

# Paul Irby



As the senior market analyst, Paul develops and creates engaging and useful research reports that leverage Onvia's comprehensive database of government contracting activity as well as custom surveys he's developed and related third-party sources. He developed several new series of reports that are now annually produced and designed the popular quarterly "Procurement Snapshot" report on the health of the government contracting market. Over the past two years, he's had the opportunity to collaborate with leading national experts in procurement and his research has been featured in such outlets as CNBC, Institutional Investor, Washington Technology, Route Fifty, and the Smart Cities Council.