



# Marketing Meetings Broker Tours

The Marketing Meetings and Broker Tours are a service of the North Bay Association of REALTORS. Participants in the meetings must be members of the Association. Only listings from North Bay members will be showcased at the meeting.

Properties must have a status of Active and the broker tour information input in BAREIS by noon the day before the meeting to be included in the tour.

The listing agent or a REALTOR representative must be present at the respective marketing meeting to confirm the property will be available to tour. If no one is present to confirm, the listing will be removed from tour.

While it is encouraged, the listing agent does not need to be present at the property. This information should be relayed at the marketing meeting.

The property may not be placed on tour a second time unless:

- The price has been reduced at least 10%
- The property has been off the market with the listing company for more than 30 days or it is a new listing with another company
- There has been a major remodel to the property