

From Overwhelmed to In Control: Purchase Equipment with Confidence

Presented by:

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365 VALLEY VIEW SCHOOL DISTRICT

22 Schools
15,500 Students
18 On-site Prep Kitchens
140 VVSD Nutrition Services team members

CEP: NSLP, NSB
10 FFVP grants
CACFP: Supper, SFSP and EC

Annual Budget: \$10M
Annual Equipment Budget: \$300-500K



Objectives

Define the Need for New Equipment

Importance of Stakeholder Input

Continuing Education for Equipment

Procurement Pathway

VVSD NS Resource Share

Q&A

Reason for New Kitchen Equipment?

Outdated or Non-Repairable

Menu Innovation or Operational Gaps

Efficiency Gains

Kitchen Equipment Stakeholder Input

Kitchen Managers

Facilities Team

Building Principal

BOE



Equipment Education

Direct Reps: Know details of their products

Peer Districts & Colleagues

Distributors/Dealers

Carry multiple brands and help with pros/cons

**Don't Overthink It!
Think of how your procure food.**

Kitchen Consultants

Professional Associations

Webinars, guidance, conventions, networking

Be Sure to Separate Education from Purchase

Procurement Pathway

<\$35K = 3 quotes
***Local threshold**
may be lower.
i.e. VVSD <\$25K



>\$35K = Annual RFP
or GPO purchase
Group Purchasing
Organization (GPO)

***Ask your**
Business Manager if
your district is already
a member of a
GPO.

***Must meet all**
Federal procurement
guidelines.

VVSD Resources

Cap Outlay Inventory & Purchase Tracking

[Manager "Wish List"](#)

[3 Year Cap Outlay Plan](#)

[Procurement Checklist](#)

		<i>Independence - Opened in 76</i>	Make	Model #	Serial #	Purchased From	Purchase Date	Purchase Price	Warranty Info/Notes:
IND	FIL	Water treatment system	Claris	CWT06				included	
IND	C	Cabinet, insulated	CresCor	H138WS1834D	FBC-J289010-4	Edward Don	Jun-12	\$4,608.27	
IND	SL	Slicer-kitchen	Hobert	EDGE-13-11	EN-1076760		Mar-81	\$1,137.00	
IND	C	<i>Cabinet, insulated-Kitchen</i>	CresCor	H135SUA11	DCE3000691814-012		May-24		
IND	MW	Microwave-SS-kitchen	Solvwave	180MW10000SS	161100528		May-14		
IND		Microwave Shelf (18x24)	Royal	MS1824					
IND	MC	Milk cool- Powers Equip Co (dist owned) del. 5/11/23		780HC	A231037				
IND	MC	2400 Powers Equipment (dist owned) delivered 9/24/21		780HC	B212595				
IND	MC	<i>Milk Cooler (dist owned) (Received 10-2022) by Door 3 (Cafe)</i>		tmc-58-S-SS-HC	10453423				
IND	C	CABINET, INSULATED-KITCHEN	CRESCOR	H135SUA11	DCE-J000691814-011		May-24		
IND	O	OVEN, CONVECTION-TOP	GARLAND	MASTER 200	2407100100398		Dec-24		warranty parts thru 7/25/26, labor thru 7/25/26
IND	O	OVEN, CONVECTION-BOTTOM	GARLAND	MASTER 200	2407100100400		Dec-24		
IND	O	OVEN CONVECTION-BOTTOM (UNDER STEAMER)	GARLAND	MASTER 200	2407100100402		Dec-24		
IND	F	Freezer, 2 door (in cafeteria)	Continental	2F-SS	15211290	Edward Don	Jun-12	\$4,565.91	
IND	R	Refrigerator, s/s, 1 dr (kitchen)	McCall	7-7020TH	M722788		Mar-97	\$2,247.43	
IND	F	Freezer, 3 door-s/s hall	Continental	3F	14454140	Rongo	Aug-04	\$4,070.00	
IND	F	Freezer, silver, 3 dr (kitchen)	McCall	7070F	M722682 (next to the door)		Nov-97	\$3,831.00	
IND	F	<i>FREEZER, s/s, 3-Door, Hallway +</i>	True Freezer	T-72F	8627604		2022		
IND	R	<i>Refrigerator, 2-Door S/S (Cafeteria)</i>	Continental	2R-SS	15258603				
IND	WC	Cold Well 27 3/4 X22	Atlas	RM2	88045 06 M		Apr-07	\$2,755.00	
IND	WHO	Hot Wells 3	Duke	E3SR27	CCKA76				
IND	C	Cabinet, insulated-Kitchen	CresCor	H138WS1834C	ABA-J222854-758	Schwans	Apr-10	N/C Points	
IND	O	Oven, Convection - top	Blodgett	Mark V Double	052804PA057T		Aug-04	\$4,019.00	
IND	O	Oven, Convection - bottom	Blodgett	Mark V Double	052804PA058B		Aug-04	\$4,019.00	
IND	R	Refrigerator-s/s 2-dr-kitchen	Continental	2R	144C2782	Fox River	Mar-05	\$2,495.00	

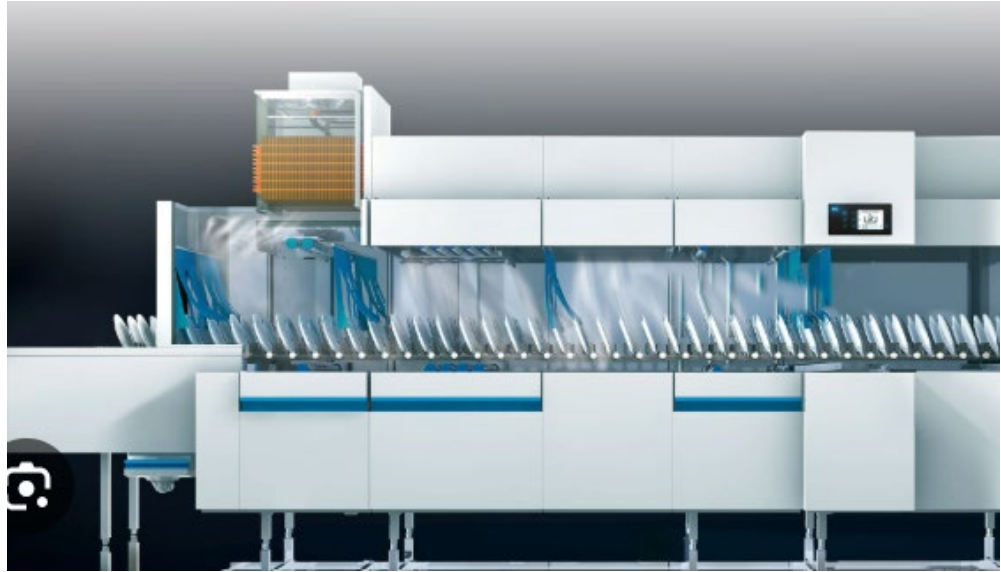
Case Study #1:

A double stack convection oven at one of your middle schools has been deemed no longer repairable by your internal/external maintenance team.



Case Study #2:

The dish machine at your high school is over 25 years old and is continuously being repaired.



Case Study #3:

Your elementary school kitchen has exclusively reach in refrigerators with nowhere to place a walk in unit as you're in the garden level.

The enrollment of this school has doubled in the past 10 years but seating capacity remains the same.

Participation went up another 20% with CEP and there is nowhere to place more equipment nor cafe tables.



Top 5 Tips for Purchasing Equipment

1. Start early!
2. Know your thresholds
3. Document everything!
4. Lean on ISBE and check out ISBE Procurement website
5. Learn more about GPOs



Emeril Lagasse:

“In cooking, as in life, you don’t have to be perfect, you just have to try.”



Thanks for
your Time!

