



**HORIZON3.ai**  
~~TRUST~~ BUT VERIFY

Manual  
Crowdsourced  
Automated  
**Autonomous Pentesting**

## The Attacker's Perspective

*"In the military it's called 'turning the map around'...  
get inside the mind of the enemy,  
see the situation as they do  
to anticipate & prepare for  
what's to come"*

# What is Defense-In-Depth?



- Multiple layers of security controls – Perimeter, Identity, Behavioral, etc
- Provides redundancy in the event a single control fails
- “Train like you fight” principle verifies effectiveness

## Broadly Accepted Security Principles

- Assume initial access and focus on stifling C2, lateral movement, and exfil
- Proactively find + fix + verify the remediation of security weaknesses to harden systems
- “Train like you fight” to identify weaknesses in your defenses PRIOR to a breach, not during

# Porous Defenses

1. "My EDR should have caught that!"

2. "I thought we were patched!"

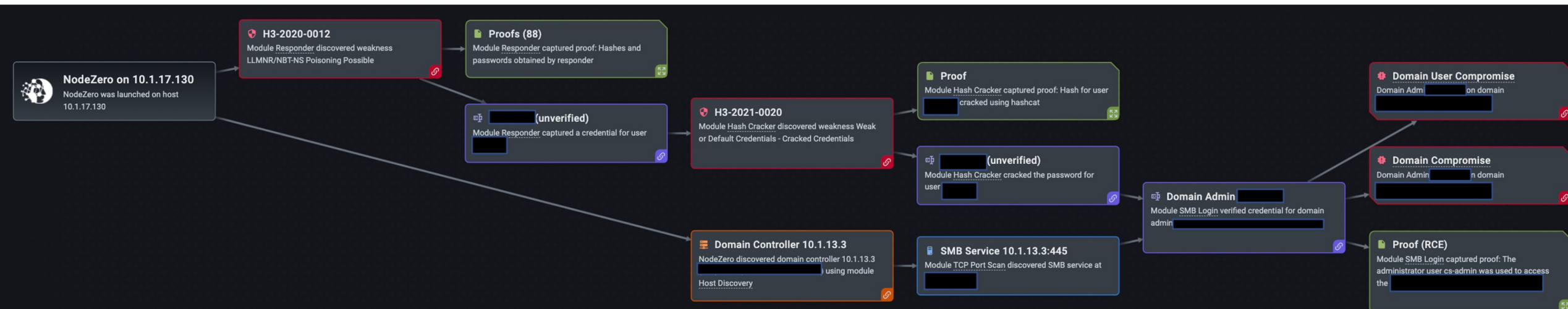
## What is LSASS?

- Local Security Authority Subsystem Service Process (LSASS) stores credentials locally or within a Windows domain
- Enables users to access resources without reauthenticating
- Passwords stored in-memory as plaintext, NTLM hashes, and Kerberos Tickets

## What is a Domain Administrator?

- In Windows, it is a user account that can edit information in active directory
- Active Directory authenticates and authorizes all users in a windows domain
- Attackers attaining Domain Admin privileges have the keys to your kingdom

**NodeZero successfully dumps LSASS and escalated privileges to Domain Admin, Fortinet EDR did NOT detect it**



**Per Fortinet** – “EDR was not properly configured, and Medical Clinic didn’t buy the right add-on products and modules to detect lateral movement”

# Porous Defenses

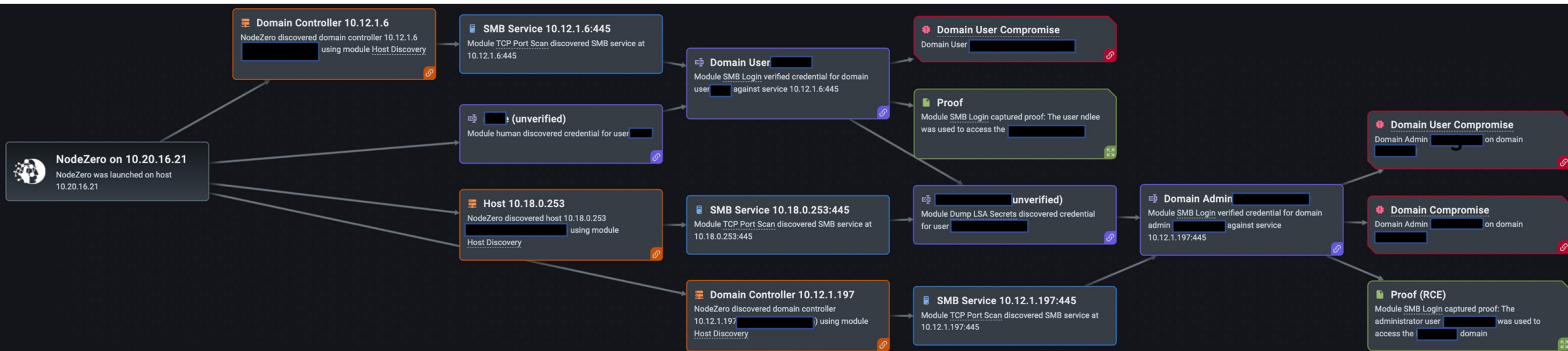
## What is ZeroLogon (CVE-2020-1472)?

- Critical vulnerability in the Microsoft authentication protocol
- Allows attackers to access all valid usernames & passwords in the network
- Harvested credentials are used to escalate privileges and access sensitive data

1. "My EDR should have caught that!"

2. "I thought we were patched!"

## NodeZero proves ZeroLogon was NOT patched despite Microsoft & Qualys Reports

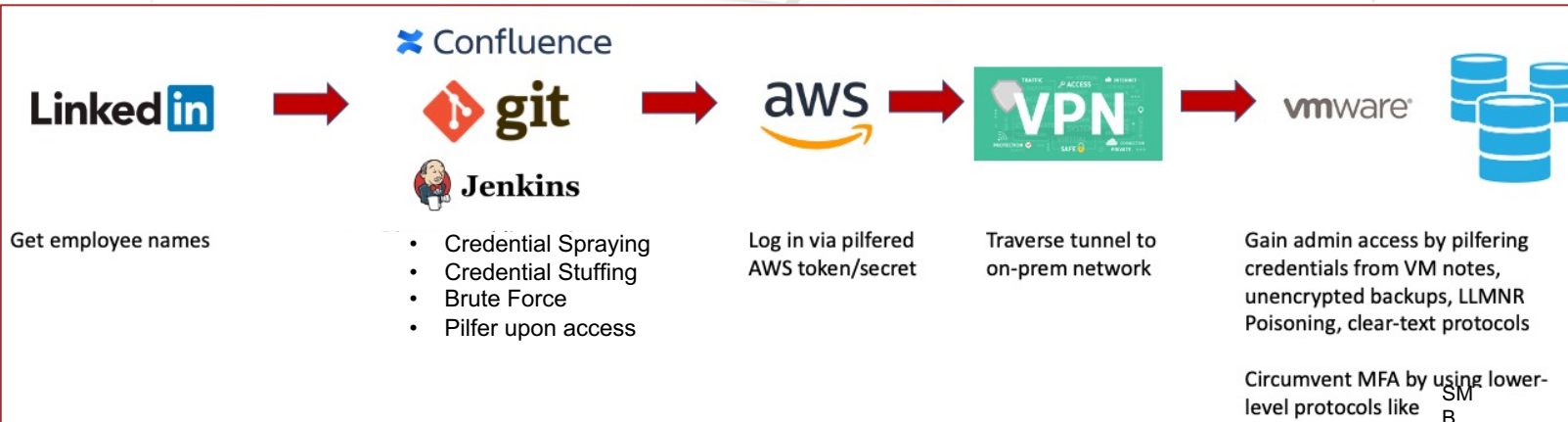


**Per Customer** – "We had been misreporting our ZeroLogon status for 18 months, in addition to 'Patch Tuesday', we've now implemented 'Pentest Wednesday'"



# Attackers don't have to "hack in" – they log in

[link](#)



## Top 10 Vulnerabilities: Internal Infrastructure Pentest

2020-06-03

### Table Of Contents [hide]

- Disclaimer
- Methodology
- Top 10 vulnerabilities
  - 10. Weak and default passwords
  - 9. Outdated VMWare ESXi hypervisor
  - 8. Reuse of passwords
  - 7. Insufficient Network Segregation
  - 6. IPMI password hash disclosure
  - 5. SMB 1.0 protocol
  - 4. NetBIOS over TCP/IP enabled
  - 3. Unpatched Windows systems
  - 2. Default SNMP community strings
  - 1. Clear text protocols
- Conclusion

## Reused Credentials + Misconfigurations + Dangerous Defaults

No CVEs or malware were used in this attack.

How quickly can you detect this?

How do you know?

# Defense & Assess in-depth Approach

## Layered Defense

- Perimeter Security
- Endpoint Detection & Response
- Data loss prevention
- Privileged account management

1

*Bare minimum to fend off bad guys and not be in the news*

- SIEM (Focus on beacons & exfil)
- Asset Discovery & Mgmt
- SOAR

2

*Detect advanced threat vectors, reduce attack surface, disrupt kill chains, and accelerate forensics*

- SIEM (add more log types)
- User Behavior Analytics
- Network Segmentation

4

*Understand user & system behavior, detect abnormal behavior, and isolate the impact of exploitation*



*Recommended priority*

## Layered Assessment

*Identify threat vectors that require minimum effort by attackers to exploit, as well as verify that layered defense is working*

1

- Unauthenticated External Pentests
- Unauthenticated Internal Pentests
- No-Notice Pentests to verify SOC reaction time
- Yes-Notice Pentests to build purple team



*Identify app-specific & machine-specific threat vectors that require attackers invest significant time researching & building custom exploits*

3

- Application Security Testing of external apps
- Authenticated Internal Vulnerability Mgmt
- Authenticated Application Pentest

*Identify app-specific threat vectors for INTERNAL applications that require attackers and insider threats to invest significant time researching & building custom exploits.*

5

- Application Security Testing internal apps
- Tools, Policy, & Training Effectiveness

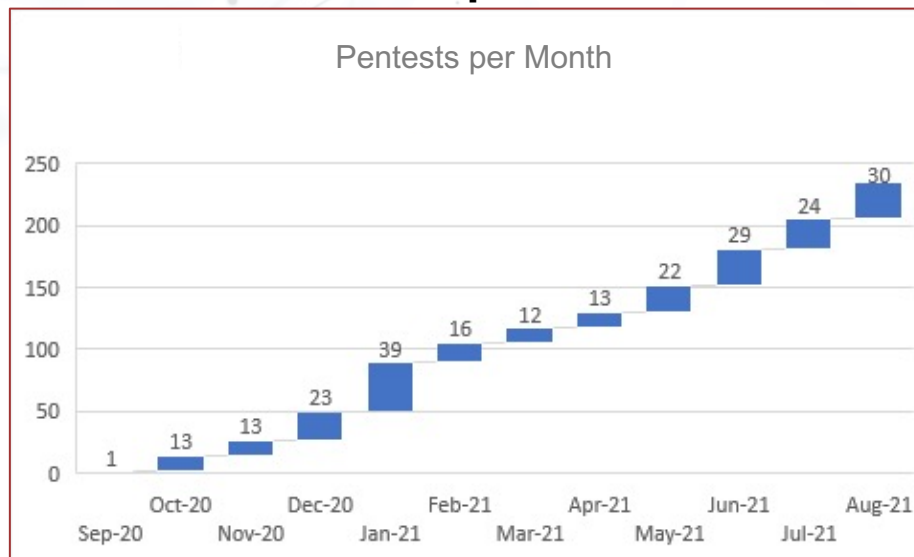
# Manufacturing Customer with 37 Global Datacenters

## Motivation



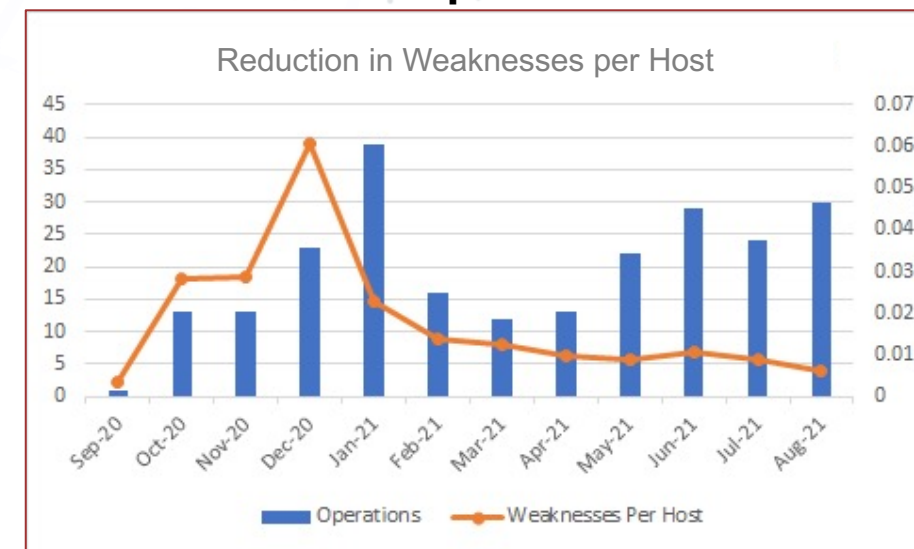
- \$35k per pentest to consultants
- CISO recently fired for breach
- Cold email to deal close in 8 weeks

## Adoption

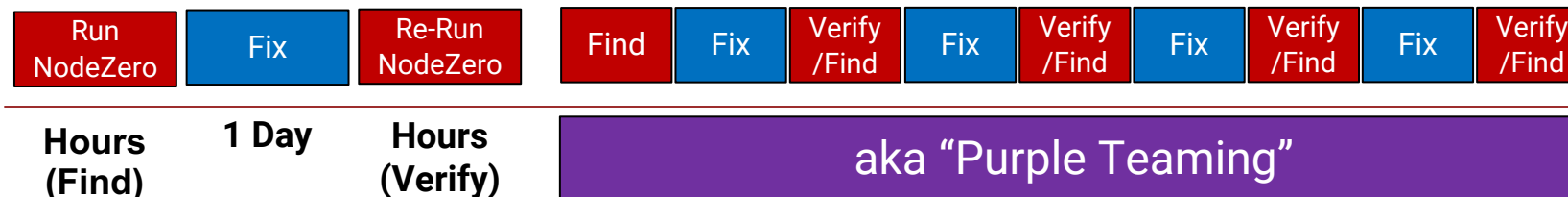


- Averaging 16 pentests per month
- "Sparring partner" for the SOC
- Network Engineers with security "superpowers"

## Impact

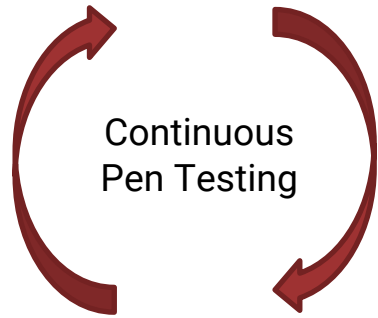


- Cut weaknesses-per-host by 95%
- Accelerated MTTR by 90%
- Saving 600+ person-hours per pentest



# NodeZero – Self-Service, Agentless, Adaptive

Find & fix attack vectors before criminals exploit them.



## Continuously...

- **Find:** identify new exploitable attack vectors.
- **Fix:** prioritize remediations based on impact.
- **Verify** fixes and security controls are effective.
- **Report** posture to leadership, board, regulators.

Attacker gains initial access.

Detect beacons, lateral movements & exfil

Disrupt kill chain & conduct forensics

proactive

reactive

- No agents to install
- No scripts to develop
- No consultants to hire

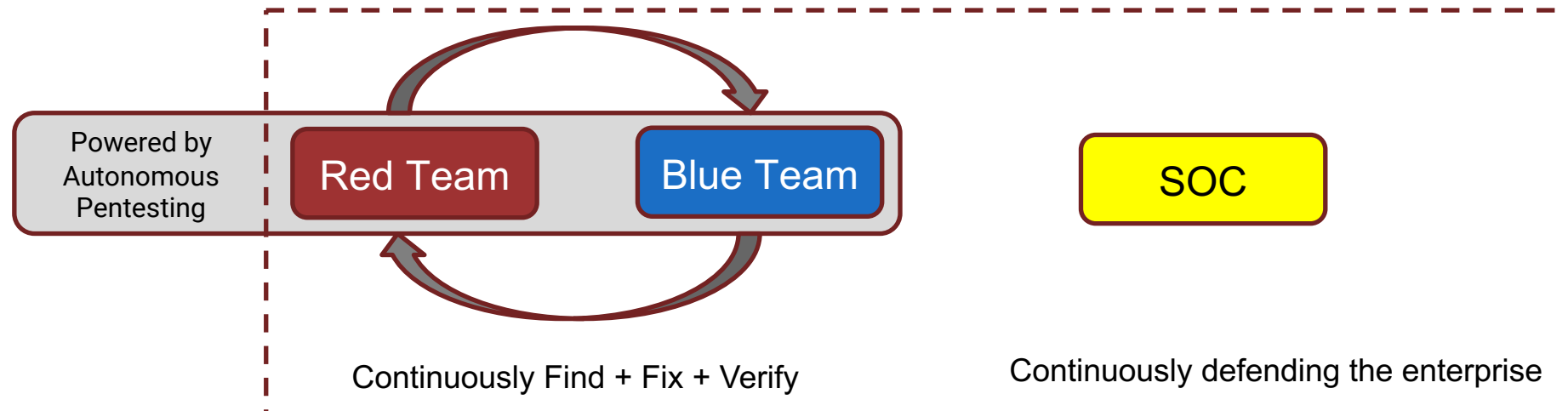


# Purple Team Culture

**Red Team:** Continuously find exploitable attack paths and hopefully trigger security alerts

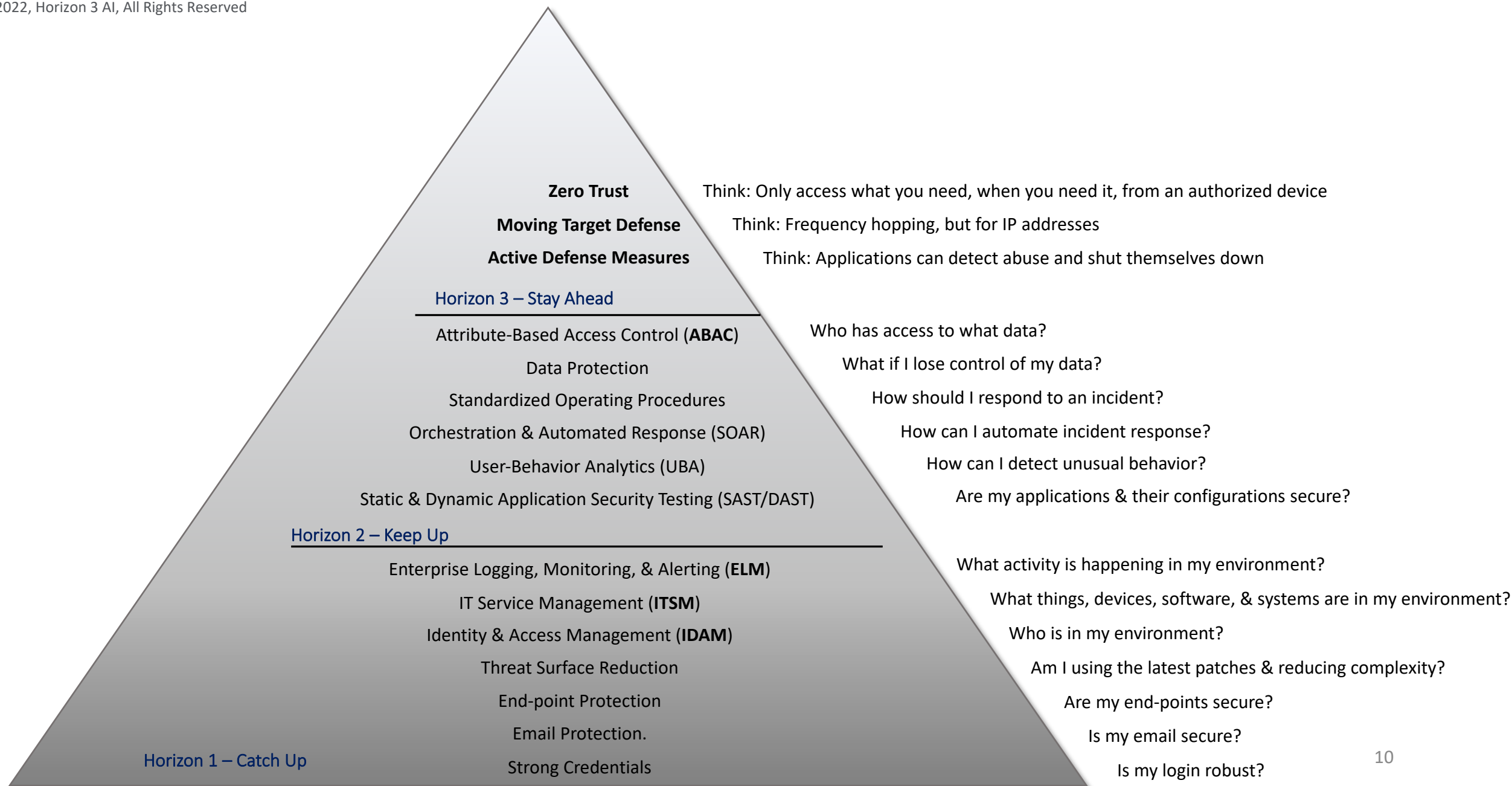
**Blue Team:** IT Admins, Network Engineers, and Security Tool focused on quickly fixing problems

**SOC:** Focused on defending the enterprise (detect beacons, lateral movement, exfil, etc)



# Hierarchy of Security Needs

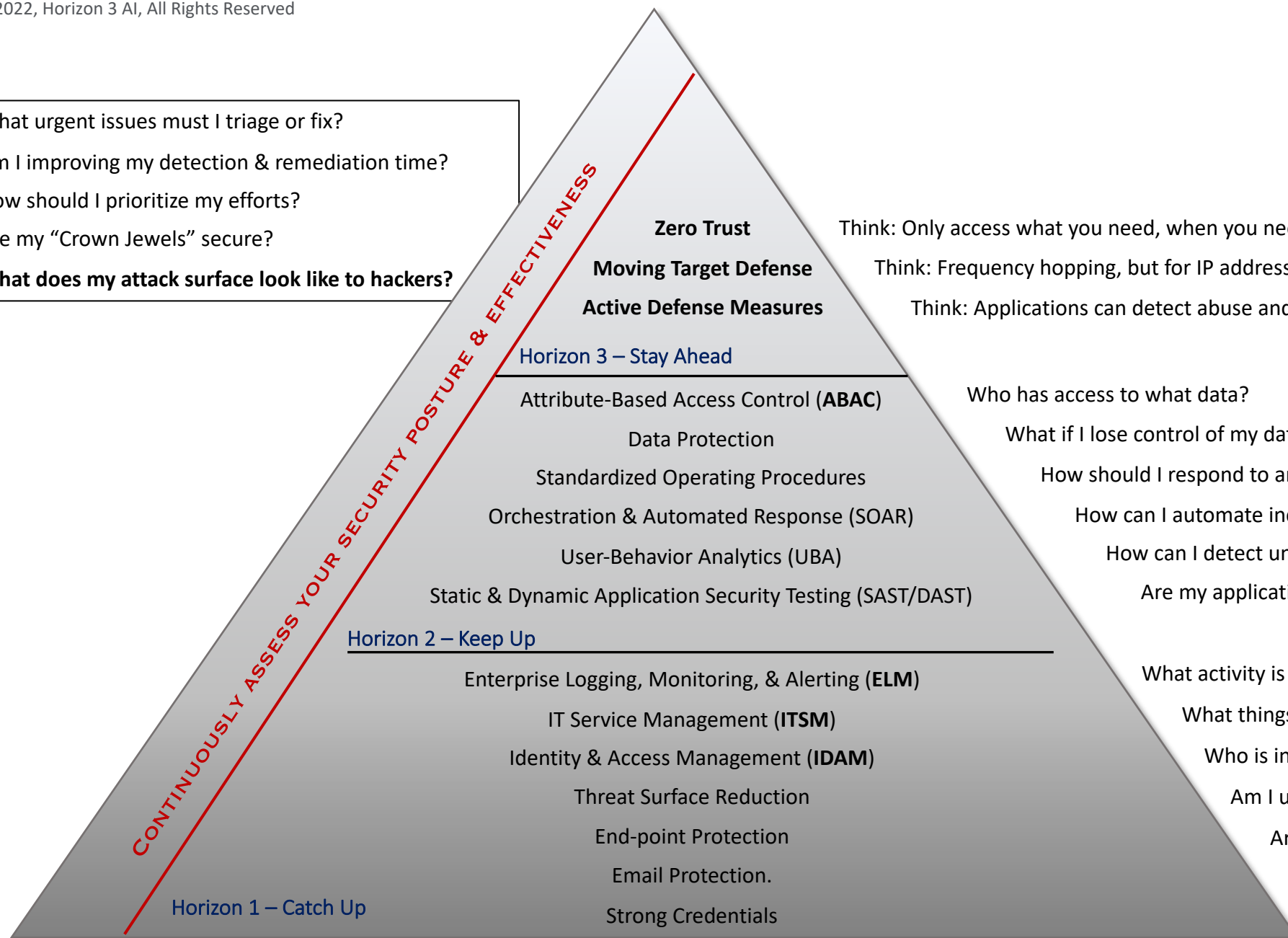
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# Hierarchy of Security Needs

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What urgent issues must I triage or fix?  
Am I improving my detection & remediation time?  
How should I prioritize my efforts?  
Are my “Crown Jewels” secure?  
**What does my attack surface look like to hackers?**



Think: Only access what you need, when you need it, from an authorized device

Think: Frequency hopping, but for IP addresses

Think: Applications can detect abuse and shut themselves down

Who has access to what data?

What if I lose control of my data?

How should I respond to an incident?

How can I automate incident response?

How can I detect unusual behavior?

Are my applications & their configurations secure?

What activity is happening in my environment?

What things, devices, software, & systems are in my environment?

Who is in my environment?

Am I using the latest patches & reducing complexity?

Are my end-points secure?

Is my email secure?

Is my login robust?

## Horizon1- Catch Up

1. **Assess posture via PenTesting**
2. **Reduce attack surface:**
  - Remove unnecessary software
  - Remove old hardware
  - Remove unneeded users
  - Reduce # of admin accounts
  - Patch & upgrade software
  - Secure perimeter
  - Secure endpoints
3. **Accelerate threat detection**
  - Log, Monitor, Alert critical events
4. **Accelerate remediation**
  - Define and implement SOP's
5. **Identify, locate, protect "Crown Jewels"**
  - Identify, locate, and remove unnecessary access to critical data and systems

## Horizon2- Keep Up

1. **Frequently assess posture via PenTesting**
2. **Reduce attack surface**
  - Discovery & Manage all assets
  - Govern & Monitor all changes
  - Reduce # of admin accounts
  - Monitor privileged access
  - Establish patch mgmt. process
3. **Automated Threat Detection**
  - Log, monitor, alert all security events
  - Measure incident "reaction time"
4. **Automated remediation**
  - Automate remediation of high-volume alerts
  - Implement Security Orchestration
  - Measure incident "remediation time"
5. **Identify, locate, protect "Crown Jewels"**
  - Enable identify & access management to monitor access to all critical data & systems

## Horizon3 - Stay Ahead

1. **Continuously assess posture via PenTesting**
2. **Reduce attack surface**
  - Segment network to stifle lateral movement
  - Replace persistent admin access with Just-in-time admin access
  - Continuously identify, prioritize, remediate exploitable vulnerabilities
  - Continuously identify & remediate 0-days in custom applications
3. **Automated Threat Detection**
  - Detect abnormal user & systems behavior
  - Optimize incident "reaction time"
4. **Automated remediation**
  - Automate remediation of high-impact issues
  - Optimize incident "remediation time"
5. **Identify, locate, protect "Crown Jewels"**
  - Isolate network access to all critical data and systems
  - Monitor, baseline, and identify anomalous inbound/outbound communications



## Who we are



[Snehal Antani](#)

CEO & Co-Founder  
Former CTO, JSOC  
Former CTO, Splunk  
Former CIO, GE Capital



[Tony Pillitiere](#)

CTO & Co-Founder  
Former US Special Ops  
MSgt (Ret), USAF

## What we do

Manual  
Crowdsourced  
Automated  
**Autonomous Pentesting**

*(No Consultants, No Agents,  
No Custom Scripting)*

### Continuously...

- Find exploitable **chained** vulnerabilities
- Fix what matters
- **Verify** your posture
- **Report** board & regulators.

## Disrupting the \$25B Security Testing Market

### Problem

Vulnerable != Exploitable



\$5B market cap



\$5B market cap



### Problem

Install agents, write scripts



Acquired by FireEye  
for \$250M



Raised \$49M

### Problem

Incomplete Snapshot

## Effective Security

**Domain Admin in 7 minutes 19 seconds**

**No Security Alerts Triggered**

**Fix the Effectiveness Problem**





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