## Manage Your Credit Card Program and Boost Your Rebate!

## Introductions

Nicole Stuckert - Speaker

- Assistant Superintendent for Business Services/CSBO, Sycamore CUSD 427



Anthony Ruelli - Speaker - CSBO, CUSD 201



Holly Wallace - Speaker

- Senior Manager of Member Programs, IASBO



## **Session Overview**

- Growth of Credit Cards
- Growth of Rebates
- Credit Card Benefits
- Developing Procedure
- Day to Day Management



# WHY WOULD I WANT TO USE CREDIT CARDS IN MY DISTRICT!



## **Credit Cards can create efficiencies**

- Cut Down on paper pushing
- Cut down on paper produced
- One check for the month

Less Bank Statement reconciliation



## What are the Experts Saying?

"The average cost of processing a purchase order manually is between \$75 - \$200."

"Automating procurement reduces that cost to between \$10 - \$40... The Return-On-Investment (ROI) is amazing." Deloitte Consulting

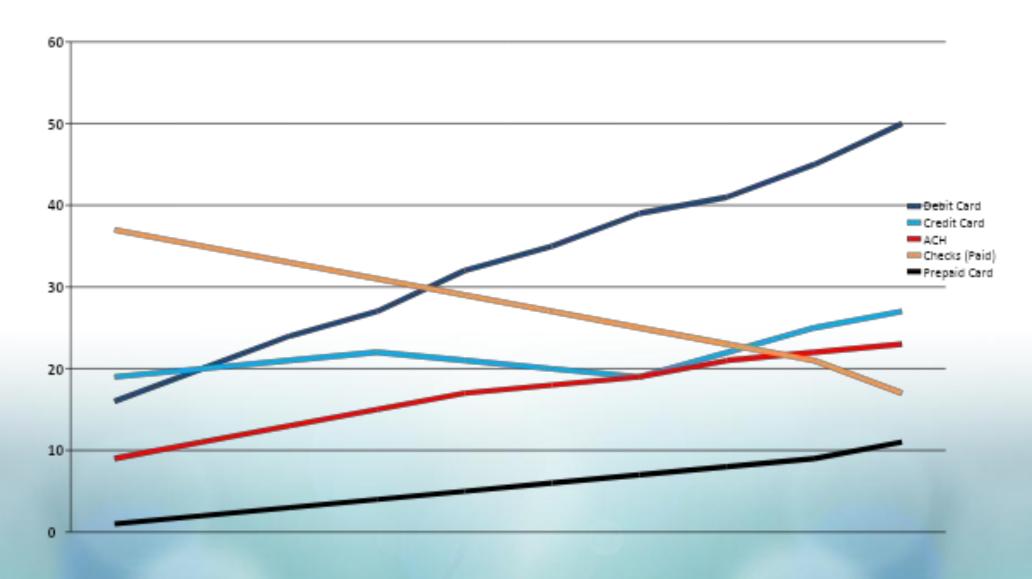
Accenture US Bank Fifth/Third Bank American Express



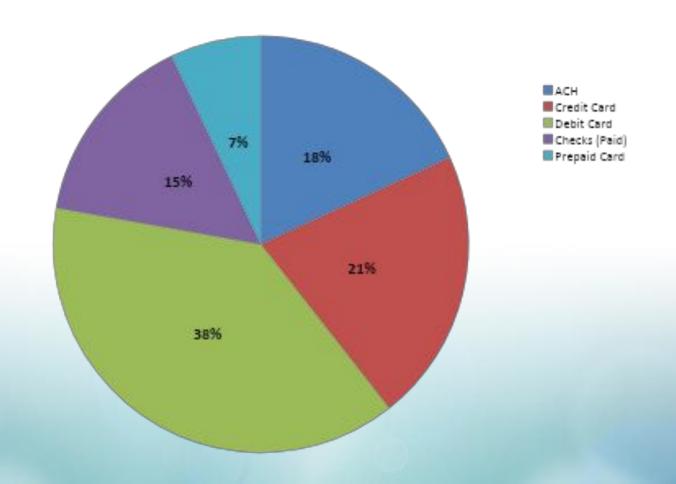
# Credit Cards can also benefit Suppliers



## How has Credit Card use grown?



## How are Non-Cash Payments distributed?



## IL ASBO p-Card Program Rebate Growth



2014: Illinois has 317 Districts Rebate = \$1,050,025.25

2022: Illinois has 400 Districts Rebate = \$2,267,465.66

Overall: 762 Districts Rebate:

\$7,175,885.48

SO....

- Credit Card Use is rising
- Rebate growth is occurring

HOW DO WE MANAGE GROWTH



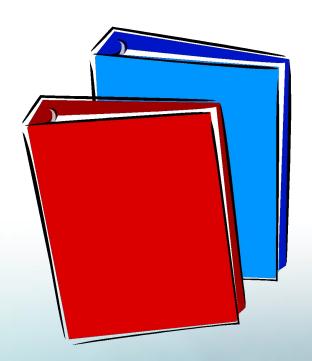


And BOOST REBATE?



#### **Developing Policy and Procedure**

- Policies and procedures for use
- Policies and procedures for MISuse
- Parts can be individualized
- Samples of paperwork
- Tutorials



## **Obtaining A P-Card**

- Supervisor recommendation
  - Limit
- Understanding through discussion
  - Training
  - What constitutes a legitimate purpos
- Signing agreement
- Explanation of receipts
  - Description





## **Ideas for Growing Your Program**

#### **Analyze your spending habits**

Look at your check registry

#### Get cards into the people who are doing the spending

- Secretaries
- Buildings and Grounds/Maintenance
- High School Departments

#### Look at your big purchases

- Energy
- Transportation
- Food
- Books
- Technology

**Manage Your Program** 





## Sycamore Community Unit School District 427

•Student Enrollment: 3,650

•Full-Time Staff Members:

•Operating Budget: \$55,000,000





#### P-Card Program

- Utilizing P-Card Program for 18 years
- •90 card holders
- Average \$1,300,000 in p-card purchases/year
- •Obtained rebate of \$18,839 in FY22





#### Day to Day Management

- Purchases
  - P-Card Use Agreement
  - Request for Temporary Increase of P-Card Limit
- •Internal Controls
- Statement Reconciliation
  - P-Card Usage Form





**CUSD 201** 

Student Enrollment: 1,200

•Full-Time Staff Members: 238

•Operating Budget: \$40,000,000





#### **CUSD 201**

- Purchases
  - P-Card Use Agreement
  - No credit line increase request forms
- Board Policy
- Statement Reconciliation
  - P-Card Usage Form
- Training, Training, Training!





**CUSD 201** 

- Utilizing P-Card Program for 6 months
- 15 card holders (admin only)
- •FY23 spending = \$23,000



# Questions and Answers

We thank you for your time!

## **Presenters:**

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