

# 2026 GRI Designation Requirements



The GRI Designation is divided into four categories (All classes also qualify for MN CE):

- I. Sales Process**      **III. Technology**  
**II. Legal & Regulatory**      **IV. Professional Standards**

Our currently approved GRI Accreditation program includes **15 required courses, PLUS additional elective courses to earn a total of 60 credit hours**, to be completed within a five year time period.

## REQUIRED COURSES

One (1) course from all 15 rows is required

### Section I. Sales Process

- Essential Real Estate Marketing Guide (Live OR On-Demand at MNR Academy)
- A Guide to Navigating Real Estate Transactions
- Proper Pricing & Secrets of the CMA
- Buyer Counseling: Feels like the First Time Every Time (Live OR On-Demand at MNR Academy)
- Counseling Sellers: Fundamentals of Sellers and Listings (Live OR On-Demand at MNR Academy)
- Negotiating to WIN!
- How Much Home Can You Really Afford (Live OR On-Demand at MNR Academy)

- ~~The Role of Diversity Marketing in Your Real Estate Practice\*~~

*\*This course is currently unavailable for registration.*

### Section II. Legal & Regulatory

- Risk Management for Brokers, Risk Management for Agents (2.0 hrs), OR 2024-2025 Required Module: Risk Management and Minnesota Licensee Procedures
- Resolving Transaction Disputes
- 2021-22, 2022-23, 2023-24, 2024-25, OR 2025-26 MN Required Modules (3.75 hrs) (On-Demand at MNR Academy)
- Real Estate Contracts (Forms 101) OR 2025-2026 Salesperson & Broker Required Module - Contracts (On-Demand at MNR Academy)

### Section III. Technology

- Business & Communications Technology (Live OR On-Demand at MNR Academy)

### Section IV. Professional Standards

- Code of Ethics (Live OR On-Demand at MNR Academy)
- Professional Standards & Best Practices

*All classes are approved by the Minnesota Commissioner of Commerce for 3.0 hours of real estate continuing education unless otherwise shown.*

## ELECTIVES

Choose from Electives\* to reach 60 total hours

- AI & ChatGPT for Real Estate (In-person class)
- Smart Homes Need Smarter Realtors® (In-person class)
- Fair Housing: The Law and Beyond - NAR Cycle 8 (On-Demand at MNR Academy)
- New Home Construction Sales 101 (Live OR On-Demand at MNR Academy)
- Fair Housing & Agency
- MN Seller and Licensee Disclosure Requirements

**\*Certain electives are no longer available for registration. [Click here to view previous GRI Course Checklists.](#) (Member log-in required).**

**NEW: Now you have the additional option to customize your GRI with in-depth electives using NAR Certification courses\*\*, (credit hours vary):**

- At Home with Diversity (AHWD)
- Broker Price Opinion Resource (BPOR)
- Bias Override
- Certified Real Estate Team Specialist (CRETS)
- e-PRO
- Military Relocation Professional (MRP)
- Pricing Strategy Advisor (PSA)
- Resort & Second-Home Property Specialist (RSPS)
- Seller Representative Specialist (SRS)
- Senior Real Estate Specialist (SRES)

**\*\*To inquire about using other NAR designation or certification courses, please contact Amy Vannurden at [avannurden@mnrealtor.com](mailto:avannurden@mnrealtor.com).**



## Key Information

Earn MN CE while earning GRI credits. Take up to 5 years to complete any combination of live classes with the MN Realtors® and online classes with [ContinuingEdExpress.com](https://www.continuingedexpress.com) that are approved towards the Designation, to earn at least 60 credit hours in total. Most DOC-required modules and Code of Ethics can be applied. Find live offerings on the [MNR education calendar](#).

Find online classes here. For more information visit [mnrealtor.com](https://www.mnrealtor.com) and view our Professional Development page For NAR Certification courses: [nar.realtor/designations-and-certifications](https://www.nar.realtor/designations-and-certifications).

More information on the GRI Designation can be found here or contact Amy Vannurden at [avannurden@mnrealtor.com](mailto:avannurden@mnrealtor.com).

The GRI designation is the only NAR designation with state-specific content and the only one which does not have a yearly fee attached. You pay a one-time \$50 application fee upon completion of your courses and you hold the designation for life.

YOUR NAME: \_\_\_\_\_

