

Slide 1



NIGP FORUM
NATIONAL INVENTORY OF GOVERNMENT PURCHASING CONTRACTORS

CPPO Jeopardy
Carrie Woodell,
CPPO, CFCM, CPPB, CPM, FCPM
Orange County, FL



Slide 2


CPPO JEOPARDY!

Legal Aspects	Contract Admin.	Potpourri	Sourcing	Planning	RFP's
<u>100</u>	<u>100</u>	<u>100</u>	<u>100</u>	<u>100</u>	<u>100</u>
<u>200</u>	<u>200</u>	<u>200</u>	<u>200</u>	<u>200</u>	<u>200</u>
<u>300</u>	<u>300</u>	<u>300</u>	<u>300</u>	<u>300</u>	<u>300</u>
<u>400</u>	<u>400</u>	<u>400</u>	<u>400</u>	<u>400</u>	<u>400</u>
<u>500</u>	<u>500</u>	<u>500</u>	<u>500</u>	<u>500</u>	<u>500</u>

Slide 3

FINAL JEOPARDY!

18th Century Russian Poetry




NIGP FORUM
NATIONAL INVENTORY OF GOVERNMENT PURCHASING CONTRACTORS

CPPO Jeopardy - Aug 21/27, 2014

Slide 4

FINAL JEOPARDY!

Strategic Planning





©2014 NIGP Forum, August 27, 2014

Slide 5

Contracts for: the sale of real estate; periods greater than one year; and those over \$500 in value must be:

Written





©2014 NIGP Forum, August 27, 2014

Legal Aspects 100 _____

Slide 6

Interpreting an existing contract without benefit of extrinsic evidence of past agreements is governed by this rule:

The Parol Evidence Rule





©2014 NIGP Forum, August 27, 2014

Legal Aspects 200 _____

Slide 7

Policies and procedures as promulgated by an agency's executive are part of this type of law:

Administrative Law





©2014 NIGP Forum, August 27, 2014

Legal Aspects 300 _____

Slide 8

Allowing the remaining parts of a contract to continue in force should one part become voided is the purpose of:

A Severability Clause





©2014 NIGP Forum, August 27, 2014

Legal Aspects 400 _____

Slide 9

Laws governing public records, open meetings and freedom of information are known by this illuminating phrase.

Sunshine Laws





©2014 NIGP Forum, August 27, 2014

Legal Aspects 500 _____

Slide 10

Requesting a contractor provide information as to why a contract should not be terminated for default is the purpose of a:

Show-Cause Notice


©2014 NIGP Forum, August 27, 2014

Contract Admin. 100 _____

Slide 11

When we want to establish a contract for goods or services, the best way to begin putting that contract together is with this is mind:

The End




©2014 NIGP Forum, August 27, 2014

Contract Admin. 200 _____

Slide 12

When considering contract termination, the contract manager should first:

Start a File That Details the Conflict





©2014 NIGP Forum, August 27, 2014

Contract Admin. 300 _____

Slide 13

The need to establish a source of supply for an extended period of time suggests the use of:

Term Contracts





©2014 NIGP Forum, August 27, 2014

Contract Admin. 400 _____

Slide 14

This contract element describes how evaluators will observe, test, evaluate and document supplier performance.

Performance Assessment Plan



©2014 NIGP Forum, August 27, 2014

Contract Admin. 500 _____

Slide 15

Oral warning, written notice, suspension, demotion, termination are all steps in:

Progressive Discipline



©2014 NIGP Forum, August 27, 2014

Potpourri 100 _____

Slide 16

The review and evaluation of a supplier's real or anticipated costs is known as:

Cost Analysis





©2014 NIGP Forum, August 27, 2014

Potpourri 200_____

Slide 17

According to Maslow's Hierarchy of Needs, this is considered to be the ultimate human need.

Self-actualization





©2014 NIGP Forum, August 27, 2014

Potpourri 300_____

Slide 18

A group of people with different skill sets assembled from across an agency to deal with an issue is known as a:

Cross-functional Team



©2014 NIGP Forum, August 27, 2014

Potpourri 400_____

Slide 19

Loss of revenue, suspected mistakes in the bidding process and restrictive specifications are some of the reasons vendors give for:

Filing Bid Protests



©2014 NIGP Forum, August 27, 2014

Potpourri 500 _____

Slide 20

Any test methods necessary to verify compliance with the requirements of a solicitation should be identified in:

The Specification



©2014 NIGP Forum, August 27, 2014

Sourcing 100 _____

Slide 21

The structured process of analyzing an agency's spending patterns and making more effective procurement decisions is known as:

Strategic Sourcing





©2014 NIGP Forum, August 27, 2014

Sourcing 200 _____

Slide 22

A type of contract in which a contractor is offered an additional sum to complete a project early is known as:

Incentive Contract



©2014 NIGP Forum, August 27, 2014

Sourcing 300 _____

Slide 23

Regular bidding, spot bids, internet auctions, donations, or transfers to other agencies help us dispose of:

Surplus Property



©2014 NIGP Forum, August 27, 2014

Sourcing 400 _____

Slide 24

Providing an agency with a guaranteed maximum price after about 80% design completion is a component of:

Construction Manager at Risk



©2014 NIGP Forum, August 27, 2014

Sourcing 500 _____

Slide 25

In the personnel arena,
the expression "FTE" refers to:

Full Time Equivalent Position



©2014 NIGP Forum, August 27, 2014

Planning 100 _____

Slide 26

The analysis of an agency's
strengths, weaknesses,
opportunities and threats
is performed during:

Strategic Planning





©2014 NIGP Forum, August 27, 2014

Planning 200 _____

Slide 27

Identifying the purpose of
an organization and where
it wants to be in the future
are the reasons for
these two items.

Mission & Vision Statements





©2014 NIGP Forum, August 27, 2014

Planning 300 _____

Slide 28

The four distinct phases in the budget cycle are preparation, adoption, implementation and:

Evaluation





©2014 NIGP Forum, August 27, 2014

Planning 400 _____

Slide 29

Telling a contractor what is an expected outcome and leaving the how-to up to them is the basis of:

Performance Contracting





©2014 NIGP Forum, August 27, 2014

Planning 500 _____

Slide 30

Selecting the most advantageous offer by the evaluation of factors other than just cost is part of the process in finding the:

Best Value





©2014 NIGP Forum, August 27, 2014

RFP's 100 _____

Slide 31

The process of reducing the number of proposals received down to a more manageable level is known as:

Short-Listing





©2014 NIGP Forum, August 27, 2014

RFP's 200 _____

Slide 32

Unsuccessful proposers may benefit from one of these informal sessions.

Debriefing





©2014 NIGP Forum, August 27, 2014

RFP's 300 _____

Slide 33

A famous Civil War general may remind us of the negotiation technique of refusing to communicate or cooperate:

Stonewalling





©2014 NIGP Forum, August 27, 2014

RFP's 400 _____

Slide 34

The RFP process is often perceived as problematic by an agency's leadership because the award is based on:

Qualitative or Subjective Variables



©2014 NIGP Forum, August 27, 2014

RFP's 500 _____

Slide 35

The consideration of essential functions, delegations of authority, vital records management and human capital is part of:

Continuity of Operations Planning



©2014 NIGP Forum, August 27, 2014

Final Jeopardy _____
