



Call for Subject Matter Experts

Did you know that the goal of the NAILBA ASNG is to provide leadership, management, and skill training to ensure the success of these new agency leaders, while allowing them to build a network and support group of other new leaders to help them grow their agencies in the years to come. In order to help facilitate this, the ASNG conducts monthly teleconferences facilitated by a subject matter expert in many business areas. We are looking for volunteers for the 2017 calendar year to speak to this high powered group of industry leaders to address the following topics:

Technology	Succession Planning	Business Valuation	Marketing	Best Practices
Finding the Next Generation of Agents	Training	Recruitment and Retention of Employees	Underwriting	Strategic Planning
What You Can Learn from Analytics	The Regulatory Environment	Corporate Culture Challenges	Taxation	New Products
Human Resources	Business Models	Managing Risk	Driving Growth	Social Media

Teleconference Length: 60 minutes

Terms: - Experts will provide handouts or PPT in addition to conducting a 60 minute call (to include time for q&a).

- Experts waive all rights to recording of teleconference for later reference for ASNG members not able to be on the live call.

Benefits: Enhances your personal and/or your company brand.

Exposure to prospective new clients.

Become a respected thought-leader in our industry.

To be considered as a speaker for the ASNG Monthly Call, submit this form to: sklemmer@nailba.org or via fax to 703.383.6942.

Speaker Name: _____

Phone: _____ **Email:** _____

Website: _____

Speaker Biographical Sketch: _____



NAILBA
AGENCY SUCCESSOR
NETWORKING GROUP

Topic: (please be specific): _____

Session Title: _____

Session Description (100 words or less):

Key takeaways/objectives:

1) _____

2) _____

3) _____