

**IPWEA
AOTEAROA | NEW ZEALAND
PUBLIC WORKS FORUM
SPONSORSHIP
PROSPECTUS**

**11
MAR
2027**

HILTON AUCKLAND



Aotearoa / New Zealand

IPWEA

INSTITUTE OF PUBLIC WORKS
ENGINEERING AUSTRALASIA



INVITATION TO SPONSOR

IPWEA Aotearoa | New Zealand is pleased to invite you to become a valued sponsor of the 2027 IPWEA New Zealand Public Works Forum, a landmark event for Aotearoa's public works and infrastructure community. Mark your calendars, this exciting forum will take place on Thursday March 11th 2027 at the Hilton Auckland followed by the Excellence Awards Gala Dinner.

With the theme “Resilient Infrastructure: Ready for Today, Built for Tomorrow” this event explore how New Zealand's public works sector can build resilience, strengthen capability, and deliver sustainable infrastructure outcomes for current and future generations. The event will feature a dynamic program of thought-provoking speakers, practical case studies, and meaningful networking opportunities.

Sponsorship offers a unique opportunity to connect with a highly engaged audience of engineers, asset managers, local government leaders, and industry innovators. It's an ideal platform to showcase your organisation's commitment to building capability, advancing sustainable practices, and supporting the communities we serve.

By sponsoring the 2027 IPWEA New Zealand Public Works Forum, you'll be aligning your brand with a forward-thinking, values-driven event that celebrates leadership, innovation, and legacy in public works. We look forward to partnering with you to make this event a powerful and inspiring experience for all involved.





11
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KEY BENEFITS

- Delegates from across New Zealand attend the Public Works Forum.
- Key decision makers in attendance with the opportunity to reinforce strategic relationships.
- Numerous face-to-face networking opportunities with an engaged audience.
- Opportunity to present latest innovations and new products or services to a pertinent audience, and showcase your expertise and capabilities and educate the industry.

CONFERENCE TOPICS

The IPWEA Public Works Forum will showcase leading speakers from New Zealand and beyond, discussing major issues impacting the industry. Keynote speakers will be announced on the conference website.

WHO YOU WILL BE TARGETING

With an expected attendance of over 100 delegates from across New Zealand, you can get exposure to a diverse public works audience from both public and private sectors, and representatives from the following industry disciplines:

- | | | |
|-------------------------|-------------------|--------------------------------|
| • Engineers | • Technical Staff | • Consulting Engineers |
| • Public Works Managers | • Works Officers | • State Government Departments |
| • Supervisors | • Management | • Councillors |

Resilient Infrastructure: Ready for Today, Built for Tomorrow

SPONSORSHIP PACKAGES



PLATINUM SPONSOR

\$5,950 + GST (1 AVAILABLE)

Sponsorship Package Inclusions:

- Recognition as the Platinum Sponsor, including logo on all literature relating to the Forum.
- Exhibitor space including a single trestle table (no shell), two chairs, and power (3 m x 2 m).
- Opportunity to display company signage in the plenary room (sponsor to provide one pull-up banner).
- Introduce one speaker (to be allocated by the Forum Committee).
- Company spokesperson to deliver a five (5) minute address at a plenary session.
- Company logo featured on the Forum sponsors' banner in the plenary room.
- Three (3) complimentary Forum registrations. Additional registrations can be purchased at the Early Bird - Member Rate.
- One (1) promotional item to be placed on Forum delegate tables in the Plenary Room.
- Company logo featured on the Forum website, with a link to the company homepage.
- Acknowledgement at Forum opening and closing by the MC.
- Dedicated LinkedIn post from the IPWEA New Zealand account in the lead-up to the event.
- Forum delegates list (name, job title, organisation) provided post-event (subject to permission from delegates).



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SPONSORSHIP PACKAGES



GOLD SPONSOR

\$3,950 + GST (2 AVAILABLE)

Sponsorship Package Inclusions:

- Recognition as a Gold Sponsor, including logo on all literature relating to the Forum.
- Exhibitor space including a single trestle table (no shell), two chairs, and power (3 m x 2 m).
- Opportunity to display company signage in the plenary room (sponsor to provide one pull-up banner).
- Company spokesperson to deliver a three (3) minute address at a plenary session.
- Company logo featured on the Forum sponsors' banner in the plenary room.
- Two (2) complimentary Forum registrations. Additional registrations can be purchased at the Early Bird - Member Rate.
- One (1) promotional item to be placed on Forum delegate tables in the Plenary Room.
- Company logo featured on the Forum website, with a link to the company homepage.
- Acknowledgement at Forum opening and closing by the MC.
- Dedicated LinkedIn post from the IPWEA New Zealand account in the lead-up to the event.
- Forum delegates list (name, job title, organisation) provided post-event (subject to permission from delegates).

SILVER SPONSOR

\$2,150 + GST (LIMITED AVAILABILITY)

Sponsorship Package Inclusions:

- Recognition as a Silver Sponsor, including logo on all literature relating to the Forum.
- Exhibitor space including a single trestle table (no shell), two chairs, and power (3 m x 2 m).
- Company logo featured on the Forum sponsors' banner in the plenary room.
- One (1) complimentary Forum registration. Additional registrations can be purchased at the Early Bird - Member Rate.
- Company logo featured on the Forum website, with a link to the company homepage.
- Acknowledgement at Forum opening and closing by the MC.
- Forum delegates list (name, job title, organisation) provided post-event (subject to permission from delegates).

Resilient Infrastructure: Ready for Today, Built for Tomorrow



COFFEE CART SPONSOR

\$1,950 + GST (1 AVAILABLE)

Sponsorship Package Inclusions:

- Recognition as the Coffee Cart Sponsor, including logo on all literature relating to the Forum.
- Signage on the coffee cart provided by IPWEA (sponsor to supply design).
- Opportunity to provide disposable branded coffee cups or keep cups (at sponsor's expense).
- Opportunity to display company signage next to the coffee cart (sponsor to provide one pull-up banner).
- Company logo featured on the Forum sponsors' banner in the plenary room.
- One (1) complimentary Forum registration. Additional registrations can be purchased at the Early Bird - Member Rate.
- Company logo featured on the Forum website, with a link to the company homepage.
- Acknowledgement at Forum opening and closing by the MC.
- Forum delegates list (name, job title, organisation) provided post-event (subject to permission from delegates).

LANYARD SPONSOR

\$1,650 + GST (1 AVAILABLE)

Sponsorship Package Inclusions:

- Recognition as the Lanyard Sponsor, including logo on all literature relating to the Forum.
- Sponsor to supply lanyards for the event (at own expense).
- Opportunity to display company signage in the exhibition hall (sponsor to provide one pull-up banner).
- Company logo featured on the Forum sponsors' banner in the plenary room.
- One (1) complimentary Forum registration. Additional registrations can be purchased at the Early Bird - Member Rate.
- Company logo featured on the Forum website, with a link to the company homepage.
- Acknowledgement at Forum opening and closing by the MC.
- Forum delegates list (name, job title, organisation) provided post-event (subject to permission from delegates).

SPONSORSHIP PACKAGES



APP SPONSOR

\$1,100 + GST (1 AVAILABLE)

Sponsorship Package Inclusions:

- Recognition as the App Sponsor, including logo on all literature relating to the Forum.
- Company logo displayed on the App banner and 2 posts featured on the app, throughout the event.
- Company logo featured on the Forum sponsors' banner in the plenary room.
- One (1) complimentary Forum registration. Additional registrations can be purchased at the Early Bird - Member Rate.
- Company logo featured on the Forum website, with a link to the company homepage.
- Acknowledgement at Forum opening and closing by the MC.
- Forum delegates list (name, job title, organisation) provided post-event (subject to permission from delegates).

BRONZE SPONSOR

\$925 + GST (LIMITED AVAILABILITY)

Sponsorship Package Inclusions:

- Recognition as a Bronze Sponsor, including logo on all literature relating to the Forum.
- Digital banner ad featured in IPWEA NZ e-newsletter in the lead up to the event.
- Opportunity to display company signage in the exhibition hall (sponsor to provide one pull-up banner).
- Company logo featured on the Forum sponsors' banner in the plenary room.
- One (1) complimentary Forum registration. Additional registrations can be purchased at the Early Bird - Member Rate.
- Company logo featured on the Forum website, with a link to the company homepage.
- Acknowledgement at Forum opening and closing by the MC.
- Forum delegates list (name, job title, organisation) provided post-event (subject to permission from delegates).

Resilient Infrastructure: Ready for Today, Built for Tomorrow



INVITATION TO SPONSOR

We hope that you will join us in supporting the industry's leading Excellence Awards for Public Works Engineers. The 2027 IPWEA New Zealand Excellence Awards Gala Dinner will be held after the Public Works Forum at the Hilton Auckland. This event will showcase the best projects from across the country over the past year.

This prestigious event, which is expected to attract over 150 attendees, is not only expected to be a celebration of the best of the public works industry, but also an invaluable opportunity to network with some of the industry's most important and influential people.

Sponsoring the IPWEA New Zealand Excellence Awards Gala Dinner:

- Presents a valuable opportunity to gain exposure to an interested, relevant, and influential audience within the public works and engineering sector.
- Provides your organisation with an excellent opportunity to be showcased directly to key decision-makers, industry professionals and government officials, and a networking opportunity to connect with attendees.
- Is a highly valuable investment for businesses seeking to elevate their presence within the public works and engineering sector.
- Offers a multitude of benefits that can positively impact a company's visibility, reputation, and growth within the field.



EXCELLENCE AWARDS SPONSORSHIP PACKAGES



EXCELLENCE AWARDS PRINCIPAL SPONSOR \$7,000 + GST (1 AVAILABLE)

Sponsorship Package Inclusions:

- Recognition as the Principal Sponsor, including logo on all literature relating to the Excellence Awards.
- Opportunity to display company signage in the dinner room (sponsor to provide one pull-up banner).
- Company spokesperson to deliver a five (5) minute address at the start of the Excellence Awards.
- Sponsorship of one Award Category of your choice with two (2) minute audio-visual video during the award presentation.
- Opportunity to present the sponsored award (optional).
- Company logo featured on the Excellence Awards sponsors' banner in the dinner room.
- Three (3) complimentary registrations to attend the Excellence Awards. Additional tickets can be purchased at the discounted Member Rate.
- Company logo featured on the Excellence Award website, with a link to the company homepage.
- Acknowledgement as the Excellence Awards Principal Sponsor by the MC.
- Excellence Awards attendees list (name, job title, organisation) provided post-event (subject to permission from attendees).
- Discounted Forum Silver Sponsorship available for organisations sponsoring both events. Discuss this opportunity further with Steve Mooney (steve.mooney@ipwea.org).



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EXCELLENCE AWARDS CATEGORY SPONSOR

\$2,250 + GST (11 AVAILABLE)

Sponsorship Package Inclusions:

- Sponsor to select award (first-in policy applies):

Best Public Works Project Under \$2.0m

Best Public Works Project Between \$2.0m - \$5.0m

Best Public Works Project Over \$5.0m

Excellence in Asset Management

Excellence in Environment & Sustainability

Excellence in Project Innovation

Excellence in Road Safety

Excellence in Water Project

Excellence in Green Infrastructure

Excellence in Diversity & Inclusion

Young IPWEA Emerging Leader

- Recognition as an Award Category Sponsor, including logo on all literature relating to the Excellence Awards.
- Opportunity to present the sponsored award (optional).
- Company spokesperson to deliver a two (2) minute address or two (2) minute audio-visual video during the award category presentation.
- Company logo featured on the Excellence Awards sponsors' banner in the dinner room.
- Two (2) complimentary registrations to attend the Excellence Awards. Additional tickets can be purchased at the discounted Member Rate.
- Company logo featured on the Excellence Awards website, with a link to the company homepage.
- Acknowledgement as an Excellence Awards Category Sponsor by the MC.
- Excellence Awards attendees list (name, job title, organisation) provided post-event (subject to permission from attendees).
- Discounted Forum Silver Sponsorship available for organisations sponsoring both events. Discuss this opportunity further with Steve Mooney (steve.mooney@ipwea.org).



CONTACT US

It's now even easier to sign up to become either a Forum or Excellence Awards Sponsor. Simply click Book Now and select your sponsorship package, submit your details including your logo and company bio, and we'll contact you to confirm your place.

Steve Mooney

Country Head IPWEA Aotearoa | New Zealand

steve.mooney@ipwea.org

+64 274443526

BOOK NOW



CONFIRMATION & ACCEPTANCE

Submission of your form will assume acceptance of the following Terms & Conditions:

1. All invoices are payable within the terms specified on the tax invoice. Sponsorship, advertising and exhibition entitlements will not be confirmed until full payment is received.
2. Payments not received within 30 days of the invoice (unless otherwise agreed in writing) may affect participation in the Event. All outstanding amounts, including registrations and additional fees, must be paid in full prior to the Event. The Organiser reserves the right to refuse entry to any Participant or representative with unpaid accounts.
3. All prices quoted in the Sponsorship Prospectus are exclusive of Goods and Services Tax (GST).
4. The Organiser reserves the right, at its sole discretion, to accept or decline any application without providing a reason.
5. The Organiser will use reasonable endeavours to allocate participation preferences. If a selected option is unavailable, the Participant will be notified promptly and offered alternatives.
6. All cancellations must be submitted in writing. Fees are non-refundable unless the cancelled sponsorship or exhibition space is resold, at the Organiser's discretion. If resold, refunds will be applied as follows:
 - 75% refund if notice is given more than 90 days prior to the event
 - 50% refund if notice is given more than 60 days prior to the event
 - 25% refund if notice is given more than 31 days prior to the event
 - No refund if notice is given within 30 days of the event
7. For cancellations made more than 30 days prior to the Event, a credit (less a 25% cancellation fee) may, at the Organiser's discretion, be transferred to another IPWEA Australasia event within 18 months. Credits cannot be transferred a second time.
8. Participants must comply with all Event, Organiser, and venue terms, including any lease, licence, or safety requirements.
9. The Organiser reserves the right to terminate participation for non-compliance. In such cases, all monies paid will be forfeited and the Organiser will not be liable for any resulting loss or damage.
10. Inclusion in Event programs and promotional materials is subject to booking date, receipt of required materials, and production timelines. Failure to meet deadlines may result in forfeiture of entitlements without refund.



CONFIRMATION & ACCEPTANCE

11. All signage and promotional material must be submitted for prior written approval. The Organiser may reject or require modification of any non-compliant materials.

12. The Organiser reserves the right to amend the exhibition floor plan and opening hours in the interest of the Event. Participants will be notified of any changes as soon as practicable.

13. Participants must hold current public and product liability insurance. A valid Certificate of Currency must be provided on request. Failure to provide evidence of insurance may result in refusal of access to the exhibition area.

14. Participants must ensure that all structures, signage, and displays comply with venue regulations and workplace health and safety requirements. No display may encroach upon adjacent exhibit space or obstruct aisles or emergency exits.

15. Participants are liable for any damage caused to the venue, including walls, floors, ceilings, fixtures, or fittings. All associated repair or reinstatement costs will be charged to the Participant.

16. Participants indemnify and hold harmless the Organiser, Organising Committee, and venue from and against any actions, claims, proceedings, losses, damages, costs, or expenses arising from the Participant.

17. To the extent permitted by law, the Organiser is not liable for any indirect, consequential, special, incidental or economic loss, including loss of profits, revenue, goodwill, business opportunity or anticipated savings arising from participation in the Event.

18. The Organiser will take reasonable precautions to safeguard the Participant's exhibit space, entitlements and property but accepts no responsibility for loss, theft, damage, or destruction of any property, however caused. All property is brought to the Event at the sole risk of the Participant.

19. Participants must not assign, sublet, share, or on-sell sponsorship entitlements or exhibit space, nor display products, services, or materials not directly related to their approved participation, without the prior written consent of the Organiser.

20. If the Event is cancelled for reasons within the reasonable control of the Organiser, the Organiser may provide a refund of monies paid, less any reasonable costs already incurred in connection with the Event or transfer the Participant's booking to a future event.

Where cancellation occurs due to circumstances beyond the Organiser's reasonable control, including but not limited to acts of God, natural disasters, public health emergencies, government restrictions, industrial action, venue unavailability, or any other force majeure event, the Organiser shall not be liable for any consequential loss and may, at its discretion, transfer participation to a future event in lieu of a refund.

21. The Organiser reserves the right to change the venue, date, speakers or program details at any time. Participants will be notified of any changes that may materially impact their participation. If the Event is postponed, the Participant's booking will automatically transfer to the new date. If the Participant is unable to participate in the rescheduled Event, the Participant may be eligible for a refund.

22. If government restrictions prevent an in-person event, the Organiser may postpone, run a hybrid event, or hold a fully virtual event. Changes will be communicated promptly. No refunds will be issued, but the Organiser will work with Participants to achieve a fair outcome.

23. The Participant's aggregate liability under this agreement is limited to the amount paid to the Organiser, except where the Participant is directly responsible for tangible property or personal damage, in which case the Participant bears full liability.