



NATIONAL ASSOCIATION OF SURETY BOND PRODUCERS

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NASBP SELECTS 2018-2019 OFFICERS

Bethesda, MD—The National Association of Surety Bond Producers (NASBP) has elected Robert E. Shaw, President of Skillings Shaw & Associates, as the 2018-2019 NASBP President.

At the NASBP Annual Meeting held last month in Scottsdale, AZ, Shaw stated that during his presidency he plans to focus on launching the NASBP Communications Campaign that will provide tools and materials to NASBP members to assist them in marketing the importance of surety to construction businesses, private owners, and architects.

"There are always some disruptors in the marketplace, such as subcontractor default insurance, bank guarantees, or private owners not requiring a bond, because they don't understand the value that a bond adds and all that the product actually does," said Shaw. "The NASBP Campaign is a long-term commitment and an important effort to promote the value of the surety bond product," he added.

In addition, Shaw said he has planned an outreach to the NASBP membership with his "NASBP Road Show—Bonding With Bob," which are several small meetings that will be held around the country.

"NASBP has been a phenomenal experience for me; the meetings are fantastic and the networking opportunities are key," said Shaw. "I've always wanted to have more people enjoy that kind of experience, but the time and the travel and the cost can be prohibitive. Agencies and companies can only send so many people."

"I would like new people to have the NASBP experience through the Road Show and to develop some NASBP friendships and relationships on a moving-forward basis," he added. "That will be good for all of us."

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Shaw's 40-year career in the surety industry began in 1979. Shaw has been an active participant in NASBP educational and legislative programs for more than 20 years.

Also, NASBP elected John N. Bustard as NASBP First Vice President. Bustard is Executive Vice President of King & Neel, Inc. in Honolulu, HI. Mark Munekawa was elected as NASBP Second Vice President. Munekawa is Senior Vice President of Surety of Woodruff-Sawyer & Co. in San Francisco, CA. Tracy Tucker was elected NASBP Third Vice President. Tucker is President of the Tucker Agency, Ltd. in Fort Worth, TX. In addition, Howard Cowan will serve as NASBP Immediate Past President. Cowan is Principal of Acrisure, LLC dba Cowan-Hill Bond Agency in Lubbock, TX.

The NASBP Executive Committee is comprised of the officers listed above and three Ex Officio Members, who represent the NASBP Directors-At-Large, Regional Directors, and the 5-15 Leadership Committee. Zach Mendelson of EPIC I Edgewood Partners Insurance Center in Pittsburgh, PA was elected to represent the Directors-At-Large. Brian M. Deimerly of Holmes Murphy and Associates, Inc. in West Des Moines, IA was elected to represent the Regional Directors. Toby Miclette of Bowen Miclette & Britt Insurance Agency, LLC in Houston, TX was elected to represent the 5-15 Leadership Committee.

Founded in 1942, the National Association of Surety Bond Producers (NASBP) is the association of and resource for surety bond producers and allied professionals. NASBP members specialize in providing surety bonds for construction contracts and other purposes to companies and individuals needing the assurance offered by surety bonds.

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