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Industry Veteran Karl Scheetz Joins RenalEdge GPO

Bringing More Than 30 Years of Healthcare Experience to Support Dialysis Providers



May 15, 2026 — RenalEdge GPO is pleased to announce that **Karl Scheetz** has joined the organization as its new **Account Executive**, supporting dialysis providers enrolled in RenalEdge GPO through education, relationship management, and operational guidance.

With more than 30 years of experience supporting clinics, physicians, and healthcare operators, Karl has built a career focused on helping providers navigate the complexities of healthcare sourcing and operational decision-making.

In his role with RenalEdge GPO, Karl will work directly with dialysis providers to educate participants on the products, services, pricing, and savings opportunities available through RenalEdge's growing network of vendor partners. He will also serve as a key customer support resource, helping organizations access solutions that improve operational efficiency and long-term sustainability.

"Karl brings a tremendous depth of industry knowledge and a relationship-first mindset that aligns perfectly with RenalEdge's mission," said **Colin Carthen, Executive Director of RenalEdge GPO**. "His experience supporting providers through supply challenges and operational changes will be an incredible asset as we continue building value-driven partnerships for our participants."

Throughout his career, Karl has guided providers nationwide through supply disruptions, market shifts, and sourcing complexities long before they became widespread concerns. Today, he continues to focus on serving as a trusted resource for organizations seeking practical guidance, responsive support, and real-world perspective.

"I've always believed that providers deserve a partner who understands the realities they face every day," said **Karl Scheetz**. "I'm excited to join RenalEdge GPO and help participants connect with solutions that strengthen their operations while supporting high-quality patient care."

About RenalEdge GPO
RenalEdge GPO is an exclusive group purchasing organization operated by Renal Services Exchange (RSE), a wholly owned subsidiary of the Renal Healthcare Association (RHA). RHA represents nearly 11% of U.S. dialysis facilities and serves approximately 60,000 patients nationwide. RenalEdge delivers transparent, trusted, and value-driven purchasing solutions to help independent dialysis providers thrive. **www.RenalEdge.com**