

# Local Market Update for April 2026

A Research Tool Provided by the Minnesota REALTORS®

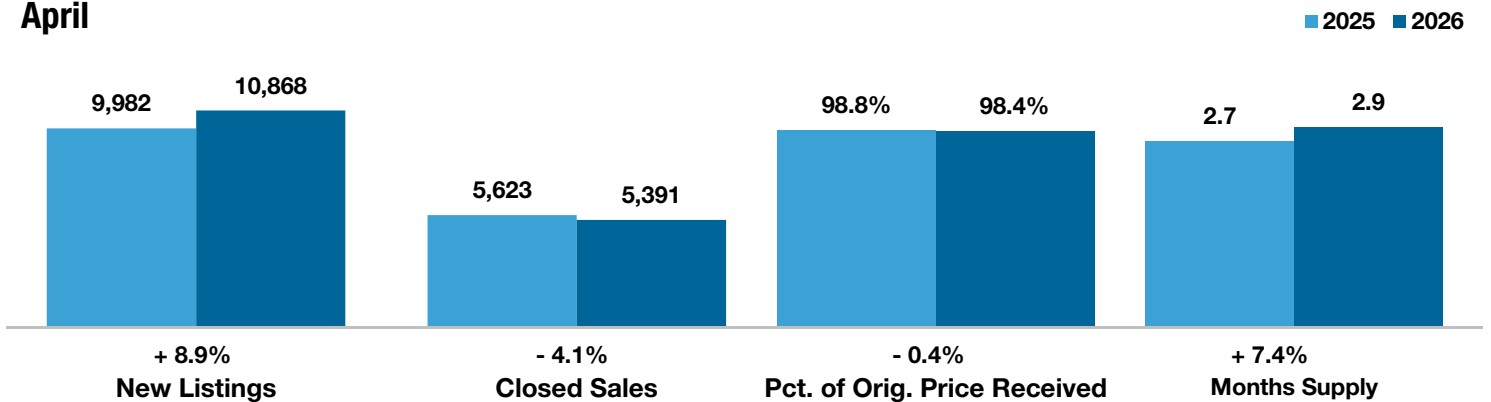


## Entire State

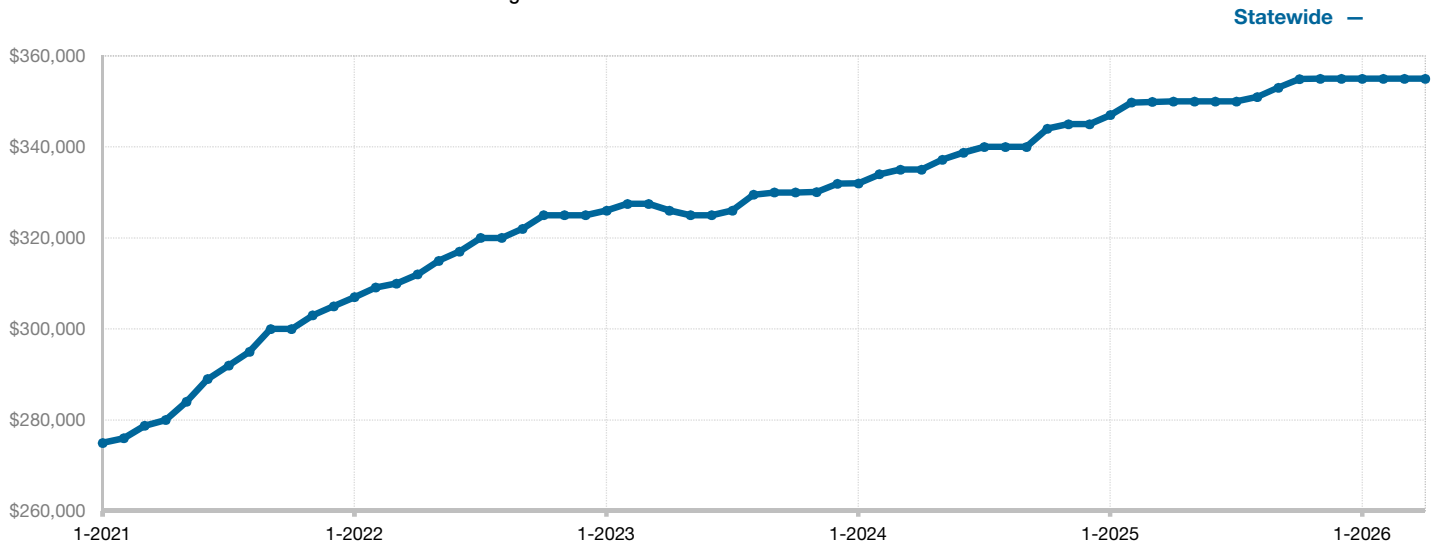
Key Metrics	April			Year to Date		
	2025	2026	Percent Change	Thru 4-2025	Thru 4-2026	Percent Change
New Listings	9,982	<b>10,868</b>	+ 8.9%	30,493	<b>31,444</b>	+ 3.1%
Pending Sales	6,523	<b>7,007</b>	+ 7.4%	20,745	<b>20,629</b>	- 0.6%
Closed Sales	5,623	<b>5,391</b>	- 4.1%	17,286	<b>16,369</b>	- 5.3%
Median Sales Price*	\$360,000	<b>\$360,000</b>	0.0%	\$349,000	<b>\$350,000</b>	+ 0.3%
Percent of Original List Price Received*	98.8%	<b>98.4%</b>	- 0.4%	97.7%	<b>97.3%</b>	- 0.4%
Days on Market Until Sale	44	<b>47</b>	+ 6.8%	51	<b>55</b>	+ 7.8%
Months Supply of Inventory	2.7	<b>2.9</b>	+ 7.4%	--	--	--

\* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

### April



### Historical Median Sales Price Rolling 12-Month Calculation



# Monthly Indicators



## April 2026

Residential real estate activity composed of single-family properties, townhomes and condominiums combined. Percent changes are calculated using rounded figures.

## Activity Snapshot

<b>- 4.1%</b>	<b>0.0%</b>	<b>+ 8.9%</b>
One-Year Change in Closed Sales	One-Year Change in Median Sales Price	One-Year Change in New Listings

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# Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	4-2025	4-2026	Percent Change	YTD 2025	YTD 2026	Percent Change
<b>New Listings</b>		9,982	<b>10,868</b>	+ 8.9%	30,493	<b>31,444</b>	+ 3.1%
<b>Pending Sales</b>		6,523	<b>7,007</b>	+ 7.4%	20,745	<b>20,629</b>	- 0.6%
<b>Closed Sales</b>		5,623	<b>5,391</b>	- 4.1%	17,286	<b>16,369</b>	- 5.3%
<b>Days on Market</b>		44	<b>47</b>	+ 6.8%	51	<b>55</b>	+ 7.8%
<b>Median Sales Price</b>		\$360,000	<b>\$360,000</b>	0.0%	\$349,000	<b>\$350,000</b>	+ 0.3%
<b>Avg. Sales Price</b>		\$420,299	<b>\$421,061</b>	+ 0.2%	\$405,490	<b>\$407,845</b>	+ 0.6%
<b>Pct. of Orig. Price Received</b>		98.8%	<b>98.4%</b>	- 0.4%	97.7%	<b>97.3%</b>	- 0.4%
<b>Affordability Index</b>		89	<b>93</b>	+ 4.5%	92	<b>96</b>	+ 4.3%
<b>Homes for Sale*</b>		15,125	<b>16,350</b>	+ 8.1%	--	<b>--</b>	--
<b>Months Supply*</b>		2.7	<b>2.9</b>	+ 7.4%	--	<b>--</b>	--

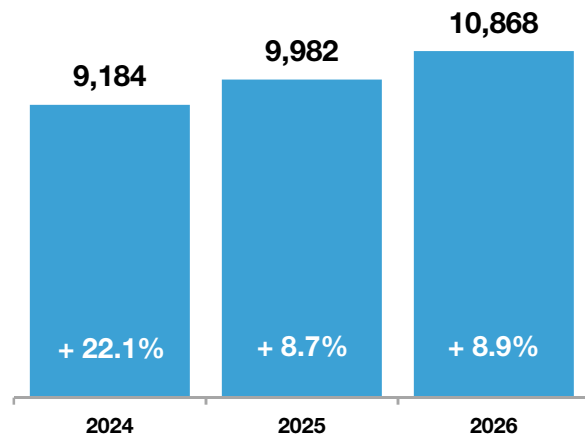
\* Statewide inventory before 2012 was overstated due to changes made in NorthstarMLS. However, an "Expired" field was made available in 2012 by some multiple listing services, allowing expired listings to be separated from active listings, providing more accurate views of inventory and supply.

# New Listings

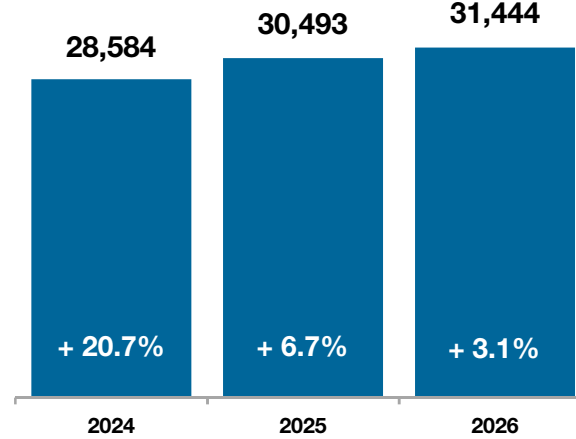
A count of the properties that have been newly listed on the market in a given month.



## April

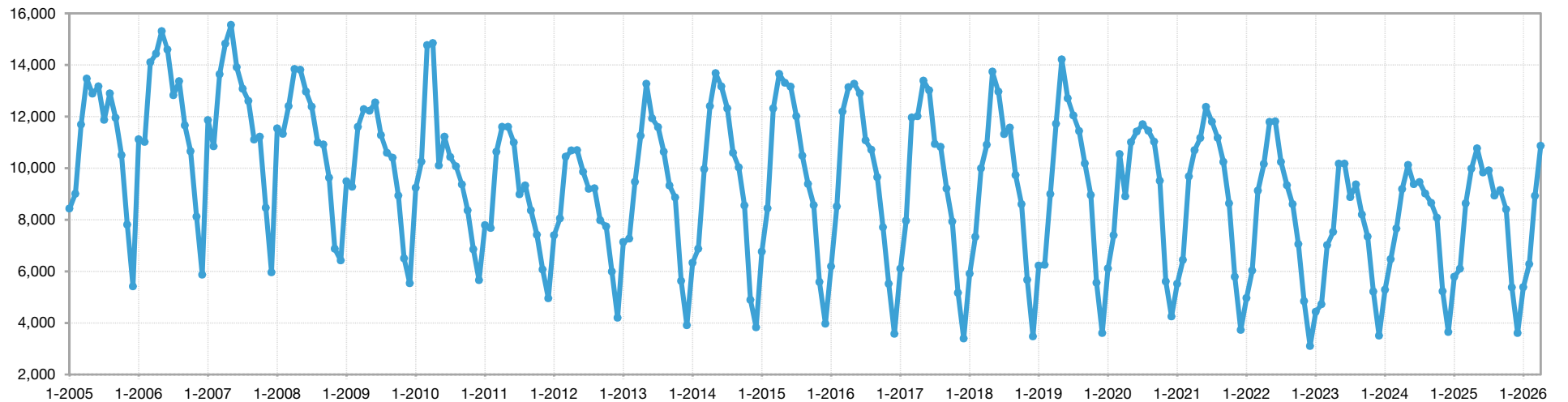


## Year to Date



	New Listings	Prior Year	Percent Change
May 2025	10,767	10,116	+6.4%
June 2025	9,832	9,373	+4.9%
July 2025	9,908	9,456	+4.8%
August 2025	8,932	9,013	-0.9%
September 2025	9,148	8,651	+5.7%
October 2025	8,402	8,074	+4.1%
November 2025	5,377	5,219	+3.0%
December 2025	3,602	3,647	-1.2%
January 2026	5,378	5,782	-7.0%
February 2026	6,274	6,095	+2.9%
March 2026	8,924	8,634	+3.4%
<b>April 2026</b>	<b>10,868</b>	<b>9,982</b>	<b>+8.9%</b>
12-Month Avg	8,118	7,837	+3.6%

## Historical New Listings by Month

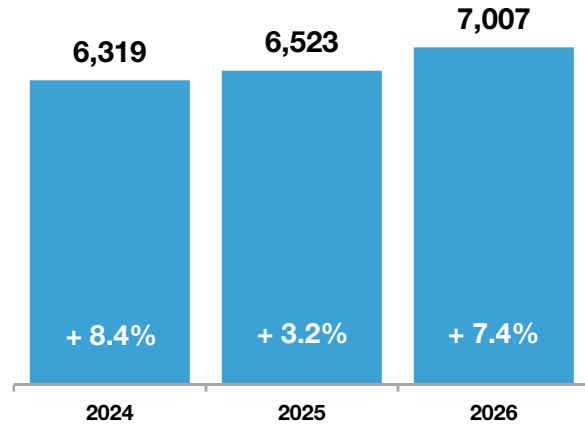


# Pending Sales

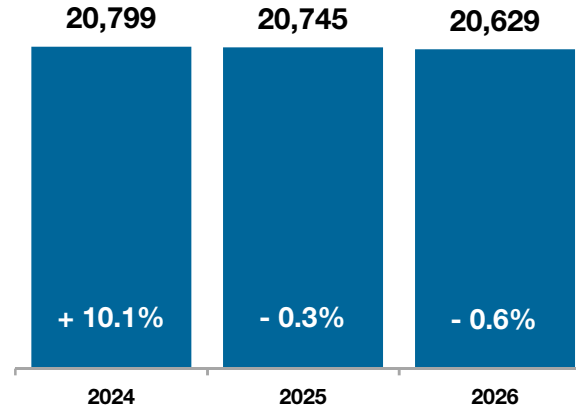
A count of the properties on which offers have been accepted in a given month.



## April

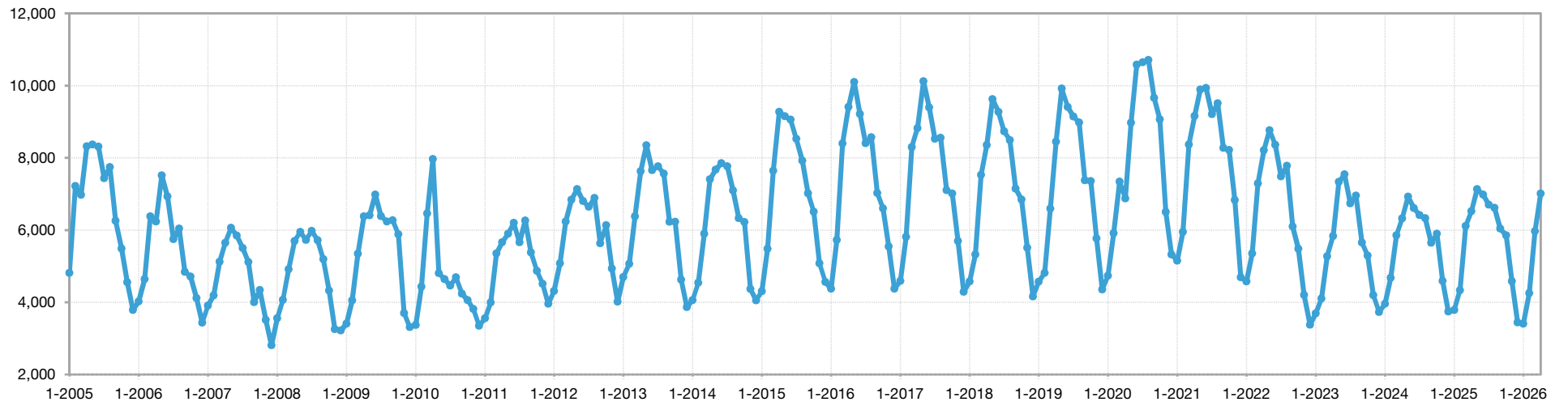


## Year to Date



Pending Sales	Prior Year	Percent Change
May 2025	7,130	6,923 +3.0%
June 2025	6,980	6,606 +5.7%
July 2025	6,699	6,413 +4.5%
August 2025	6,613	6,327 +4.5%
September 2025	6,042	5,644 +7.1%
October 2025	5,854	5,897 -0.7%
November 2025	4,579	4,587 -0.2%
December 2025	3,443	3,742 -8.0%
January 2026	3,407	3,782 -9.9%
February 2026	4,248	4,330 -1.9%
March 2026	5,967	6,110 -2.3%
<b>April 2026</b>	<b>7,007</b>	<b>6,523 +7.4%</b>
12-Month Avg	5,664	5,574 +1.6%

## Historical Pending Sales by Month

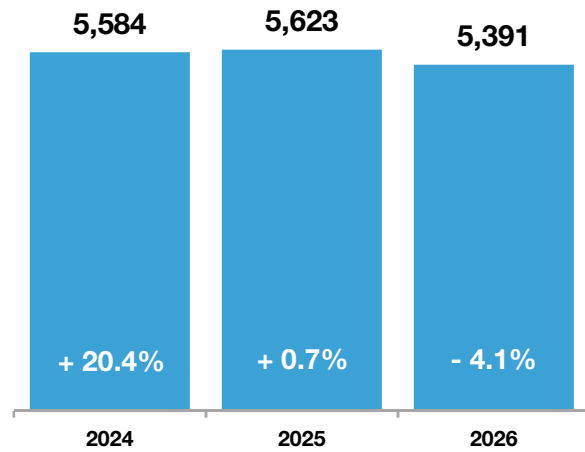


# Closed Sales

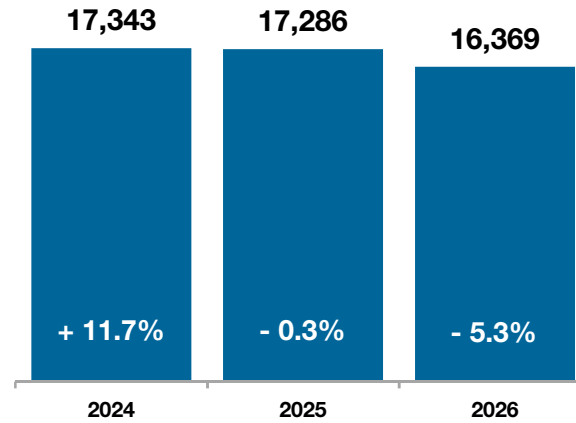
A count of the actual sales that closed in a given month.



## April

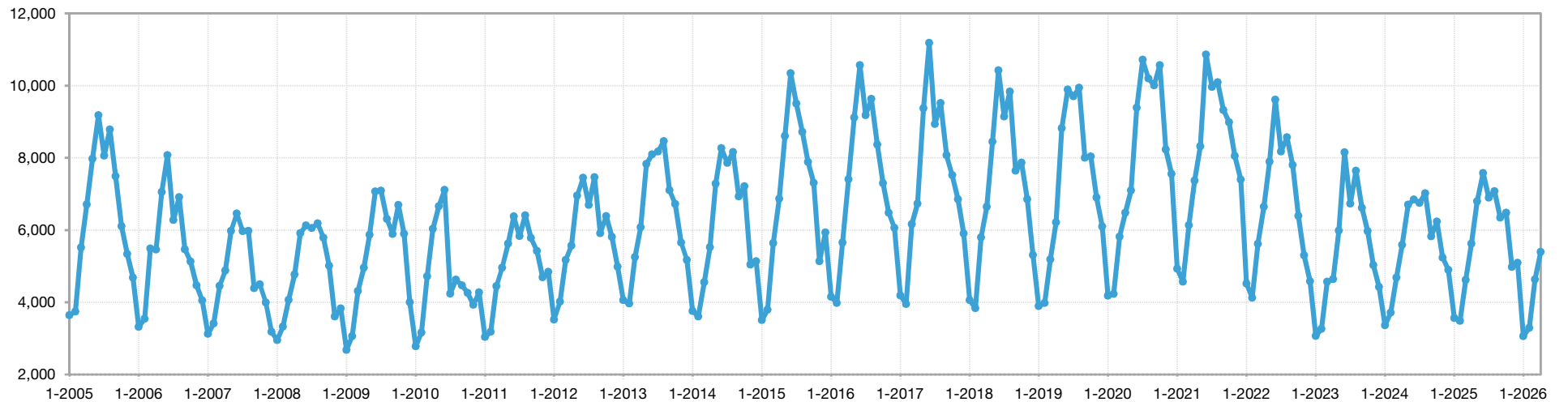


## Year to Date



	Closed Sales	Prior Year	Percent Change
May 2025	6,792	6,700	+1.4%
June 2025	7,580	6,842	+10.8%
July 2025	6,893	6,752	+2.1%
August 2025	7,077	7,014	+0.9%
September 2025	6,341	5,824	+8.9%
October 2025	6,478	6,235	+3.9%
November 2025	4,978	5,233	-4.9%
December 2025	5,095	4,901	+4.0%
January 2026	3,057	3,559	-14.1%
February 2026	3,288	3,484	-5.6%
March 2026	4,633	4,620	+0.3%
<b>April 2026</b>	<b>5,391</b>	<b>5,623</b>	<b>-4.1%</b>
12-Month Avg	5,634	5,566	+1.2%

## Historical Closed Sales by Month

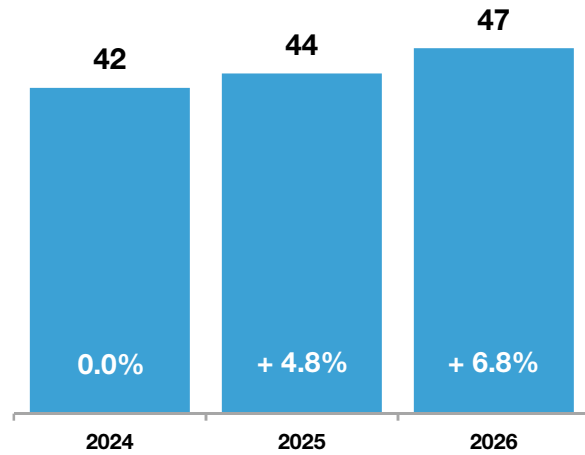


# Days on Market Until Sale

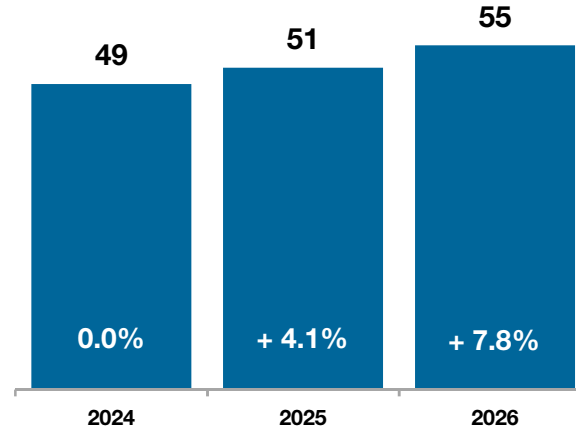
Average number of days between when a property is listed and when an offer is accepted in a given month.



## April

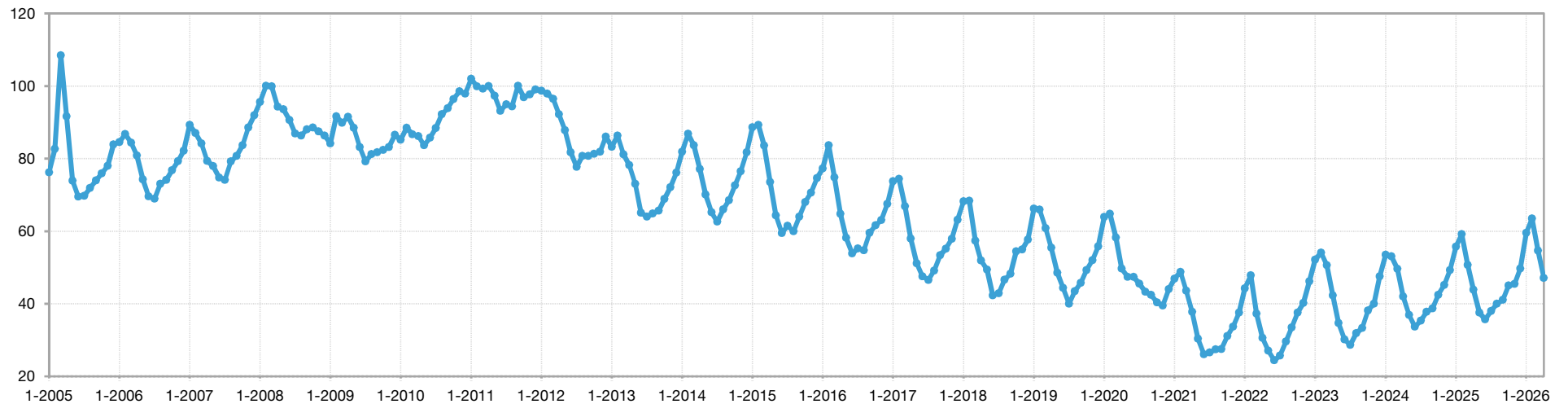


## Year to Date



Days on Market	Prior Year	Percent Change
May 2025	38	37 +2.7%
June 2025	36	34 +5.9%
July 2025	38	35 +8.6%
August 2025	40	38 +5.3%
September 2025	41	39 +5.1%
October 2025	45	42 +7.1%
November 2025	45	45 0.0%
December 2025	50	49 +2.0%
January 2026	60	56 +7.1%
February 2026	64	59 +8.5%
March 2026	55	51 +7.8%
<b>April 2026</b>	<b>47</b>	<b>44 +6.8%</b>
12-Month Avg	46	44 +4.5%

## Historical Days on Market Until Sale by Month

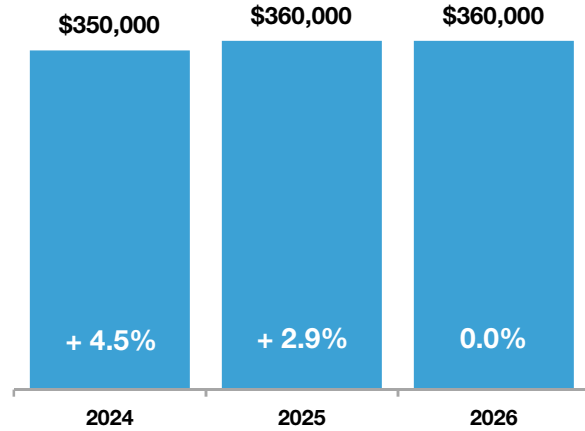


# Median Sales Price

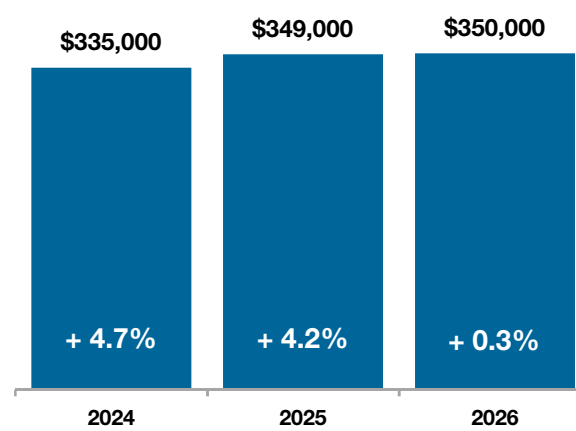


Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.

## April

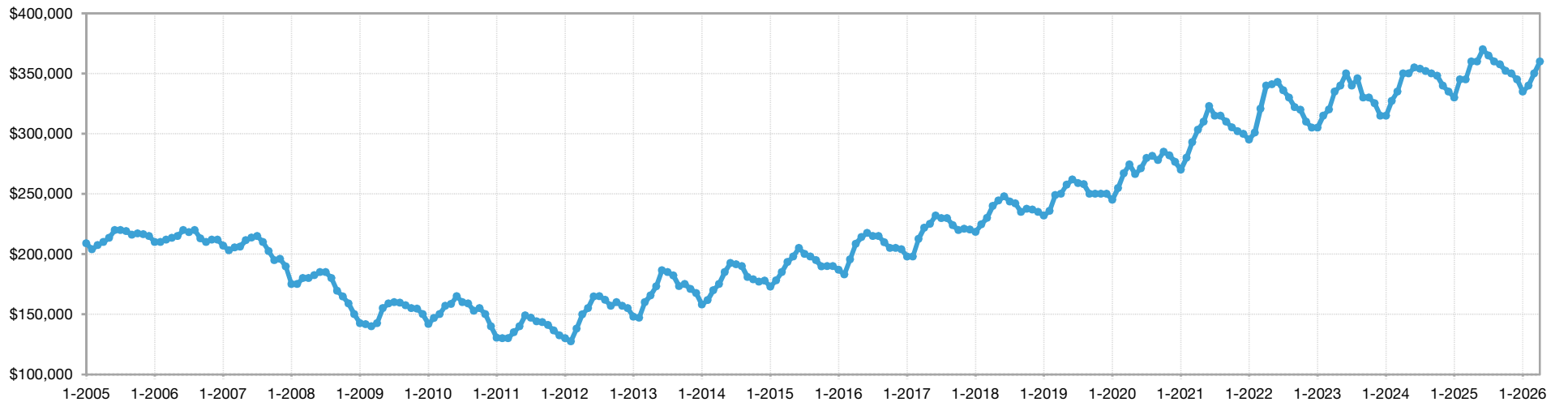


## Year to Date



Median Sales Price	Prior Year	Percent Change
May 2025	\$359,990	\$350,000 +2.9%
June 2025	\$370,000	\$355,000 +4.2%
July 2025	\$365,000	\$354,000 +3.1%
August 2025	\$360,000	\$352,000 +2.3%
September 2025	\$357,500	\$350,000 +2.1%
October 2025	\$352,111	\$348,000 +1.2%
November 2025	\$350,000	\$340,000 +2.9%
December 2025	\$345,000	\$335,000 +3.0%
January 2026	\$335,000	\$330,000 +1.5%
February 2026	\$339,900	\$345,000 -1.5%
March 2026	\$350,000	\$345,000 +1.4%
<b>April 2026</b>	<b>\$360,000</b>	<b>\$360,000 0.0%</b>
12-Month Avg	\$353,708	\$347,000 +1.9%

## Historical Median Sales Price by Month

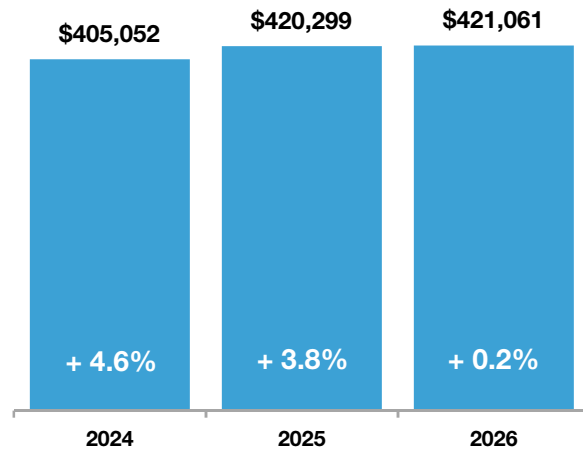


# Average Sales Price

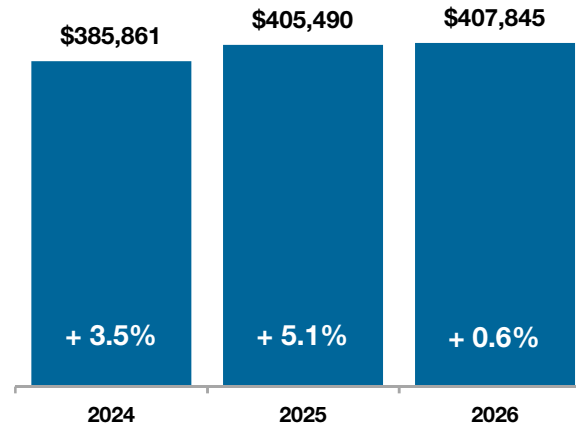
Average sales price for all closed sales, not accounting for seller concessions, in a given month.



## April

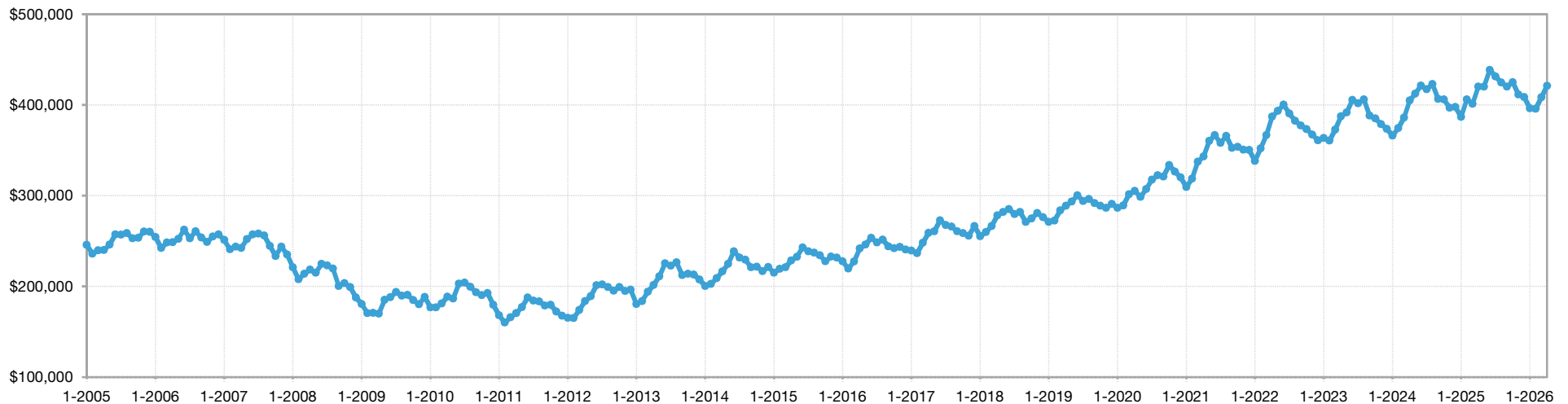


## Year to Date



	Average Sales Price	Prior Year	Percent Change
May 2025	\$420,283	\$412,420	+1.9%
June 2025	\$438,701	\$421,341	+4.1%
July 2025	\$431,337	\$417,335	+3.4%
August 2025	\$424,747	\$422,956	+0.4%
September 2025	\$420,306	\$406,655	+3.4%
October 2025	\$425,114	\$405,966	+4.7%
November 2025	\$411,671	\$396,969	+3.7%
December 2025	\$408,711	\$397,834	+2.7%
January 2026	\$396,415	\$386,947	+2.4%
February 2026	\$395,802	\$406,059	-2.5%
March 2026	\$408,472	\$401,333	+1.8%
<b>April 2026</b>	<b>\$421,061</b>	<b>\$420,299</b>	<b>+0.2%</b>
12-Month Avg	\$416,885	\$408,009	+2.2%

## Historical Average Sales Price by Month

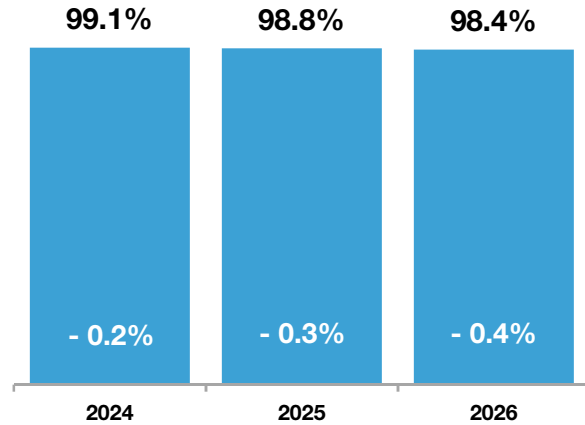


# Percent of Original List Price Received

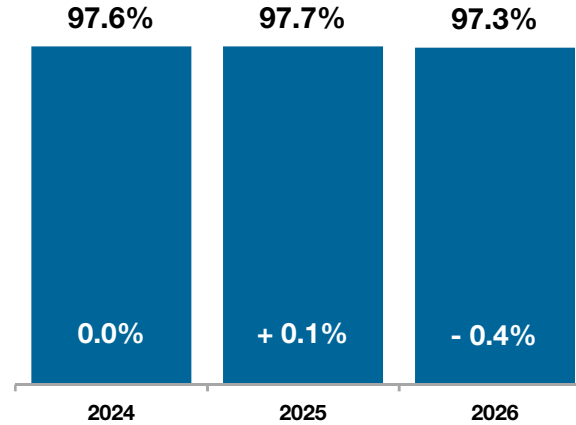


Percentage found when dividing a property's sales price by its original list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

## April

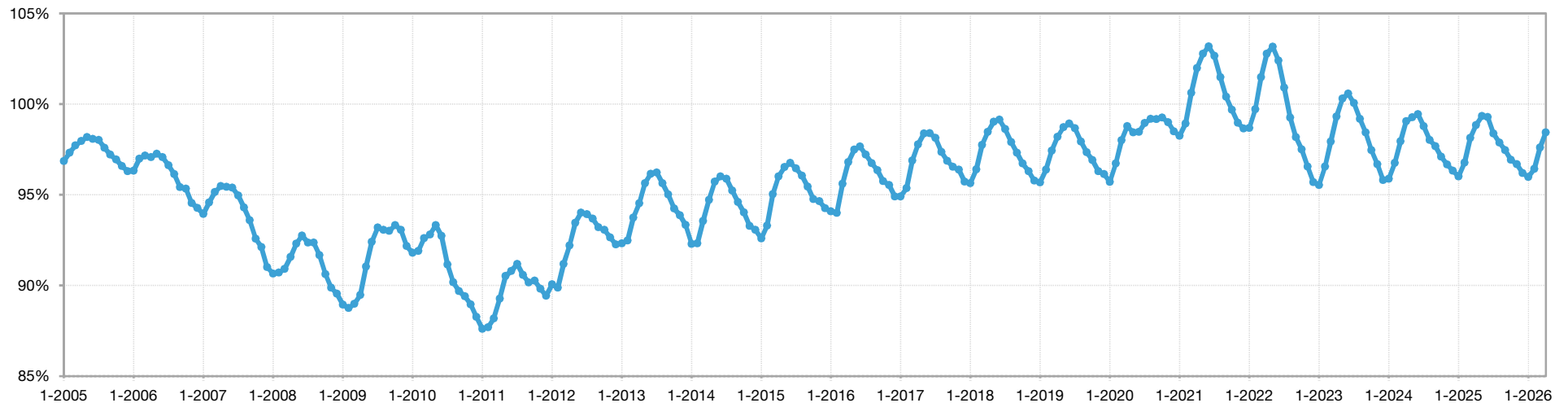


## Year to Date



	Pct. of Orig. Price Received	Prior Year	Percent Change
May 2025	99.3%	99.3%	0.0%
June 2025	99.3%	99.4%	-0.1%
July 2025	98.4%	98.8%	-0.4%
August 2025	97.9%	98.0%	-0.1%
September 2025	97.5%	97.7%	-0.2%
October 2025	96.9%	97.1%	-0.2%
November 2025	96.7%	96.7%	0.0%
December 2025	96.2%	96.3%	-0.1%
January 2026	96.0%	96.0%	0.0%
February 2026	96.4%	96.8%	-0.4%
March 2026	97.6%	98.1%	-0.5%
<b>April 2026</b>	<b>98.4%</b>	<b>98.8%</b>	<b>-0.4%</b>
12-Month Avg	97.5%	97.8%	-0.3%

## Historical Percent of Original List Price Received by Month

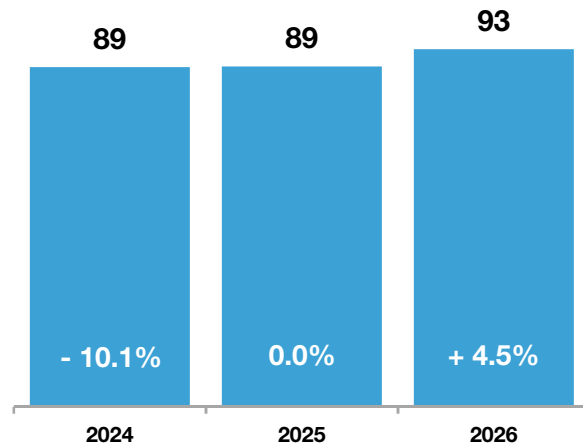


# Housing Affordability Index

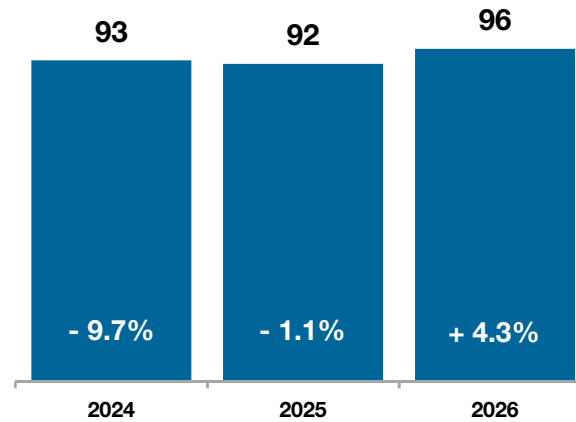


This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

## April

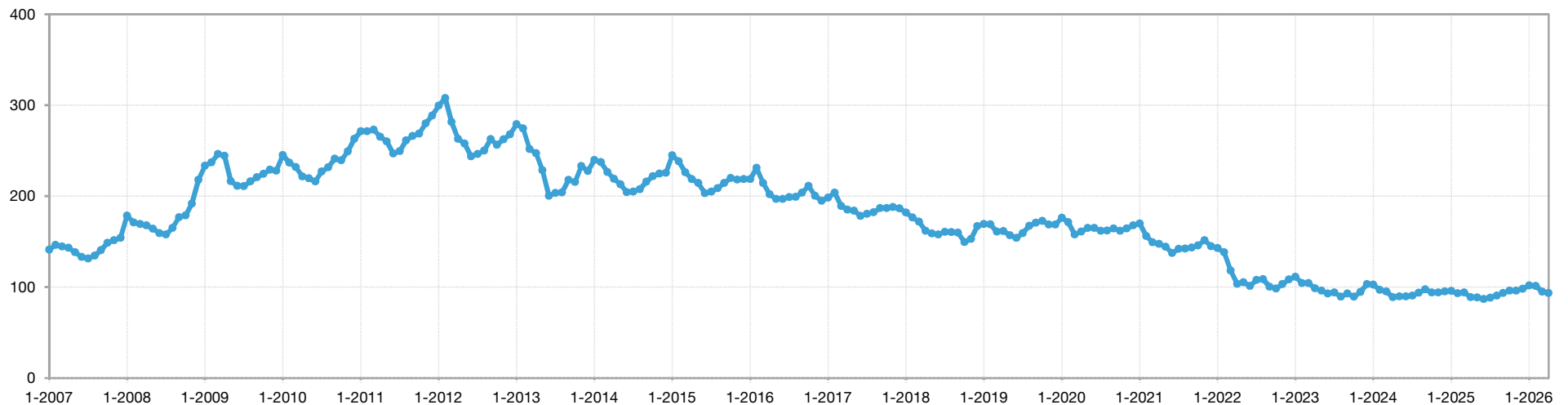


## Year to Date



	Affordability Index	Prior Year	Percent Change
May 2025	89	90	-1.1%
June 2025	87	90	-3.3%
July 2025	88	91	-3.3%
August 2025	91	94	-3.2%
September 2025	94	97	-3.1%
October 2025	96	94	+2.1%
November 2025	96	94	+2.1%
December 2025	98	95	+3.2%
January 2026	102	96	+6.3%
February 2026	101	93	+8.6%
March 2026	95	94	+1.1%
<b>April 2026</b>	<b>93</b>	<b>89</b>	<b>+4.5%</b>
12-Month Avg	94	93	+1.1%

## Historical Housing Affordability Index by Month

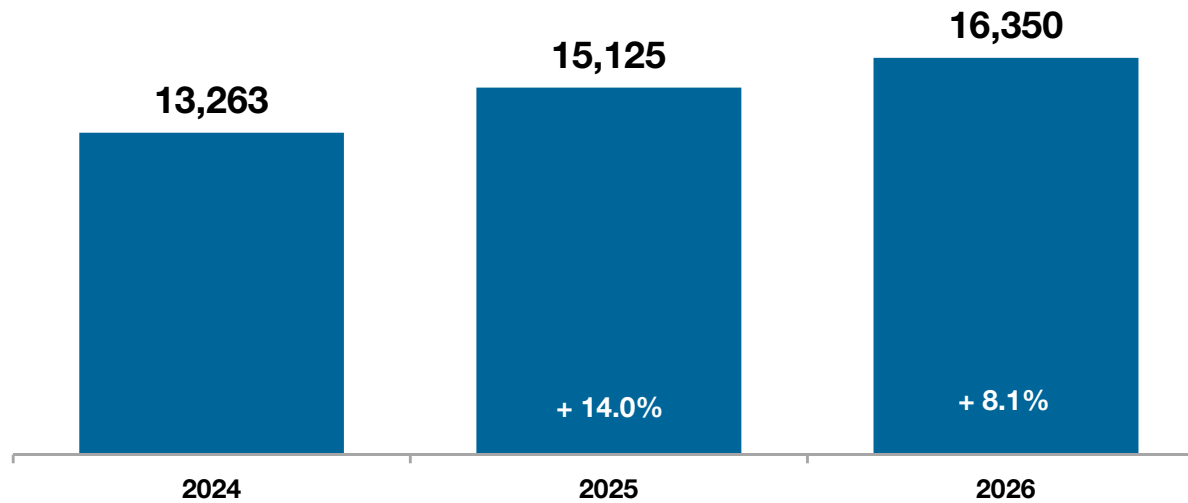


# Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

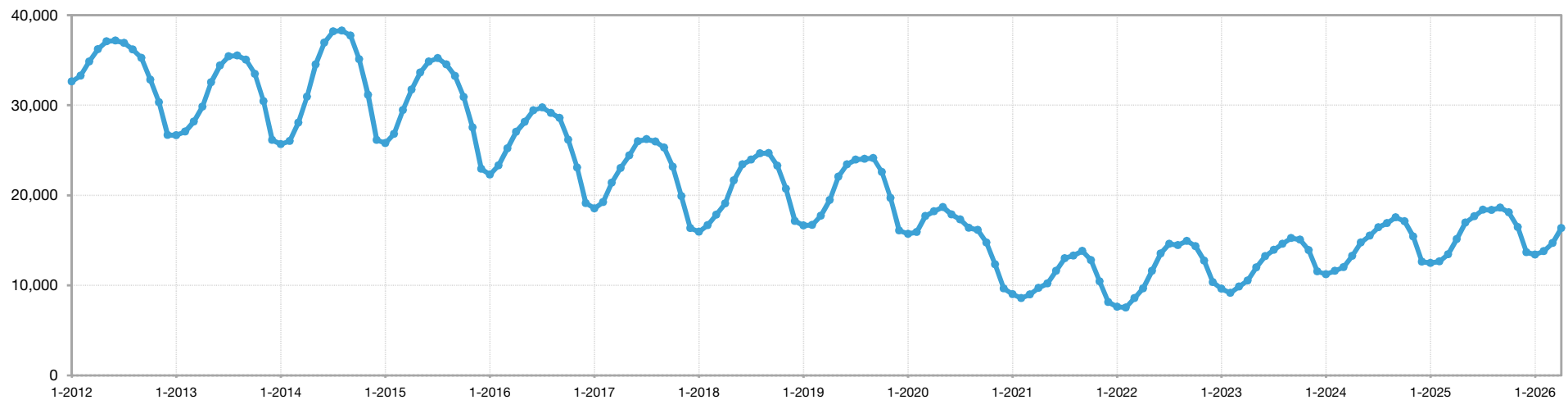


## April



Homes for Sale		Prior Year	Percent Change
May 2025	16,964	14,749	+15.0%
June 2025	17,677	15,526	+13.9%
July 2025	18,384	16,439	+11.8%
August 2025	18,365	16,922	+8.5%
September 2025	18,629	17,559	+6.1%
October 2025	18,114	17,108	+5.9%
November 2025	16,479	15,414	+6.9%
December 2025	13,676	12,634	+8.2%
January 2026	13,428	12,487	+7.5%
February 2026	13,793	12,646	+9.1%
March 2026	14,691	13,444	+9.3%
<b>April 2026</b>	<b>16,350</b>	<b>15,125</b>	<b>+8.1%</b>

## Historical Inventory of Homes for Sale by Month



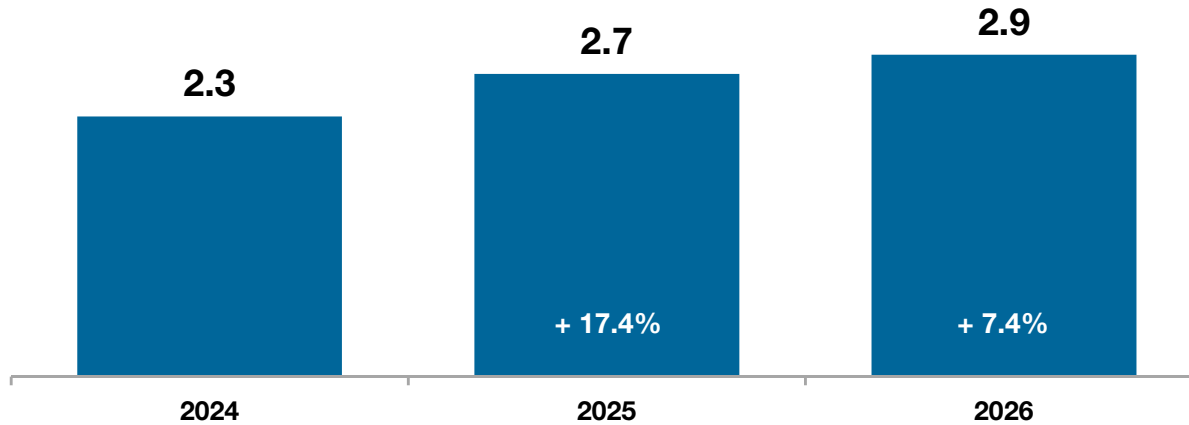
Note: Statewide inventory before 2012 was overstated due to changes made in NorthstarMLS. However, an "Expired" field was made available in 2012 by some multiple listing services, allowing expired listings to be separated from active listings, providing a more accurate view of inventory.

# Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.

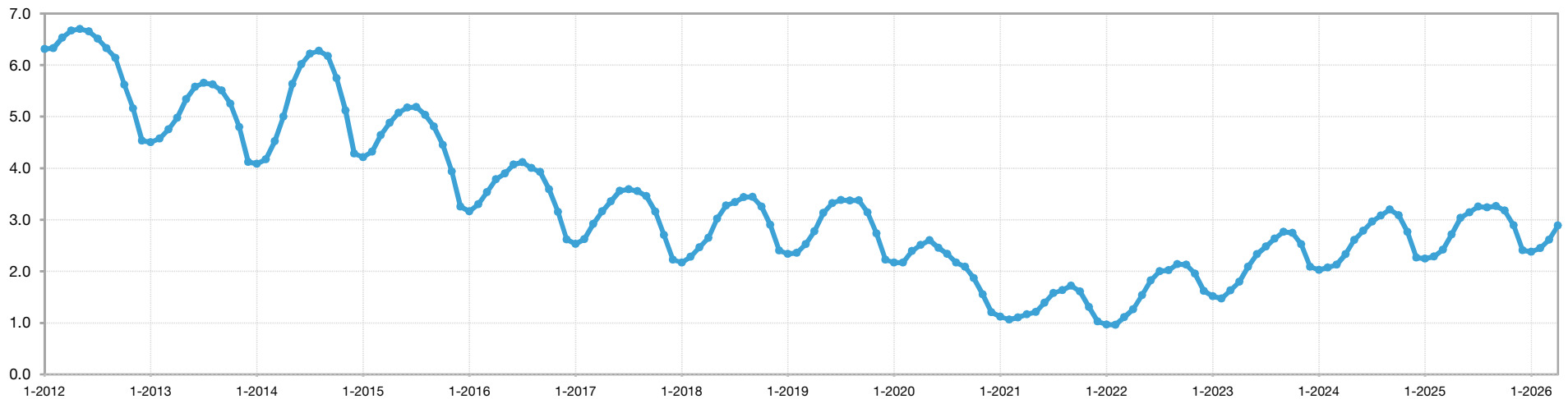


## April



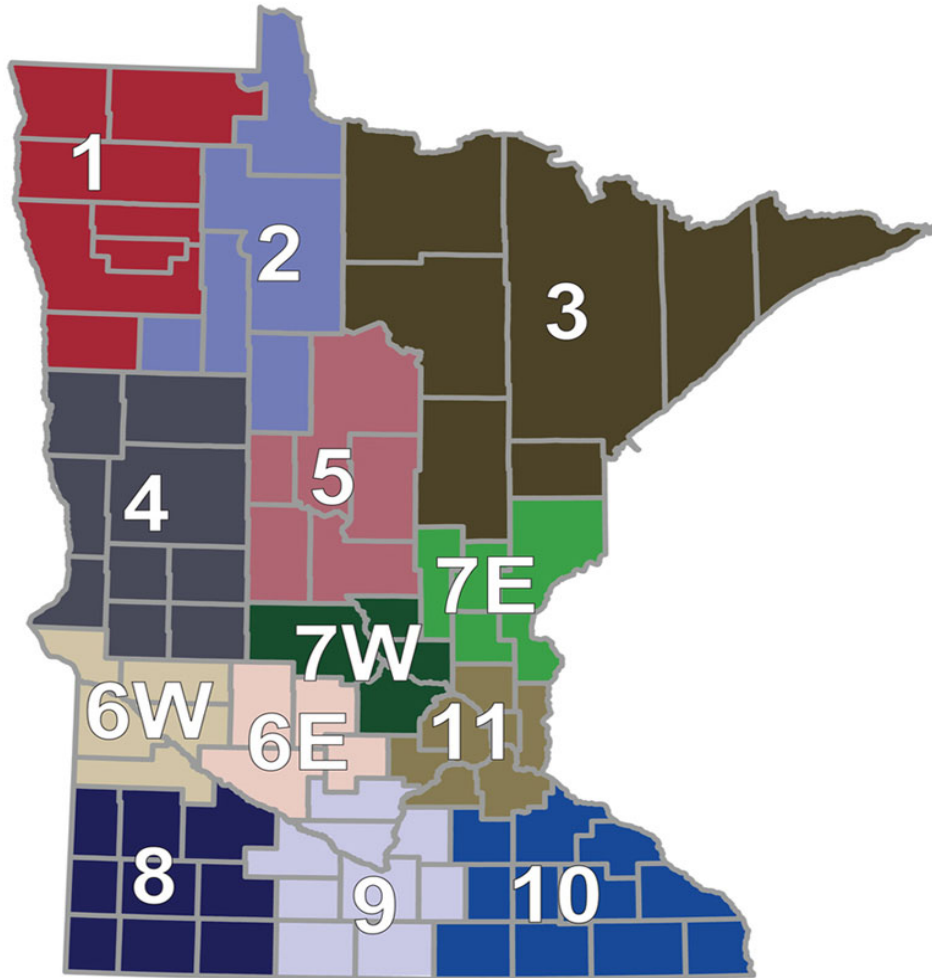
Months Supply		Prior Year	Percent Change
May 2025	3.0	2.6	+15.4%
June 2025	3.1	2.8	+10.7%
July 2025	3.3	3.0	+10.0%
August 2025	3.2	3.1	+3.2%
September 2025	3.3	3.2	+3.1%
October 2025	3.2	3.1	+3.2%
November 2025	2.9	2.8	+3.6%
December 2025	2.4	2.3	+4.3%
January 2026	2.4	2.2	+9.1%
February 2026	2.4	2.3	+4.3%
March 2026	2.6	2.4	+8.3%
<b>April 2026</b>	<b>2.9</b>	<b>2.7</b>	<b>+7.4%</b>




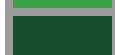









## Historical Months Supply of Inventory by Month



Note: Statewide inventory before 2012 was overstated due to changes made in NorthstarMLS. However, an "Expired" field was made available in 2012 by some multiple listing services, allowing expired listings to be separated from active listings, providing a more accurate view of supply.

# Minnesota Regional Development Organizations



- |   |                                    |   |                                  |
|---|------------------------------------|---|----------------------------------|
|  | 1 - Northwest Region               |  | 7E - East Central Region         |
|  | 2 - Headwaters Region              |  | 7W - Central Region              |
|  | 3 - Arrowhead Region               |  | 8 - Southwest Region             |
|  | 4 - West Central Region            |  | 9 - South Central Region         |
|  | 5 - North Central Region           |  | 10 - Southeast Region            |
|  | 6E - Southwest Central Region      |  | 11 - 7-County Twin Cities Region |
|  | 6W - Upper Minnesota Valley Region |   |                                  |

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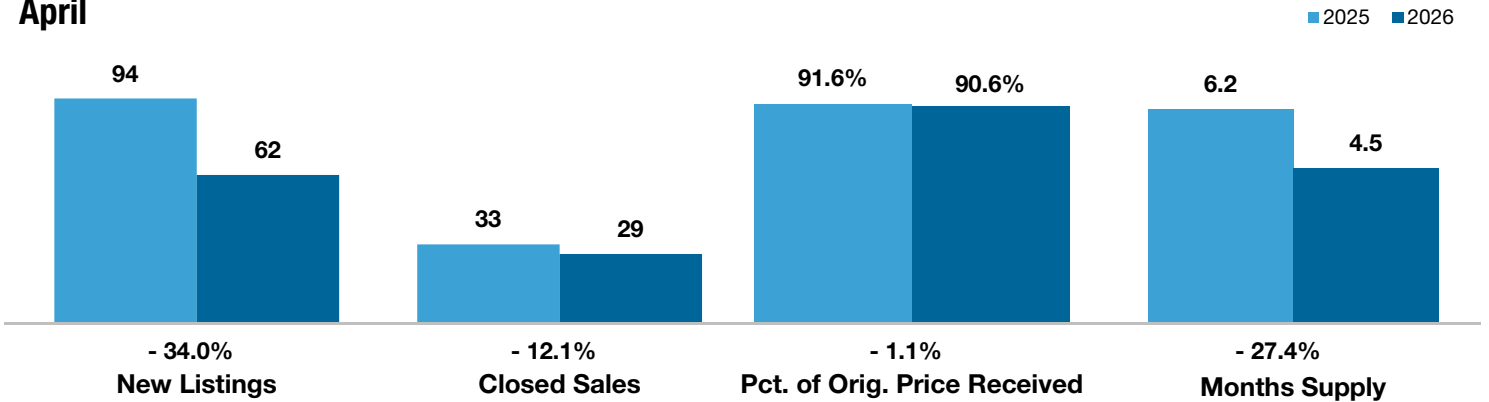


## 1 – Northwest Region

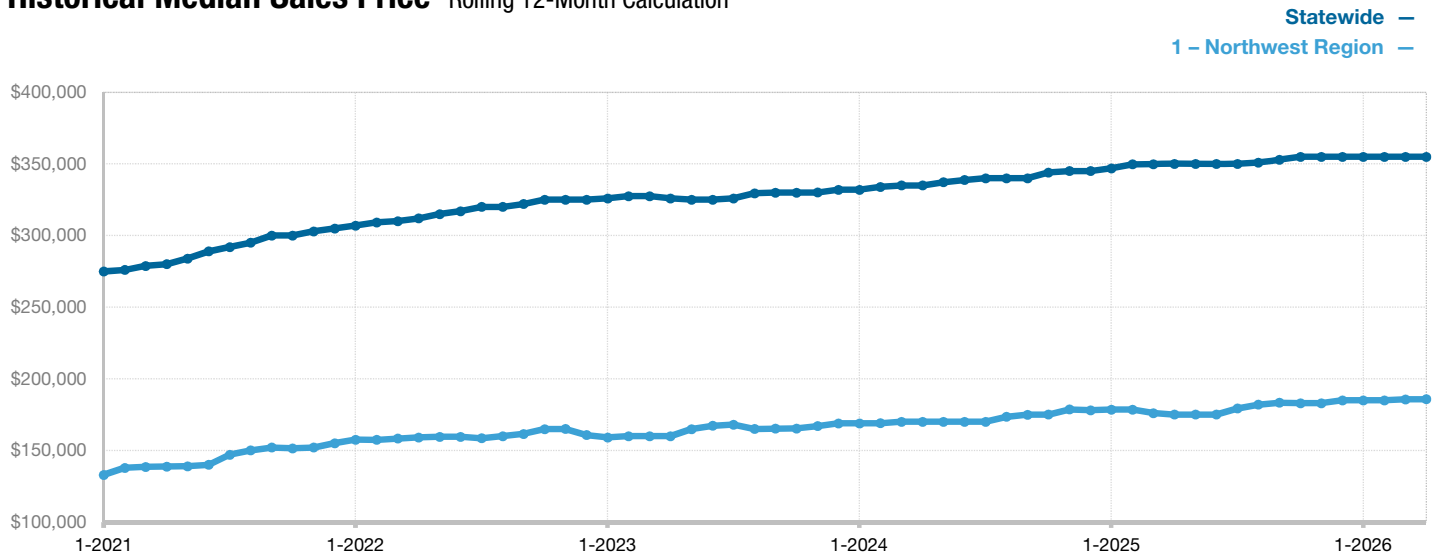
Key Metrics	April			Year to Date		
	2025	2026	Percent Change	Thru 4-2025	Thru 4-2026	Percent Change
New Listings	94	62	- 34.0%	199	187	- 6.0%
Pending Sales	36	38	+ 5.6%	129	126	- 2.3%
Closed Sales	33	29	- 12.1%	112	107	- 4.5%
Median Sales Price*	\$175,000	\$165,000	- 5.7%	\$170,475	\$180,000	+ 5.6%
Percent of Original List Price Received*	91.6%	90.6%	- 1.1%	91.2%	90.4%	- 0.9%
Days on Market Until Sale	129	98	- 24.0%	108	104	- 3.7%
Months Supply of Inventory	6.2	4.5	- 27.4%	--	--	--

\* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

### April



### Historical Median Sales Price Rolling 12-Month Calculation



# Local Market Update for April 2026

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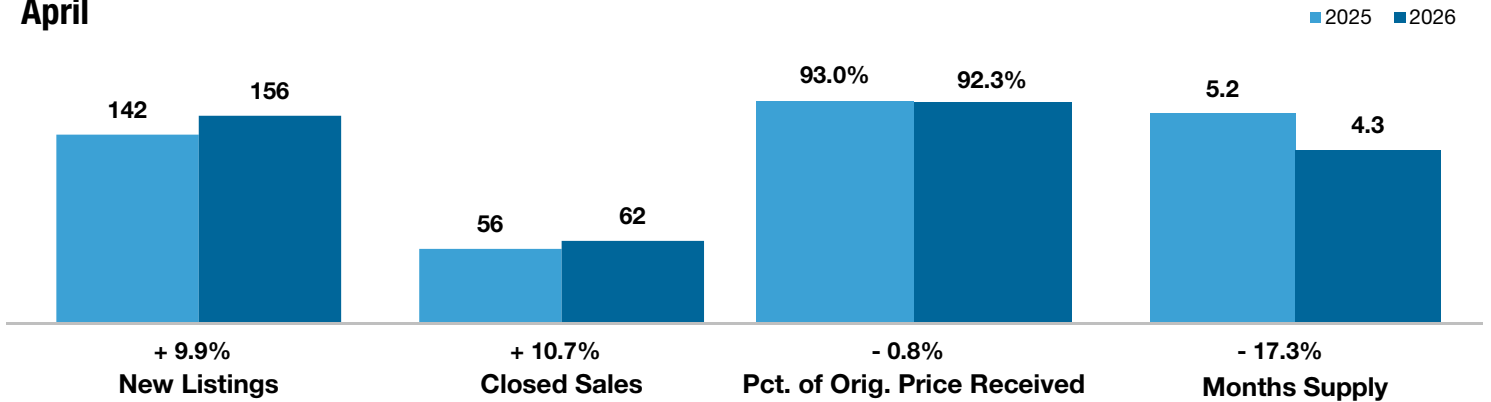


## 2 – Headwaters Region

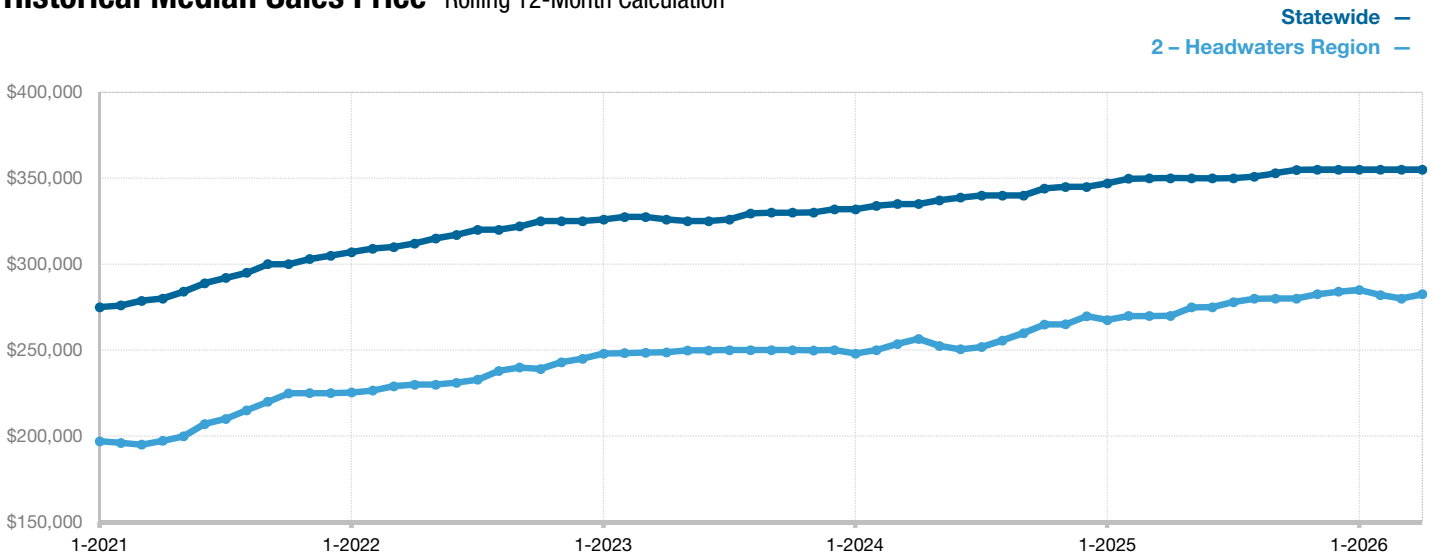
Key Metrics	April			Year to Date		
	2025	2026	Percent Change	Thru 4-2025	Thru 4-2026	Percent Change
New Listings	142	156	+ 9.9%	367	375	+ 2.2%
Pending Sales	69	75	+ 8.7%	229	248	+ 8.3%
Closed Sales	56	62	+ 10.7%	199	205	+ 3.0%
Median Sales Price*	\$269,500	\$280,749	+ 4.2%	\$267,400	\$271,000	+ 1.3%
Percent of Original List Price Received*	93.0%	92.3%	- 0.8%	94.0%	93.5%	- 0.5%
Days on Market Until Sale	96	91	- 5.2%	88	93	+ 5.7%
Months Supply of Inventory	5.2	4.3	- 17.3%	--	--	--

\* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

### April



### Historical Median Sales Price Rolling 12-Month Calculation



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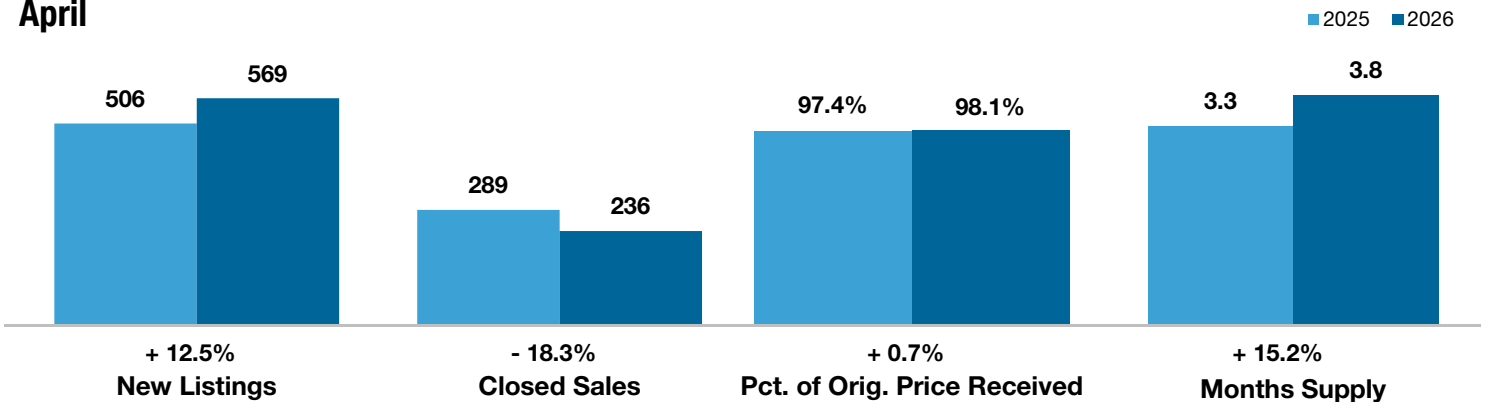


## 3 – Arrowhead Region

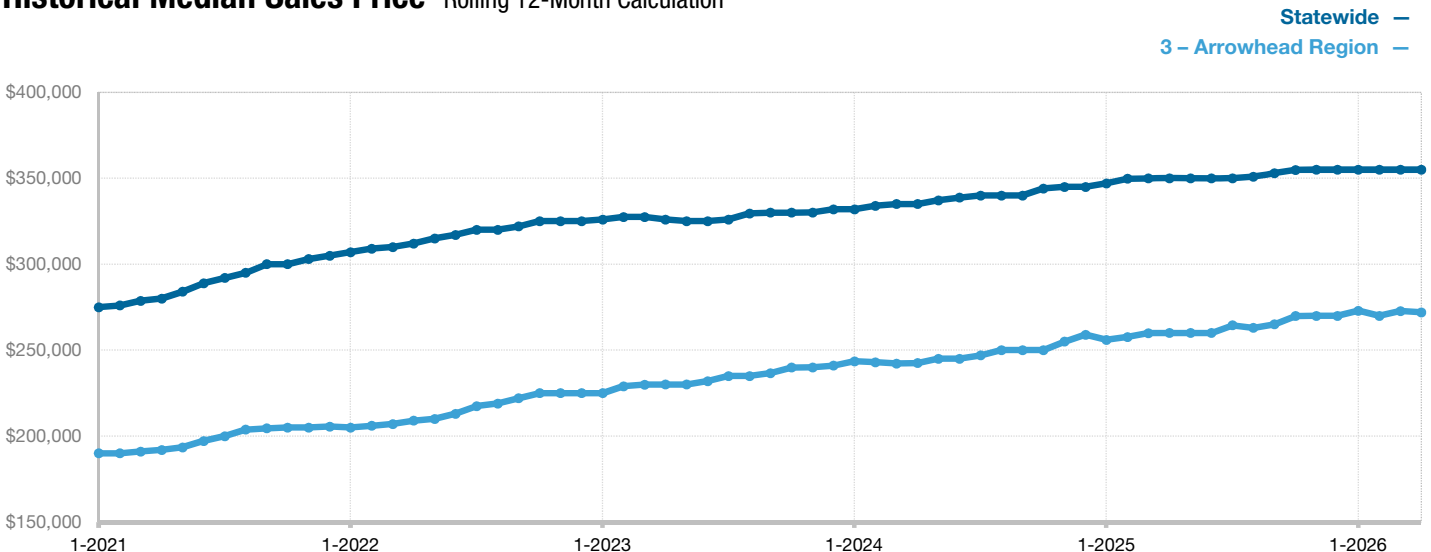
Key Metrics	April			Year to Date		
	2025	2026	Percent Change	Thru 4-2025	Thru 4-2026	Percent Change
New Listings	506	<b>569</b>	+ 12.5%	1,416	<b>1,404</b>	- 0.8%
Pending Sales	343	<b>297</b>	- 13.4%	1,036	<b>931</b>	- 10.1%
Closed Sales	289	<b>236</b>	- 18.3%	867	<b>796</b>	- 8.2%
Median Sales Price*	\$270,000	<b>\$260,500</b>	- 3.5%	\$240,000	<b>\$245,000</b>	+ 2.1%
Percent of Original List Price Received*	97.4%	<b>98.1%</b>	+ 0.7%	95.4%	<b>95.7%</b>	+ 0.3%
Days on Market Until Sale	56	<b>62</b>	+ 10.7%	62	<b>69</b>	+ 11.3%
Months Supply of Inventory	3.3	<b>3.8</b>	+ 15.2%	--	--	--

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### April



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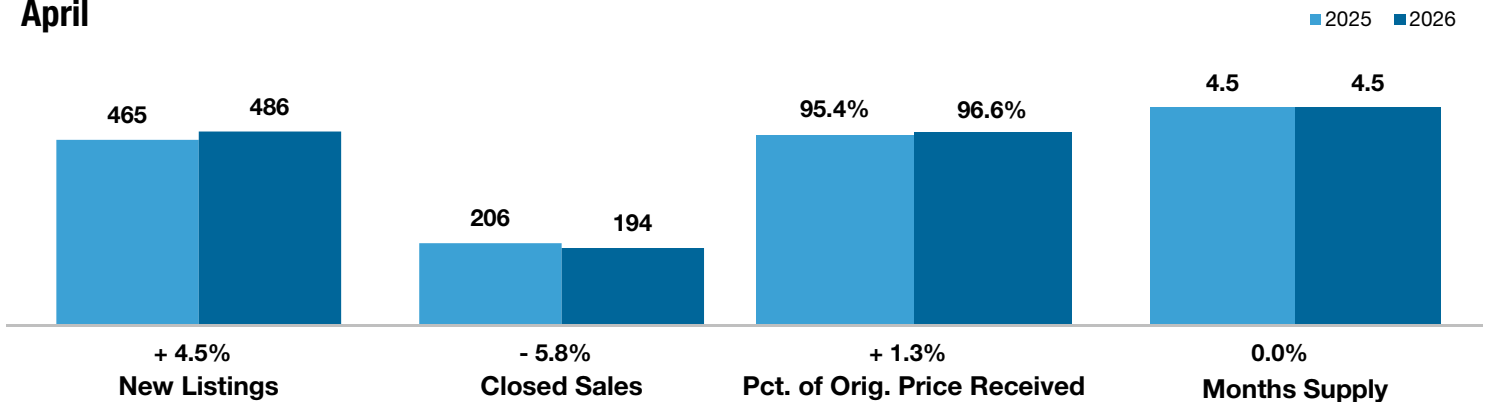


## 4 – West Central Region

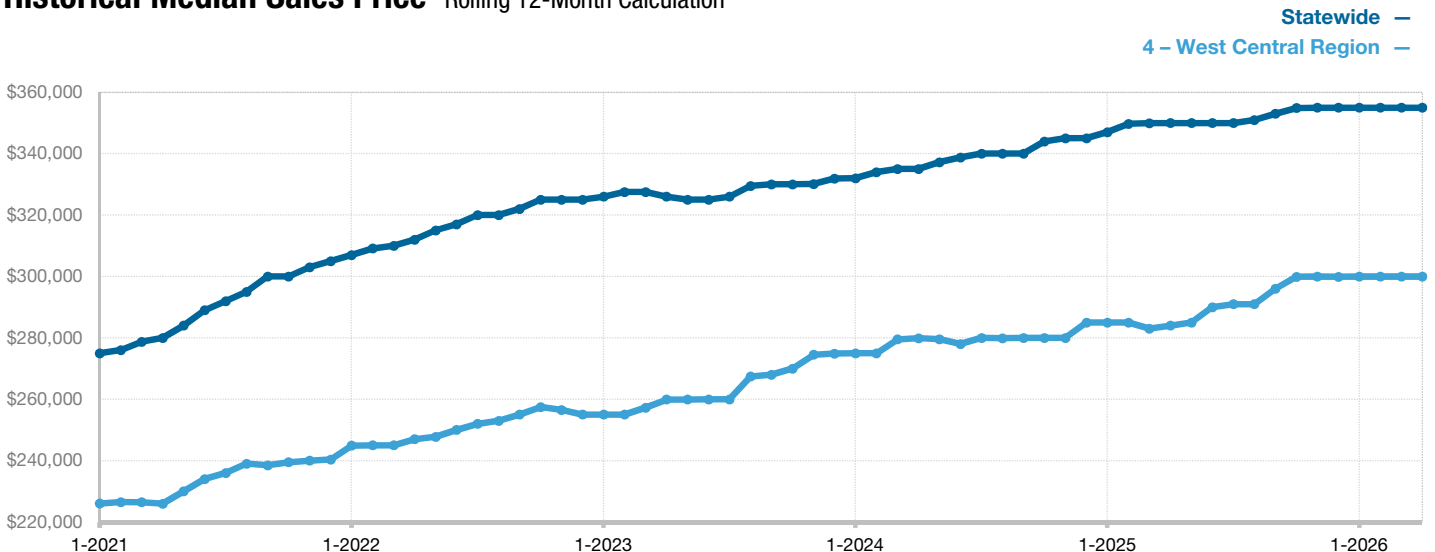
Key Metrics	April			Year to Date		
	2025	2026	Percent Change	Thru 4-2025	Thru 4-2026	Percent Change
New Listings	465	<b>486</b>	+ 4.5%	1,203	<b>1,293</b>	+ 7.5%
Pending Sales	271	<b>267</b>	- 1.5%	767	<b>800</b>	+ 4.3%
Closed Sales	206	<b>194</b>	- 5.8%	603	<b>608</b>	+ 0.8%
Median Sales Price*	\$275,900	<b>\$285,000</b>	+ 3.3%	\$263,000	<b>\$280,000</b>	+ 6.5%
Percent of Original List Price Received*	95.4%	<b>96.6%</b>	+ 1.3%	94.7%	<b>95.1%</b>	+ 0.4%
Days on Market Until Sale	69	<b>68</b>	- 1.4%	77	<b>78</b>	+ 1.3%
Months Supply of Inventory	4.5	<b>4.5</b>	0.0%	--	<b>--</b>	--

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### April



### Historical Median Sales Price Rolling 12-Month Calculation



# Local Market Update for April 2026

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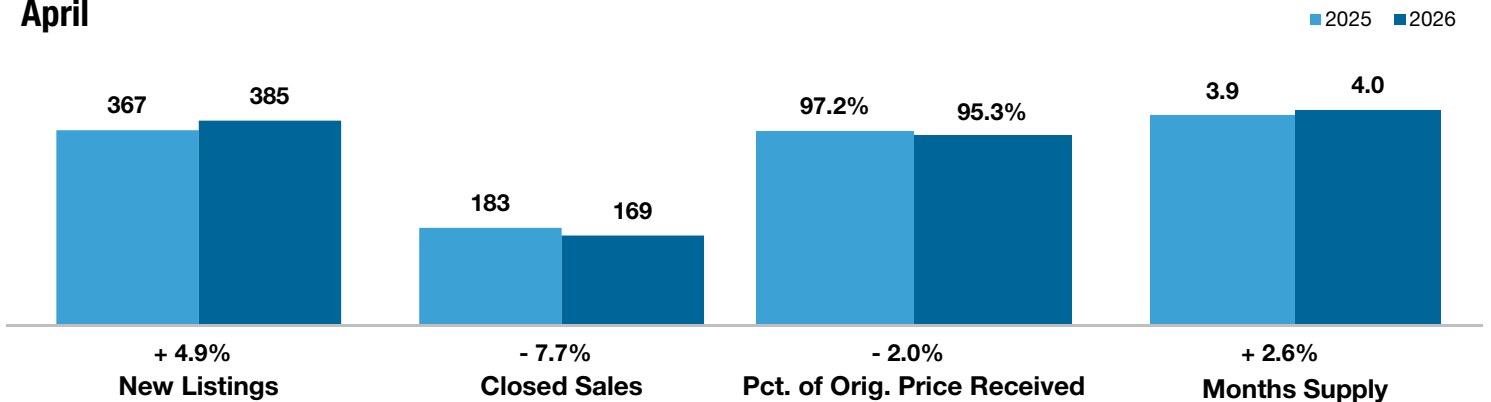


## 5 – North Central Region

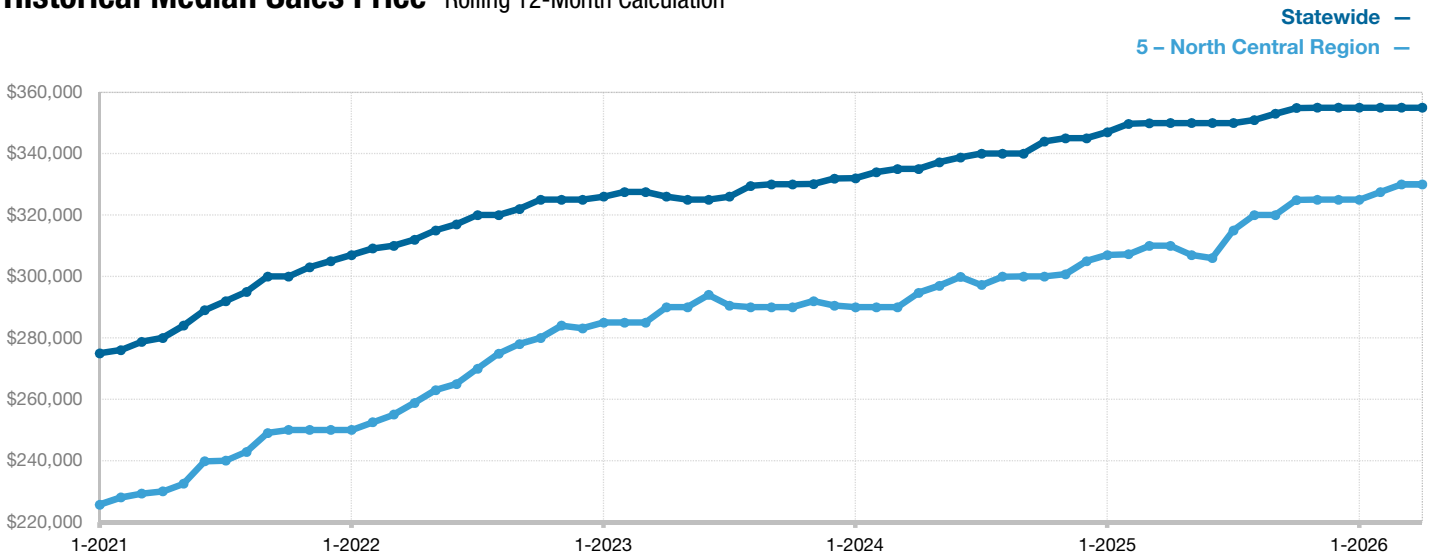
Key Metrics	April			Year to Date		
	2025	2026	Percent Change	Thru 4-2025	Thru 4-2026	Percent Change
New Listings	367	<b>385</b>	+ 4.9%	985	<b>1,001</b>	+ 1.6%
Pending Sales	200	<b>240</b>	+ 20.0%	625	<b>622</b>	- 0.5%
Closed Sales	183	<b>169</b>	- 7.7%	509	<b>466</b>	- 8.4%
Median Sales Price*	\$315,000	<b>\$329,900</b>	+ 4.7%	\$290,000	<b>\$316,500</b>	+ 9.1%
Percent of Original List Price Received*	97.2%	<b>95.3%</b>	- 2.0%	95.6%	<b>94.9%</b>	- 0.7%
Days on Market Until Sale	63	<b>71</b>	+ 12.7%	66	<b>76</b>	+ 15.2%
Months Supply of Inventory	3.9	<b>4.0</b>	+ 2.6%	--	--	--

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### April



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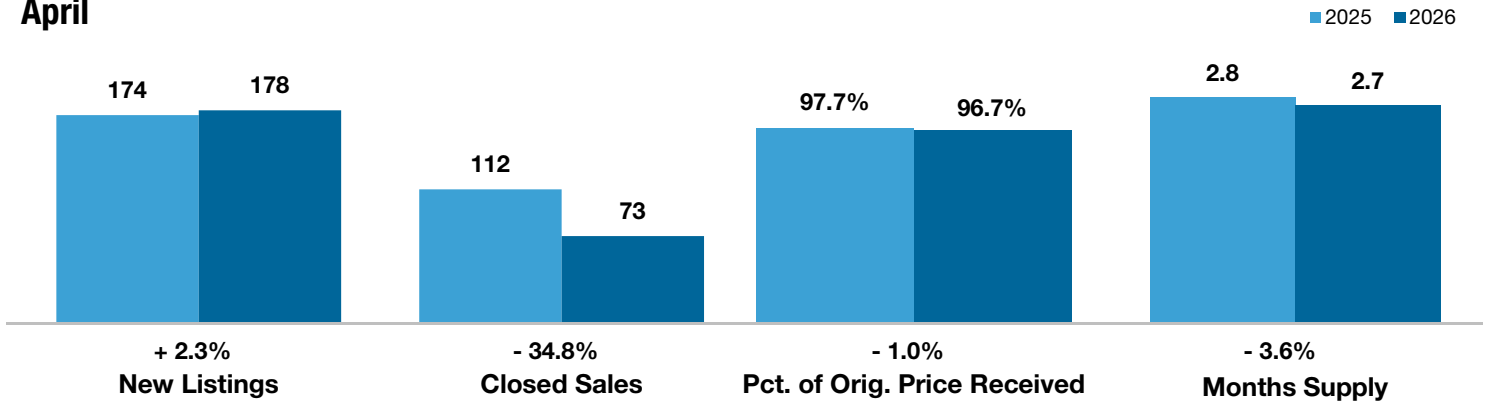


## 6E – Southwest Central Region

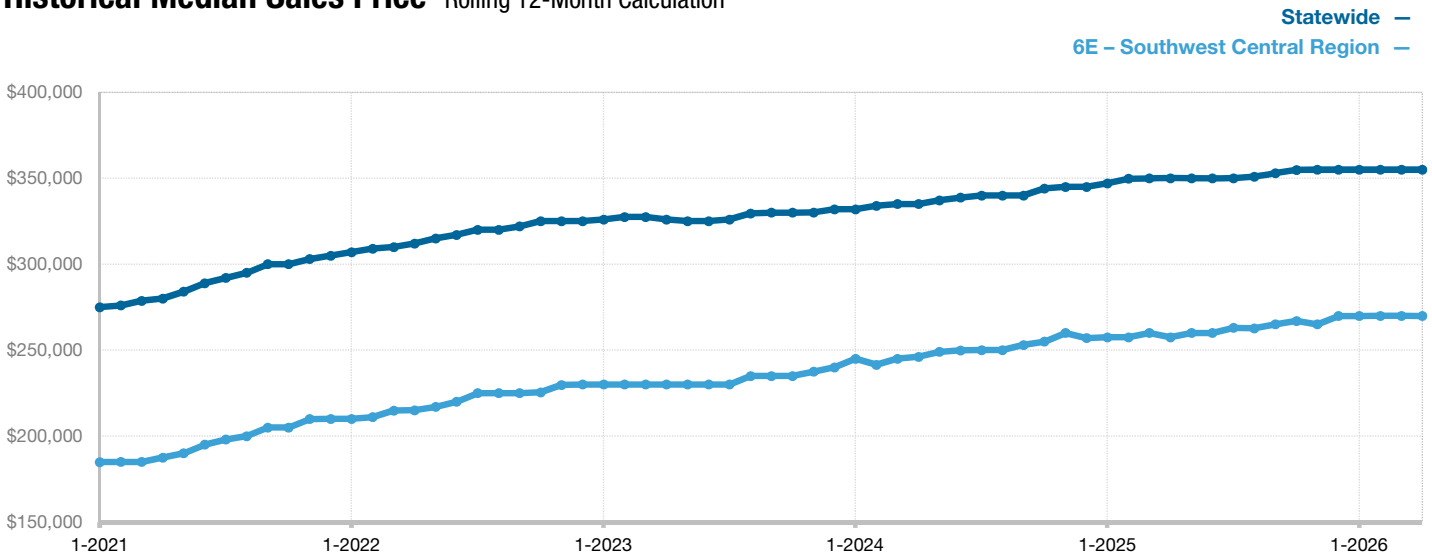
Key Metrics	April			Year to Date		
	2025	2026	Percent Change	Thru 4-2025	Thru 4-2026	Percent Change
New Listings	174	<b>178</b>	+ 2.3%	485	<b>489</b>	+ 0.8%
Pending Sales	108	<b>123</b>	+ 13.9%	364	<b>343</b>	- 5.8%
Closed Sales	112	<b>73</b>	- 34.8%	303	<b>260</b>	- 14.2%
Median Sales Price*	\$245,000	<b>\$255,000</b>	+ 4.1%	\$250,000	<b>\$255,000</b>	+ 2.0%
Percent of Original List Price Received*	97.7%	<b>96.7%</b>	- 1.0%	96.2%	<b>95.5%</b>	- 0.7%
Days on Market Until Sale	48	<b>55</b>	+ 14.6%	58	<b>61</b>	+ 5.2%
Months Supply of Inventory	2.8	<b>2.7</b>	- 3.6%	--	--	--

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### April



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# Local Market Update for April 2026

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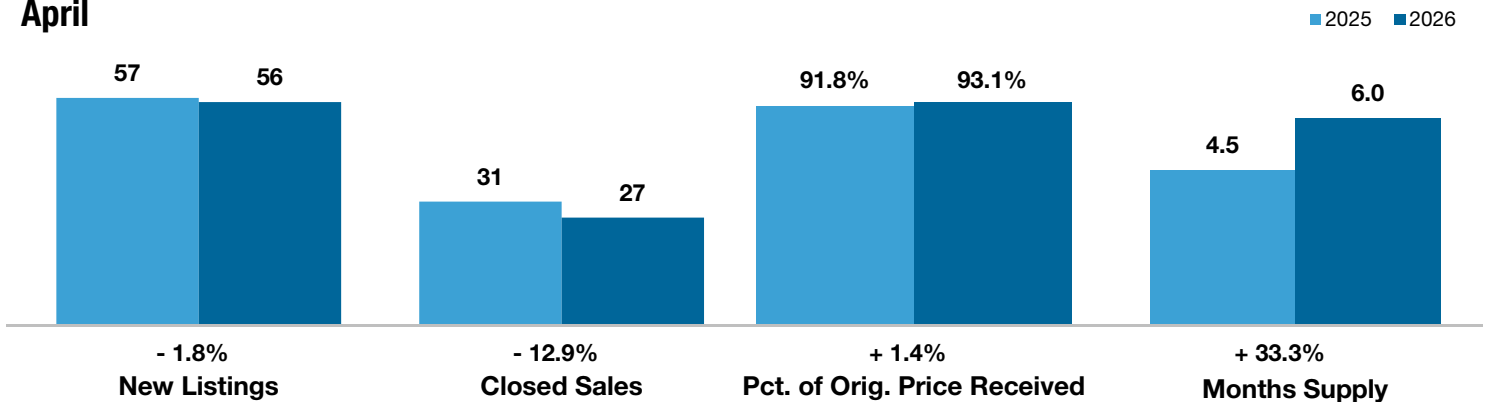


## 6W – Upper Minnesota Valley Region

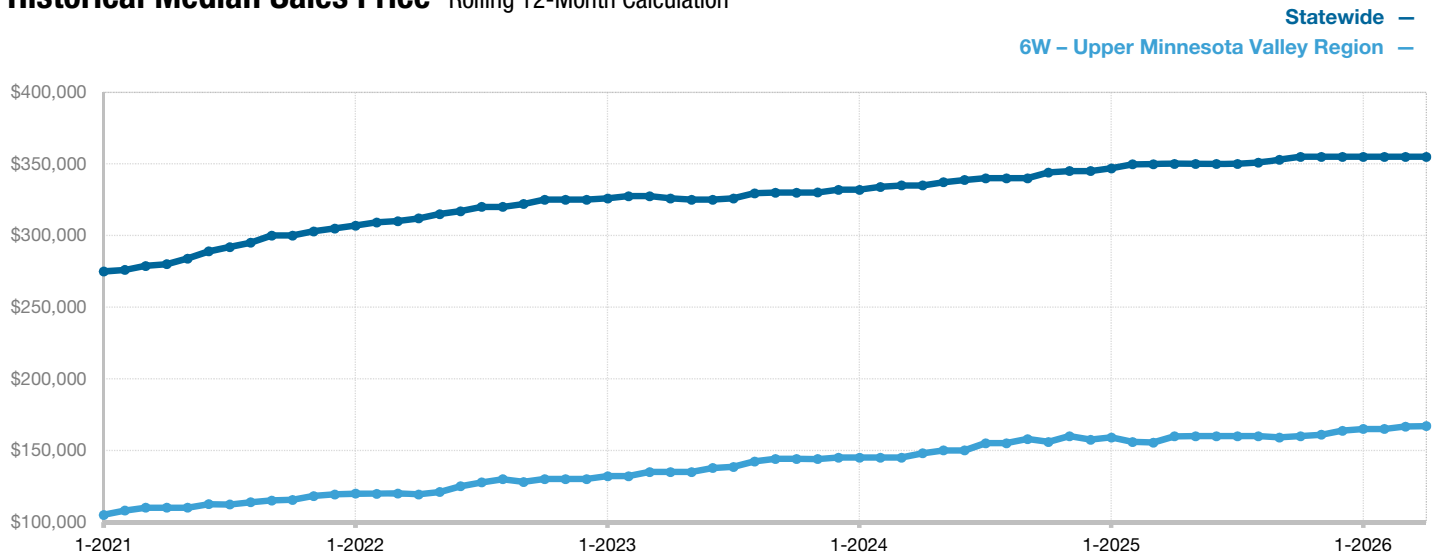
Key Metrics	April			Year to Date		
	2025	2026	Percent Change	Thru 4-2025	Thru 4-2026	Percent Change
New Listings	57	56	- 1.8%	158	183	+ 15.8%
Pending Sales	33	33	0.0%	110	102	- 7.3%
Closed Sales	31	27	- 12.9%	98	86	- 12.2%
Median Sales Price*	\$178,000	\$172,500	- 3.1%	\$149,500	\$170,000	+ 13.7%
Percent of Original List Price Received*	91.8%	93.1%	+ 1.4%	90.9%	91.4%	+ 0.6%
Days on Market Until Sale	80	105	+ 31.3%	73	104	+ 42.5%
Months Supply of Inventory	4.5	6.0	+ 33.3%	--	--	--

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### April



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# Local Market Update for April 2026

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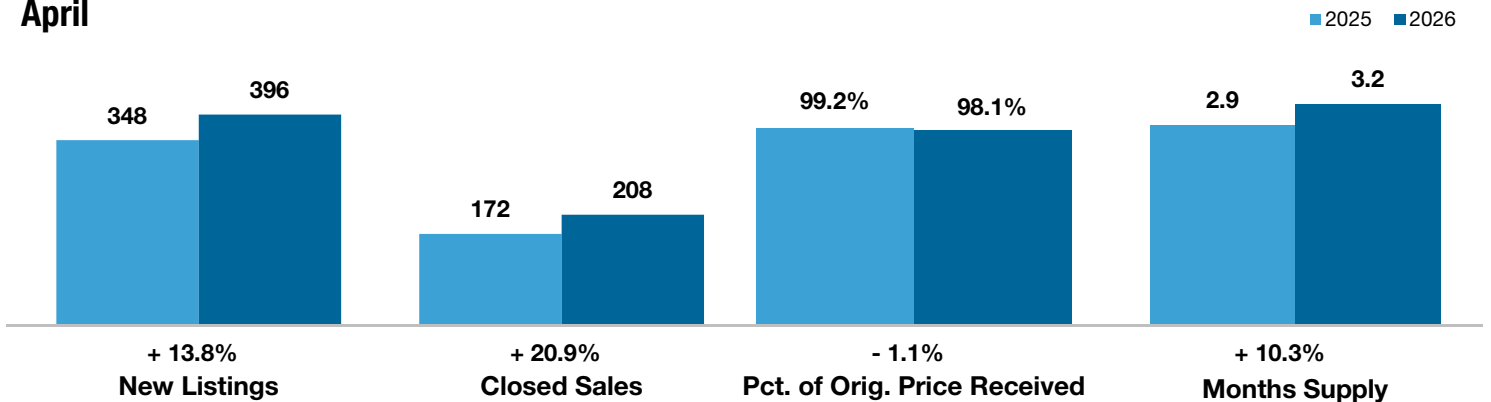


## 7E – East Central Region

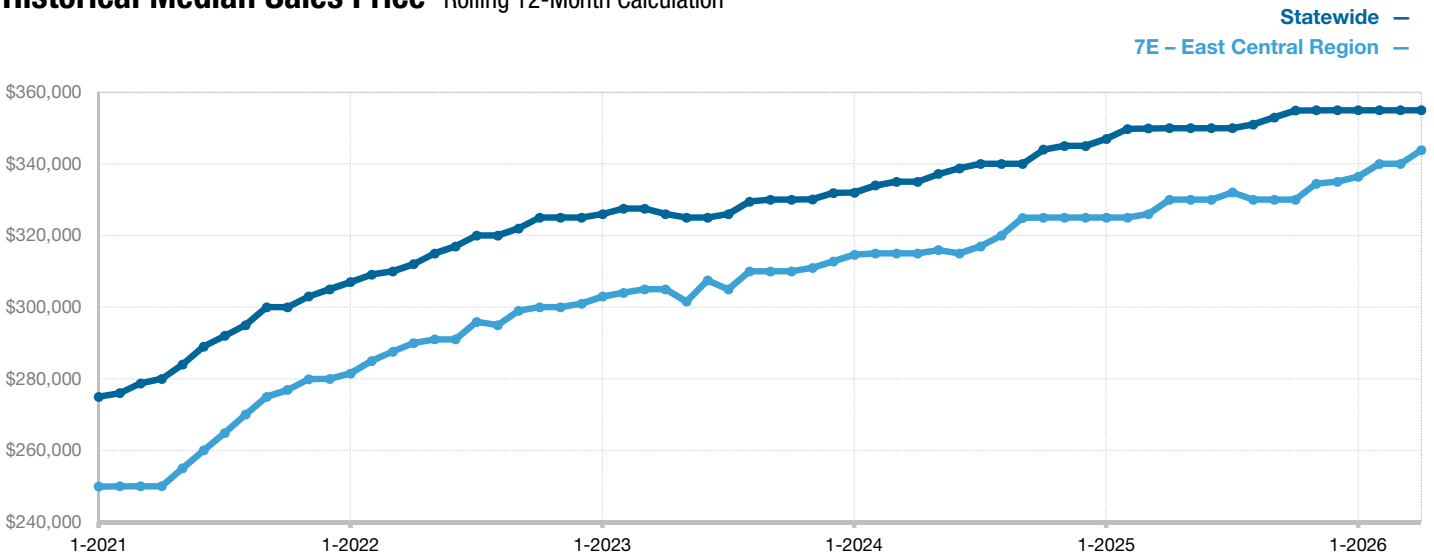
Key Metrics	April			Year to Date		
	2025	2026	Percent Change	Thru 4-2025	Thru 4-2026	Percent Change
New Listings	348	<b>396</b>	+ 13.8%	1,003	<b>1,073</b>	+ 7.0%
Pending Sales	204	<b>242</b>	+ 18.6%	641	<b>679</b>	+ 5.9%
Closed Sales	172	<b>208</b>	+ 20.9%	537	<b>557</b>	+ 3.7%
Median Sales Price*	\$340,000	<b>\$366,450</b>	+ 7.8%	\$329,500	<b>\$350,000</b>	+ 6.2%
Percent of Original List Price Received*	99.2%	<b>98.1%</b>	- 1.1%	97.5%	<b>97.1%</b>	- 0.4%
Days on Market Until Sale	50	<b>59</b>	+ 18.0%	59	<b>61</b>	+ 3.4%
Months Supply of Inventory	2.9	<b>3.2</b>	+ 10.3%	--	--	--

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### April



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# Local Market Update for April 2026

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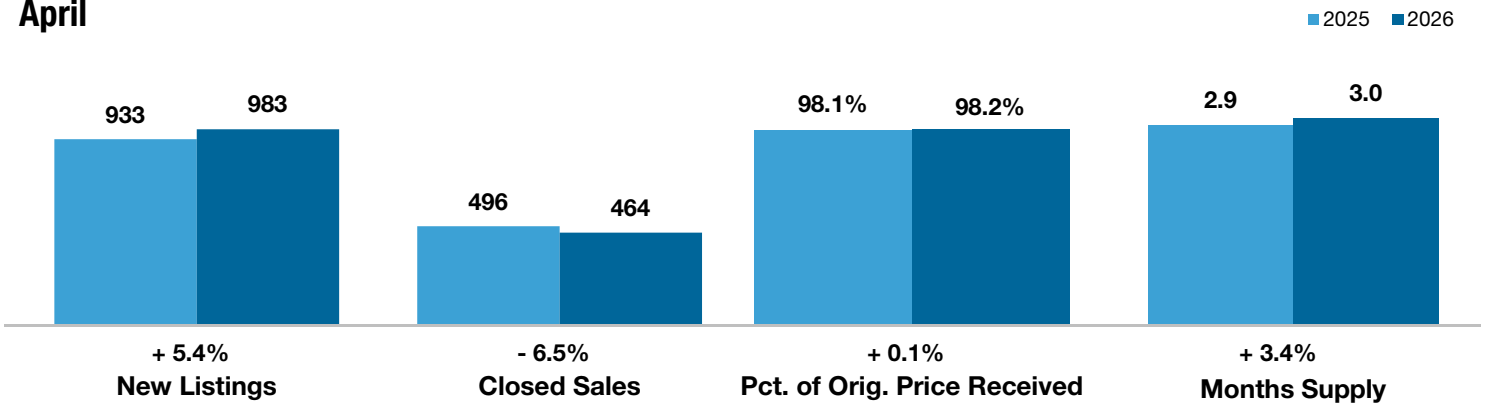


## 7W – Central Region

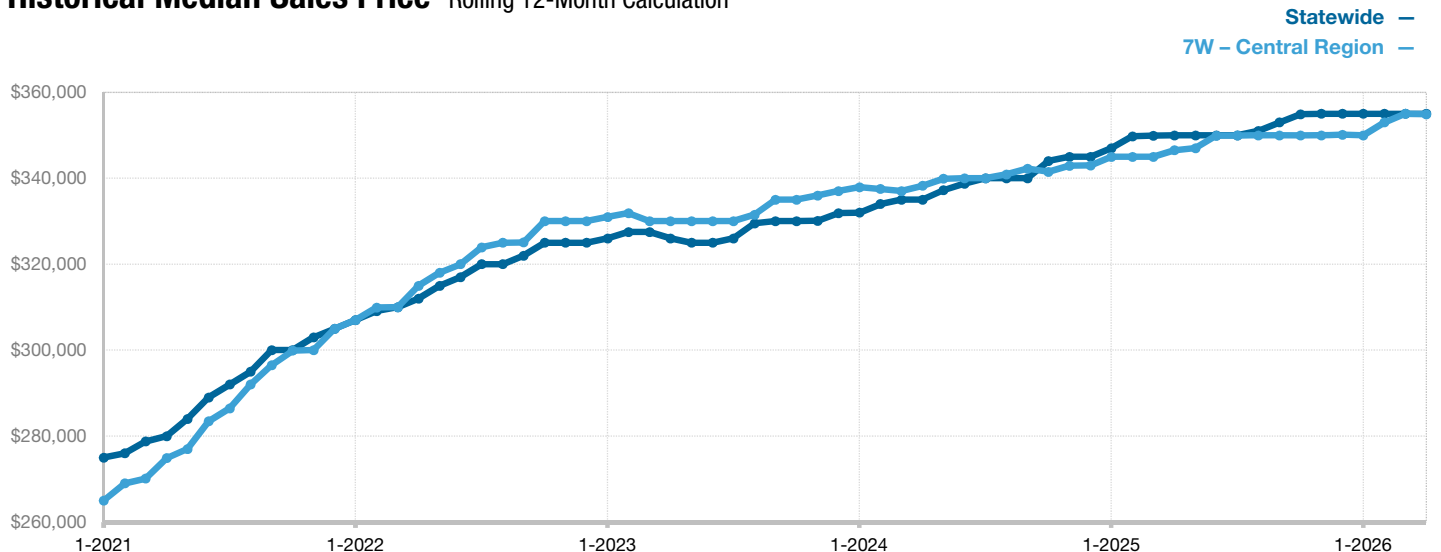
Key Metrics	April			Year to Date		
	2025	2026	Percent Change	Thru 4-2025	Thru 4-2026	Percent Change
New Listings	933	<b>983</b>	+ 5.4%	2,912	<b>2,954</b>	+ 1.4%
Pending Sales	585	<b>654</b>	+ 11.8%	1,814	<b>1,868</b>	+ 3.0%
Closed Sales	496	<b>464</b>	- 6.5%	1,470	<b>1,422</b>	- 3.3%
Median Sales Price*	\$374,950	<b>\$359,900</b>	- 4.0%	\$345,000	<b>\$350,000</b>	+ 1.4%
Percent of Original List Price Received*	98.1%	<b>98.2%</b>	+ 0.1%	97.6%	<b>97.5%</b>	- 0.1%
Days on Market Until Sale	43	<b>53</b>	+ 23.3%	51	<b>56</b>	+ 9.8%
Months Supply of Inventory	2.9	<b>3.0</b>	+ 3.4%	--	<b>--</b>	--

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### April



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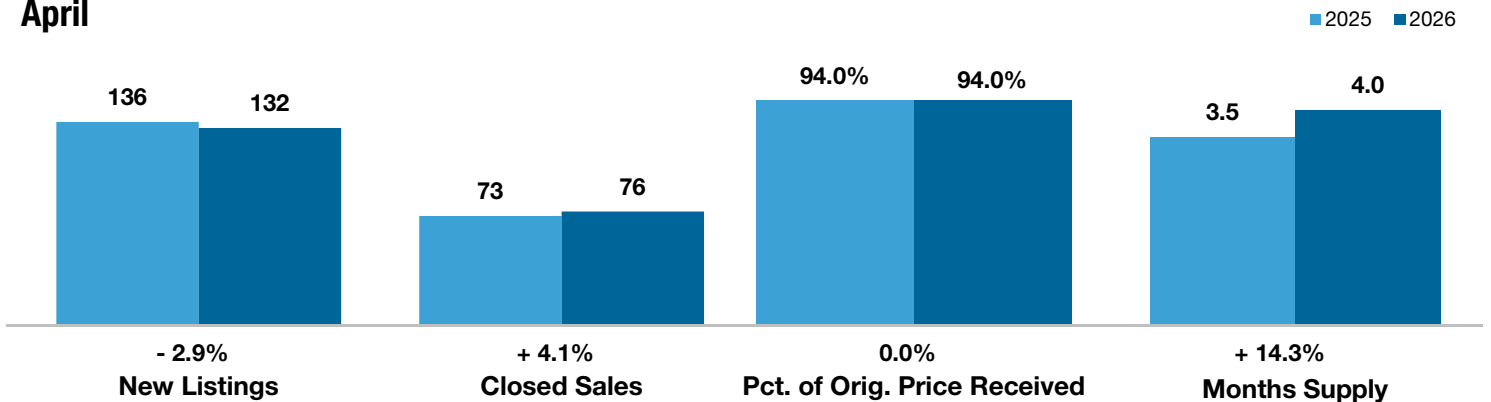


## 8 – Southwest Region

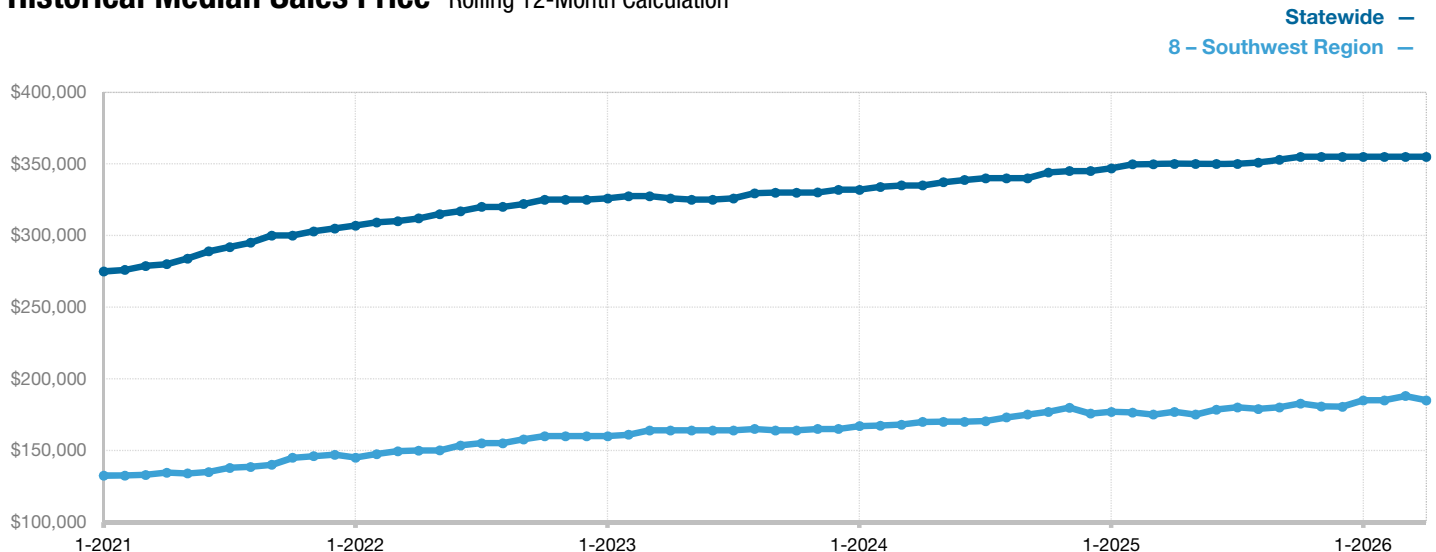
Key Metrics	April			Year to Date		
	2025	2026	Percent Change	Thru 4-2025	Thru 4-2026	Percent Change
New Listings	136	132	- 2.9%	354	393	+ 11.0%
Pending Sales	93	107	+ 15.1%	285	297	+ 4.2%
Closed Sales	73	76	+ 4.1%	250	234	- 6.4%
Median Sales Price*	\$200,000	\$177,450	- 11.3%	\$171,500	\$182,000	+ 6.1%
Percent of Original List Price Received*	94.0%	94.0%	0.0%	92.8%	92.7%	- 0.1%
Days on Market Until Sale	78	79	+ 1.3%	71	90	+ 26.8%
Months Supply of Inventory	3.5	4.0	+ 14.3%	--	--	--

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### April



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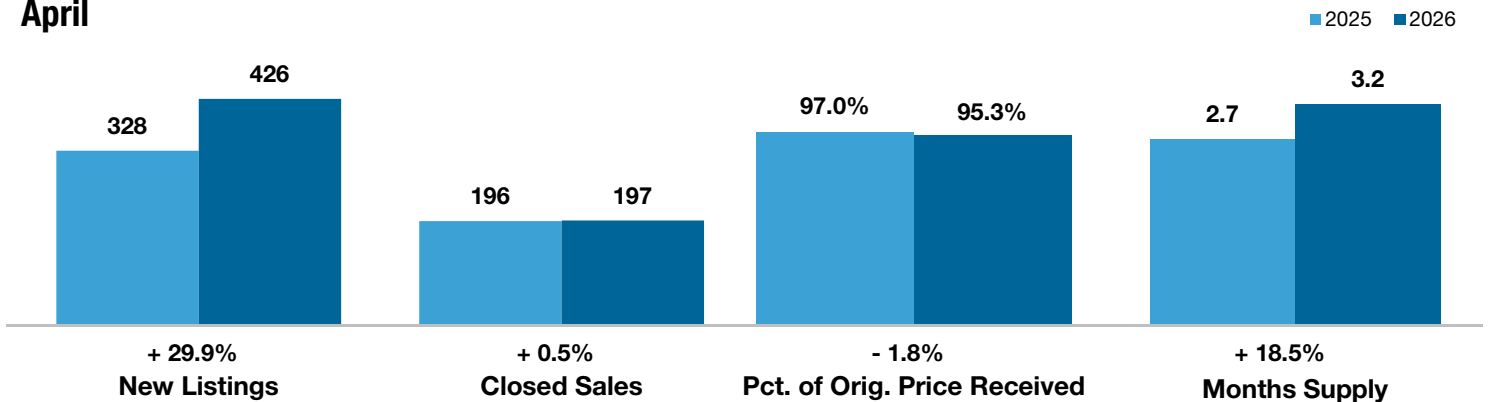


## 9 – South Central Region

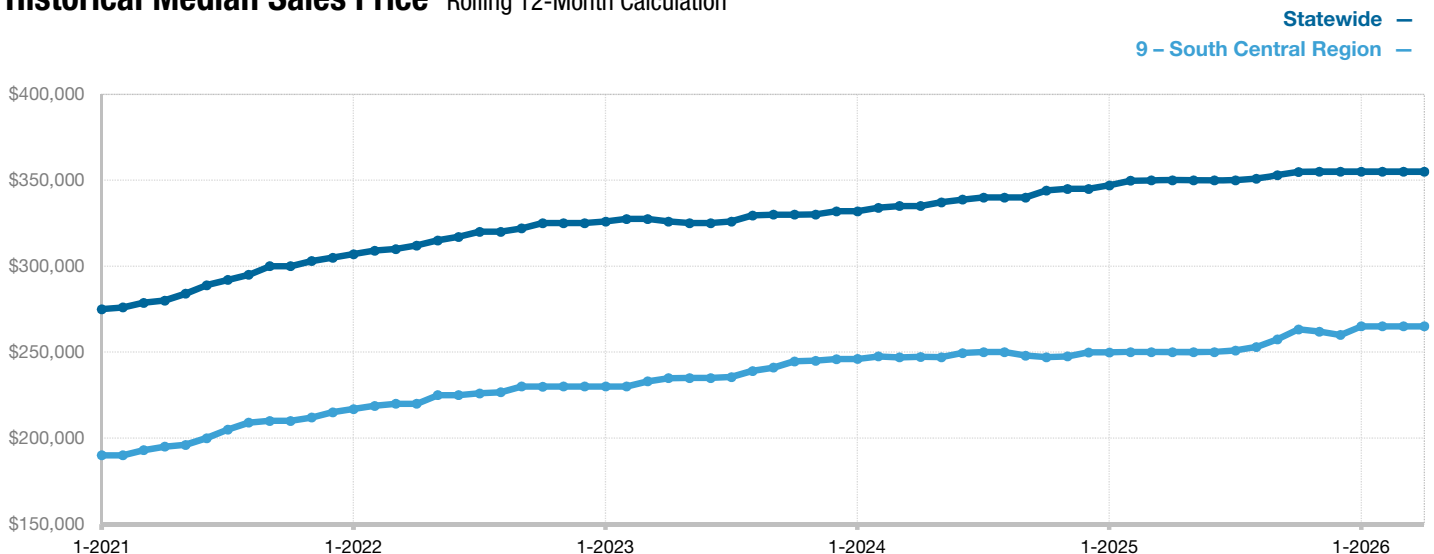
Key Metrics	April			Year to Date		
	2025	2026	Percent Change	Thru 4-2025	Thru 4-2026	Percent Change
New Listings	328	426	+ 29.9%	962	1,090	+ 13.3%
Pending Sales	251	253	+ 0.8%	738	775	+ 5.0%
Closed Sales	196	197	+ 0.5%	605	612	+ 1.2%
Median Sales Price*	\$244,500	\$245,000	+ 0.2%	\$239,900	\$253,700	+ 5.8%
Percent of Original List Price Received*	97.0%	95.3%	- 1.8%	95.3%	94.9%	- 0.4%
Days on Market Until Sale	69	75	+ 8.7%	77	81	+ 5.2%
Months Supply of Inventory	2.7	3.2	+ 18.5%	--	--	--

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### April



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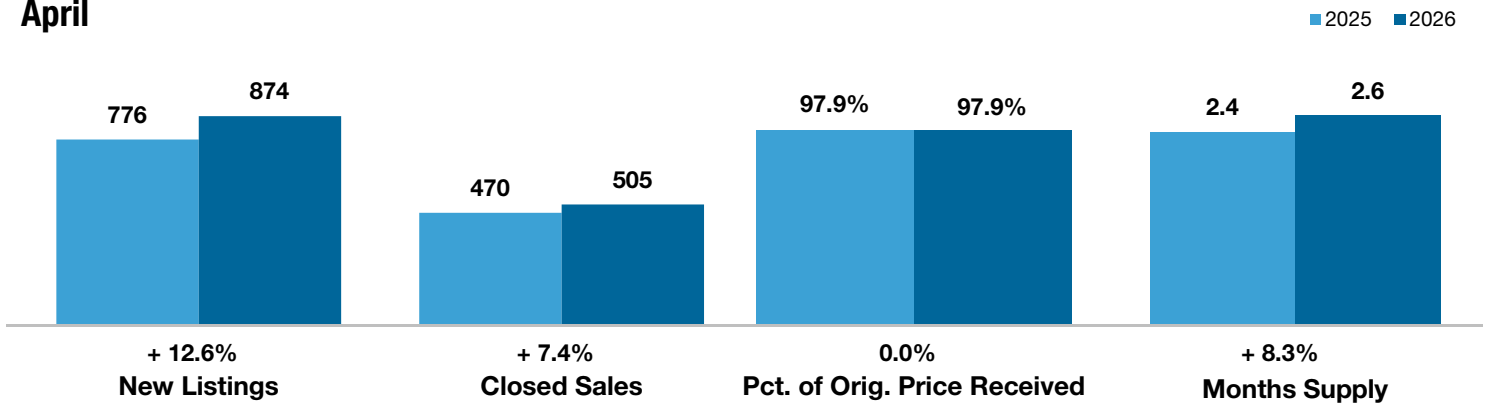


## 10 – Southeast Region

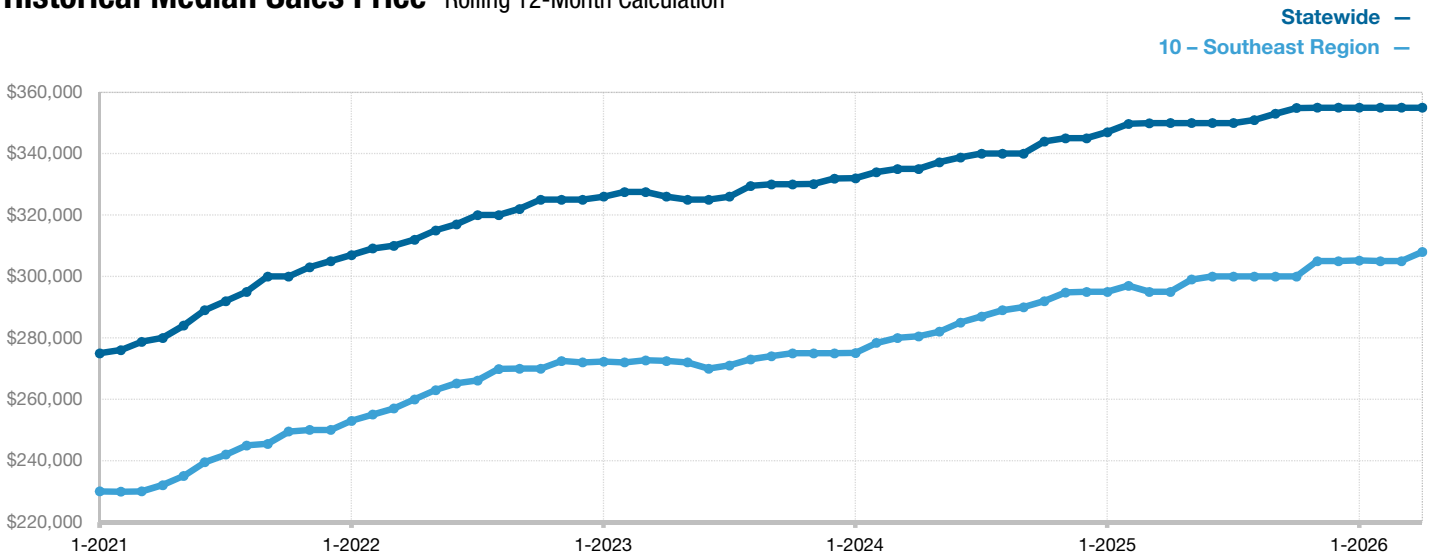
Key Metrics	April			Year to Date		
	2025	2026	Percent Change	Thru 4-2025	Thru 4-2026	Percent Change
New Listings	776	<b>874</b>	+ 12.6%	2,365	<b>2,516</b>	+ 6.4%
Pending Sales	572	<b>686</b>	+ 19.9%	1,881	<b>1,992</b>	+ 5.9%
Closed Sales	470	<b>505</b>	+ 7.4%	1,482	<b>1,528</b>	+ 3.1%
Median Sales Price*	\$300,000	<b>\$312,000</b>	+ 4.0%	\$290,000	<b>\$300,000</b>	+ 3.4%
Percent of Original List Price Received*	97.9%	<b>97.9%</b>	0.0%	97.0%	<b>96.8%</b>	- 0.2%
Days on Market Until Sale	48	<b>48</b>	0.0%	56	<b>60</b>	+ 7.1%
Months Supply of Inventory	2.4	<b>2.6</b>	+ 8.3%	--	<b>--</b>	--

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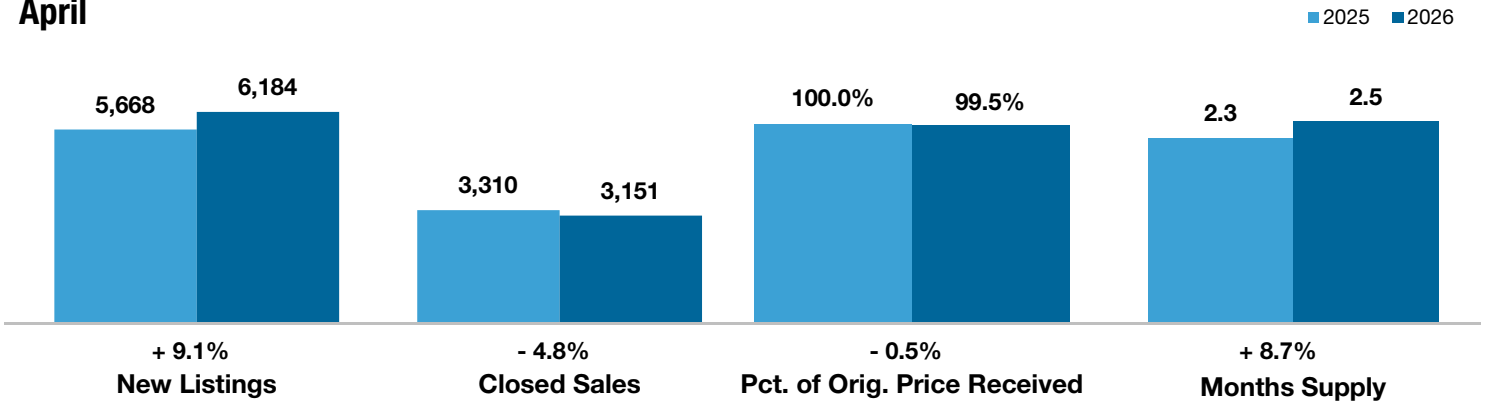


## 11 – 7-County Twin Cities Region

Key Metrics	April			Year to Date		
	2025	2026	Percent Change	Thru 4-2025	Thru 4-2026	Percent Change
New Listings	5,668	<b>6,184</b>	+ 9.1%	18,113	<b>18,512</b>	+ 2.2%
Pending Sales	3,768	<b>3,996</b>	+ 6.1%	12,146	<b>11,861</b>	- 2.3%
Closed Sales	3,310	<b>3,151</b>	- 4.8%	10,263	<b>9,504</b>	- 7.4%
Median Sales Price*	\$400,000	<b>\$395,000</b>	- 1.3%	\$387,500	<b>\$384,995</b>	- 0.6%
Percent of Original List Price Received*	100.0%	<b>99.5%</b>	- 0.5%	98.7%	<b>98.3%</b>	- 0.4%
Days on Market Until Sale	35	<b>37</b>	+ 5.7%	43	<b>45</b>	+ 4.7%
Months Supply of Inventory	2.3	<b>2.5</b>	+ 8.7%	--	<b>--</b>	--

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