

**ISACA - NEW JERSEY CHAPTER**  
**ANALYSIS OF ACCOUNTS**  
**BUDGET VS ACTUAL**  
For the Year Ended June 30, 2020

Account	Adj. Budget 7/1/19 - 6/30/20	Actual 7/1/19 - 6/30/20	Variance
<b>REVENUE</b>			
Membership Dues	\$ 64,000	\$ 71,559	\$ (7,559)
Program/Educational Sessions	91,000	34,600	56,400
Joint Conferences	8,500	-	8,500
Certification Review Courses	57,880	36,480	21,400
Sponsorship	4,000	-	4,000
Career Connect	3,850	1,800	2,050
Young Professionals	2,400	130	2,270
SheLeads	15,000	808	14,192
Socials	1,750	-	1,750
General Membership Meetings	3,850	1,330	2,520
ISACA Grants for Leadership Conferences	3,000	2,855	145
Directors/Managers Roundtable	1,000	-	1,000
Miscellaneous Income	200	1,832	(1,632)
Special Projects	-	-	0
<b>Total Revenue</b>	<b>\$ 256,430</b>	<b>\$ 151,394</b>	<b>\$ 105,036</b>
<b>EXPENSE</b>			
Program - Educational Seminars	\$ 69,650	\$ 27,565	\$ 42,085
Joint Conference	5,625	-	5,625
Certification Review Courses	61,110	39,771	21,339
Academic Relations	5,800	-	5,800
Career Connect	9,930	3,524	6,406

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Young Professionals	9,000	263	8,737
SheLeads	19,200	3,707	15,493
Social Event	3,400	-	3,400
Board Meetings	5,250	4,125	1,125
General Membership Meetings	22,491	8,928	13,563
Regional Leadership Conference - UnFunded	7,500	5,744	1,756
Chapter Awards	4,550	317	4,233
Leadership Conference - ISACA Funded	12,000	-	12,000
CVENT & Event Expenses	16,000	15,737	263
Technology	4,100	396	3,704
ISACA International Research/Donations	5,000	5,000	0
Communications / Marketing	6,000	3,010	2,990
Legal Fees	5,000	700	4,300
Committee Expense	4,900	506	4,394
Audit Fee	1,800	1,900	(100)
Director's and Other Insurance	7,500	(854)	8,354
Board Development	4,280	-	4,280
General and Administrative Expenses	2,380	1,455	925
Scholarships	6,000	2,000	4,000
Special Projects	2,800	-	2,800
<b>Total Expense</b>	<b>\$ 301,266</b>	<b>\$ 123,794</b>	<b>\$ 177,472</b>
<b>Excess Revenue Over (Under) Expense</b>	<b>\$ (44,836)</b>	<b>\$ 27,600</b>	<b>\$ (72,436)</b>