



# INTRODUCTION TO STATE BUDGETING SEMINAR

AUGUST 13-15, 2025  
INDIANAPOLIS, INDIANA

## WEDNESDAY, AUGUST 13

**4:00 – 5:30 p.m.** Seminar Check-In

*Panorama Ballroom*

**5:30 – 6:00 p.m.** Welcome Reception

*Panorama Ballroom*

**6:00 – 8:00 p.m.** Regional Networking Dinner

*Panorama Ballroom*

Participants will network with other attendees by region to share commonalities and challenges.

**Eastern Region:** CT, DE, NJ, PA, RI, VI

**Midwestern Region:** IL, IN, MI, MN, MO, NE, OH, SD, WI

**Southern Region:** AL, GA, KY, LA, MD, NC, TN, VA

**Western Region:** AZ, GU, HI, ID, MT, NV, NM, OR, UT, WA

## THURSDAY, AUGUST 14

**7:30 – 8:30 a.m.** Breakfast

*Meridian Ballroom West*

**8:45 – 9:30 a.m.** Welcome & Fiscal State of the States: Examining Current Budget Trends  
*Shelby Kerns, Executive Director, NASBO*

*Meridian Ballroom*

### Goals

- Learn about NASBO services.
- Compare budget processes across states.
- Understand the current state fiscal landscape.
- Examine challenges states are facing related to revenue and spending pressures.

**9:30 – 11:00 a.m.** How To Analyze Budget Requests: Introduction & First Case Study  
*Andrew Miner, Director State Budget Division, New Mexico Department of Finance & Administration*

*Meridian Ballroom*

### Goals

- Examine techniques used in analyzing budget requests such as determining need, looking at spending trends, seeking alternatives, challenging the base, using performance measures, and comparing to national standards and trends.
- Walk through first case study as a group to identify best processes.

**11:00 – 11:15 a.m.** Break

**11:15 – 12:15 p.m.** Policy Area Discussions

*Meridian Ballroom*

### Goals

- Share issues impacting your program area and discuss ways to address challenges.
- Build a national network of colleagues you can turn to for information and advice.

**12:15 p.m.** Class of 2025 Group Photo

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| <b>12:30 – 1:30 p.m.</b><br><i>Meridian Ballroom West</i> | <b>Networking Lunch</b>   |
| <b>1:30 – 1:45 p.m.</b>                                   | Break   |
| <b>1:45 – 3:15 p.m.</b><br><i>Meridian Ballroom</i>       | <b>Bridging Generational Gaps</b><br><b>Kristin Scroggin</b> , <i>Chief Executive Officer, GenWHY Communications</i><br><br>Understanding the "origin story" behind key generational differences can really help Bridge the Gaps in your office. Attendees will learn about common differences related to views on Intelligence, Excellence, Time Management, Adaptability, Social Needs and Work Ethic. Attendees will understand how the mixture of these abilities can be beneficial within their workplace.   |
| <b>3:15 – 3:30 p.m.</b>                                   | Break   |
| <b>3:30 – 5:00 p.m.</b><br><i>Meridian Ballroom</i>       | <b>Smart Brevity</b><br><b>Jacob Brooke</b> , <i>Legislative Coordinator, Missouri Office of Administration- Division of Budget and Planning</i><br><br>The way we communicate in writing matters. This session will cover the Smart Brevity communication style that is designed to give the reading audience what it is interested in through digestible bites.   |
| <b>6:00 p.m.</b>  | <b>Informal Networking Dinners</b><br>NASBO has made reservations at local restaurants and attendees can sign up to network informally with other attendees. Dinner cost is on your own.  |
| <b>FRIDAY, AUGUST 15</b>                                  |   |
| <b>7:30 – 8:30 a.m.</b><br><i>Meridian Ballroom West</i>  | <b>Breakfast</b>  |
| <b>8:45 – 10:15 a.m.</b><br><i>Meridian Ballroom</i>      | <b>Analyzing Budget Requests: Case Studies</b><br><b>Andrew Miner</b> , <i>Director State Budget Division, New Mexico Department of Finance &amp; Administration</i><br><br><u>Goals</u> <ul style="list-style-type: none"> <li>• Use case studies to demonstrate the techniques previously discussed.</li> <li>• Build relationships with other state budget analysts.</li> </ul>  |
| <b>10:15 – 10:30 a.m.</b>                                 | Break   |
| <b>10:30 – 11:45 a.m.</b><br><i>Meridian Ballroom</i>     | <b>What You Need to Know to Succeed</b><br><b>Jeffrey Arpin</b> , <i>Principal Analyst, Kansas Division of the Budget</i><br><b>Abby Comm</b> , <i>Admin Budget Coordinator, Tennessee Department of Finance &amp; Administration</i><br><b>Tomeakia Pressley</b> , <i>Budget/Research Analyst, South Carolina Executive Budget Office</i><br><br><u>Goals</u> <ul style="list-style-type: none"> <li>• Ask questions of senior level budget analysts about issues and concerns specific to the role of a budget analyst.</li> <li>• Discuss ways to adapt to the job, avoid common pitfalls, build credibility as an analyst, manage stress and other issues as suggested by attendees.</li> </ul> |
| <b>11:45 a.m. – 12:00 p.m.</b>                            | <b>Seminar Conclusion and Closing Remarks</b><br><i>(Certificates of completion will be awarded.)</i>   |