

Patricia Tessier
How to Ensure Integrity in the Procurement Process
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Patricia Tessier is a Senior Consultant with P1 Consulting in Ottawa, Canada. Since 2003, Patricia has helped P1 Consulting develop three primary business lines. The first is facilities & property management advisory services, including assessing whether a large property owner should consider alternative service delivery approaches such as a public private partnership (PPP), outsourcing or partnering. The second is to lead the development of procurements in order to reach a business outcome. Finally, the third is focused on the delivery of Fairness Advisory services on complex public procurements.

Patricia is responsible for providing consultancy services on select project initiatives, particularly in the area of alternative service delivery solutions for real property management, including sustainable initiatives and recreational infrastructure and services. Patricia works with organizations from a wide range of sectors including recreation, education, health care, transportation and environment sector both within and outside of Canada.

Recently, Patricia has been involved in several complex procurements for infrastructure projects valued at over 1 billion dollars. Patricia's expertise in the development of procurement and contract documentation with integrated performance measures as an effective way to manage operational and service agreements were much sought after by the clients of these projects. Patricia has helped develop management tools including performance frameworks, service levels, quality assurance and control measures, workflows and contracted resources management.

Since 2005, Patricia has participated in total of 31 fairness advisory mandates. Her work in this sector goes beyond providing advisory services to public sector clients, but also in developing supporting tools, guides and training to further inculcate the principles and understanding of fairness in public procurement processes. Patricia's efforts have greatly promoted the growing acceptance and use of fairness advisory services for public sector procurements in Canada.

Patricia is also a champion of sustainable procurement. In 2010, Patricia created a specialized business line Procure Sustainably, which assists organizations to achieve their sustainability objectives, primarily through leveraging their supply chains. She provides to her clients advice and expertise related to sustainability, including leading practices, development of sustainable specifications and contract provisions, developing sustainable procurement strategies, delivering training or performance sustainability assessments.