Coffee Meet: Leadership

Lourdes Coss, MPA, CPPO
A leader models good character...

• "The supreme quality of leadership is integrity." — Dwight D. Eisenhower, former U.S. President

• “In matters of style, swim with the current; in matters of principle, stand like a rock.” — Thomas Jefferson, Founding Father and former U.S. President
A leader values people...

- "To **add value** to others, one must first **value others.**" -- **John Maxwell**
- "Leaders don't inflict pain, they share pain." -- **Max Depree**
Influence: True leadership cannot be awarded appointed or assigned...

• "A leader is a person you will follow to a place you would not go by yourself." --Joel Barker

• "Leadership is the art of getting someone else to do something you want done because he wants to do it." --Dwight D. Eisenhower
Leadership is about others...

- “It’s not about you. It’s about them.”
  — Clint Eastwood

- “Leadership is unlocking people’s potential to become better.”
  — Bill Bradley

- "Real leadership is leaders recognizing that they serve the people that they lead." — Pete Hoekstra
Leaders grow...

- "Become the kind of leader that people would follow voluntarily, even if you had no title or position." --Brian Tracy

- “If you want to improve the organization, you have to improve yourself and the organization gets pulled up with you.” – Indra Nooyi, Pepsi CEO

- "Leadership and learning are indispensable to each other." --John F. Kennedy
Leaders help people develop and perform at higher levels...

• "The single biggest way to impact an organization is to focus on leadership development. There is almost no limit to the potential of an organization that recruits good people, raises them up as leaders and continually develops them." -John Maxwell

• "The function of leadership is to produce more leaders, not more followers." --Ralph Nader

• "The growth and development of people is the highest calling of leadership." --Harvey S. Firestone
A leader sees more...

• "A leader is one who sees more than others see, who sees farther than others see, and who sees before others see." --Leroy Eimes

• "The task of the leader is to get their people from where they are to where they have not been." --Henry Kissinger

• "One of the tests of leadership is the ability to recognize a problem before it becomes an emergency." --Arnold Glasow
Leaders find common ground to connect...

• "People buy into the leader before they buy into the vision." --John C. Maxwell

• “I’ve learned that people will forget what you said, people will forget what you did, but people will never forget how you made them feel.” – Maya Angelou, poet and civil rights activist
Leadership vs. Management

• "Management is doing things right; leadership is doing the right thing." --Peter F. Drucker

• "You manage things; you lead people." --Grace Murray Hopper

• "Effective leadership is putting first things first. Effective management is discipline, carrying it out." --Stephen Covey
Thank you