



About The Program: The Lawyer's Compass

Lawyers are different. Our role in society in general, and the legal system in particular, places great responsibility in our hands. Our ethical rules call upon us to exercise that responsibility in a manner that differentiates us positively. Despite this opportunity, our profession suffers from ever declining levels of public perceptions of our value to society and trustworthiness. At the same time, technology and competition threaten professional opportunities.

Our future success and fulfillment resides in learning how to expand trust and confidence in each of us as a practitioner and in our profession in general. Doing so requires a comprehensive review how each of us can harness the power of trust, the key driver in successful relationships, to enhance our personal and professional lives.

The Lawyer's Compass focuses your attention on the critical interplay between your character and competencies and how they combine to build trust in client relationships. In particular, you will:

- Learn How and Why Trust is the Primary Driver of Success In the Attorney/Client Relationship and in Your Practice
- Discover How Your Character is Derived from Your Values and Actions
- Identify Your Individual Personality Type and How This Guides Your Actions Daily
- Walk-through a Comprehensive Review of the Model Rules of Professional Conduct to Uncover its Inherent System of Values and Aspirations
- Learn Professional Competencies That Will Help You Quickly Build Trust in Client Relationships
- Discover a System for Identifying and Managing the 4 Expectations that Every Client Holds in Every Engagement
- Explore How We Derive Congruence, Satisfaction and Contentment in Legal Practice
- Build Your Own Lawyer's Compass to Guide Your Efforts in Building Future Personal and Professional Fulfillment and Success
- Take an Opportunity to Reflect on How to Become "The Aspirational Lawyer"



LITIGATION SECTION Registration

Summer Conference: The Lawyer's Compass

June 8-10, 2018 • The Grand Hotel • Mackinac Island

Register online at <https://www.eiseverywhere.com/litigation> • REGISTRATION DEADLINE: JUNE 4, 2018

P #: _____

Name: _____

Your Firm: _____

Address: _____

City: _____ State: _____ Zip: _____

Telephone: (_____) _____

E-mail Address: _____

Enclosed is check # _____ for \$ _____

Please make check payable to: STATE BAR OF MICHIGAN

To pay with credit/debit card visit:

<https://www.eiseverywhere.com/litigation>

Materials

Materials will be posted in the event library several days before the seminar. To access the library:

1. Go to <http://connect.michbar.org/communities/mycommunities> (You will be directed to a log-in page before you see the Groups page);
2. Double-click on the event name;
3. Materials will be on the library tab.

Cancellation Policy: To receive a full refund, you must notify the State Bar of Michigan Finance Department in writing by May 25, 2018. After May 25, a \$25 handling fee will be assessed. No refunds will be issued for cancellations received after June 1, 2018. That notice can be made by e-mail (tbelling@michbar.org), fax (517-372-5921 ATTN: Tina Bellinger), or by U.S. mail (306 Townsend St., Lansing, MI 48933 ATTN: Tina Bellinger.)

Agenda

Friday: 6-7 p.m. UMLI/BLF Grand Reception
Networking Event
Saturday: 1-6 p.m. Seminar-Part I
Sunday: 8:30-10 a.m. Council Meeting (with breakfast)
10:30-Noon Seminar-Part II

Cost

☐ Seminar—Litigation Section Members\$175
☐ Seminar—Other Registrants\$200
☐ UMLI/BLF Grand Reception
Networking Event*\$25 x ____ = ____
GRAND TOTAL \$ _____

* Tickets to the UMLI/BLF Networking Grand Reception
Networking event will be distributed on-site.

For Grand Reception Only (if guest ticket purchased)

Guest Name: _____

Guest e-mail address: _____

Accommodations

Hotel reservations cannot be made with this form. **Please see the form on the next page and return it to the Grand Hotel by May 8, 2018** to reserve your room.

Questions

Contact Brandon Evans at (906) 226-2543 or bevans@kendrickslaw.com for additional information about this event.

Register One of Two Ways

Online: visit <https://www.eiseverywhere.com/litigation>

Mail your check and completed registration form to:

State Bar of Michigan, Attn: Seminar Registration
Michael Franck Building
306 Townsend Street, Lansing, MI 48933

State Bar of Michigan – Litigation Section

ARRIVE: Thursday, June 7, 2018 DEPART: Sunday, June 10, 2018

ACCOMMODATIONS MAY BE AVAILABLE PRIOR TO AND FOLLOWING THE ABOVE DATES

Return this form by: Tuesday, May 8, 2018

To: Reservations Department
Grand Hotel
PO Box 286
Mackinac Island, Michigan 49757
Telephone: (906) 847-3331
Fax: (906) 847-0945
Email: groupforms@grandhotel.com



(please print or type)

Address _____

City _____ State _____ Zip Code _____ Cell Phone (____) _____

Business Telephone (____) _____ E-mail _____

Grand Hotel offers a variety of room types for conference attendees. Guests sometimes ask to arrive earlier or remain later than the conference's official dates. We welcome your request for a specific room, room type, or room dates either prior to or following the conference. While your request will receive careful attention, please understand that it cannot be guaranteed.

ARRIVAL DATE: _____ DEPARTURE DATE: _____

PLEASE RESERVE THE FOLLOWING ACCOMMODATIONS:

Rates are inclusive of tax, assessment and added charge*

_____ \$508.50 daily, based on single occupancy. Indicate guest name to be assigned this rate (Primary Guest) _____

_____ \$109.70 daily, for second person sharing room. Indicate guest name to be assigned this rate _____

Grand Hotel operates on the **Full American Plan**. This means that your daily rate *includes* breakfast, lunch at our Grand Luncheon Buffet and dinner.

RESERVATIONS FOR ADDITIONAL PERSONS

_____ 4 years of age and under, no charge, except for luggage charge _____ 10 through 17 years of age, \$83.89 daily, per person inclusive*

_____ 5 through 9 years of age, no charge, except for luggage charge _____ 18 years of age and over, \$192.30 daily, per person inclusive*

For an adult staying in a guest room with one or more children, the adult will pay the single convention rate, the children will be at the appropriate children's rates listed above. For any children staying in a guest room without an adult, the oldest child will be charged the single convention rate and the remaining children will be at the additional persons rates listed above.

THE RATE UTILIZED FOR YOUR MEETING IS A FLAT, RUN-OF-THE-HOUSE PLAN, MEANING GUEST ROOMS WILL BE RESERVED IN PRIORITY ORDER ACCORDING TO DATE RESERVATION FORM IS RECEIVED BY GRAND HOTEL.

NO TIPPING: Tipping to any employee anywhere within Grand Hotel is not required, expected or permitted. There is tipping at the following offsite restaurant locations: The Jockey Club at the Grand Stand, Woods, The Gate House, the Pool Grill, Sushi Grand and Fort Mackinac Tea Room.

***NOTE:** Above room rates are inclusive of Michigan 6% Sales Tax, a 19.5% added charge and a 2% Mackinac Island Assessment charge.

NOT included in the rates is a one-time charge of \$8.50 per person for transfer of luggage from the dock to the Hotel and return. Taxi transportation to and from the boat docks and the Hotel is also not included in the daily rate.

The block of rooms being held for this meeting is based on estimated attendance. Please make your reservation as promptly as possible. Requests received after the block is filled will be contacted and given an option of being placed on a waitlist. The waitlist is not a guarantee of a room. All rooms in the block, which have not been reserved 30 days in advance of the meeting, will be released for other guests. Individual group reservations are subject to a 10-day cancellation policy. Reservation deposits will be refunded if cancelled 10 or more days prior to arrival, less a \$45.00 processing fee. Reservations cancelled less than 10 days prior will forfeit the room deposit.

Once a guest confirms a departure date upon check-in, should check-out occur earlier than agreed, there will be a \$400.00 charge.

DEPOSIT POLICY: A deposit of either one night's stay or the full stays room charge must accompany this form in order to hold your room. Deposit amounts will include ALL guests staying in the room AND \$8.50 per person baggage fees.

METHOD OF DEPOSIT:

____ Please charge one full night rate to my credit card

____ Please charge my full stay to my credit card

CREDIT CARD NUMBER: _____ EXPIRATION DATE: _____

SIGNATURE: _____ (Not valid without signature)

Grand Hotel accepts VISA, MasterCard, Discover, American Express, traveler's checks, personal checks, and cash payments for bills.

CHECK-IN TIME: After 4:00 p.m.

CHECK-OUT TIME: Before 11:00 a.m.

Visit our Web site at <http://www.grandhotel.com>

Your hotel confirmation will be arriving to you via e-mail. Please check your confirmation to make sure it is correct and print it for your records. Please contact us with any questions or changes.

In accordance with Michigan Law, all Grand Hotel guests rooms, meeting rooms, restaurants and bars are non-smoking

Our Seminar Speaker



John Moore is one of those people who you just enjoy spending time with. He is passionate about his life, his work and the help that he can provide to lawyers from all areas of practice. He is a high energy, funny, smart and talented teacher. John's knowledge is practice-proven. He is a principal in the

Law Offices of John E. Moore, III in Vero Beach, Florida, where he maintains an active estate planning practice. He is also an actively licensed CPA.

Moore's experience profile includes tenure with Arthur Andersen LLP, and service as an official of the U.S. Department of Housing & Urban Development and the Government National Mortgage Association, as well as time in private practice with a large law firm in Washington, D.C. and as managing partner of a small firm in Florida.

John's enthusiasm for the law reaches well beyond his office door. He was the 2010 recipient of the Florida Bar President's Pro Bono Service Award in the 19th Judicial District. He personally provided more than 1,500 hours of pro bono services, and oversaw about 1,000 hours on various projects.

Moore received his undergraduate degree from the University of Notre Dame and his law degree from the University of Virginia.

Dress Code

During the day, the dress code is resort casual. • The Grand Hotel experience includes dressing up for dinner - after 6:30 p.m., ladies should be attired in a dress, skirt and blouse, or pantsuit and gentlemen are required to wear a coat and necktie. Evening wear is required in all areas of the hotel except the Cupola Bar, where casual dress is acceptable at any time.

Ferry to the Island

Shepler's Ferry is offering a discounted rate of \$19 for adults and \$10 for children 5-12 (under 5 free). To receive the discount, identify yourself with the State Bar of Michigan at the ticket window or purchase your tickets online at <http://sheplers-ferry.com> using the code SBM18 for both adult and child discounts. Shepler's Ferry leaves Mackinaw City every 30 minutes from 8:30am-7:30pm (earliest ferry is 7:30am, the last ferry is 9:30pm). The trip on Shepler's takes approximately 16 minutes. Parking is \$5 per night off-site or \$25.00 per night onsite at the dock. They no longer offer valet parking.

Star Line Ferry is offering a discounted rate of \$18 for adults and \$9 for children ages 5-12 (under 5 free). To receive the discount, identify yourself with the State Bar of Michigan at the ticket window or purchase your tickets online at <https://www.mackinacferry.com> using the code SBM18. Star Line leaves Mackinac City every hour on the hour from 9:00am to 6:00pm. (Earliest ferry is 7:30am, the last ferry is 8:30pm). The trip on Star Line takes about 18 minutes. Parking is free in the overnight lot across the street from the dock, \$5 per night for fenced parking, and \$10 per night for valet.