Julie Holmes, Sr. Channel Business Manager joined Grainger in 2014. Julie oversees the marketing, training and communications for Grainger’s Channel Development offer. In this role, she is responsible for creating informative content marketing materials and overseeing all internal and external communications, ensuring its message is consistent.

Prior to that, Julie led the exploration of Grainger’s Federal Mentor-Protégé Program (MPP) and managed Grainger’s contractual regional relationships with Diverse Business Enterprise resellers in the Mid-Atlantic. The Channel Development program, established in 2006, promotes diversity in customers’ supply chains through an established network of small, woman, minority and veteran-owned distributors across the US.

Julie’s professional career as a corporate executive is diverse. Prior to joining Grainger, Julie was employed by Johnson Controls, Xerox Corporation, the Federal Bureau of Investigation, and the General Accounting Office where she held numerous auditing, investigative, sales and sales leadership positions. Julie holds a Bachelor of Arts degree in Urban Affairs from Virginia Tech, Blacksburg, VA and a Master of Public Administration degree from the University of North Carolina at Chapel Hill.

Julie is a member of The Links, Incorporated, an international, not-for-profit corporation, which is one of the nation’s oldest and largest volunteer service organizations committed to enriching, sustaining and positively impacts outcomes of individuals in the community. Julie is also active in her church where she leads the church’s Restoration Ministry.

Julie and her husband reside in Suffolk, Virginia and have two daughters.