

Slide 1



**CPPB Jeopardy**  
Marian Pace, CPPO, CPPB  
City of Punta Gorda, FL



---

---

---

---

---

---

---

---

Slide 2

**CPPB JEOPARDY!**

Legal Aspects	Contract Admin.	RFP's	Sourcing	Potpourri	Intro.
<a href="#">100</a>	<a href="#">100</a>	<a href="#">100</a>	<a href="#">100</a>	<a href="#">100</a>	<a href="#">100</a>
<a href="#">200</a>	<a href="#">200</a>	<a href="#">200</a>	<a href="#">200</a>	<a href="#">200</a>	<a href="#">200</a>
<a href="#">300</a>	<a href="#">300</a>	<a href="#">300</a>	<a href="#">300</a>	<a href="#">300</a>	<a href="#">300</a>
<a href="#">400</a>	<a href="#">400</a>	<a href="#">400</a>	<a href="#">400</a>	<a href="#">400</a>	<a href="#">400</a>
<a href="#">500</a>	<a href="#">500</a>	<a href="#">500</a>	<a href="#">500</a>	<a href="#">500</a>	<a href="#">500</a>

---

---

---

---

---

---


---

---

Slide 3

**FINAL JEOPARDY!**

[19th Century Russian Poetry](#)



CPPB Jeopardy, Aug 21/27, 2014

---

---

---

---

---

---


---

---

Slide 4

**FINAL JEOPARDY!**

Sourcing



NIGP FORUM

QTR Jeopardy, Aug 23/27, 2014

---

---

---

---

---

---

---

---

Slide 5

The type of law developed through the decisions of judges is known as:

**Common Law**



NIGP FORUM

QTR Jeopardy, Aug 23/27, 2014

Legal Aspects 100 \_\_\_\_\_

---

---

---

---

---

---



---

---

Slide 6

As one of the six elements of a contract, it details the performance requirements.

**Definiteness**



NIGP FORUM

QTR Jeopardy, Aug 23/27, 2014

Legal Aspects 200 \_\_\_\_\_

---

---

---

---

---

---



---

---

Slide 7

**A principal appointing someone to represent his interests and being bound by their actions is the heart of:**

**The Law of Agency**



QTR Assembly, Aug 23-27, 2014

Legal Aspects 300 \_\_\_\_\_

---

---

---

---

---

---

---

Slide 8

**Indemnification clauses are added to our terms and conditions to protect the agency from:**

**Acts of the vendor**



QTR Assembly, Aug 23-27, 2014

Legal Aspects 400 \_\_\_\_\_

---

---

---

---

---



---

---

Slide 9

**Price fixing, bid rigging and restraints of trade are prohibited by this first of its kind federal act.**

**Sherman Anti-trust Act**



QTR Assembly, Aug 23-27, 2014

Legal Aspects 500 \_\_\_\_\_

---

---

---

---

---



---

---

Slide 10

**If considering contract termination, the agency should first:**

**Start a file that documents the conflicts**



QPS Integrity, Aug 23-27, 2014

Contract Admin. 100 \_\_\_\_\_

---

---

---

---

---



---

---

Slide 11

**Telling a contractor what is an expected outcome and leaving the how-to up to them is the basis of:**

**Performance Contracting**



QPS Integrity, Aug 23-27, 2014

Contract Admin. 200 \_\_\_\_\_

---

---

---

---

---

---

---

Slide 12

**This type of defect surfaces after a product has been in use.**

**Latent Defect**



QPS Integrity, Aug 23-27, 2014

Contract Admin. 300 \_\_\_\_\_

---

---

---

---

---



---

---

Slide 13

**One need not be from Paris to know this type of excusable delay.**

**Force Majeure**



QTR Integrity, Aug 23/27, 2014

Contract Admin. 400\_\_\_\_\_

---

---

---

---

---



---

---

Slide 14

**A type of contract modification that must be approved by both parties.**

**Bilateral**



QTR Integrity, Aug 23/27, 2014

Contract Admin. 500\_\_\_\_\_

---

---

---

---

---



---

---

Slide 15

**This method reduces the number of proposals received to a more manageable level.**

**Short-listing**



QTR Integrity, Aug 23/27, 2014

RFP's 100\_\_\_\_\_

---

---

---

---

---

---

---

Slide 16

While bids are typically awarded to the low responsive/responsible, this category awards to:

**The Highest Ranked Proposer**



QPB Integrity, Aug 23/27, 2014

RFP's 200 \_\_\_\_\_

---

---

---

---

---

---



---

---

Slide 17

Rather than obtaining the lowest cost, RFP's seek to achieve:

**The Best Value**



QPB Integrity, Aug 23/27, 2014

RFP's 300 \_\_\_\_\_

---

---

---

---

---

---



---

---

Slide 18

RFP's may use either verbal or numerical evaluation methods in order to:

**Score the Proposals**



QPB Integrity, Aug 23/27, 2014

RFP's 400 \_\_\_\_\_

---

---

---

---

---

---

---

---

Slide 19

This negotiation tactic is named for its use in police interrogations.

**Good Cop/Bad Cop**



QPB Integrity, Aug 23-27, 2014

RFP's 500 \_\_\_\_\_

---

---

---

---

---



---

---

Slide 20

The general conditions of a solicitation are more commonly known by this heating-related term:

**Boiler Plate**



QPB Integrity, Aug 23-27, 2014

Sourcing 100 \_\_\_\_\_

---

---

---

---

---

---

---

Slide 21

The extent to which procurement provides the needed goods and services within acceptable quality standards is known as:

**Effectiveness**



QPB Integrity, Aug 23-27, 2014

Sourcing 200 \_\_\_\_\_

---

---

---

---

---



---

---

Slide 22

This informal sourcing technique typically uses emails or faxes from vendors.

**Request for Quotations**



QPS Integrity, Aug 23/27, 2014

Sourcing 300 \_\_\_\_\_

---

---

---

---

---



---

---

Slide 23

This Italian economist lent his name to the concept of the "significant few", more commonly known as the 80/20 rule.

**Pareto**



QPS Integrity, Aug 23/27, 2014

Sourcing 400 \_\_\_\_\_

---

---

---

---

---



---

---

Slide 24

This type of specification details the physical characteristics and is typically used in construction.

**Design Specification**



QPS Integrity, Aug 23/27, 2014

Sourcing 500 \_\_\_\_\_

---

---

---

---

---

---

---



Slide 25

An agency owns the goods  
in transit under this common  
freight term:

**FOB Origin**



QTR Assembly, Aug 23-27, 2014

Potpourri 100\_\_\_\_\_

---

---

---

---

---



---

---

Slide 26

A warranty that exists because  
the vendor provided the agency  
with a sample is known as an:

**Express Warranty**



QTR Assembly, Aug 23-27, 2014

Potpourri 200\_\_\_\_\_

---

---

---

---

---



---

---

Slide 27

Using departments performing  
similar functions with different  
pieces of equipment might  
benefit from:

**Standardization**



QTR Assembly, Aug 23-27, 2014

Potpourri 300\_\_\_\_\_

---

---

---

---

---



---

---

Slide 28

The terms express, implied,  
inherent and apparent  
are all types of:

**Authority**



QPS Integrity, Aug 23/27, 2014

Potpourri 400\_\_\_\_\_

---

---

---

---

---



---

---

Slide 29

The risk that a solicitation  
will adequately communicate  
the need of the agency to  
bidders is known as:

**Proposal Risk**



QPS Integrity, Aug 23/27, 2014

Potpourri 500\_\_\_\_\_

---

---

---

---

---

---

---

Slide 30

This contract pricing is  
appropriate when market or  
labor conditions are unstable  
over an extended period.

**Fixed price with escalation**



QPS Integrity, Aug 23/27, 2014

Intro. 100\_\_\_\_\_

---

---

---

---

---



---

---

Slide 31

**Principles of good conduct embodied in a code.**

**Ethics**



QPB Quarterly, Aug 23/27, 2014

Intro. 200\_\_\_\_\_

---

---

---

---

---

---

---

Slide 32

**Life-cycle costing is synonymous with:**

**The total cost of ownership**



QPB Quarterly, Aug 23/27, 2014

Intro. 300\_\_\_\_\_

---

---

---

---

---



---

---

Slide 33

**While there are 7 "rights" of procurement, these two also name the committee chair who arranges chapter meetings.**

**Time and Place**



QPB Quarterly, Aug 23/27, 2014

Intro. 400\_\_\_\_\_

---

---

---

---

---



---

---

Slide 34

**Statutes, ordinances, charters,  
rules, regulations and policies  
that allow us to do our jobs  
are all examples of:**

**Enabling Legislation**





QPB Jeopardy, Aug 23/27, 2014

Intro. 500 \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Slide 35

**Escrow deposits, cashier's checks  
and irrevocable letters of credit  
are examples of:**

**Surety**



QPB Jeopardy, Aug 23/27, 2014

Final Jeopardy \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_