

INFORMS  
Transportation Science & Logistics #9031  
For the Twelve Months Ending December 31, 2013

AUDITED RETAINED EARNINGS STATEMENT

|                                    |                   |
|------------------------------------|-------------------|
| <b>R/E Beginning Balance</b>       | <b>12,381.50</b>  |
| <b>Meeting Surplus (Deficit)</b>   | <b>3,207.88</b>   |
| <b>Net Revenue</b>                 | <b>\$9,170.00</b> |
| <b>Net Expense</b>                 | <b>(6,108.08)</b> |
|                                    | =====             |
| <b>R/E Ending Balance</b>          | <b>18,651.30</b>  |
| <b>Deferred Dues Revenue</b>       | <b>8,005.00</b>   |
| <b>Deferred Contra Dual Mbrshp</b> | <b>(962.00)</b>   |
| <b>Total Deferred Revenue</b>      | <b>7,043.00</b>   |
| <b>Deferred-Meeting Revenue</b>    | <b>0.00</b>       |

INFORMS  
 Transportation Science & Logistics #9031  
 For the Twelve Months Ending December 31, 2013

**Profit & Loss Summaries**

**REVENUE AND EXPENSE SUMMARIES** 2013 AUDITED      2012 AUDITED

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REVENUE:

|   |                    |                   |
|---|--------------------|-------------------|
| <b>Dues Revenue</b>                         | <b>\$10,660.00</b> | <b>\$8,960.00</b> |
| <b>Dues - Contra Dual Mbrshp</b>            | <b>(1,490.00)</b>  | <b>(1,225.00)</b> |
| <hr style="border-top: 1px dashed black;"/> |                    |                   |
| TOTAL REVENUE                               | 9,170.00           | 7,735.00          |
| <hr style="border-top: 3px double black;"/> |                    |                   |

EXPENSE :

Newsletter Expense

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|   |              |              |
|---|--------------|--------------|
| Balloting Expense                           |              |              |
| <b>Labor - Administration</b>               | <b>18.69</b> | <b>34.74</b> |
| <b>Miscellaneous Expense</b>                | <b>15.00</b> |              |
| <hr style="border-top: 1px dashed black;"/> |              |              |
| <b>Subtotal Balloting Expense</b>           | <b>33.69</b> | <b>34.74</b> |

|   |                 |                 |
|---|-----------------|-----------------|
| National Meeting Expense                    |                 |                 |
| <b>Food &amp; Beverage</b>                  | <b>3,215.28</b> | <b>3,994.26</b> |
| <hr style="border-top: 1px dashed black;"/> |                 |                 |
| <b>Subtotal National Meeting Expense</b>    | <b>3,215.28</b> | <b>3,994.26</b> |

Local Meeting Expense

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Marketing & Promotion Expense

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DVD & Journals

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|   |               |               |
|---|---------------|---------------|
| Membership Expense                          |               |               |
| <b>Bank/Credit Card Fees</b>                | <b>316.57</b> | <b>197.33</b> |
| <b>Postage</b>                              |               | <b>10.00</b>  |
| <hr style="border-top: 1px dashed black;"/> |               |               |
| <b>Subtotal Membership Expense</b>          | <b>316.57</b> | <b>207.33</b> |

|  |                 |                 |
|--|-----------------|-----------------|
| Award Expense                            |                 |                 |
| <b>Awards - Cash</b>                     | <b>2,050.00</b> | <b>1,300.00</b> |
| <b>Awards - Plaques</b>                  | <b>480.00</b>   | <b>315.00</b>   |
| <b>Labor - Administration (Billable)</b> | <b>12.54</b>    | <b>154.60</b>   |
| <b>Misc/General Expense</b>              |                 |                 |
| <b>Postage</b>                           |                 |                 |

**Supplies**

|                               |                 |                 |
|-------------------------------|-----------------|-----------------|
| <b>Subtotal Award Expense</b> | <b>2,542.54</b> | <b>1,769.60</b> |
| <br>                          |                 |                 |
| TOTAL EXPENSE                 | 6,108.08        | 6,005.93        |
| <br>                          |                 |                 |
| NET GAIN/LOSS                 | 3,061.92        | 1,729.07        |
| <br>                          |                 |                 |
| Deferred Dues Revenue         | 8,005.00        | 5,680.00        |
| Deferred Contra Dual Mbrshp   | (962.00)        | (785.00)        |
| Total Deferred Revenue        | 7,043.00        | 4,895.00        |

2011 AUDITED

**\$9,770.00**  
**(1,480.00)**

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8,290.00  
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**148.80**  
**30.00**

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**178.80**

**3,888.55**

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**3,888.55**

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**173.31**

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**173.31**

**2,050.00**  
**315.00**  
**160.32**  
**507.61**  
**5.00**

2.25

-----  
**3,040.18**

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7,280.84  
=====

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1,009.16  
=====

5,440.00  
(675.00)  
4,765.00

INFORMS  
 Transportation Science & Logistics #4415  
 For the Twelve Months Ending December 31, 2013

Profit & Loss Summaries 2013  
 REVENUE AND EXPENSE SUMMARIES

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REVENUE

|              |            |
|--------------|------------|
| Registration | \$9,725.00 |
| Sponsorships | 5,000.00   |

|                      |                  |
|----------------------|------------------|
| <b>TOTAL REVENUE</b> | <b>14,725.00</b> |
|                      | =====            |

EXPENSE

**Organizing Committee**

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**Workshop**

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**Meetings Management**

|                                  |          |
|----------------------------------|----------|
| Meetings Management - RI (Labor) | 4,527.46 |
|----------------------------------|----------|

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|                                  |                 |
|----------------------------------|-----------------|
| <b>Total Meetings Management</b> | <b>4,527.46</b> |
|----------------------------------|-----------------|

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**Registration**

|                       |        |
|-----------------------|--------|
| Badges/Packets        | 139.75 |
| Bank/Credit Card Fees | 267.83 |
| Postage               | 84.20  |

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|                           |               |
|---------------------------|---------------|
| <b>Total Registration</b> | <b>491.78</b> |
|---------------------------|---------------|

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**Program**

*Poster Sessions*  
*Other Program*

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**Marketing**

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**Arrangements**

**Web Page**

**Food & Beverage**

|                                 |          |
|---------------------------------|----------|
| Food & Beverage - Coffee Breaks | (500.25) |
| Food & Beverage                 | 3,361.25 |
| Food & Beverage - Lunch         | 1,337.33 |
| Reception - Welcome             | 203.00   |

**Exhibits**

**Other On-Site**

|                        |          |
|------------------------|----------|
| A/V                    | 1,736.55 |
| Facility Room - Rental | 360.00   |

**E-mail Center**

**Finance**

|                           |                 |
|---------------------------|-----------------|
| <b>Total Arrangements</b> | <b>6,497.88</b> |
|---------------------------|-----------------|

|                               |                  |
|-------------------------------|------------------|
| <b>TOTAL MEETING EXPENSES</b> | <b>11,517.12</b> |
|-------------------------------|------------------|

|                              |                 |
|------------------------------|-----------------|
| <b>NET MEETING GAIN/LOSS</b> | <b>3,207.88</b> |
|------------------------------|-----------------|