

NOVEMBER 25, 2020

SPOTLIGHT

Reviving Renowned D.C. Municipal Courses: One group's rally to protect and preserve accessible (and affordable) facilities

By Scott Kauffman

Native Washingtonian and golf architect Mike McCartin is an avid golfer who learned the game growing up around the District's trio of publicly owned National Park Service (NPS) courses. McCartin was so influenced by one of the courses, East Potomac, the University of Georgia graduate wrote his master's degree thesis about the historic impact of the course routed within the National Mall and Memorial Parks. Now, McCartin has graduated to golf course ownership and to the chagrin perhaps of some private course owners, McCartin represents yet another ownership interest with distinctive ties to taxpayer supported public entities that arms his group with perceived advantages from managing or leasing government assets... [READ MORE >>](#)

FROM THE DESK OF

2020 in Review: Legislative action, COVID adjustments, and anticipation for 2021

By Ronnie Miles, Director of Advocacy, NGCOA

As this year comes to an end, we can all agree it cannot finish fast enough. The coronavirus has changed almost every phase of our professional and personal lives. One positive our industry realized is golf was one of the few outdoor recreation activities states approved for reopening. The National Golf Foundation forecasts 2020 total rounds to be up over 8% over 2019, while losses of food and beverage sales related to weddings, parties and golf outings impacted many properties. Fortunately, due to the creativity of the industry's best, these losses have been tempered by the introduction of new delivery methods and menu designs. During this year's RevCon, we heard many great stories that have enabled operators to recover their business while still meeting the different states' COVID-19 protocols... [READ MORE >>](#)

FROM AROUND THE INDUSTRY

- [Coming together to promote diversity in golf](#) (Golfworld)
- [Smyth Co. Community Foundation to assume ownership of Marion golf course](#) (SWVA Today | VA)
- [Things We Can Learn From Courses Without Carts](#) (USGA)
- [Eight things to be thankful for this Thanksgiving](#) (PGA Tour)

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Montclair Golf Club: Like Flowing Water, They Find a Way

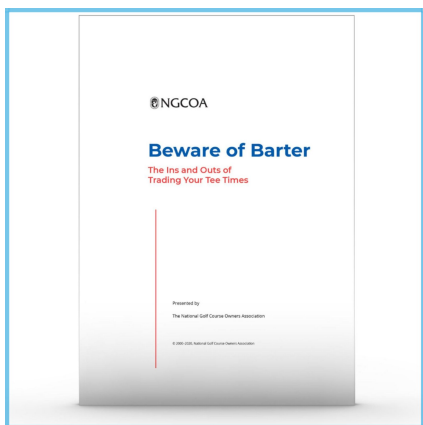
Market forces are always unpredictable. But there is one thing in business that's surer than an eastern sunrise: government intervention in the private sector hurts at least as often and with far more intensity that it helps... [READ MORE >>](#)

No Contraction In Multi-Course Management Space

No one questions that COVID-19 shook the golf industry with a strong hand. Layoffs, shutdowns, deferred capital expenditures and increased sanitation expenses put a lot of operators in a bind. But on the whole, golf management did not contract, especially among multi-course operators. If anything, demand for competent management accelerated ... [READ MORE >>](#)



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