

Membership has its benefits

The AACFB is an association for brokers, by brokers. That means every member understands the importance of certain core values: the foundation of a rock-solid Code of Ethics, the significance of one-on-one networking, the merit of up-to-date education and the power of a collective voice within the industry.

RESOURCES

AACFB membership provides access to the tools that help you run a successful commercial finance business. Use our free Documentation Library for copies of frequently needed forms and agreements. Take advantage of our credit bureau program for cost-effective access to all three major credit reporting agencies. Explore our discount programs – which are offered at unbeatable prices – like long distance calling, office supplies, overnight shipping labels and more...

NETWORKING

AACFB knows that the value of having a network of industry contacts can never be underestimated. We offer several channels for members to meet with peers, exchange ideas and share experiences:

- A searchable, downloadable online Member Directory and Funding Source Directory;
- An online Members Only Community;
- Social media channels, including Facebook and LinkedIn, where you can communicate and network with your colleagues in the commercial finance industry.

EDUCATION

By encouraging professional development, the AACFB contributes to the long-term success of its membership. We provide our members with the opportunity to:

- Learn more about the funding sources available to commercial finance brokers at the AACFB Annual Conference and Commercial Financing Expo;
- Receive regular updates on industry issues through our website and our quarterly newsletter - Commercial Break;
- Get your questions about specific funding source partners answered through our informative Meet the Funder webinar series.

INDUSTRY SUPPORT

Promoting and rewarding ethical conduct in the commercial financing profession was one of the main reasons that the AACFB was founded in 1990. Our Code of Ethics and Enforcement Program is designed to benefit not only members but vendors, clients and others. This program strongly discourages unsavory business practices and promotes self-policing over government regulation.

Our Dispute Resolution Process helps to prevent and resolve conflict issues involving any member(s). Our website provides unbiased information for the public to educate themselves about commercial finance and its potential advantages.

“It’s good to have a lot of arrows in your quiver because you never know what’s going to happen as far as the deals coming through the door.”

Jamie Kaneshina, CLFP, BPB
The Cambridge Capital Group

AACFB
AMERICAN ASSOCIATION OF
COMMERCIAL FINANCE BROKERS
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AMERICAN ASSOCIATION OF

COMMERCIAL
FINANCE BROKERS

JOIN US!

Find success with the
premier trade association for
commercial finance professionals



MEMBERSHIP TYPES & RATES

BROKER MEMBERSHIP – \$369 annually

Full membership in the AACFB as Broker members shall be open to independently owned, non-bank owned or affiliated firms that are engaged in the commercial finance brokerage business and that agree to accept and endorse the AACFB Code of Ethics and Bylaws. Broker membership shall be open to those firms that do not actively and routinely solicit financing transactions from other brokers, and are not engaged primarily or substantially in the business of providing education, goods, services, benefits or other tools of the trade to others in or entering the commercial finance industry and who are known to the Board of Directors as an individual, entity or company that does not primarily or substantially engage in forms of business other than commercial finance brokerage.

FUNDING SOURCE MEMBERSHIP – \$899 annually

Funding source membership shall be open to those that are engaged in the providing of funds, directly or indirectly, for the financing of commercial transactions and who agree and endorse the AACFB Code of Ethics and Bylaws. An AACFB Funding Source member has no voting rights.

ASSOCIATE MEMBERSHIP – \$725 annually

Associate membership in the AACFB shall be open to all firms or organizations who have an interest in the commercial finance industry by providing education, goods, services, tools of the trade or other benefits to commercial finance brokers and who are not otherwise eligible for membership in any other membership category specified and who agree to accept and endorse the AACFB Code of Ethics and Bylaws. An AACFB Associate Member has no voting rights.

**In addition to the membership fee for each membership category, the AACFB shall charge \$30.00 as a one-time non-refundable application fee to cover AACFB's costs associated with a public records background check of the primary principal of applicant or if the applicant is a publicly held company, the applicant itself. Applicant acknowledges that the \$30.00 fee will be non-refundable, even if the membership application is declined.*

AACFB APPLICATION FOR MEMBERSHIP

GENERAL INFORMATION

Company Name _____

Primary Address _____

City _____ State _____ Zip _____

County _____ Country _____ State of Business Filing _____

Primary Phone _____ Fax _____

Email _____

Website _____

Primary Contact Name _____ Title _____

Principal First Name *(if not Primary Contact)* _____ M.I. _____ Last _____

Phone _____

Email _____ Title _____

Add'l Principal First Name *(if not Primary Contact)* _____ M.I. _____ Last _____

Title _____

Phone _____ Email _____

Please list any additional employees at your company who you would like to receive communications from AACFB:

Name _____ Email _____ Title _____

Name _____ Email _____ Title _____

COMPANY PROFILE

What is your corporate structure? Corp. LLC Sole Proprietor Partnership Is your company public? Yes No

How many employees work at your location? (Please include 1099 sales representatives if applicable.) _____

How many locations do you have? _____

Type of Leasing, Financing or Services Offered: _____

What year did your company start in the commercial finance industry? _____

Is your company a member of any other leasing or financing associations? Yes No If so, please list _____

Is anyone at your company a CLFP? Yes No If yes, who? _____

Please list any industry awards, honors, and/or certifications: _____

BROKERS AND FUNDING SOURCES ONLY:

Do you have a lender license, if required in your state? Yes No Are you a captive? Yes No

Not Required

Are you a Direct Funder (funding with your own funds)? Yes No Do you fund internally with syndicate bank partners? Yes No

Are you a Super Broker? Yes No Does your company have their own portfolio? Yes No

Are you a bank? Yes No Does your company do any re-brokering

Bank owned? Yes No of transactions if you don't fund in house? Yes No

Applicant or its principals may also be asked to provide credit information such as social security number, tax identification number, bank references or other information as deemed necessary by the Board of Directors to determine the reputation and character of the applicant or its principals. Applicant acknowledges that the providing of the aforesaid information may be used to obtain a credit report on Applicant and its principals. Applicant acknowledges that if Applicant or its Principals refuse to provide such information; the refusal shall be a basis upon which to reject Applicant's application.

The IRS has determined that association membership dues are not charitable contributions but may be deductible as an ordinary business expense.

The AACFB makes no representation as to how you may treat the payment of dues for tax purposes and advises you to consult with your CPA or other tax preparer for advice. The AACFB prides itself on its members abiding by the AACFB Code of Ethics in their dealings with others in the leasing industry as well as those outside of the leasing industry. Upon applying to join, and by joining the AACFB, applicants and members agree to abide by the AACFB Code of Ethics and Dispute Resolution Program.

Applicant acknowledges that its initial membership shall be a provisional membership. Notification of provisional membership in the AACFB shall be sent to all AACFB members. AACFB members shall then have 120 days to notify the Board of Directors of objections. The Board may investigate any such objections as it deems appropriate and pending the outcome of such investigation, shall have the right to terminate the provisional membership.

By completing the information below, the applicant agrees and acknowledges that the information herein shall be deemed sufficient to constitute an original signature for either electronic or facsimile submission of this Application.

Contact Name _____

Company Name _____

Check Enclosed Made Payable to AACFB

Credit Card

Contact Signature _____

Date _____

Account Number _____

Expiration Date _____

Signature _____

Amount \$ _____