

WEDNESDAY, JUNE 10**7:30 – 8:30 a.m.** **Seminar Check-In**
*Sun Devil Ballroom Foyer***7:30 – 8:30 a.m.** **Breakfast**
*Lucero Restaurant***8:45 – 9:15 a.m.** **Welcome Remarks**
Sun Devil Ballroom 1 **Shelby Kerns, Executive Director, NASBO****9:15– 9:30 a.m.** Break**9:30 – 11:00 a.m.** **How To Analyze Budget Requests: Introduction & First Case Study**
Sun Devil Ballroom 1 **Andrew Miner, Director, State Budget Division, New Mexico Department of Finance & Administration**Goals

- Examine techniques used in analyzing budget requests such as determining need, looking at spending trends, seeking alternatives, challenging the base, using performance measures, and comparing to national standards and trends.
- Walk through first case study as a group to identify best processes.

11:00 – 11:15 a.m. Break**11:15 – 12:15 p.m.** **Critical Thinking Skills for State Budget Analysts**
Sun Devil Ballroom 1 **Phil Dean, Chief Economist and Research Director, Kem C. Gardner Policy Institute, University of Utah & former Executive Director, Utah Office of Management & Budget**

This session introduces newer state budget analysts to structured problem-solving and policy analysis techniques inspired by Eugene Bardach's *A Practical Guide for Policy Analysis*. Participants will strengthen their critical thinking, analytical framework development, and practical skills for working effectively with agencies and stakeholders in real-world budget and policy environments.

12:15 p.m. **Class of 2026 Group Photo****12:30 – 1:30 p.m.** **Networking Lunch**
*Lucero Restaurant***1:30 – 1:45 p.m.** Break**1:45 – 3:15 p.m.** **The Art of Asking Better Questions**
Sun Devil Ballroom 1 **Dr. Alonzo Kelly, President & Founder, Kelly Leadership Group****3:15 – 3:30 p.m.** Break

3:30 – 5:00 p.m.
Sun Devil Ballroom 1

Thriving in a Multigenerational Organization
Dr. Melissa Furman, Owner and Founder, Career Potential, LLC

For the first time in American history, there are five generations present in the workforce and most organizations are serving customers from six generations. As a result, leaders and employees are faced with unique challenges and opportunities due to differing mindsets, workstyles, and communication preferences. This session will provide knowledge, skills, and strategies to thrive in a multigenerational workplace.

5:30 – 6:30 p.m.
Sun Devil Lawn

INTRODUCTION TO STATE BUDGETING SEMINAR
Networking Reception

Get to know other state budget analysts from around the country while trying your hand at corn hole, putt-putt, giant Jenga, and more.

6:30 – 8:00 p.m.
Sun Devil Ballroom 1

Networking Dinner

THURSDAY, JUNE 11

7:30 – 8:30 a.m.
Lucero Restaurant

Breakfast

8:45 – 10:15 a.m.
Sun Devil Ballroom 1

Analyzing Budget Requests: Case Studies
Andrew Miner, Director, State Budget Division, New Mexico Department of Finance & Administration

Goals

- Use case studies to demonstrate the techniques previously discussed.
- Build relationships with other state budget analysts.

10:15 – 10:30 a.m.

Break

10:30 – 11:45 a.m.
Sun Devil Ballroom 1

Panel: What You Need to Know to Succeed

Goals

- Ask questions of senior level budget analysts about issues and concerns specific to the role of a budget analyst.
- Discuss ways to adapt to the job, avoid common pitfalls, build credibility as an analyst, manage stress and other issues as suggested by attendees.

11:45 – 12:00 p.m.

Seminar Conclusion and Closing Remarks
(Certificates of completion will be awarded.)