

#### INNOVATION IN FOCUS

A Monthly Webcast Series

**Q4: PRODUCT PROCESS STRATEGY** 

## Welcome - We Will Begin Shortly!

# FROM RESEARCH TO REALITY: LAUNCHING AI PRODUCTS AT BIG TECH



Product Manager
Google



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# FROM RESEARCH TO REALITY: LAUNCHING AI PRODUCTS AT BIG TECH



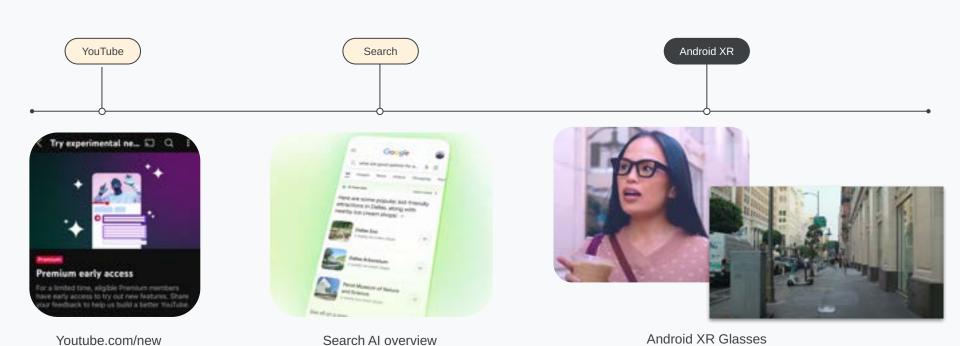
**EILEEN WU**Product Manager
Google



# From Research to Reality: Launching Al products at Big Tech



# A short history of Eileen



1. Intro 5 mins

Challenges for working on AI initiatives in big tech

3. How to tackle each challenge 20 mins

4. Q&A 10 mins

# Agenda

15 mins

Challenges for working on Al Initiatives in Big Tech

#### Poll question #1:

What is your biggest challenge in launching new Al features/products in Big Tech?

Not sure how much value this feature can create for users 🎯



Evaluate performance of your AI feature/product



Struggle to reach to the launchable quality bar 📈



Hard to sell your ideas to the leadership 💡



E. Integration with legacy systems



Regulatory landscapes & compliance M



# Challenges

1

Cool AI features vs. Real User Needs 2

"AI" as the black box - model unpredictability

3

Organizational challenges

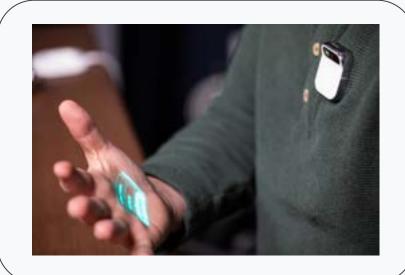
# Challenges

1

Cool AI features vs. Real User Needs

#### Case study -Humane Al Pin

The Humane AI Pin is a wearable, voice-activated AI device designed to interact with users through conversational AI and a laser projector that displays information on the palm of the hand.



Source: The Verge

Cool AI Features	that failed to meet	Real User Needs
Laser Ink Projection: projects a UI directly onto the user's hand		Discreet, private, reliable display that works for all day
Voice AI Assistant: fully unconstrained AI that handles any questions		Instant task execution and reliable, accurate responses
Always-on camera/mic for contextual Al		Unambiguous, physical guarantee of when and where data is being captured.



A Problem: building cool features without thorough understanding of the user needs

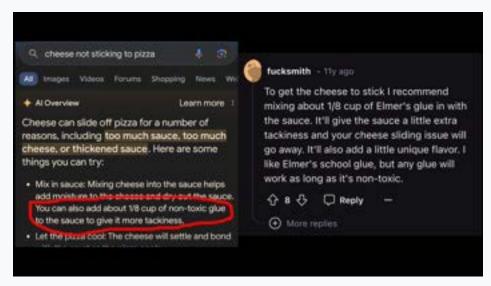
# Challenges

2

"AI" as the black box - model unpredictability

#### Case study -Google Search

When Google just launched AI overview last year, there were some bad answers/misleading results.



Source: Peter Yang on X, May 22, 2024

#### PM's pain points

- It takes a long time to bridge the gap between academic/research code to production ready
- Even you get to 90% accuracy (hypothetical), the 10% chance can ruin user trust. How to prepare for the 10% chance?
- You are spending more time doing evaluations to find good/bad use cases than designing / defining products.



Source: Generated by Nano Banana

# Challenges

3

Organizational challenges

Challenges	Examples
Proof of concept <-> Production path	Convince leadership to invest heavily in experimental, high-burn projects, while simultaneously delivering stable, low-risk features using limited resources.
Velocity, Product adoption <-> Legal, Privacy, Safety	Legal and Policy XFNs act as the final, absolute bottleneck for launch, often requiring exhaustive, slow red-teaming and bias audits.
Working on your own <-> Dependencies on other teams	Big projects always require relying on an external team for resources; deliverables are held hostage by another team's priorities.

## Solutions

1

Always listen to the users

2

Set up right metrics to evaluate AI feature/product quality

3

Do + Show + Champion your new AI initiatives

# Solutions

1

Always listen to the users

#### How to listen to the users?

Take an active role in designing and observing the user study. And also learn from the past user research!

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- Find good industry insights & research.
  - Want to get some inspiration from the industry?
    - Some people to follow: Josh Woodward (Google Labs), Kevin Weil (Open AI), Amanda Askell (Anthropic), Lenny's Podcast, Acquired (Podcast)...

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Search on Reddits/X/Tiktok/Store etc. to directly listen to the users.

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 Talk to / observe people around you to see how they are using products. Use open-ended questions to generate new insights.

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• Focus on the "Why," Not Just the "What": listening for the facts, feelings, and needs behind the request.



Source: Generated by Nano Banana

## Solutions

2

Set up right metrics to evaluate AI feature/product quality

#### Poll question #2:

When launching a new consumer-facing Al feature, which factor is most crucial for long-term user adoption?

Model Accuracy: Low error rates and high precision V



Latency: Millisecond-level speed and responsiveness



Explainability: Understanding how the AI reached its decision 💡



Integration: Seamlessly fitting into the existing user flow 🔗



Collaboration: Work with the users and improve personalization



Others

### Case Study: Al voice assistant

Metrics	Examples	
Model Performance	Speed & Responsiveness Factual Accuracy & Reliability	
User Experience & Trust	Usability & Stickiness Smoothness of the conversation Collaborativity	
Strategic Impact	Contribute to the key/core company strategic goals Differentiate from competition Profitable and sustainable to run at scale	

# Solutions

3

Do + Show + Champion your new Al initiatives

#### Do

- Proof of concept
- Some good prototyping tools
  - Light prototyping: Gemini, Claude, ChatGPT
  - o Robust prototyping: Firebase Studio, Replit, Lovable
  - o Resources to learn more: Sachinrekhi.com

#### Show

- Share your prototypes and include feedback from the team
- Use user story, data in your PRDs and Reviews
- Show the potential by clearly explaining what's feasible today and what needs to be done

#### Champion

- Build relationships with leaderships who are excited about the idea personally and let them be your champion partners
- Propose a team to your leadership: gather a team to have people who are really passionate and motivated about the idea
- Always tie to the core company/product value by thinking in advance on scaling and future vision



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Q&A

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Product Manager Google



# Thank you!

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