



MASBO

60th Annual Institute

Building Resilience in a Time of Uncertainty

Falmouth | May 13 - 15 2026

Pre-Conference - May 12, 2026

Agenda

Register NOW for just \$125!

Join panelists Leo Brehm, Cindy Mahr, and Greg Zammuto at the MASBO Pre-Conference to explore budget development cycles, major cost drivers, proposal tracking, and producing a budget document and public presentation. The program runs from 10:15 AM to 3:00 PM, with lunch provided at 12:30 PM.

Don't come solo—bring your superintendent or business office team; this is one you'll want to experience together!

Planning to Product: A Comprehensive Guide to School Budget Development

10:30 - 11:30 AM - Designing and Managing the Budget Development Cycle

Align the budget timeline with key stakeholders and the DESE checklist; maintain internal and external calendars.

11:30 - 12:30 PM - Understanding and Forecasting the Major Cost Drivers

Explores the major budget drivers: staffing, facilities, and special ed, with a focus on salary projections, enrollment, and IEP costs.

1:00 - 2:00 PM - From Proposal to Decision: Managing Budget Requests with Discipline

Structured collection, tracking, and review of budget proposals, with transparent documentation of approvals, deferrals, and funding decisions.

2:00 - 3:00 PM - From Document to Delivery: Building and Presenting a Cohesive School Budget

Compiles the final budget document and public presentation using the ASBO MBA framework for School Committees and municipal partners.

REGISTER HERE!

Book your stay at: Sea Crest Beach Resort

