Corporate Partnership Prospectus | FY27



Victoria

IPWEA

INSTITUTE OF PUBLIC WORKS
ENGINEERING AUSTRALASIA

Background

IPWEA Victoria (IPWEAV) is an independent state Division of the Institute of Public Works Engineering Australasia; a professional association with offices throughout Australia and in New Zealand. IPWEAV's Purpose is to enable better public works.

IPWEAV engages regularly with its 400+ members and 3000+ subscribers across the state's public works sector, most of whom work with Victorian local Councils. Our stakeholders are responsible for the design, documentation, construction, maintenance and management of community infrastructure across Roads, Traffic & Transport; Integrated Water Management; Waste & Resource Recovery; Public Open Space; Land Development; Works Management and Asset Management.

IPWEAV offers public works engineering professionals a range of education and connection opportunities including an annual state Conference, regular Pitchinars, regional Workshops, Forums, a fortnightly e-newsletter and a series of online training courses promoted into Victoria, Tasmania, South Australia, Western Australia and New Zealand.

Attendance at all events, functions and training sessions is incentivised with Continuing Professional Development (CPD) credits to support staff development and registration renewal for Victoria's Registered Professional Engineers (RPEV).

Introduction

IPWEAV invites partnerships with suppliers to Victoria's public works sector – especially local government – to foster connection between industry and engineering professionals.

Our three Corporate Partnership packages offer recognition, presence and engagement opportunities for civil contractors, consultants and product suppliers to promote their services directly to capital works and maintenance designers, specifiers and decision-makers:

- **Gold Partner** > providing opportunities for stakeholder **engagement**
- **Silver Partner** > providing opportunities for event **presence**
- **Bronze Partner** > providing opportunities for business **recognition**

Package benefits are listed on the following page and the package prices represent an average 40% saving on the aggregate benefit values.

Queries or alternative offers are welcome…please contact David Hallett.

Package Benefit Schedule

Benefit	Format	Bronze (Recognition) $5,000/yr	Silver (Presence) $12,000/yr	Gold (Engagement) $19,000/yr
Honorary IPWEAV Memberships		1	2	4
Partner logo & link on IPWEAV website		✓	✓	✓
IPWEAV logo & link on Partner website		✓	✓	✓
ViConnect Newsletter (20 editions/yr)	**Online**			
• Partner logo & link in newsletter		✓	✓	✓
• One 100-word profile/yr			✓	
• Two 100-word profiles/yr				✓
EOY Leadership Forum & Lunch	**Face-to-Face**			
• Recognition during event welcome		✓	✓	✓
• Two tickets to the event			✓	
• Four tickets to the event				✓
Regional Public Works Workshops (4/yr)	**Face-to-Face**			
• Partner logo & link in event program and recognition during event welcome		✓	✓	✓
• One ticket/Workshop			✓	
• Two tickets/Workshop and 5-minute speaking opportunity at each Workshop				✓
Pitchinars (10/yr)	**Online**			
• Recognition during event welcome		✓	✓	✓
• One 60-minute Pitchinar presentation			✓	
• Two 60-minute Pitchinar presentations				✓
Conference	**Face-to-Face**			
• Program recognition & one event ticket including Welcome Reception and Awards Dinner		✓	✓	✓
• One exhibition booth (incl. 2 extra tickets), one 5-minute Focus Session presentation and 5% discount on event partnerships (see PWC Partnership Prospectus)			✓	
• Two exhibition booths (incl. 4 extra tickets), one 5-minute Focus Session presentation and 10% discount on event partnerships (see PWC Partnership Prospectus)				✓
Short Courses: 8/yr to Vic/Tas/SA/WA/NZ	**Online**			
• Recognition on IPWEAV course web-page		✓	✓	✓
• One enrolment in one selected Foundations course			✓	✓
• Four 5-minute presentations at all four sessions of one selected Foundations course				✓
Annual Report	**Virtual**			
• Recognition in Annual Report		✓	✓	✓

**Package prices exclude GST*