

THE PHCC "PLUMBING CONTRACTOR OF THE YEAR"

SPONSORED BY DELTA FAUCET

2020 Application



PLUMBING-HEATING-COOLING
CONTRACTORS ASSOCIATION
Best People. Best Practices.



see what Delta can do™

This application should be completed in black ink and must be returned with supporting material no later than **June 15, 2020**. Applications must be fully filled out for consideration. Additional pages may be attached if necessary. Submit your application by emailing all necessary materials to membership@naphcc.org.

IMPORTANT NOTES: No member may receive this award more than once in a 10-year period. Application must include formal endorsement letter from affiliated state or local association (where applicable). Members at Large are to include references from three other PHCC members. Selections will be made by the PHCC Membership Committee.

Entrant's Name _____

Entrant's Company _____ Business Title _____

Company Address _____

City _____ State _____ Zip _____

Phone Number _____ E-mail _____

Describe briefly how you demonstrate the following:

1. PROFESSIONALISM

Training of personnel, programs designed to insure customer satisfaction, creative management procedures, etc.

2. MERCHANDISING SKILLS

Showroom development and utilization, journeyman selling, selling up, advertising, and public relations efforts.

3. MANAGEMENT SKILLS

Innovative management techniques and procedures. Innovative office procedures, in-house training of personnel and computer utilization.

4. INNOVATIVE PLUMBING SKILLS

Development of time-saving installation procedures, prefabrication of piping systems, and other methods designed to provide quality work at reduced cost.

5. TRADE INVOLVEMENT

Participation in apprentice training, industry funds, code committees, labor negotiations and association leadership.

6. COMMUNITY SERVICE

Achievements in civic activities that enhance the public image of the PHC industry.

7. Please attach a photograph of yourself (optional—for publicity purposes only).