

DAVID YARKIN



David Yarkin is a recognized expert on strategic sourcing in the public sector. As Deputy Secretary for Procurement of the Pennsylvania Department of General Services, David led what has been called "the most sweeping transformation of state procurement in decades." During his tenure, Pennsylvania saved \$140 million (now \$360 million) annually through strategic sourcing and established a procurement shared services center, centralizing all state contracting under DGS. David eliminated the majority of Pennsylvania's state managed central distribution centers, consolidating 17 warehouses down to 4. He also led a fleet right-sizing initiative, eliminating more than 700 vehicles including 225 SUVs and was an active member of PAPP while with the Commonwealth. David's New York Times op-ed provided a blueprint for mayors and governors to reduce their budget deficits by applying best in class procurement methods. He has written a recurring column about innovation in public procurement for Government Procurement Journal, entitled "Sourcing in the States," and has written columns for American City & County Magazine on the topics of procurement, cooperative purchasing and strategic sourcing. David was elected as a Co-Chair of the National Association of State Chief Administrator's Corporate Council and served as an ex-officio member of its Executive Committee. He was elected as a Life Member of the National Association of State Procurement Officials.