David Yarkin is a recognized expert on innovation in public sector procurement. As Pennsylvania’s chief procurement officer, David led what has been called "the most sweeping transformation of state procurement in decades." During his tenure, the Commonwealth saved $140 million annually through strategic sourcing and quadrupled its small, minority and women owned business participation rate. During his time in state procurement, David experienced firsthand a seminal challenge faced by his peers nationally - the mediocre job that the traditional reference process does in informing purchasers about a supplier's past performance. He founded Procurated to solve this problem for the public procurement community.

David founded Government Sourcing Solutions, a public procurement consulting firm in 2005 and remains its President.