

Aligned by Design | Unmatched Clarity Managed Trend Over Time

Navitus is the first and only fully open-book pharmacy benefit manager (PBM). Our 100% pass-through model removes unnecessary costs from the drug supply chain. We deliver **total clarity** across our entire business model for every dollar spent, every program delivered and every step of our relationship.

Unlike other PBMs that chase quick wins, we create clinical programs that:

- Improve member health
- Lower total costs
- Manage trend over time

We're designed to be your partner of choice. By listening to you, we create flexible solutions that put you and your members first. All backed by over two decades of proven success and expertise.

Our clients span multiple markets, including commercial employers, public sector employers, labor/Taft-Hartley, health systems, and health plans with both commercial and government program membership. We also offer a specialized solution, Navitus Key, tailored for employer groups under 5,000 lives — a market often underserved by traditional PBMs.

Our mission:

Make medications more affordable for the people who need them, so they can live their lives more fully.

Our vision:

Enable better health for those we serve.

We Go Beyond Transparency to Deliver True Clarity, Offering:

- Clear, straightforward revenue sources, including one disclosed administrative fee and select program fees – no spread, markups, retained rebates or hidden margins
- Pass-through of 100% of rebates and discounts
- Full access to data, reporting and actionable analytics
- Clinical programs designed to sustainably manage trend, rather than delivering quick wins that disappear in year two

Change You Can See: A Proven Model for Trusted Results

- 32% of Navitus commercial clients saw negative trend in 2025*
- First-year clients averaged more than 10% cost savings compared to their previous PBM**
- 99% client retention in 2025
- Lumicera Specialty Pharmacy's Patient NPS is 81.3, considered world-class by industry standards
- Archimedes clients see an average savings of 40–60% with 95% member satisfaction for medical specialty management solutions

Our Ownership

Privately owned by SSM Health and Costco Wholesale Corporation, Navitus Health Solutions serves over 20 million members across 800+ clients nationwide.

Our Portfolio of Brands

Our portfolio has expanded beyond the Navitus PBM to include Lumicera Health Services for specialty pharmacy solutions, Archimedes for medical specialty management, and Clarventa for procurement and supply chain services. Together, backed by nearly 50 collective years of experience in reducing unnecessary drug spend, we deliver a range of best-in-class pharmacy solutions that manage spend from the start and lead to better health outcomes.

Clarity Changes Everything

To learn how Navitus can help you manage trend, improve member health and bring clarity to every decision, visit navitus.com or contact sales@navitus.com.



* Navitus 2025 Drug Trend Report

** Navitus 2024 Drug Trend Report