

F. Glenn Richardson

Glenn Richardson is a noted industry advisor, executive consultant, and speaker. He is the former President of FedBid, Inc., where he currently serves as a Senior Advisor. In addition, he serves on the advisory boards of companies with innovative solutions in technology, procurement, business-to-business transactions, government, education, and others.

He has over 25 years of experience working with multiple public and private sector enterprises. His areas of expertise include strategic and business planning, procurement and ecommerce strategy and implementation, financial management, information technology resource planning and strategy, business process advisory assistance, and change enablement.

Mr. Richardson has assisted numerous organizations with critical decisions regarding strategy, transformation, policy development and implementation, internal processes, and identification and implementation of best business practices. He is a former Partner at Deloitte LLP and a Partner at Arthur Andersen LLP where he led the Strategy, Finance, and Economics Knowledge Team. He has led consulting engagements in Defense Agencies and in the United States Army, Marines, Navy, and Air Force; the Central Intelligence Agency; the Department of Homeland Security; and, various commercial businesses. His military assignments included the US Army Special Operations Command; US Army, Europe; service in Operation Desert Storm; and, The Joint Staff.

Mr. Richardson earned a Master of Arts in National Security and Strategic Studies from the US Naval War College, a Master of Business Administration in Finance from Syracuse University, and undergraduate degrees in Business Management and Economics from North Carolina State University.