

Getting the Most out of your Entitlement Dollars

Presented by: Kevin Harris, M.S. Ed., SNS

Director of Food Service McHenry School District 15



When I think of Entitlement Dollars.





K-12 school districts receives a federal commodity dollars allotment each year to offset the cost of the school district's meal programs.

The dollars are calculated on the previous year's meals reimbursement rate, currently at .3425 for NSLP (per lunch rate of .2350 Plus the 12% Provision dollars for the NSLP)

Example:

329,443 total lunches served F, R & P (2018-19) x .3625 (2019-20 rate)

= entitlement allotment of \$119,423.05 for (2020-21) school year

Contract Summary for School Year 2021

Beginning PAL: \$119,423.0500 YTD Bonus Allocated: \$4,573.7980

YTD PAL Allocated: \$30,361.9690

Bonus Processing: \$0.0000

PAL Processing Deductions: \$16,991,6597 Total Bonus: \$4,573,7980

DOD Fresh Fruits & Vegetables: \$55,000.0000

Total PAL Deductions:\$102,353.6287PAL Allocated for Current Month only:\$6,287.0791Remaining PAL:\$17,069.4213Bonus Allocated for Current Month only:\$0.0000

Remaining PAL Requested: \$27,382.2842 Total PAL Deductions + Total Bonus Deductions: \$106,927.4267



How to spend/utilize your allotted entitlement dollars?

There are three sources to utilize your entitlement dollars.

- 1. DOD Fresh Fruit & Vegetables Participation
- 2. Diversion to Processing
 - a. K12 Foodservice
 - b. ProcessorLink
- 3. USDA Foods delivered (Brown Box)

https://www.isbe.net/nutrition

Nutrition

- · Child and Adult Care Food Program
- Food Distribution
- Resources, Webinars and Workshops
- School Nutrition Programs
- · Summer Food Service Program

RESOURCES

- Child Nutrition Data Analytics and Mapping Tools
- Child Nutrition Program Food Safety Information
- Civil Rights
- Contracts/Procurement for School-Based Child Nutrition Programs
- Eligibility, Income and Reimbursement Information
- · Farm to Child Nutrition Programs
- Instructions for Online Applications and Reports
- Program Legislation, Regulations and Policies
- School Health Issues
- USDA Policy Memos

NUTRITION

Welcome to the Nutrition Programs Division. This division supports and promotes the overall wellbeing of children. Healthy meals and healthy habits are essential for readiness to learn and success in the classroom and beyond.

Programs administered by the division include the National School Lunch Program, School Breakfast Program, Child and Adult Care Food Program, Summer Food Service Program, Fresh Fruit and Vegetable Program, and the Special Milk Program.

Log in to IWAS

What's New?

- · School Nutrition Programs: March issue of The Outlook
- Summer Food Service Program Handbook 2019
- CACFP: February/March issue of Mealtime Minutes \(\begin{align*} \left\)
- · School Nutrition Programs Orientation training in Springfield
- · School Nutrition Programs: SY 2019-20 Fresh Fruit and Vegetable Program applications
- SAVE THE DATES: School Nutrition Programs Back to School Conference, July 23-24 (Pre-conference sessions July 22)
- Summer Food Service Program Public Notice
- Summer Food Service Program Current Sponsor Webinar Set for April 18 🖴
- · Summer Food Service Program: New Sponsor Trainings
- · School Nutrition Programs: FY 2019 Free and Reduced-Price Meal Eligibility Data
- · School Nutrition Programs: Nominate Your School Nutrition Champion
- · Local Wellness Policy template and other resources
- A Guide to Smart Snacks in School for SY 2018-19



CHILD & ADULT CARE FOOD PROGRAM

- Child Care Institutions
- · Family Day Care Homes



FOOD DISTRIBUTION PROGRAM



RESOURCES, WEBINARS & WORKSHOPS

Civil Rights

? > Nutrition > Food Distribution



Food Distribution

RESOURCES

- Food Safety
- · School Nutrition Programs
- · Summer Food Service Program
- USDA FDP Fact Sheets
- USDA Foods Processing
- USDA Policy Memos

NUTRITION

FOOD DISTRIBUTION

The Nutrition Division is responsible for the administration of the federally funded Food Distribution Program, providing approximately \$60,000,000 worth of USDA Foods to Illinois schools annually.





ProcessorLink™

ProcessorLink



http://webapps.isbe.net/USDAFoods/LoginForm.aspx



| Please provid | de your Login ID and Password |
|---------------|-------------------------------|
| Login ID: | |
| Password: | |
| | |
| | Login |

Click here if you forgot password?

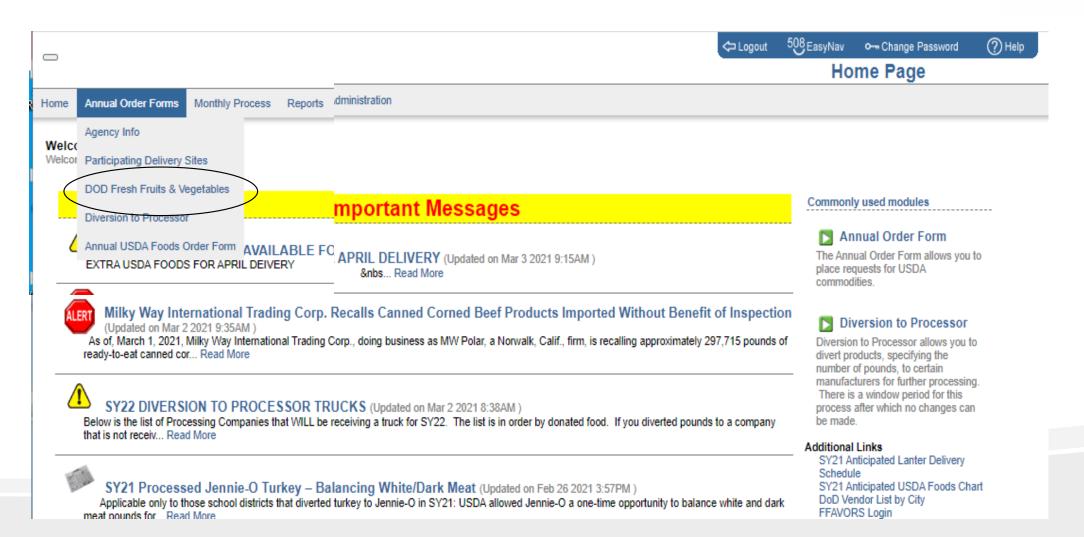
Links
USDA Food and Nutrition Service





Illinois Commodity System







Step 1 DOD Fresh Fruit & Vegetables Participation

| Agency Year Account Summary 2022 - SCHOOL (A) | | |
|---|---|----------------|
| Agency Name: MCHENRY C C SCHOOL DIST 15 | Beginning PAL Balance: | \$112,967.7500 |
| Agreement Nbr: | | |
| Contract Nbr: | DOD Fresh Allotment: | \$55,000.0000 |
| County: MCHENRY (063) | Diversion to Processing: | \$20,825.2950 |
| Representative: | Available for USDA Foods Requests: | \$37,142.4550 |
| Phone Nbr: | Value of USDA Foods Requested: (can exceed available by up to 35%): | \$40,196.2070 |
| | | |
| | USDA Foods Received YTD: | \$0.0000 |
| | Remaining PAL Balance YTD: | \$37,142,4550 |

DOD Fresh Fruits & Vegetables Information

DOD Fresh is a program offered by the Department of Defense in partnership with the United States Department of Agriculture's Food Distribution Program. ISBE facilitates participation. DOD Fresh offers fresh fruits and vegetables, and is available to all Food Distribution Program participates. Participation is optional. Participants may allot up to 100% of the beginning PAL balance. The minimum allotment is \$150.

Orders for DOD Fresh are placed in FFAVORS, a data system maintained by the Department of Defense. If this will be your first time participating in DOD Fresh, we will contact you to establish a FFAVORS account. Orders are placed one week prior to delivery.

Click yes to participate. Click no if you choose not to participate. If you click yes, enter the dollar amount you wish to allot to DOD Fresh. This step is now complete. Please proceed to the next step.





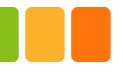
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AHANCOCK 2/25/2021 3:34:42 PM

* - Required Field

Search

Save



How Much Should I put into DOD?

You Have 42 weeks of school
You average \$1,000 per week Fresh F & V
42 X \$1,000 = \$42,000 Total to The DOD

Right?

NO!







School Breaks...

Thanksgiving, Winter Break, Spring Break and other multi day breaks

End deliveries of DOD Middle of April



FREE FOR ALL





What is the Free for all?

The state will announce the last date to use up all of the DOD commodities that have been requested. This is usually mid April

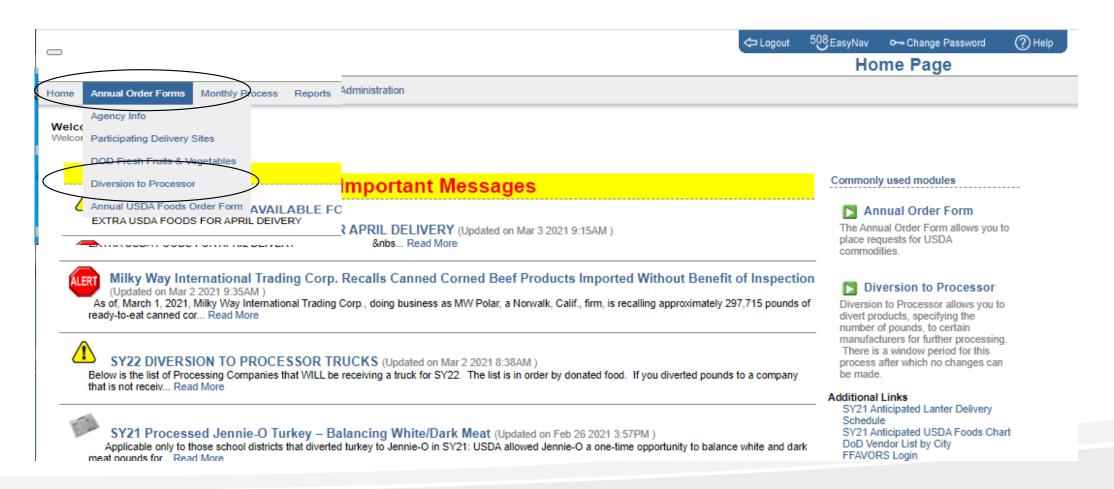
All of the unused funds are put into one account that anyone cane use until the money is used up. This usually opens late April or early May, depending on the funds that are available.

This account becomes first come first serve until the funds are used up.

I plan on approximately 30 weeks 30 X \$1,500 = \$45,000 to DOD

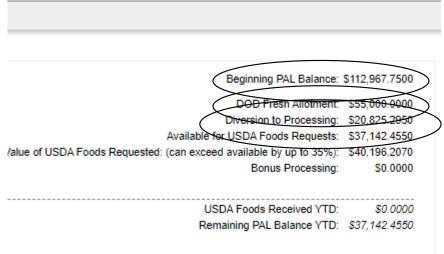


Step 2 Diverting foods to Processing

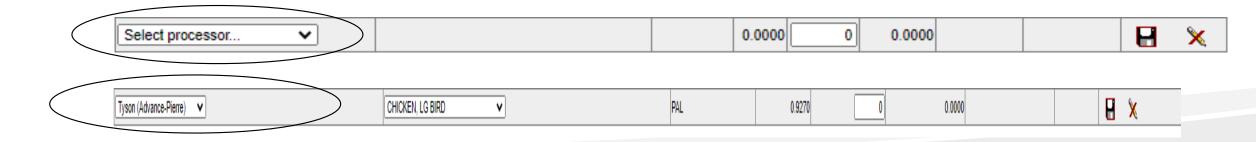


Step 2 Diverting foods to Processing

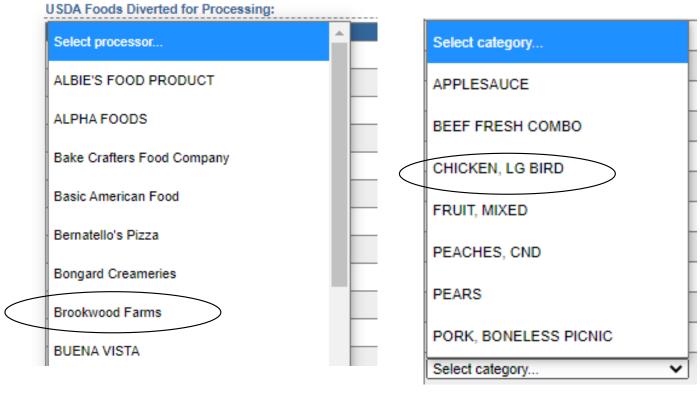
Diversion to Processor (Detail)







Step 2 Diverting foods to Processing



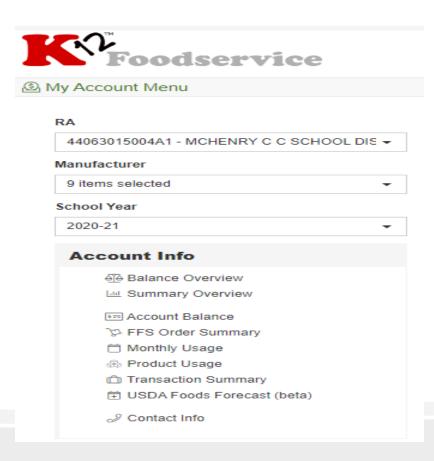


| 1,5001 (50000 0) | oracoc, mose process | | 1.0000 | 1,011 | 0,010.0100 |
|------------------|---------------------------|-----|--------|-------|------------|
| Tyson Foods | CHICKEN, LG BIRD [100103] | PAL | 0.9970 | 6,500 | 6,480.5000 |
| | | Ì | | | |



Diversion to Processing websites

K₁₂ Foodservice



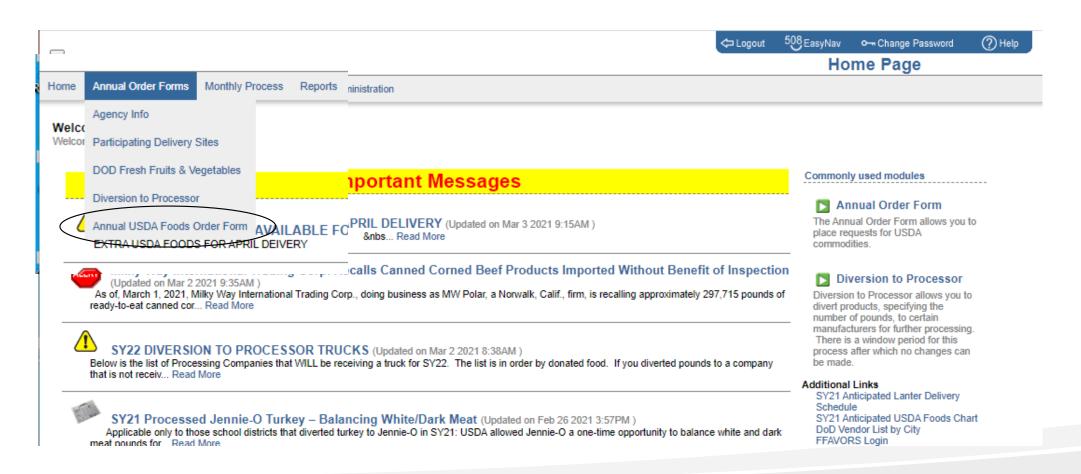
ProcessorLink



Donated Food Bank Summary

Current par: 29%

| Manufacturer | Commodity | Material Nbr | Balance (%) | Balance (lbs) |
|--------------------------------|------------------------|-----------------|----------------|------------------|
| Cargill Kitchen Solutions | Whole Eggs Bulk | 100047 | 100' | 157.93 |
| J.R. Simplot Company | Potatoes, Bulk | 100506 | 100' | 357.20 |
| Land O'Lakes | Cheese Barrel 500 | 110242 | 0% | 6.16 |
| McCain Foods USA, Inc. | Potatoes, Bulk | 100506 | 46% | 2,603.20 |
| National Food Group | Apples – Bulk | 110149 | 94% | 6,651.06 |
| Rich Products Corporation | Flour Bread Bulk | 100912 | 0% | 0.00 |
| S.A. Piazza & Associates | Mozzarella Unfrz | 110244 | 81% | 978.90 |
| Schwan's Food Service, Inc. | Tomato Paste Bulk 2 | 100332 | 0% | 0.00 |
| | Bhw Bulk Unbl | 100418 | 100' | 932.00 |
| | Mozzarella Unfrz | 110244 | 100' | 1,121.00 |
| Tasty Brands | Cheese Barrel 500 | 110242 | 0% | 0.00 |
| Yangs 5th Taste | Chicken Legs Chill | 100113 D | 0% | 0.00 |



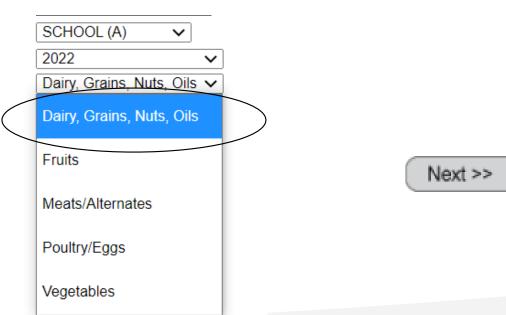


Annual Order Form

The Annual Order Form allows you to place requests for USDA Foods. The system will default to the PAL order form. Once on the PAL order form, click on the "Bonus" tab to access the Bonus order form for that product category. Select the desired program year and product category, then click the "Next" button to continue

- * Program:
- * Program Year:

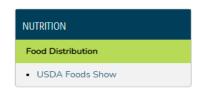
Product Category:



| | Code | USDA Foods Name | PAL/ Bonds | Accepted | Requested | | | | Requested Value | Pack Size | Storage Type | |
|---------------|------------|--------------------------------------|---------------|-------------|-----------|-----|-----|-----------|--------------------|-------------------------|-----------------|----------|
| $\overline{}$ | 111100 | CEREAL, OAT CIRCLES, BOWLS | PAL | ~ | | 100 | 100 | \$15.4338 | \$1,543.3800 | 6 # CASE | Dry | Q |
| | 100036 | CHEESE, BLND, AM/SKIM YELLOW SLC | X | ✓ | | 25 | 25 | \$48.2940 | \$1,207.3500 | 6/5# LOAVES | Cooler | Q |
| | 100012 | CHEESE, CHEDDAR R/F SHRED YELLOW | PAL | ~ | | 20 | 20 | \$55.4010 | \$1,108.0200 | 6/5# BAGS | Cooler | Q |
| | 111110 | CHEESE, CHEDDAR, YELLOW, SLICED | PAL | ~ | | 10 | 10 | \$31.1916 | \$311.9160 | 12 # CASE | Cooler | Q |
| | 100034 | CHEESE, MOZZ LT SHRED FRZ | PAL | | | 0 | 0 | \$55.4010 | \$0.0000 | 30# BOX | Freezer | Q |
| | 110396 | CHEESE, MOZZ, STRING, 1 OZ STICKS | PAL | ~ | | 50 | 50 | \$53.1090 | \$2,655.4500 | 360/1 oz sticks | Cooler | Q |
| | 111220 | CHEESE, PEPPER JACK, SHRED | PAL | | | 0 | 0 | \$46.3140 | \$0.0000 | 4/5 LB BAGS | Cooler | Q |
| | 110501 | MACARONI, WHOLE GRAIN-RICH BLEND | PAL | | | 0 | 0 | \$10.8880 | \$0.0000 | 20# Carton | Dry | Q |
| | 100439 | OIL, VEGETABLE | PAL | | | 0 | 0 | \$22.2314 | \$0.0000 | 6/1 GAL BTL | Dry | Q |
| | 100396 | PEANUT BUTTER, SMOOTH | PAL | | | 0 | 0 | \$33.7830 | \$0.0000 | 6/5# CANS | Dry | Q |
| & | 110854 | PEANUT BUTTER, INDIVIDUAL PORTION | PAL | ~ | | 25 | 25 | \$64.5598 | \$1,613.9950 | 120/1.1 OZ unit | Dry | Q |
| | 110393 | PANCAKES, WHOLE GRAIN FRZ | PAL | | | 0 | 0 | \$12.0452 | \$0.0000 | 12# CARTON | Freezer | Q |
| | 110520 | PENNE, WHOLE GRAIN-RICH BLEND | PAL | | | 0 | 0 | \$10.2800 | \$0.0000 | 20# Carton | Dry | Q |
| | 110504 | ROTINI, WHOLE GRAIN-RICH BLEND | PAL | | | 0 | 0 | \$10.7580 | \$0.0000 | 20# Carton | Dry | Q |
| | 110506 | SPAGHETTI, WHOLE GRAIN-RICH BLEND | PAL | | | 0 | 0 | \$8.0960 | \$0.0000 | 20# Carton | Dry | Q |
| | 100500 | RICE, BROWN, LONG GR, PARBOILED | PAL | | | 0 | 0 | \$44.1264 | \$0.0000 | 24/2# BAGS | Cooler | Q |
| | 100935 | SUNFLOWER SEED BUTTER | PAL | | | 0 | 0 | \$56.9730 | \$0.0000 | 6/5# CANS | Dry | Q |
| | 110394 | TORTILLA, WHOLE GRAIN FRZ | PAL | | | 0 | 0 | \$21.2139 | \$0.0000 | 288 1.5 oz TORTILLAS | Freezer | Q |
| 3 | - Newly Of | fered USDA Foods × - Inactive 🥄 | - View USD | A Foods Det | ails | | | | | | | |

What's Coming & When?

> Nutrition > Food Distribution



RESOURCES

- Food Safety
- · School Nutrition Programs
- Summer Food Service Program
- . USDA FDP Information Sheets
- USDA Foods Processing
- USDA Infographics
- · USDA Policy Memos

NUTRITION FOOD DISTRIBUTION

The Nutrition Department is responsible for the administration of the federally funded Food Distribution Program, providing approximately \$60,000,000 worth of USDA Foods to Illinois schools annually.





Illinois Commodity System (ICS)



Fresh Fruits and Vegetables Order Receipt System (FFAVORS)



K12 Foodservice









Illinois State Board of Education Nutrition Food Distribution Program

| FOOD DISCHBUCTOR FLOGRAM |
|-----------------------------------|
| SY21 ANTICIPATED USDA FOODS CHART |

| FRUITS CND/DRY | Aug | Sept | Oct | Nov | Dec | Jan | Feb | Mar | Apr |
|---|---------------|------|-----|-----|-----|-----|-----|-----|-----|
| Apple Slices (100206) | X | | X | X | | X | | X | |
| Applesauce (110541) | X | X | X | X | X | X | X | X | Х |
| Applesauce Cups (110361) | X | Х | X | X | Х | X | X | Х | Х |
| Apricots Diced (100216) | $\overline{}$ | | | | Х | X | | | |
| Cranberries, Dried 1.16oz (110723) | | X | | | X | | | X | |
| Mixed Fruit Cnd(100212) | X | Х | X | X | Х | X | X | Х | |
| Peaches Cling Diced (100220) | X | X | X | X | X | X | X | X | |
| Peaches Cling Sliced (100219) | | | | | | X | X | X | |
| Pears Diced (100225) | X | X | X | X | X | X | X | X | |
| Pears Sliced (100224) | | | | | X | X | X | X | Х |
| Raisins (100293) | | | X | | X | | | | |
| FRUITS FROZEN | Aug | Sept | Oct | Nov | Dec | Jan | Feb | Mar | Apr |
| Apricot Cups (100261) | | | | | | X | | | |
| Apricots Sliced (100259) | | | | | | | | | |
| Blueberries Highbush (110624 or 110623) | | X | | | | X | | X | |
| Mixed Berries Frz (110859 | | X | X | X | | X | X | X | X |
| OJ Singles, Cups(110651) | X | X | X | X | X | X | X | X | X |
| OJ Singles, Cartons(100277) | | | XB | XB | | | | | |
| Peaches Diced Cups (100241) | | X | X | X | X | X | X | X | X |
| Peaches Freestone Slc (100239) | | | | | | | X | | |
| Strawberry Cups (100256) | | | X | X | | X | | X | X |
| Strawberries IQF Whole (100253 or 110846) | | | | | X | X | | X | |
| Strawberries Sliced (100254) | | | | | | | X | | |
| VECETABLES CND/DRY | Aug | Sept | Oct | Nov | Dec | Jan | Feb | Mar | Apr |
| Doong Block Turtle (4002E0) | V | | | | | · · | | | • |



Paginning BAL Palance: \$442,067,7500

Beginning PAL Balance: \$112,967.7500

DOD Fresh Allotment: \$55,000.0000

Diversion to Processing: \$20,825.2950

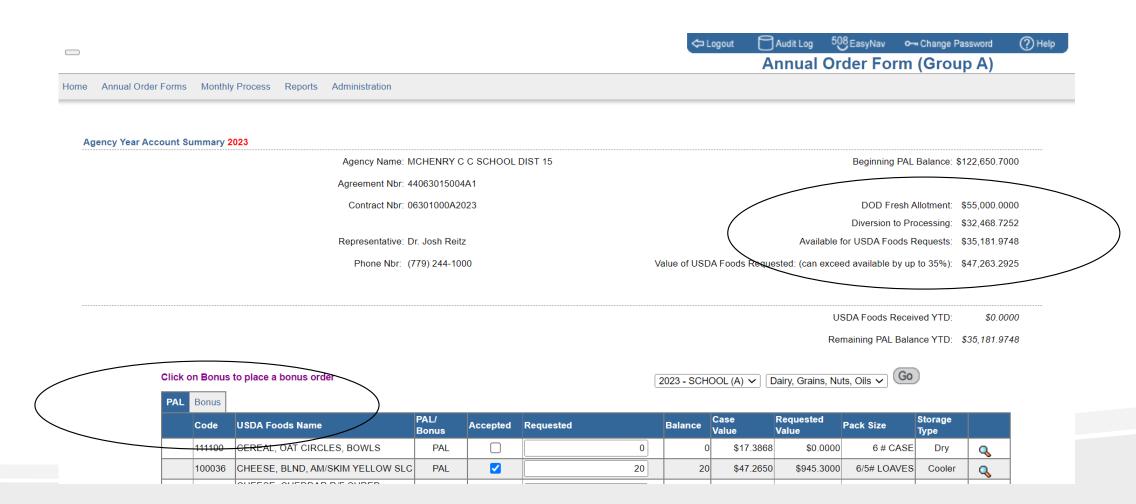
Available for USDA Foods Requests: \$37,142,4550

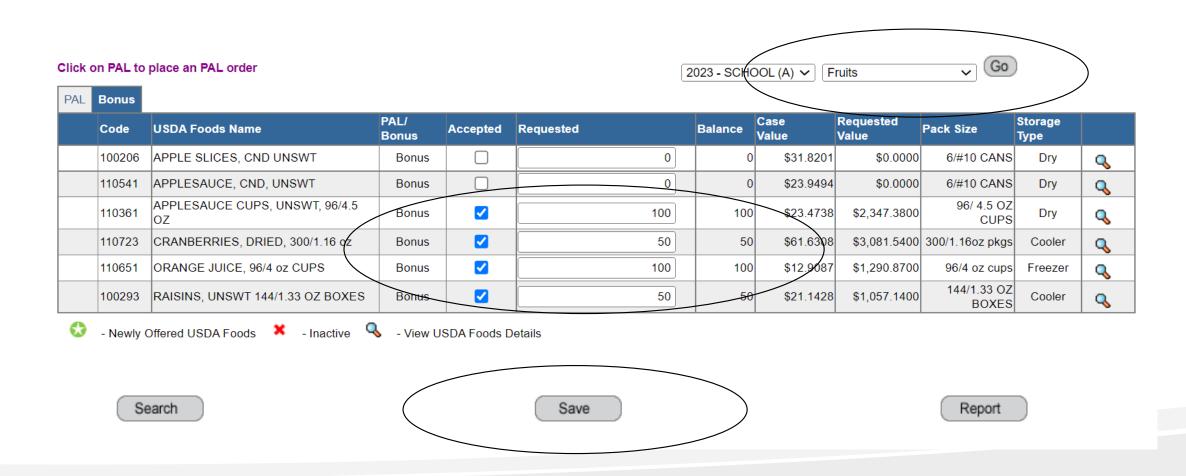
Value of USDA Foods Requested: (can exceed available by up to 35%): \$40,196.2070

USDA Foods Received YTD: \$0.0000

Remaining PAL Balance YTD: \$37,142.4550









My commodity usage over the last few years

Year I Started



| 4 | А | В | С | D | E | F | G | Н |
|----|-----------------------|----------------|--------------|--------------|--------------|--------------|---------------|---------------|
| 1 | | 2022-23 | 2021-22 | 2020-21 | 2019-20 | 2018-19 | 2017-18 | 2016-17 |
| 2 | Beginning PAL | \$122,650.70 | \$145,663.84 | \$119,423.05 | \$114,855.95 | \$111,645.41 | \$114,239.65 | \$124,926.59 |
| 3 | Processer Link | | \$16,246.53 | \$5,694.12 | \$18,804.27 | \$13,050.45 | \$9,963.27 | \$14,413.82 |
| 4 | K-12 Foodservice | | \$18,814.87 | \$9,244.81 | \$18,025.97 | \$16,115.83 | \$8,801.15 | \$682.15 |
| 5 | Total Processed foods | \$0.00 | \$35,061.40 | \$14,938.93 | \$36,830.24 | \$29,166.28 | \$18,764.42 | \$15,095.97 |
| 6 | DOD foods | | \$103,629.37 | \$68,663.52 | \$64,089.36 | \$47,059.49 | \$43,915.01 | \$50,418.53 |
| 7 | Brown Box | | \$77,793.75 | \$41,755.37 | \$36,002.54 | \$39,208.69 | \$38,218.79 | \$47,218.03 |
| 8 | Total Commodity \$'s | \$0.00 | \$216,484.52 | \$125,357.82 | \$136,922.14 | \$115,434.46 | \$100,898.22 | \$112,732.53 |
| 9 | | (\$122,650.70) | \$70,820.68 | \$5,934.77 | \$22,066.19 | \$3,789.05 | (\$13,341.43) | (\$12,194.06) |
| 10 | As of: | 0% | 149% | 105% | 119% | 103% | 88% | 90% |
| 11 | 6/7/2022 | | | | | | | |





Questions?



Kevin Harris, M.S. Ed, SNS Director of Food Services McHenry School District 15 Kharris@d15.org