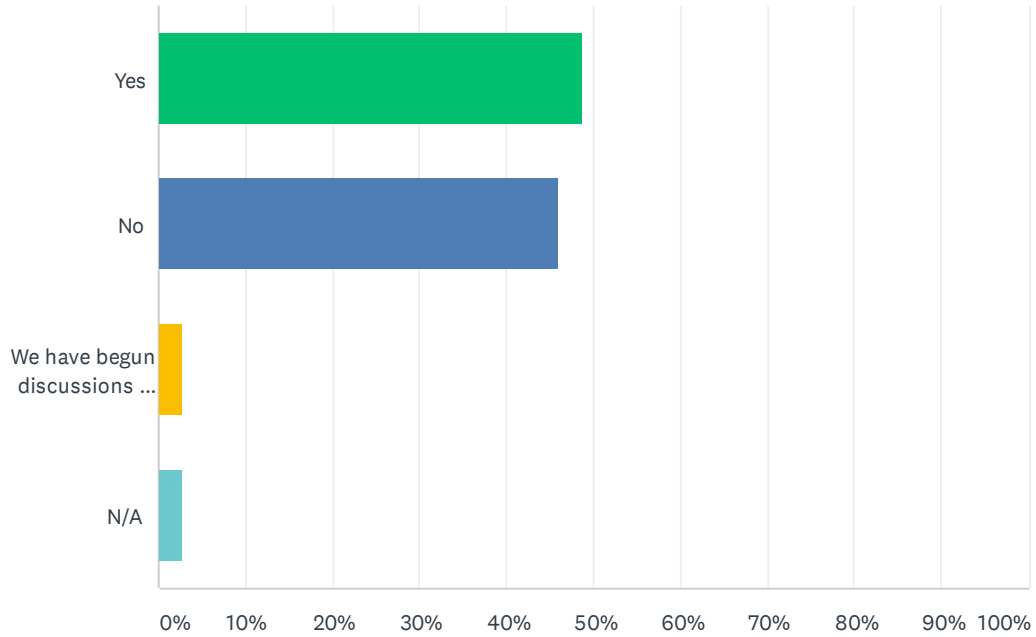


Q1 Does your organization use a tool for data discovery?

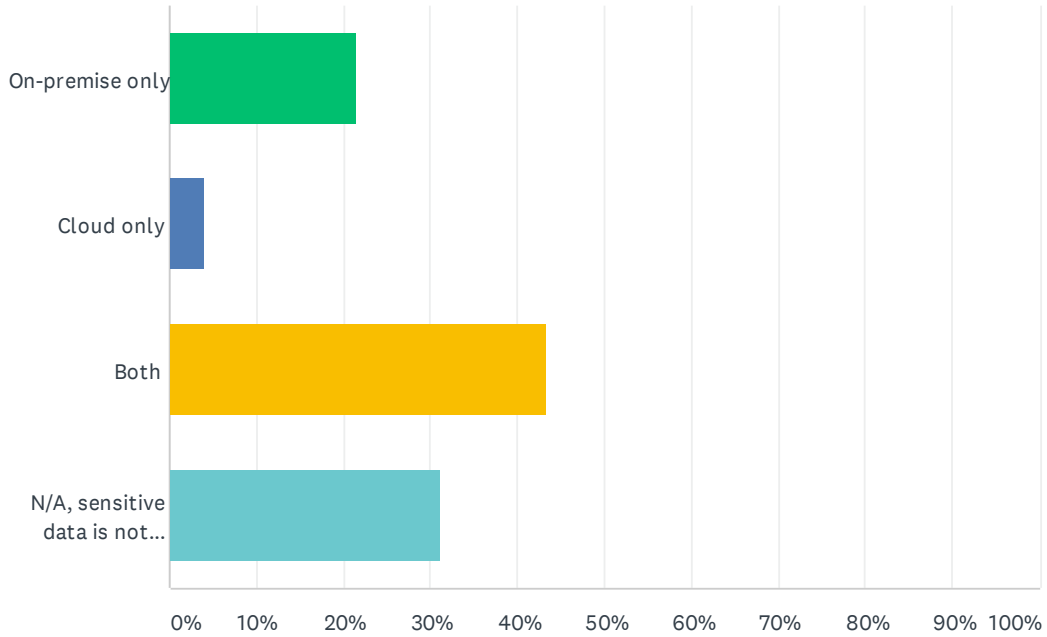
Answered: 74 Skipped: 0



ANSWER CHOICES	RESPONSES	
Yes	48.65%	36
No	45.95%	34
We have begun discussions as a result of COVID-19/Work from Home	2.70%	2
N/A	2.70%	2
TOTAL		74

Q2 Is sensitive data classified on-premise and in the cloud?

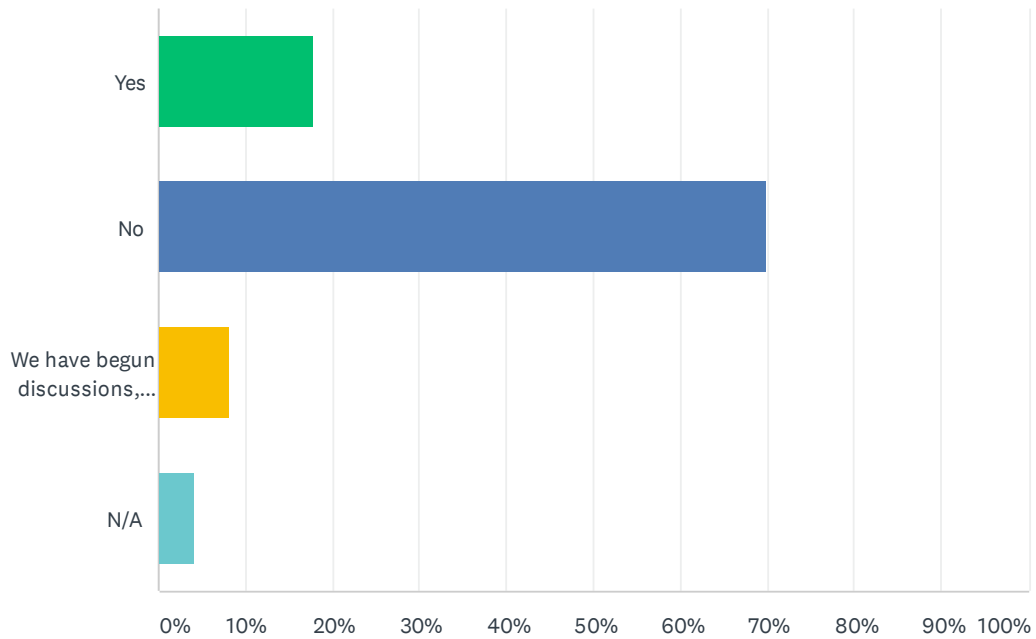
Answered: 74 Skipped: 0



ANSWER CHOICES	RESPONSES	
On-premise only	21.62%	16
Cloud only	4.05%	3
Both	43.24%	32
N/A, sensitive data is not classified	31.08%	23
TOTAL		74

Q3 Does your organization use a tool for classification for unstructured data?

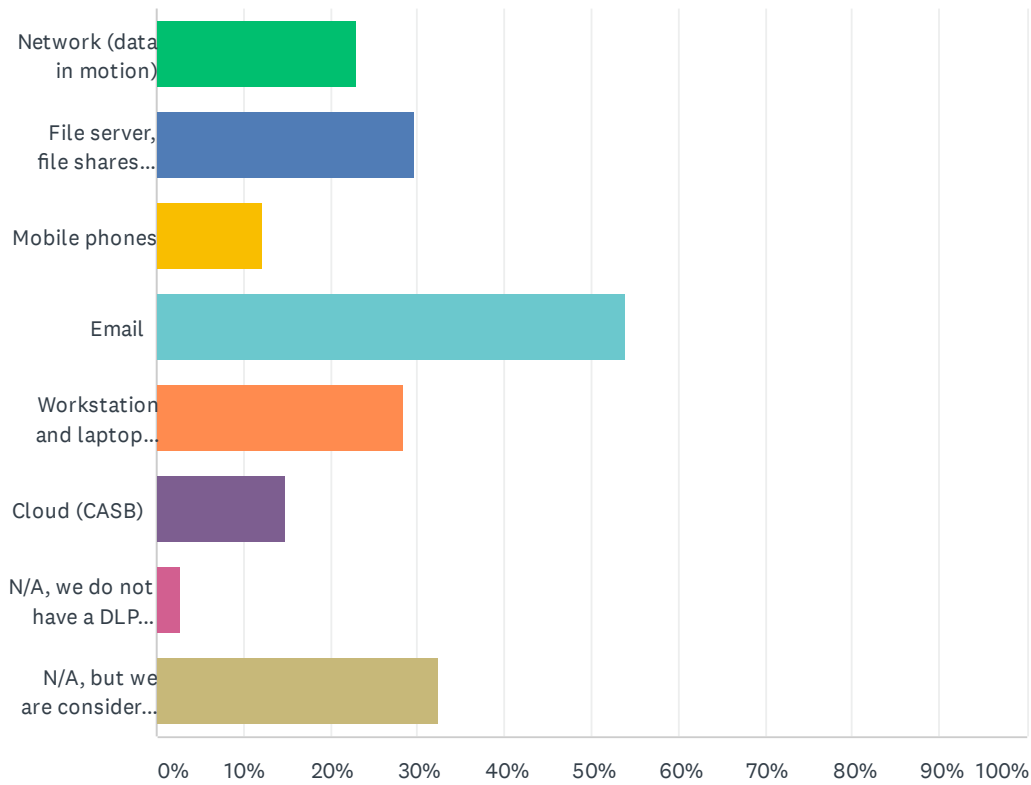
Answered: 73 Skipped: 1



ANSWER CHOICES	RESPONSES	
Yes	17.81%	13
No	69.86%	51
We have begun discussions, as a result of COVID-19/Work from Home	8.22%	6
N/A	4.11%	3
TOTAL		73

Q4 Which of the following location(s) is a data loss prevention tool deployed (select all that apply):

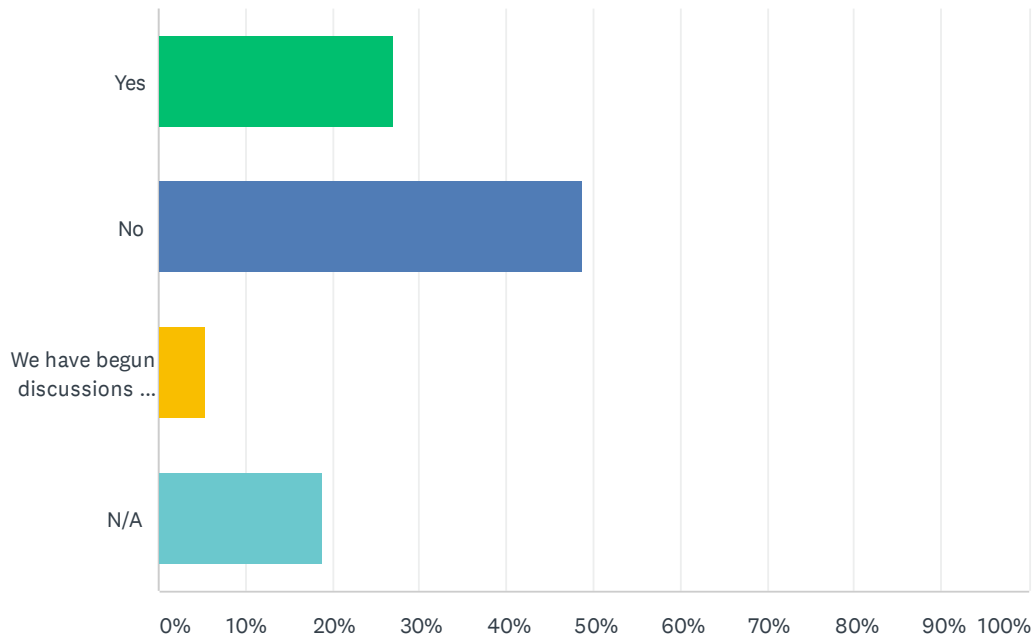
Answered: 74 Skipped: 0



ANSWER CHOICES	RESPONSES	
Network (data in motion)	22.97%	17
File server, file shares etc. (data at rest)	29.73%	22
Mobile phones	12.16%	9
Email	54.05%	40
Workstation and laptop (data at endpoints)	28.38%	21
Cloud (CASB)	14.86%	11
N/A, we do not have a DLP solution and are not planning to	2.70%	2
N/A, but we are considering a DLP solution	32.43%	24
Total Respondents: 74		

Q5 Does your organization currently use agents with your Data Loss prevention tools?

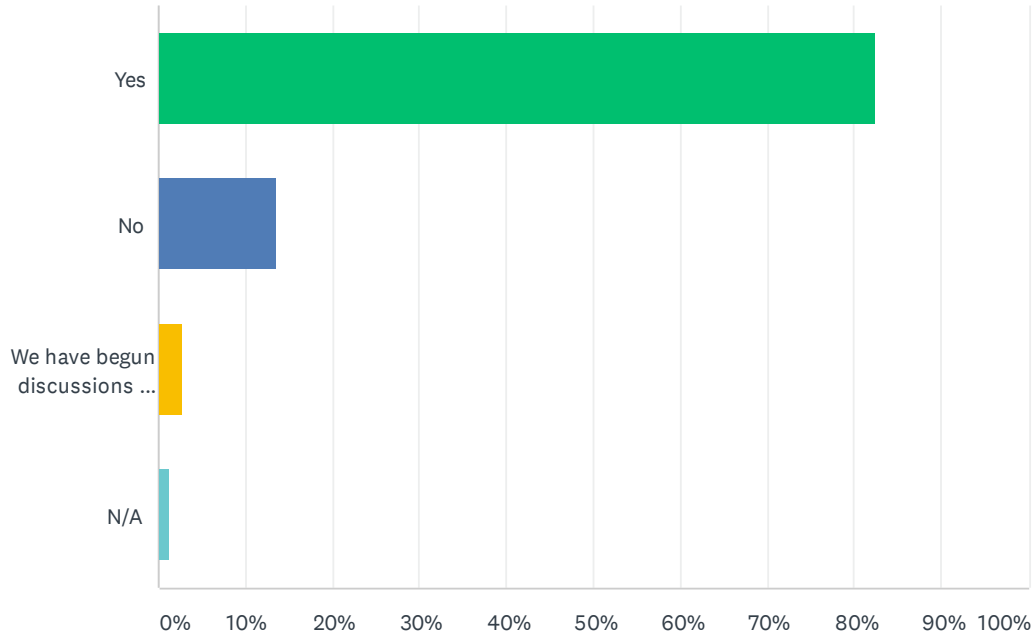
Answered: 74 Skipped: 0



ANSWER CHOICES	RESPONSES	
Yes	27.03%	20
No	48.65%	36
We have begun discussions as a result of COVID-19/Work from Home.	5.41%	4
N/A	18.92%	14
TOTAL		74

Q6 Does your organization use application/website URL filtering to block non-business related websites? (i.e. webmail, instant messaging, cloud storage)

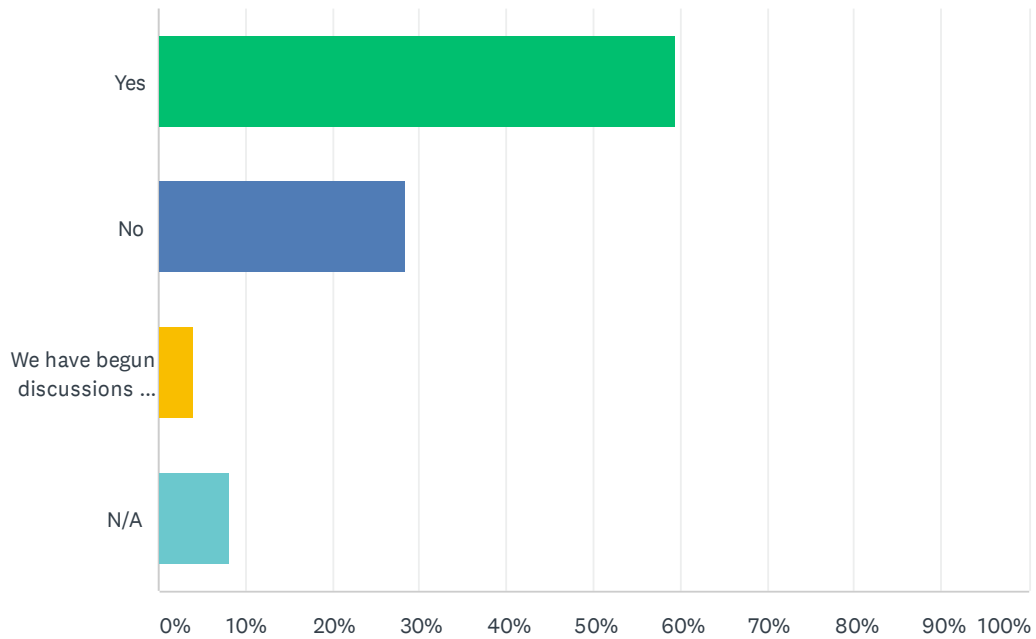
Answered: 74 Skipped: 0



ANSWER CHOICES	RESPONSES	
Yes	82.43%	61
No	13.51%	10
We have begun discussions as a result of COVID-19/Work from Home.	2.70%	2
N/A	1.35%	1
TOTAL		74

Q7 Does your application and website URL filtering apply outside of your network (i.e. VPN, Virtual desktop solution)?

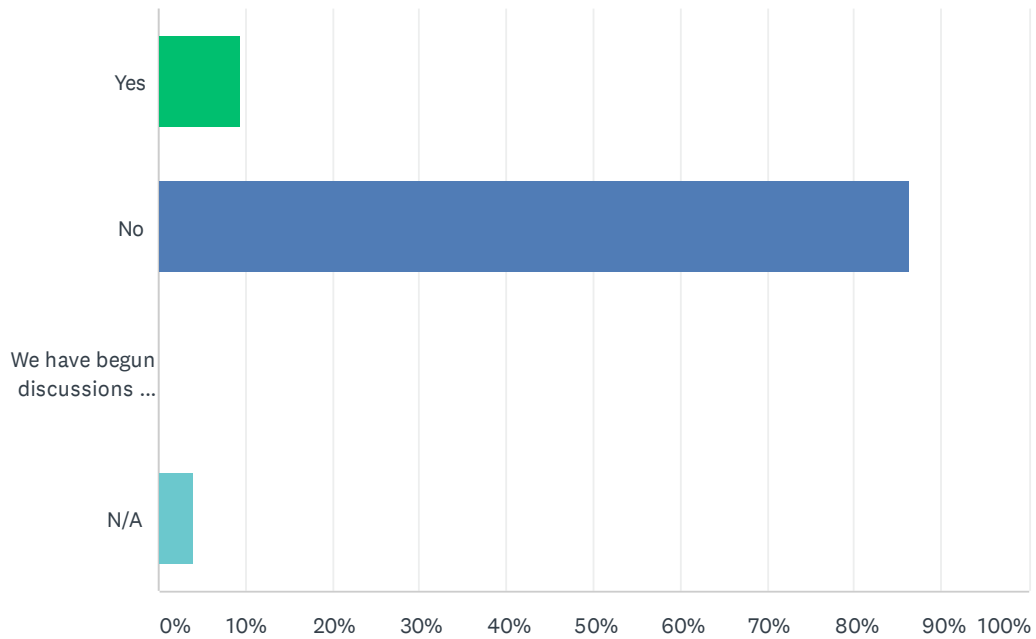
Answered: 74 Skipped: 0



ANSWER CHOICES	RESPONSES	
Yes	59.46%	44
No	28.38%	21
We have begun discussions as a result of COVID-19/Work from Home	4.05%	3
N/A	8.11%	6
TOTAL		74

Q8 Are non-organization assets allowed to access organization resources directly? (i.e. this does not include virtual desktops or VPN).

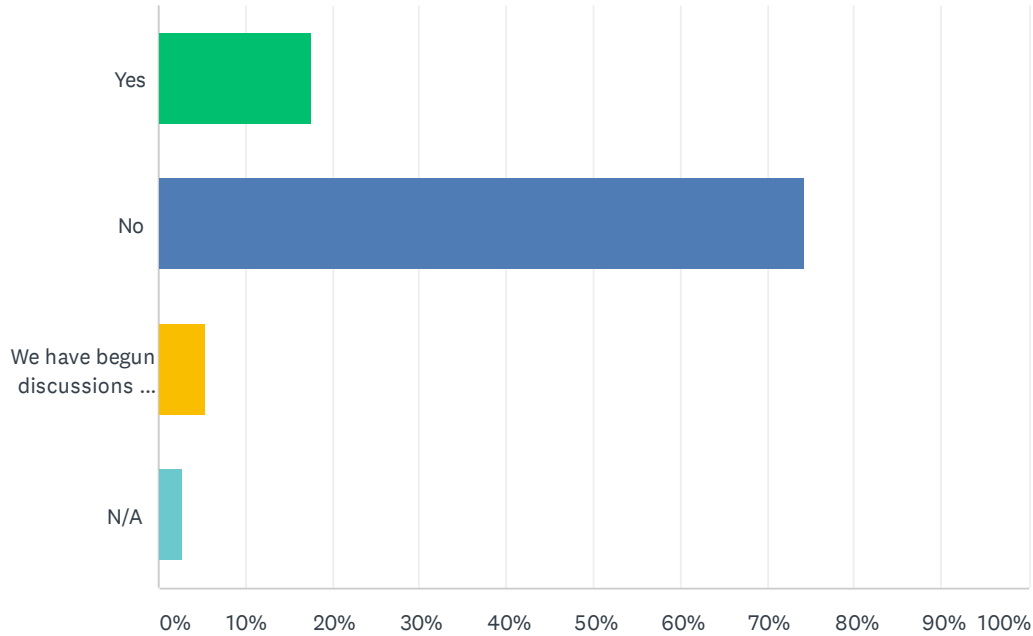
Answered: 74 Skipped: 0



ANSWER CHOICES	RESPONSES	
Yes	9.46%	7
No	86.49%	64
We have begun discussions as a result of COVID-19/Work from Home	0.00%	0
N/A	4.05%	3
TOTAL		74

Q9 Are technical controls applied to prevent saving locally on organization owned laptops? (i.e. a GPO which blocks saving documents to desktop in at least one department)

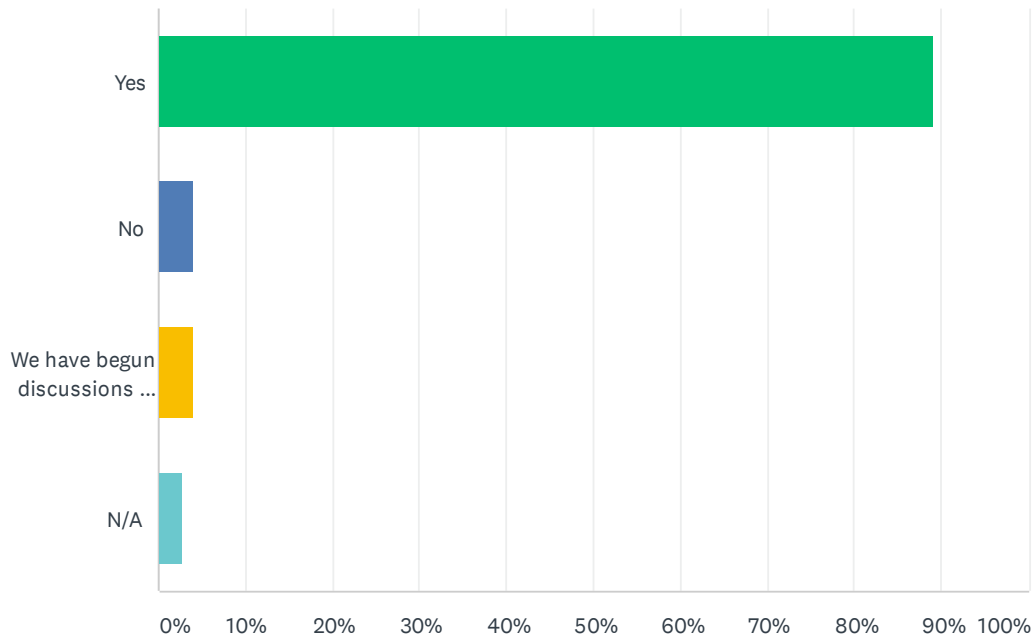
Answered: 74 Skipped: 0



ANSWER CHOICES	RESPONSES	
Yes	17.57%	13
No	74.32%	55
We have begun discussions as a result of COVID-19/Work from Home	5.41%	4
N/A	2.70%	2
TOTAL		74

Q10 Do you allow users to print from home either using VPN or a virtual desktop?

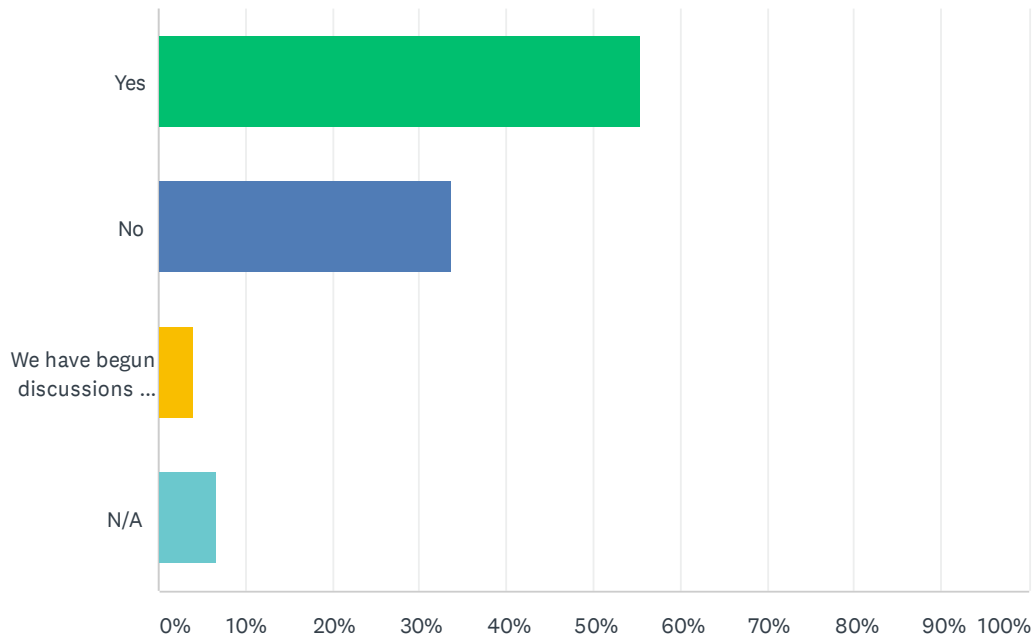
Answered: 74 Skipped: 0



ANSWER CHOICES	RESPONSES	
Yes	89.19%	66
No	4.05%	3
We have begun discussions as a result of COVID-19/Work from Home	4.05%	3
N/A	2.70%	2
TOTAL		74

Q11 Do you allow copy/paste or to save documents from a virtual desktop to the local desktop?

Answered: 74 Skipped: 0



ANSWER CHOICES	RESPONSES	
Yes	55.41%	41
No	33.78%	25
We have begun discussions as a result of COVID-19/Work from Home	4.05%	3
N/A	6.76%	5
TOTAL		74