardware - Web site design and management	Discounts on website design, hosting and search optimization		Member Benefit
Hudson Ink - Marketing Services	Discounts on marketing services, free newsletter		Member Benefit
Time Communications	Discounts on 24/7 call answering services		Member Benefit
Green Sky	Discount on consumer loans		Member Benefit

Additional benefits and savings available through PHCC's state and local chapters.  
800-533-7694 | phccweb.org