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OAUG Buyer's Guide

2016-2017 EDITION

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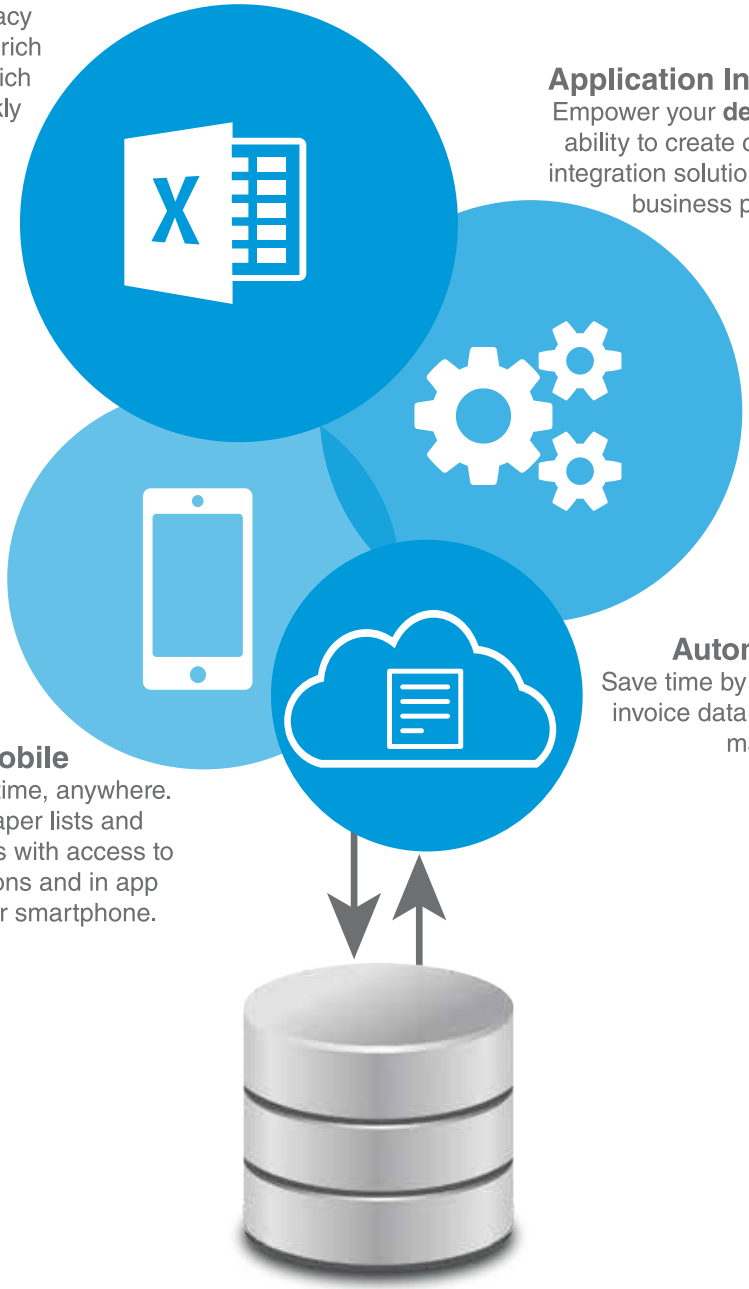

Automation Solutions
Save time by digitally extracting accurate invoice data and eliminate the need for manual data entry.

More4Apps Mobile
Manage Supply Chain anytime, anywhere. Eliminate the need for paper lists and handheld barcode scanners with access to real time Oracle transactions and in app barcode scanning via your smartphone.

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More4Apps
Automation and Integration Solutions

ORACLE Gold Partner

More4Apps.com

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The 2016 *OAUG Buyer's Guide* is a publication of the Oracle Applications Users Group (OAUG).

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The *OAUG Buyer's Guide* is online, searchable and updated regularly with product announcements and news.

oaug.org/buyersguide

Media Company Masks Oracle Limitations with Excel-based Reporting Tool

by: Jacques Blignaut, Solution Specialist, Excel4apps

Since 1999, The Halifax Herald Ltd. (The Herald) had struggled with reporting detailed business data from its Oracle E-Business Suite. The independently-owned publisher of The Chronicle Herald newspaper and other media products for Atlantic Canada found standard Oracle tools for reporting financial data time-consuming and cumbersome. Also, design limitations of The Herald's Oracle database general ledger (GL) structure presented additional reporting challenges that limited the visibility of business data.

To improve its financial reporting process, the company explored Oracle options, but these proved cost prohibitive and unfriendly for users. An online search revealed GL Wand – a Microsoft Excel-based reporting tool – from Excel4apps as a potential option that was both highly functional and cost-effective in terms of price and ongoing support.

Faster, More Accurate Reporting

In 2015, The Herald purchased licenses of GL Wand, which installed quickly and needed little to no IT support – or additional hardware or software. By the time The Herald completed its no-cost trial of the software in May 2015, Mark Salter, director of finance for The Herald, had already partially migrated the company's month-end reports to GL Wand.

Monthly closes – which had previously required manual input of data into Excel from multiple FSG reports – became faster and more accurate, with real-time data.

"For the previously time-consuming and error prone month-end reports, GL Wand now easily saves one day," said Salter. "If something changes, we simply push the journal entry to Oracle and hit refresh in GL Wand and it updates the entire linked workbook. There's no redo of data and no static unlinked reports that must all be manually changed. It saves a ton of time."

In addition to month-end reporting benefits, The Herald finance group reproduced department expense reports in GL Wand so that they provide the same data, but faster and in more detail.

"When something looks wrong in the expense report, it takes me two seconds to drill into the anomaly," explained Salter. "Previously, I'd have to run another Oracle report and search the payables section to locate invoices."

Another reporting benefit related to expenses has been a department-level variance spreadsheet.

"Using GL Wand to create a department-level expense variance sheet has allowed me to pull the monthly actuals expenses, as well as the budget, year-to-date actuals, year-to-date budget and the variances," Salter described. "I also wrote a section that lets me determine manual accruals, which are reflected in my modified actuals column. I can see where we will be at month end, and when I make the accruals, I just clean off the manual entry. GL Wand lets me quickly do the analysis first so I can determine what's missing."

Alleviating Database Limitations

The Herald's Oracle database general ledger (GL) structure was initially designed for only The Chronicle Herald, instead of the 25-30 existing publications. It did not allow reporting of revenue by type, product and bundle, or tracking of expenses by department and product, for example. However, restructuring the database to open a new set of books would have required too much time and cost.

"We needed a way to better segment data to get at the details," said Salter. "GL Wand allowed us to mask database limitations on a formula basis so we could better segment and drill into the data."

The Herald plans to continue to exploit GL Wand by transferring its P&L reports to the reporting tool in the future.

Jacques Blignaut, jacques.blignaut@excel4apps.com, is Solution Specialist at Excel4apps, a provider of Excel-based reporting, inquiry and budget uploading solutions for Oracle. Visit www.excel4apps.com/oracle to access a free trial.

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Excel based solutions for Oracle

ABOUT EXCEL4APPS

Excel4apps is a best-in-class provider of Excel-based reporting and data-loading software for use with E-Business Suite and PeopleSoft. Trusted by users in 68 countries, our solutions include GL Wand for financial reporting and Reports Wand as an ideal Discoverer replacement. www.excel4apps.com.

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Top Seven Steps for Optimizing Cross-Validation Rules in General Ledger

by: Helene Abrams, CEO, eprentise, www.eprentise.com

Cross-validation rules (CVR) determine which segment values in your chart of accounts (COA) or other key flexfields can be used together. Upon data entry, the rule determines and controls the valid values that may be used in conjunction with other values.

A CVR applies only to a single COA structure or accounting flexfield. If you have more than one accounting flexfield, you will need to define CVR for each COA structure name (even if different COA use the same value sets). CVR only work on data entry and for the first time a combination is used. If users try to create a new combination that violates a rule, they will get an error message, and the combination will not be accepted. CVR have no impact on code combinations that are already in use, so it is important to design your CVR before entering transactions.

CVR are set up by describing valid combinations. In the Define Cross-Validation Rules form, you will define rule elements that specify low and high values for each segment; ideally, a range of individual values. Define each rule element as either an Include or Exclude type. Include contains all values in a specified range, and Exclude eliminates values. Include ranges list valid combinations, while Exclude ranges list invalid combinations.

Here are the top seven criteria for designing CVR:

1. Design your COA with CVR in mind.
    a. Keep values in ranges.
    b. Put similar data in only one segment.
    c. Keep each segment for only one type of data.
    d. Limit alphanumerics.
2. Start each rule with an Include statement that includes the entire range of values.
3. Limit each rule to only two segments.
4. Make error messages descriptive so that when a user gets an error, he or she understands what changes need to be made.
5. Use several simple rules rather than one complex rule.
6. Start your cross-validation error messages with CV so that users know that the combination is failing because of a CVR as opposed to a security rule or end-dated value.
7. Use a single, well-designed COA for all operations. This greatly reduces the number of CVR necessary.

It is very easy to quickly get to thousands of CVR to manage; but if your COA follows the basic principles of good design, you will be able to simplify your cross-validation rules and significantly reduce maintenance as your business changes.

ABOUT EPRENTISE

eprentise® serves the Oracle® E-Business Suite (EBS) community with transformation software that improves business agility, supports changing requirements and eliminates the need for a reimplementation. With eprentise software, companies can receive access to complete, consistent and correct data. www.eprentise.com.

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Top 10 Reasons to Trust Paymetric

by: Paymetric

1. Paymetric Solutions are used by 1 in 5 Fortune 100 Companies.

With a world-class retention rate, leading companies such as National Instruments, Toshiba, Lenovo and Under Armour trust Paymetric solutions that support over 190 countries and 40 currencies.

2. Validated Integration Partner for the Oracle E-Business Suite.

Paymetric secures and streamlines payment acceptance with its industry-leading, integrated cloud solutions. Our solution secures all data and can reduce scope of PCI compliance, streamline order-to-cash and reduce costs of e-payment acceptance.

3. Award-winning Solutions.

Since 1998, our solutions have been broadly recognized by Deloitte Technology Fast 500, Info Security, Red Herring, Inc.5000 and Gartner for Top Picks in Tokenization and Digital Payments Technology.

4. Open Integration.

Paymetric offers one turnkey solution that is processor neutral and easily integrates with existing infrastructure to facilitate seamless payment processing and power global commerce.

5. Unrivaled Security.

Paymetric's patented tokenization protects the enterprises from data breach by eliminating any payment and sensitive data from systems – reducing extensive, long-term financial and brand damage on your organization.

6. Lowers Costs.

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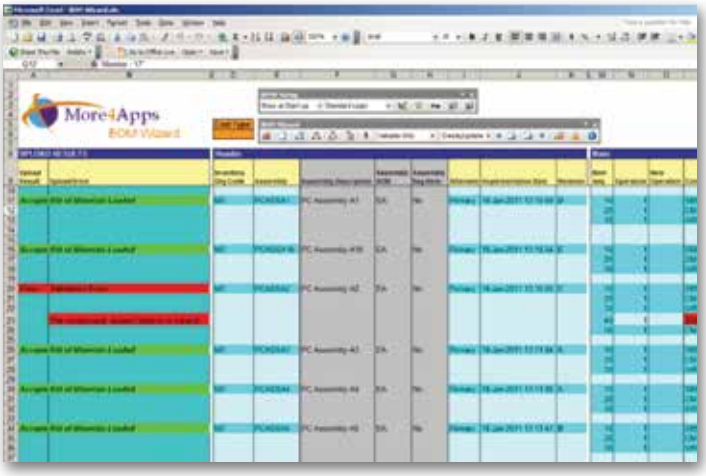
Maintaining Data Across Multiple Systems Using Excel

Reducing data entry time from 3-4 weeks to 3-4 days!

by: Tony Maschinot, Project Manager and Customer

As a global household name in the automotive industry with an international workforce, our engineering, sales and manufacturing landscape is a complex web of interactions where updates are constantly needed in an accurate and timely manner; especially when it comes to our bill of materials (BOM) information.

We have multiple systems to contain BOM information. Aside from the engineering system BOMs, we have manufacturing BOMs in both our ordering system and Oracle E-Business Suit (EBS).



The manual maintenance process of multiple manufacturing BOMs caused a significant amount of duplicated manual effort and introduced potential errors and risks for essential inventory data. We ran an analysis where we found differences in the maintenance of the Manufacturing BOMs in the multiple systems. Knowing that we could not eliminate any of the three systems, we undertook a project to make Oracle EBS our manufacturing BOM master database. Due to the complexity of the engineering system, we needed to manually update the BOM details before loading it into any system.

By making Oracle EBS the "master," we needed an interface to feed BOM data to our ordering system. Our investigations showed it took 3-4 weeks to get our Engineering BOMs into both our ordering system and Oracle EBS. We also found that most of our plants were maintaining an Excel BOM as well. If we could find a tool that would allow an extraction of the engineering BOM to be used as input into Oracle, we could greatly reduce the amount of manual effort required, as well as reduce the number of manufacturing and inventory issues. We searched for ways to help reduce the manual time required to create and maintain BOMs. Luckily we found the More4Apps BOM Wizard.

SUCCESSFUL RESULTS

With the introduction of the More4Apps BOM Wizard, our users estimated that we would reduce the amount of time required to enter these BOMs manually, from 3-4 weeks down to 3-4 days!

The BOM Wizard also means we can remove the need to maintain a separate Excel BOM as an Excel file, because now they can be pulled from the EBS master at any time. We are currently in production at our first plant using the BOM Wizard; it is proving to be well worth the small expense.

The success we are already seeing has led us to evaluating other Wizards from More4Apps, such as the Price List Wizard and the Purchase Order Wizard for its AutoCreate functionality! We have just started this process but expect to see similar time-saving benefits across our whole workforce.

More4Apps
Automation and Integration Solutions

ABOUT MORE4APPS

The leader in creating automation and integration solutions for users of EBS and Cloud. More4Apps specializes in providing end users and developers with easy-to-use Excel integration solutions for uploading and downloading data. Improve productivity. Empower end users. www.more4apps.com.

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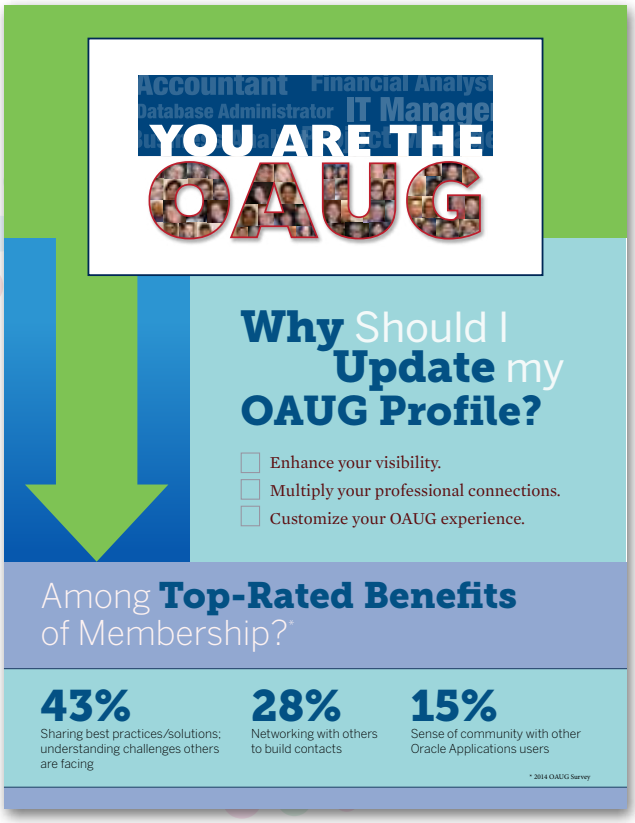
Customize Your OAUG Experience. Maximize Your Networking



One of the greatest benefits of OAUG membership is connecting with other members. According to member Matt Lechner of Centric Group, “Being able to talk to people who have gone through what you’re facing is invaluable.”

Connecting with others through the OAUG helps members save time and resources. And the best way to do that is to make sure your OAUG profile contains current and accurate information about you so that others can find you.

To update your OAUG profile, log in to oaug.org and click the blue My OAUG Profile button. Then click the Edit My Information link. Check to make sure your mailing address is correct, and also choose the types of information you’d like to receive from the OAUG.

Be sure to scroll down to the bottom of the page to update your role in your organization, the Oracle products you use or service, and your organization’s primary industry. This is the information that other members will use to find you in the OAUG Membership Directory.

Once you’ve updated your profile, navigate to the OAUG Membership Directory under the Resources tab on oaug.org and start networking!

If you need any assistance in updating your profile, please contact the membership staff at membership@oaug.org or +1 404 240-0897.

6 EASY to Update Your Profile:

1 Log in on OAUG.ORG

2 Click MY OAUG PROFILE

STEPS

3 Select EDIT MY INFORMATION

4 TELL US About Yourself

5 PERSONALIZE Your Subscriptions & Communications

OAUG insight — 4 Issues

EDUCATION NETWORK — Monthly

OAUG eNews — 12 Issues

SUPPORT IN FOCUS — Quarterly

6 DEFINE Your Oracle Experience & Footprint

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Finding Solutions

The OAUG's vision is to be the trusted, go-to source for connecting and sharing members' experiences while influencing Oracle and partner solutions worldwide. One of the ways the organization achieves this vision is by helping members find the resources and solutions they need.

The OAUG provides problem-solving information for users of E-Business Suite, Hyperion EPM, Cloud Applications, Primavera and many other applications. OAUG members have unlimited access to timely, focused education that saves their companies time and resources. Some of these include the annual COLLABORATE conference as well as live and recorded eLearning webinars and live online OAUG Connection Point® events.

OAUG members and prospective members will have the opportunity to learn from others' challenges and successes during the OAUG Connection Point -- Hyperion Online series in November. Get all the details online at oaug.org.

And, if you can't attend a live event, thousands of presentations, case studies and best practices prepared by users and experts are collected for you in the Conference Paper Database so that the answers you seek are available whenever you need them. Similarly, the OAUG eLearning archive includes hundreds of recorded sessions on a wide variety of topics so that you can find solutions when it's convenient for you.

In addition, you can get quick tips and ideas in minutes by watching OAUG Pro Tips: Take 5 videos. These short videos feature OAUG members sharing practical tips and solutions.

Be sure to visit the oaug.org website regularly and check the monthly OAUG eNews and Education Network electronic newsletters so you don't miss any of the valuable educational opportunities available through the OAUG.

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"Being able to reach out to someone that could help us quickly solve a problem or point us in the right direction saved us hundreds of hours of wasted research and development costs."

–Matt Youmans, Worthington Industries

"Attend the conference and save your company time and resources. COLLABORATE helps me provide much better service to my company."

–Tammy Adler, Alliance Resource Partners, L.P. (ARLP)

"OAUG member organizations have a treasure chest of information and resources available to them. The help available, especially in the form of individual insights and experiences goes way beyond the black and white information manuals can offer."

–John Schmitz, University of Wisconsin, Madison

"I'd like to get more employees from my company involved now, as I think everyone can learn something from the OAUG and COLLABORATE."

–Jean Farmer, KCI Technologies, Inc.

"Find trusted industry partners and increase your confidence to proceed. Being able to talk to people who have gone through what you're facing is invaluable."

–Matt Lechner, Centric Group

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BUSINESS SOLUTION/ FUNCTIONAL AREA

Business Analytics

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Global Software, Inc
Hubble by insightsoftware.com
Magnitude Software
Perficient

Content Management

OpenText

Customer Experience

CloudIO Inc

Database and IT Infrastructure

Core Services Corporation
Rimini Street, Inc.
Tier1, Inc.
Trevera
TriCore Solutions

Enterprise Management

BlackLine
CardConnect
Denovo
eprentise, LLC
Paymetric
Tier1, Inc.
Trevera
TriCore Solutions

Financial Management

API Wizard
BlackLine
Excel4apps
Global Software, Inc.
Hubble by insightsoftware.com
More4Apps
O2Works
Thirdware Solution inc
Trevera
Vertex

Governance, Risk, and Compliance

OpenText
ConfigSnapshot - Rookery Software

Master Data Management

API Wizard
Chain-Sys Corporation
eprentise, LLC
Magnitude Software
More4Apps

Mobile Platforms

CardConnect
CloudIO

Supply Chain Management

API Wizard
Global Software, Inc.
More4Apps
O2Works
Trevera

The Buyer's Guide Business Solution / Functional Area listings provide a snapshot of each company's service offerings.

For a complete list of services and additional information about each company, please visit the Company Listings section beginning on page 20.

ORACLE PRODUCT LINES

Cloud Applications (Fusion Applications)

Chain-Sys Corporation
Core Services Corporation
Denovo
OpenText
Perficient
Vertex

E-Business Suite

API Wizard
CardConnect
Chain-Sys Corporation
CloudIO Inc
ConfigSnapshot - Rookery Software
Core Services Corporation
Denovo
eprentise, LLC
Excel4apps
Global Software, Inc.
Hubble by insightsoftware.com
Magnitude Software
More4Apps
O2Works
OpenText
Paymetric
Perficient
Rimini Street, Inc.
Secure-24
SoftArt Solutions Inc.
Spinnaker Support
Tier1, Inc.
TriCore Solutions
Vertex

Hyperion EPM

Chain-Sys Corporation
Core Services Corporation
Perficient
Secure-24
Thirdware Solution inc
Tier1, Inc.

JD Edwards EnterpriseOne

CardConnect
Denovo
Global Software, Inc.
Magnitude Software
Secure-24
Spinnaker Support
Vertex
Zebra Technologies

JD Edwards World

Global Software, Inc.
Spinnaker Support
Zebra Technologies

PeopleSoft

Excel4apps
Rimini Street, Inc.
Secure-24
TriCore Solutions

Siebel CRM

Spinnaker Support

The Buyer's Guide Oracle Product Line listings provide a snapshot of each company's service offerings.

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why belong to the [OAUG?]

Oracle Applications Users Group (OAUG) members are equipped to improve efficiency, enhance problem solving, and spark innovation through opportunities for education, networking and influence.

96% of OAUG members would recommend membership. Here's why:

Through OAUG involvement, members can:

- Share best practices.
- Learn from others users' challenges, successes and lessons learned.
- Stay current on patches, upgrades and new functionality.
- Find quality education and training on new products or versions.
- Discover answers through thousands of case studies and presentations from real users and expert consultants.

One of the greatest strengths of the OAUG is connecting members with others who can provide tips, ideas, best practices and real-time solutions. OAUG members are connected with thousands of colleagues and counterparts in hundreds of other companies who are facing the same issues.

"OAUG is THE group for the Oracle user community. Opportunities abound for education and networking among your peers."

"A bargain and essential membership for anyone who uses Oracle Applications."

"Users of Oracle Applications should all participate in the organization due to the benefit in networking and education."

"Great users group for anyone who uses, develops or manages any of the Oracle product line."

Discover the benefits of OAUG membership today:

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OAUG™ oracle applications users group

COMPANY LISTINGS

API Wizard

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1127 High Ridge Road, Number 238
Stamford, CT 06905
Phone: 310.430.0245
Toll Free Phone: 800.691.8714
sarah.conzemius@api-wizard.com
www.api-wizard.com

API Wizard combines the best of Oracle and Excel to speed up data entry, data updating, master data maintenance, reporting and development. API Wizard is one Excel-based tool that works across every Oracle EBS module for uploading and reporting.

BlackLine

Sales Contact: Dominick Dipaolo

21300 Victory Blvd., 12th Floor
Woodland Hills, CA 91367
Phone: 818.746.4737
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dominick.dipaolo@blackline.com
www.blackline.com

BlackLine is the leader in Enhanced Finance Controls and Automation software and the only provider today offering a unified cloud platform — built from a single code base — that supports the entire close-to-disclose process.

CardConnect

Sales Contact: Diane Merrigan

1000 Continental Drive, Suite 300
King of Prussia, PA 19406
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dmerrigan@cardconnect.com
www.cardconnect.com

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cardconnect.

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Chain-Sys Corporation

Sales Contact: Stephen M. Rivet
325 S. Clinton Street, Suite 205
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CloudIO Inc

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440 N Wolfe Rd.
Sunnyvale, CA 94085
Phone: 844.282.5683
sales@cloudio.io
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CloudIO is focused on implementing and enabling enterprises to build custom business solutions using its flagship product CloudIO Platform that would maximize value, improve the user experience and drive efficiency. By enabling and empowering users with job-centric work functions, we optimize and consolidate the data capture and display of SaaS and On-Premise ERP, CRM, HCM or any other information system.

ConfigSnapshot - Rookery Software

Sales Contact: Martin Jenkinson
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Hankerton, Wiltshire SN16 9JZ, United Kingdom
Phone: 646.652.6855
Email: martin.jenkinson@rookerysoftware.com
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ConfigSnapshot is the most comprehensive and flexible configuration management software for the E-Business Suite, reducing time, cost and risk at all stages of the application lifecycle.

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Highlights include: Automatic setup documentation and comparison; setup planning and migration; change tracking and audit; customization and patch impact analysis; security and access control; segregation of duties reporting. Contact us for a demonstration and free trial to understand how ConfigSnapshot can transform your approach to application management.

COMPANY LISTINGS

Core Services Corporation

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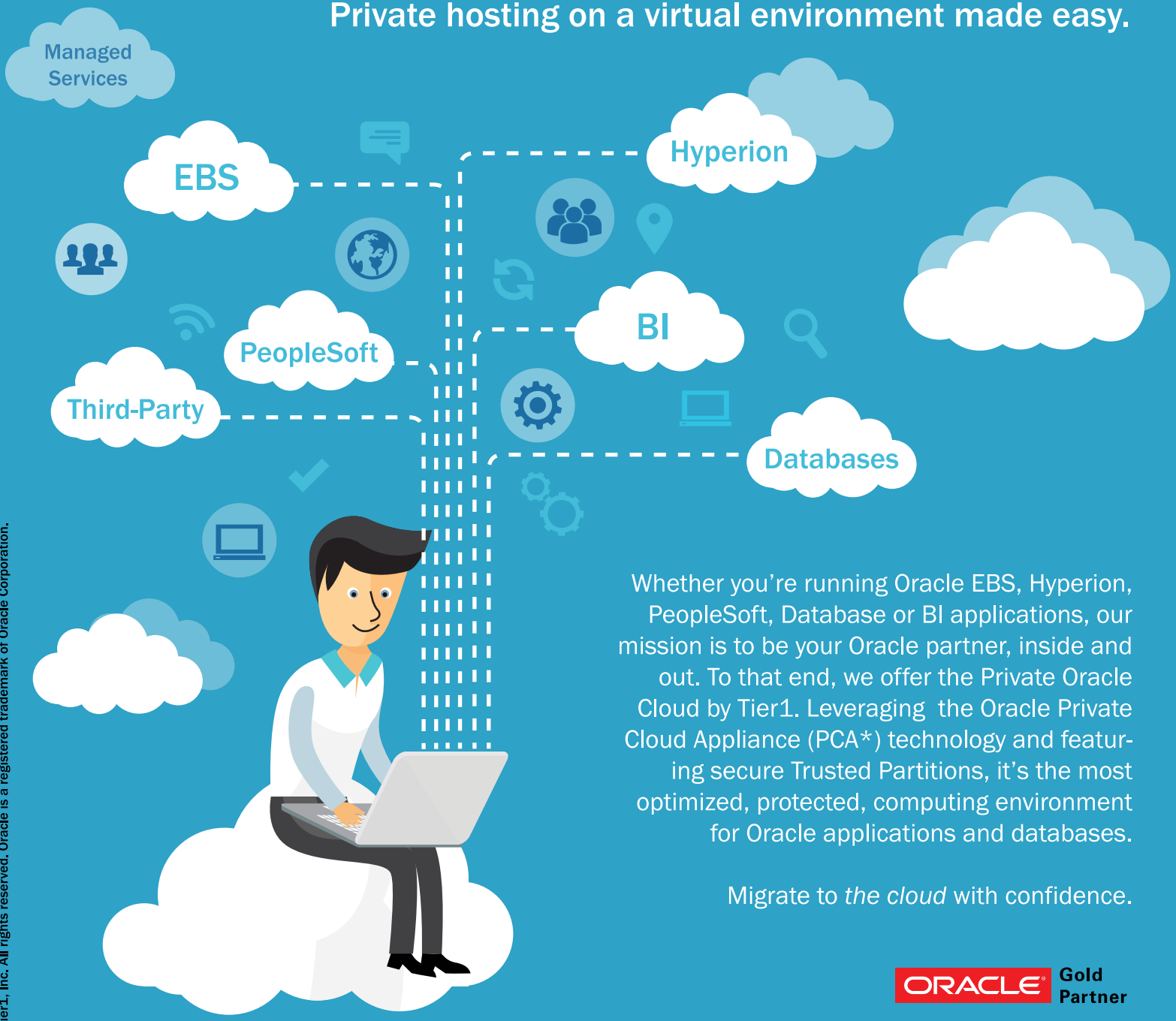

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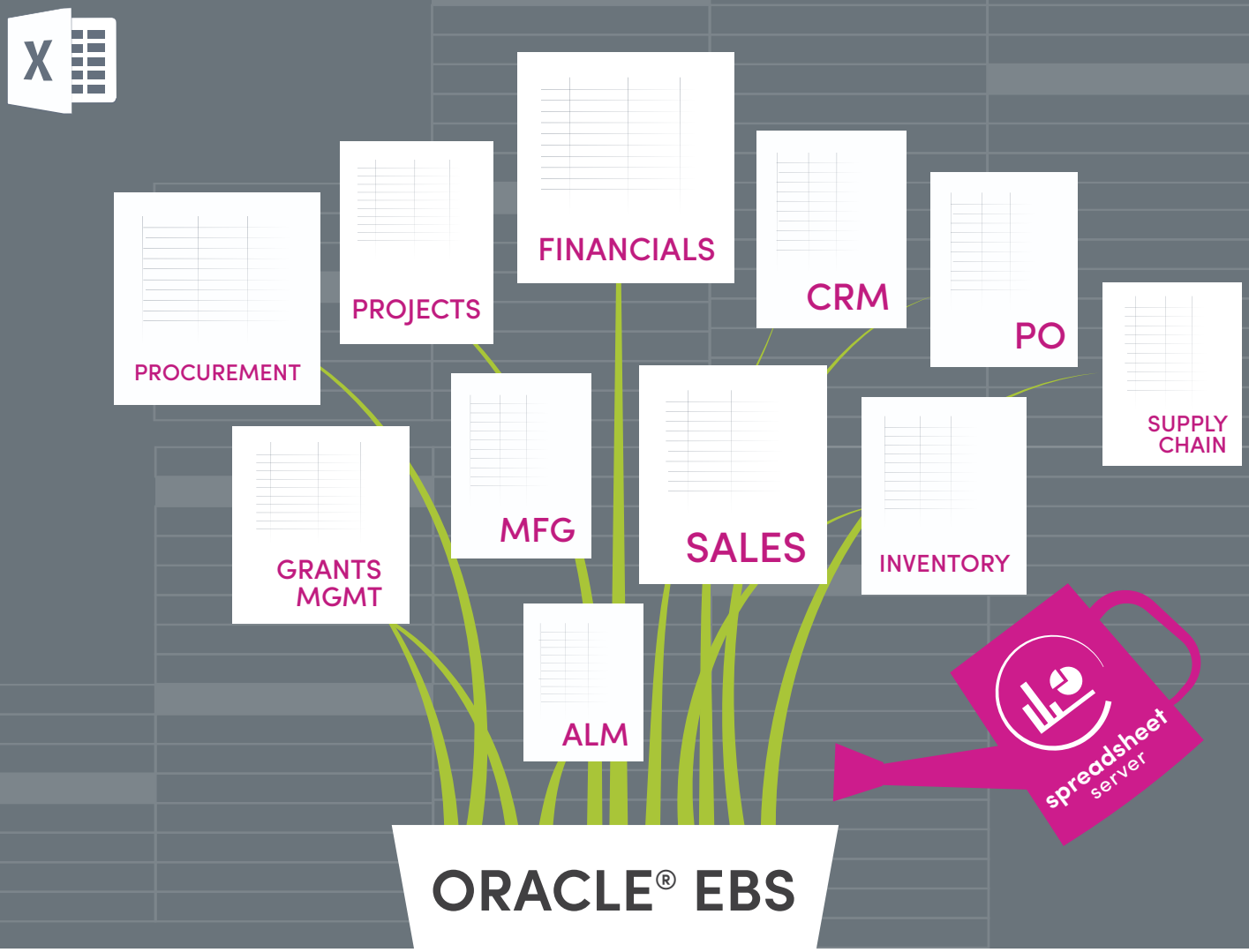

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