

# Registration Form

Return this completed form with payment to Build Business,  
SMPS, 123 N. Pitt Street, Suite 400, Alexandria, VA 22314.  
or Email: denise@smps.org Fax: 703.549.2498

## Attendee Information

Type or print clearly. Your badge will be printed with the information provided below:

First Name	Last Name	SMPS Member #	First Time Attendee
Badge Name	Years in Industry	Years in Marketing/BD	
Title	Company		
Address			
City	State/Prov.	Postal Code	
E-mail	Phone	If you require special services or dietary considerations, contact marci@smps.org	

## Full Conference Registration\*

## Daily Registration Rates

	Member	Nonmember	New Member Rate (1st year only)****		Member	Nonmember
By June 15	\$1289	\$1589	\$999	Wednesday	\$300	\$500
After June 15	\$1389	\$1689		Thursday	\$750	\$950
				Friday	\$550	\$750
				Thur & Fri	\$1,300	\$1,700

## Pre-conference and Special Events

<b>CPSM Day (Wed., July 31)</b>	Registered for	Not Registered for		
Admission is limited to CPSMs	Build Business?	Build Business?	\$30	\$75
<b>The Basics of Business Development in the A/E/C Industries (Tues, July 30)</b>	Registered for	Member \$345	Not Registered for	Member \$395
	Build Business?	Nonmember \$495	Build Business?	Nonmember \$545
<b>Seller-Doer Symposium (Tues, July 30)</b>	Registered for	Member \$345	Not Registered for	Member \$395
	Build Business?	Nonmember \$495	Build Business?	Nonmember \$545
<b>Skyline Soiree: A Rooftop Reception Hosted by SMPS Washington, D.C.</b>	\$110 in advance	\$130 on-site	<b>Evening of Excellence</b>	\$150

## Payment Summary

Payment must accompany registration form.

Registration Fee	Payment Type	Check	Visa	MC	Amex
Special Event Fees +	Credit Card #	Please add dashes or spaces: XXXX-XXXX-XXXX-XXXX			
Team Discount* -	Expiration Date	Security Code	Billing Zip		
Team Name	Name as it appears on Card				
Total	Cardholder Signature				

Cancellations must be submitted in writing and sent to SMPS Build Business, Attn: Denise Schjenken 123 N. Pitt Street, Suite 400, Alexandria, VA 22314, or denise@smps.org. Registration fees will be fully refunded if written cancellation is received by July 6, 2019. Cancellations are subject to a \$100 processing fee if written cancellation is received between July 7 and July 19, 2019. No refunds will be processed on or after July 20, 2019.

\*Team Discount of \$90 applies to three or more attendees from the same firm registering for the full conference. Team registration forms and payments must arrive together at SMPS.

\*\*Chapter Team Discount of \$90 applies to two to five attendees from the same chapter registering for the full conference. Team registration forms and payments must arrive together at SMPS.

\*\*\*Only one discount is allowed per registration.

\*\*\*\*Save when you join SMPS (\$440 membership) and then register to attend Build Business '19 (special 1st year member rate: \$999).