

# Richard Pennington, CPPO



Since 2013, Richard Pennington has been general counsel to NASPO ValuePoint, the non-profit subsidiary of the National Association of State Procurement Officials that supports the states in their national cooperative procurements. Previously, he served of counsel to the Denver office of McKenna, Long & Aldridge LLP, where he advised clients on federal, state, and local government procurement. Richard was selected to be the Director of the Colorado Division of Finance and Procurement and State Purchasing Director after working for the Colorado Attorney General as procurement and construction litigation counsel. Richard is a retired Air Force Colonel and judge advocate who specialized in federal procurement. Richard received his Air Force commission and undergraduate degree in engineering mechanics from the Air Force Academy. He has a juris doctor degree from the University of Denver and a masters of laws degree in government procurement law from The George Washington University. He is a Certified Public Procurement Official and teaches for NIGP. Richard is the author of *Seeing Excellence: Learning from Great Procurement Teams* (Hugo House Publishing, 2013). His article, *The Two Faces of Negotiation*, was published in the November 2017 edition of NCMA's *Contract Management* magazine and by *Public Spend Forum*.