BUSINESS BOOT CAMP IBasic Training for Every Business Lawyer

Sponsored by the Business Law Section of the State Bar of Michigan

P #:	Cost and Location
	☐ Plymouth, January 30-31, 2020 Register by Jan 27 th
Name:	Before November 30, 2019
	□ \$200 (Individual)
Email Address:	□ \$80 (Law School Student)*
Law school students must register with their law school email address.	On or After November 30, 2019
	□ \$220 (Individual)
Your Firm:	□ \$80 (Law School Student)*
	* Law school students MUST register using their Law School e-mail
Law School (If student):	
	☐ Firm Registration, \$1,000 (up to 15 participants)
Address:	Please e-mail Daniel Minkus at dminkus@clarkhill.com
	with a list of attendees which includes name, e-mail address, and session to be attended.
City:	address, and session to be attended.
	Materials
State: Zip:	THINK GREEN! You will receive an e-mail with a link to the
	seminar materials approximately 10 days before the seminar
Telephone: ()	Paper copies of materials will NOT be provided.
Enclosed is check # for \$	Questions
Please make check payable to: State Bar of Michigan	For questions about this event, contact the Business Law
To pay by credit/debit card, please register online:	Section Administrator at 248-953-9022 or
For Plymouth: https://na.eventscloud.com/bus013020	businesslawsection@gmail.com.
	Register One of Two Ways

Cancellation Policy

To receive a refund, contact State Bar of Michigan in writing not less than 30 days before the event. Cancellations must be received in writing by email (tbellinger@michbar.org), fax (517-372-5921 ATTN: Tina Bellinger), or by U.S. mail (306 Townsend St., Lansing, MI 48933 ATTN: Tina Bellinger). No refunds will be made for requests received after that time. Refunds will be issued in the same form payment was made. Please allow two weeks for processing.

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Online: pay by credit/debit card for

Plymouth: https://na.eventscloud.com/bus013020

Mail your check and completed registration form to:

State Bar of Michigan

Attn: Seminar Registration

Michael Franck Building

306 Townsend Street, Lansing, MI 48933

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Are You Ready for Business?

This award-winning program will help you:

- Develop confidence, attract clients, and impress partners
- Meet the lawyers doing the deals you want to do
- Learn the secrets of Michigan's most successful business practitioners—our faculty describes the work they do day-in and day-out
- Take home time-tested, proven forms and explanatory materials you can put to use immediately

Basic Training for Every Business Lawyer

Business practice is varied and complex. Your success requires broad knowledge, the right tools, and knowing the right people. Sign up for the award-winning course that has given hundreds of Michigan business lawyers an advantage. Learn the ropes from experts at Michigan's top firms. Take home practical tools you can put to use immediately. In just two days you will receive grounding in eight key areas of business practice with guidance from the leaders who handle them every day.

Day One

Choice of Entity

Jeffrey S. Ammon (Miller Johnson), William Kingsley (UHY Advisors) factors to consider • nuts & bolts • tax considerations • practical advice to clients

Forming an LLC Including Operating Agreements

Daniel H. Minkus (Clark Hill PLC)

formation • drafting • capital structure • management • tax

Shareholder Buy/Sell and Voting Agreements

Justin G. Klimko (Butzel Long PC)

whom do you represent? • funding • transfer restrictions • ethical considerations

Commercial Loan Transactions

Colleen M. Shevnock (Dickinson Wright PLLC)
loan documents • Article 9 issues

Day Two

Business Valuations and Appraisals

Jeffrey M. Risius (Stout)

how to work most effectively with business valuation professionals • understanding alternative methods of valuation • how to critically review a valuation report • perils & pitfalls

Personal Property/Article 9/Creditors Rights

Lisa Sommers Gretchko (Howard & Howard Attorneys PLLC) security interests • perfection issues • rights of creditors

Supply Agreements

Chauncey Clarence Mayfield, II (Honigman), Tricia A. Sherick (AM General LLC) terms and provisions in sales contracts ● understanding Article 2 ● provisions in commercial transactions

Insurance and Coverage Issues

Peter B. Kupelian (Clark Hill PLC), Jay Sawmiller (Johnston Lewis Associates, Inc.) understanding different types of policies, recognizing different types of coverage • subrogation and indemnity issues

Directors of Training



Jeffrey S. AmmonMiller Johnson
Grand Rapids



Timothy R. Damschroder Bodman PLC Ann Arbor



Daniel H. Minkus Clark Hill PLC Birmingham

Event Locations

WEST MICHIGAN—Grand Rapids

Amway Grand Plaza Gerald R. Ford Room 187 Monroe Ave NW

Grand Rapids, MI 49503

November 4-5, 2019 8:30 a.m.-4:30 p.m.

METRO DETROIT—Plymouth

The Inn at St. John's Galilee Room 44045 Five Mile Rd Plymouth, MI 48170

January 30-31, 2020 8:30 a.m.-4:30 p.m.

REGISTER TODAY!